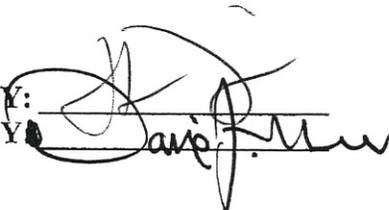


INTRODUCED BY:
SECONDED BY:



CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AUTHORIZING CLOSED SESSION TO DISCUSS MATTERS PURSUANT TO N.J.S.A. 10:4-12(B)(7) AND THE ATTORNEY-CLIENT PRIVILEGE WITH EDWARD J. BUZAK, ESQ. OF THE BUZAK LAW GROUP, LLC TO DISCUSS MATTERS RELATED TO THE REAL ESTATE ACQUISITION OF THE BASF PROPERTY

WHEREAS, the City Council of the City of Hoboken is authorized to go into closed executive session for the reasons set forth in the Open Public Meetings Act, including without limitation N.J.S.A. 10:4-12(b)(7) and for matters falling within the attorney-client privilege (for legal guidance on the above-referenced real estate acquisition); and,

WHEREAS, one of the reasons to go into closed session is to receive advice from legal counsel, Edward J. Buzak, Esq. of the Buzak Law Group, LLC, which is subject to the attorney-client privilege and which is offered regarding the above-referenced real estate acquisition.

NOW, THEREFORE, BE IT RESOLVED, by the Council of the City of Hoboken that it enter into closed session for the herein said purposes; and

BE IT FURTHER RESOLVED that when the need for confidentiality no longer exists the discussion had therein will be made available to the public.

MEETING: October 5, 2016

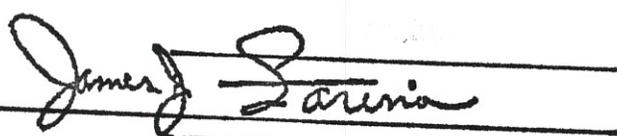
APPROVED AS TO FORM:



BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016



CITY CLERK

INTRODUCED BY: OF
SECONDED BY: MD

**CITY OF HOBOKEN
RESOLUTION NO. _____**

**RESOLUTION CONSENTING TO THE MAYORAL APPOINTMENT OF
STEPHEN D. MARKS AS THE BUSINESS ADMINISTRATOR AND
DIRECTOR OF THE DEPARTMENT OF ADMINISTRATION FOR THE
CITY OF HOBOKEN**

WHEREAS, Section 4-5 of the Code of the City of Hoboken establishes the position of Business Administrator within the Department of Administration; and,

WHEREAS, pursuant to the Code of the City of Hoboken §4-5, the Business Administrator for the City is appointed by the Mayor with the advice and consent of the Council; and,

WHEREAS, Quentin Wiest, II has admirably served as the Business Administrator for the City of Hoboken since his appointment on May 2, 2012; and,

WHEREAS, Quentin Wiest, II has resigned from the position of Business Administrator effective October 13, 2016; and,

WHEREAS, the Mayor has appointed Stephen D. Marks as the Business Administrator for the City of Hoboken effective October 14, 2016 to replace Quentin Wiest, and the Council hereby seeks to consent to the Mayor's appointment.

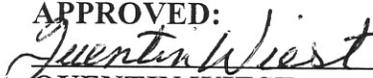
NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken, that Council hereby consents to the appointment of Stephen D. Marks as Business Administrator for the City of Hoboken; and,

BE IT FURTHER RESOLVED that a certified copy of this resolution be forwarded to the Mayor expeditiously.

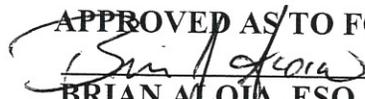
Meeting date: October 5, 2016

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

APPROVED:


QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:

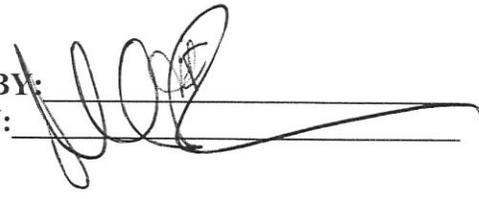

BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016


CITY CLERK

INTRODUCED BY:
SECONDED BY:



**CITY OF HOBOKEN
RESOLUTION NO. _____**

RESOLUTION REINSTATING AND AWARDING AN AMENDED PROFESSIONAL SERVICE CONTRACT TO LOUIS BERGER GROUP, INC. (DOMESTIC) FOR PROFESSIONAL WATER UTILITY CONSULTANT SERVICES TO THE CITY OF HOBOKEN TO INCREASE THE AMOUNT BY \$45,000.00 FOR A TOTAL NOT TO EXCEED AMOUNT OF \$70,000.00 FOR A TERM TO EXPIRE OCTOBER 5, 2017

WHEREAS, the City of Hoboken has a need to obtain professional water utility consultant services to prepare an engineering study; and,

WHEREAS, service to the City as a professional water utility consultant is a service as defined by N.J.S.A. 40A:11-1 et seq. and therefore the City issued a RFP for said services as a competitive contract pursuant to a fair and open process, and thereafter authorized a pool of service providers which included Louis Berger Group, Inc. (Domestic) (hereinafter referred to as "Louis Berger"); and,

WHEREAS, a contract in the amount of \$25,000.00 was then awarded to Louis Berger by way of Resolution No. 41 dated December 16, 2014, which is attached hereto; and,

WHEREAS, due to the volume of work and the nature of said services, Louis Berger did not utilize the full amount of the contract award, and \$16,972.48 remains on the contract; and,

WHEREAS, the City has a continuing need for such water utility consultant services, specifically to prepare an engineering report to provide estimates and cost projections for infrastructure projects, and believes that Louis Berger is the most appropriate vendor to provide this service, due to the fact that they have worked as the water utility consultant previously pursuant to a contract awarded following a fair and open process; and,

WHEREAS, pursuant to Hoboken City Code §20A-4(A), the municipality shall award all contracts or agreements for the provision of professional services on the basis of qualification based, competitive negotiation; and,

WHEREAS, §20A-4(H) of the Hoboken City Code allows the City Council to waive part or all of the requirements of §20A-4 by a majority vote of the full Council in the event compliance with part or all of the requirements delineated in §20A-4 is impracticable; and,

WHEREAS, the Administration recommends that the requirements set forth in Hoboken City Code §20A-4 be waived to reinstate the contract with Louis Berger for a term of one (1) year (expiring October 5, 2017) and to also amend the contract to increase the amount by

\$45,000.00, for a total not to exceed amount of \$70,000.00; and,

WHEREAS, Louis Berger has submitted up-to-date Pay to Play compliance documents, which are attached hereto.

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Hoboken authorizes the Mayor to enter into an amended contract with Louis Berger, as described herein, for a term to expire October 5, 2017, for a new total not to exceed amount of \$70,000.00; and,

BE IT FURTHER RESOLVED by a majority of the City Council of the City of Hoboken, voting in full, that the requirements of §20A of the Hoboken City Code are hereby waived relative to this contract; and,

BE IT FURTHER RESOLVED, that no minimum payment is implied or guaranteed and the City reserves the right to cancel this Agreement at any time and Louis Berger shall only be paid for the work completed or on a pro-rated amount if payment arrangements are based upon a fixed retainer; and,

BE IT FURTHER RESOLVED, that the City Clerk shall publish this resolution in the City's official newspapers immediately; and,

BE IT FURTHER RESOLVED that this resolution shall take effect immediately, subject to the following conditions:

1. Any change orders which shall become necessary shall be subject to the City's ability to appropriate sufficient funds, which appropriation shall be at the sole discretion of the City Council.
2. The Council hereby authorizes the Mayor, or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this resolution.
3. The Mayor, or her designee is hereby authorized to execute an agreement with:

Louis Berger Group, Inc. (Domestic)
3030 North Rocky Point Drive West, Suite 270
Tampa, Florida 33607

Meeting date: October 5, 2016

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			

Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

APPROVED:

Quentin Wiest
 QUENTIN WIEST
 BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:

Brian Aloja
 BRIAN ALOJA, ESQ.
 CORPORATION COUNSEL

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION REINSTATING AND AWARDING AN AMENDED PROFESSIONAL SERVICE CONTRACT TO LOUIS BERGER GROUP, INC. (DOMESTIC) FOR PROFESSIONAL WATER UTILITY CONSULTANT SERVICES TO THE CITY OF HOBOKEN TO INCREASE THE AMOUNT BY \$45,000.00 FOR A TOTAL NOT TO EXCEED AMOUNT OF \$70,000.00 FOR A TERM TO EXPIRE OCTOBER 5, 2017

AMOUNT TO BE CERTIFIED:

\$45,000.00

ACCOUNT NUMBER TO CERTIFY FROM:

6-01-20-112-020 \$15,000
 6-01-31-461-000 \$30,000

A TRUE COPY OF A RESOLUTION ADOPTED BY
 THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
 AT A MEETING HELD ON: **OCT 05 2016**

James J. Sarino

CITY CLERK

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$45,000.00 is available in the following appropriation: 6-01-20-112-020: \$15,000; 6-01-31-461-000: \$30,000; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed: *George DeStefano* George DeStefano, CFO

Batch Id: GDS Batch Date: 10/05/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
6-01-20-112-021 Office Supplies/Business Adm	Encumbrance	CFO Cert for Meeting 10/05/16 Louis Berg	15,000.00	1
6-01-31-461-000 Engineering	Encumbrance	CFO Cert for Meeting 10/05/16 Louis Berg	30,000.00	2

WARNING: This account would have a negative balance: 6-01-20-112-021. Balance would be: 23,653.17-.

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
CURRENT FUND	6-01	0.00	0.00	0.00	0.00	0.00	45,000.00
Total of All Funds:		0.00	0.00	0.00	0.00	0.00	45,000.00

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	2	45,000.00
Total:	2	45,000.00

There are warnings in this listing, but can proceed with update.

	Updated Entries	Updated Amount			
Reimbursements:	0	0.00			
Expenditures:	0	0.00			
Transfer In:	0	0.00			
Transfer Out:	0	0.00			
Cancel:	0	0.00			
Encumbrances:	2	45,000.00			
Batch: GDS	Updated Entries:	2	Updated Amount:	45,000.00	Ref Num: 4416

INTRODUCED BY: _____
SECONDED BY: _____

CITY OF HOBOKEN
RESOLUTION NO. _____

**RESOLUTION APPOINTING A FUND COMMISSIONER AND
ALTERNATE FUND COMMISSIONER FOR THE GARDEN STATE
MUNICIPAL JOINT INSURANCE FUND**

WHEREAS, the City of Hoboken is a member of the Garden State Municipal Joint Insurance Fund (“JIF”); and,

WHEREAS, the JIF requires the City of Hoboken to have representation on the Board of Commissioners for the 2016 Fund Year, and vacancies have arisen in the City’s representation.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that:

1. Stephen Marks is hereby appointed as Fund Commissioner representing the City of Hoboken on the Garden State Municipal Joint Insurance Fund Board of Commissioners; and,
2. Patrick Wherry is hereby appointed as Alternate Fund Commissioner representing the City of Hoboken on the Garden State Municipal Joint Insurance Fund Board of Commissioners.

Meeting date: October 5, 2016

APPROVED:
Quentin Wiest
QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:
Brian Aloia
BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

**A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON: OCT 05 2016**

James J. Sarena
CITY CLERK

INTRODUCED BY: _____
SECONDED BY: _____



**CITY OF HOBOKEN
RESOLUTION NO. _____**

**RESOLUTION EXERCISING THE OPTION TO EXTEND THE CITY OF
HOBOKEN'S CONTRACT WITH PRIMEPOINT LLC FOR PAYROLL
MANAGEMENT SERVICES FOR AN ADDITIONAL THREE YEARS IN
THE NOT TO EXCEED AMOUNT OF \$255,279.00**

WHEREAS, pursuant to Resolution No. 17 dated August 6, 2014, the City awarded a contract for payroll management services to Primepoint LLC for a two (2) year term, with one (1) option to extend for an additional three (3) years at the same rate as year two, \$85,093.00 per year; and,

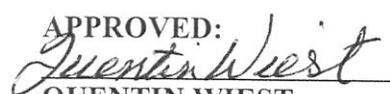
WHEREAS, the City wishes to exercise the option to extend the contract with Primepoint LLC for an additional three (3) years, for a not to exceed amount of \$255,279.00, or \$85,093.00 per year, for a term to begin August 6, 2016 and expire August 6, 2019.

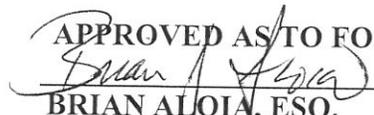
NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that the contract with Primepoint LLC awarded on August 6, 2014 shall be extended an additional three (3) years, for a total not to exceed amount of Two Hundred Fifty Five Thousand Two Hundred Seventy Nine Dollars (\$255,279.00), or Eighty Five Thousand Ninety Three Dollars (\$85,093.00) per year pursuant to the following terms:

1. The above recitals are incorporated herein as though fully set forth at length.
2. This agreement shall be subject to a standard non-appropriation clause in favor of the City of Hoboken.
3. The Council hereby authorizes the Mayor or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this Resolution.
4. The Mayor or her designee is hereby authorized to execute an agreement, voucher and/or purchase order with:

Primepoint LLC
2 Springside Road
Mount Holly, New Jersey 08060

Meeting date: October 5, 2016

APPROVED:

QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:

BRIAN AJOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION EXERCISING THE OPTION TO EXTEND THE CITY OF HOBOKEN'S CONTRACT WITH PRIMEPOINT LLC FOR PAYROLL MANAGEMENT SERVICES FOR AN ADDITIONAL THREE YEARS FOR A RESOLUTION ADOPTED BY THE COUNCIL OF THE CITY OF HOBOKEN, N.J. AT A MEETING HELD ON:

AMOUNT TO BE CERTIFIED:

\$255,279.00

For the First Year: \$85,093.00

For CY2016: \$15,000.00

AT THE COPY OF A RESOLUTION ADOPTED BY THE COUNCIL OF THE CITY OF HOBOKEN, N.J. AT A MEETING HELD ON: OCT 05 2016

James J. Sarnia

CITY CLERK

ACCOUNT NUMBER TO CERTIFY FROM:

For CY2016: 6-01-20-130-036

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$15,000.00 is available in the following appropriation from the CY2016 budget: 6-01-20-130-036; and I further certify that, upon adoption of the budgets for the remaining years, I will immediately review said budget to determine whether the additional balance is available and appropriated, as adopted; and, I further certify that this commitment together with all previously made commitments and payments does not exceed the funds and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed: *George DeStefano* George DeStefano, CFO

October 4, 2016
02:42 PM

CITY OF HOBOKEN
Budget Entry Verification Listing

Page No: 1

Batch Id: GDS Batch Date: 10/04/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
6-01-20-130-036 Financial Services- Rev and Fin	Expenditure	Rev CFO Cert s/b encumbrance	15,000.00-	1
Db: 6-01-101-01-000-004 Cash- Current Fund Investors Bank 0762 Cr: 6-01-201-20-000-000 Current Appropriations				
6-01-20-130-036 Financial Services- Rev and Fin	Encumbrance	CFO Cert for meeting 10/05/16 PrimePoint	15,000.00	2

CITY OF HOBOKEN
Budget Entry Verification Listing

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
CURRENT FUND	6-01	15,000.00-	0.00	0.00	0.00	0.00	15,000.00
Total Of All Funds:		15,000.00-	0.00	0.00	0.00	0.00	15,000.00

	Entries	Amount
Expenditures:	1	15,000.00-
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	1	15,000.00
Total:	2	0.00

There are NO errors in this listing.

October 4, 2016
02:42 PM

CITY OF HOBOKEN
Budget Batch Update/Posting Report

Page No: 1

	Updated Entries	Updated Amount		
Reimbursements:	0	0.00		
Expenditures:	1	15,000.00-		
Transfer In:	0	0.00		
Transfer Out:	0	0.00		
Cancel:	0	0.00		
Encumbrances:	1	15,000.00		
Batch: GDS	Updated Entries: 2	Updated Amount: 0.00	Ref Num: 4407	

INTRODUCED BY: Paul S. Brun
SECONDED BY: Peter H. ...

CITY OF HOBOKEN
RESOLUTION NO. _____

**RESOLUTION AWARDING A SERVICE CONTRACT TO PRIME POINT FOR PAYROLL
MANAGEMENT SERVICES FOR A TWO YEAR TERM TO COMMENCE UPON
COMMENCEMENT OF SERVICE**

WHEREAS, the City of Hoboken published RFP's for payroll management services in accordance with the competitive contracting laws; and,

WHEREAS, the Administration evaluated the proposal provided in response to said RFP, and the Administration has now determined that Prime Point can provide the City with the most effective and efficient payroll management services, in accordance with their proposal; and,

WHEREAS, in accordance with the direction of the Administration, the City Council is asked to award a contract to Prime Point for Payroll Management services, in accordance with their proposal and the City's RFP, at a cost of One Hundred Three Thousand Eight Hundred Thirty Eight Dollars (\$103,838.00) for the first year of service and Eighty Five Thousand Ninety Three Dollars (\$85,093.00) for the second year of service, for a total not to exceed of One Hundred Eighty Eight Thousand Nine Hundred Thirty One Dollars (\$188,931.00), with a two year term, with one option to extend for an additional three years at the same rate as year two, with a non-appropriation clause in favor of the City, to commence immediately, or as soon thereafter as the parties can commence the services under the agreement, with a proposed payment structure as follows:

One-time fees-conversion/training	\$ 8,575.00
Payroll Yearly Processing Fees	\$ 40,118.00
Annualized Fees (HR&T&A)	\$ 41,700.00
Y/E fees	\$ 9,275.00
Equipment costs (6 timeclocks)	\$ 10,170.00
(PP) HP 1000E (100 max \$1,695 each)	
First year cost	\$ 103,838.00
Second year cost	\$ 85,093.00
Total 2 year cost to implement	\$ 188,931.00

WHEREAS, certification of funds for this are available as follows:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$20,000.00 is available in the following appropriation account: 401-20-30-010 in the CY2014 budget; and I further certify that this commitment together with all previously made commitments does not exceed the appropriation balance available for this purpose for the CY2014 budget; and I further certify that I will review the availability of funds for the remaining \$83,838.00 of year one's costs upon adoption of the CY2015 temporary appropriations, and \$85,093.00 of the second year costs upon adoption of CY2015 budget and, to the extent necessary the CY2016 temporary appropriations; and, I further certify that I will prepare a certificate of available funds for the remaining balances on an annual basis and file same with the original resolution, or advise the Business Administrator in writing if the City Council fails

to appropriate the necessary funds in the CY2015 temporary appropriations and/or the CY2015 budget and/or the CY2016 temporary appropriations, and any future budget as extensions of the agreement deemed necessary and just.

Signed: George DeStefano George DeStefano, CFO

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that a contract with the below listed vendor is awarded to Prime Point for Payroll Management services. In accordance with their proposal and the City's RFP, at a cost of One Hundred Three Thousand Eight Hundred Thirty Eight Dollars (\$103,838.00) for the first year of service and Eighty Five Thousand Ninety Three Dollars (\$85,093.00) for the second year of service, for a total not to exceed of One Hundred Eighty Eight Thousand Nine Hundred Thirty One Dollars (\$188,931.00), with a two year term, with one option to extend for an additional three years at the same rate as year two, with a non-appropriation clause in favor of the City, to commence immediately, or as soon thereafter as the parties can commence the services under the agreement, with a proposed payment structure as described above, and with the additional contract terms as follows:

1. The above recitals are incorporated herein as though fully set forth at length.
2. The terms of Prime Point's proposal and the City's RFP shall govern the contract, and no changes may be made without the prior written consent of both parties.
3. Any change orders which shall become necessary shall be subject to the City's ability to appropriate sufficient funds, which appropriation shall be at the sole discretion of the City Council, and the contract and any amendment thereto shall be subject to a non-appropriation clause in favor of the City.
4. The Council hereby authorizes the Mayor, or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this resolution.
5. The Mayor, or her designee is hereby authorized to execute an agreement, for the above referenced goods and/or services based upon the following information:

Prime Point LLC
2 Springside Road
Westampton, NJ 08060

Meeting date: August 6, 2014

APPROVED:

Quentin West
Quentin West
Business Administrator

APPROVED AS TO FORM:

Melissa L. Longo
Melissa L. Longo, Esq.
Corporation Counsel

A TRUE COPY OF A RESOLUTION ADOPTED BY THE COUNCIL OF THE CITY OF HOBOKEN, N.J. AT A MEETING HELD ON AUG 6 2014

	Yea	Nay	Abstain	No Vote
Richard Blaine				
Paul Cunningham				
Elizabeth Meson				
David Matto				
Tim Ocklin				
Michael Russo				
President Jan Blatino				

CITY CLERK



V. Service Fee Detail

Al Dineros
 The City of Hoboken
 94 Washington Street
 Hoboken, NJ 07030

Dear Al:

Please analyze the details of our service fees. We believe that you'll find our fees to very competitive, making our industry experience, advanced technology, and high level of customer service even more attractive.

A. Bi-weekly Payroll Processing Fees

	Quantity	Rate Each	Total Fee
1 Payroll Processing Base Fee	1	\$25.00	\$25.00
2 Pays Processed	900	\$1.25	\$1,125.00
3 Direct Deposit Base	1	\$5.00	\$5.00
3 Direct Deposit	400	\$0.30	\$120.00
4 Online Access to Pay Stubs/Vouchers	900	N/C	N/C
5 Unscheduled Payroll Update		N/C	N/C
6 Adding Employees into System		N/C	N/C
7 Terminating Employees In System		N/C	N/C
8 Check Signing		N/C	N/C
9 Check Stuffing & Sealing Base	1	\$5.00	\$5.00
9 Check Stuffing & Sealing	900	\$0.15	\$135.00
10 Municipal Report Package		Incl.	Incl.
11 Next Day Delivery	1	\$18.00	\$18.00
12 Reports Are Accessible In Cloud System	500	N/A	N/A
13 Garnishment Checks (50 is an estimate)	50	\$1.50	\$75.00
14 New Hire Reporting (5 is an estimate)	5	\$2.00	\$10.00
15 Full Tax Service to File & Remit Payroll Taxes to the IRS and NJ	1	\$15.00	\$15.00
16 Group Term Life Calculation	1	\$10.00	\$10.00
Estimated Total Fees For Each Payroll Processed:			\$1,543.00
Estimated Annualized Fees:			\$40,118.00



2	eHR System - Payroll Management	1	\$100.00	\$100.00
3	PERS/PFRS Reports	1	\$25.00	\$25.00
4	Next Day Delivery (documents available online)		N/A	N/A
5	Online Access to Reports		Incl.	Incl.
6	Time & Labor Management System Subscription	900	\$3.00	\$2,700.00
7	Additional eHR System Functions - Role Based Security	1	\$100.00	\$100.00
	- Employee Event Management	1	\$100.00	\$100.00
	- Report Builder	1	\$100.00	\$100.00
	- Employee HR Profile	1	\$100.00	\$100.00
	- Position Management	1	\$250.00	\$250.00
	- Document Management	1	Incl.	\$0.00
Estimated Total Fees For Each Payroll Processed:				\$3,475.00
Estimated Annualized Fees:				\$41,700.00

C. Quarterly Payroll Processing Fees

		<u>Quantity</u>	<u>Rate Each</u>	<u>Total Fee</u>
1	IRS 941 Preparation & Filing (see Full Tax Service In Biweekly section)		Incl.	Incl.
2	NJ 927 Preparation & Filing (see Full Tax Service in Biweekly section)		Incl.	Incl.
3	NJ WR-30 Preparation & Filing (see Full Tax Service in Biweekly section)		Incl.	Incl.
4	Employee Summary		Incl.	Incl.
5	Employee Earnings & Deductions by Dept. / Employee		Incl.	Incl.
6	Next Day Delivery (documents available online)		N/A	N/A
7	PERS/PFRS Reports (see Item 3 In Monthly Services section)		Incl.	Incl.
8	Online Access to Quarterly Reports and Tax Returns		Incl.	Incl.
Estimated Total Fees For Each Payroll Processed:				\$0.00
Estimated Annualized Fees:				\$0.00



D. Year-end Service Fees

	<u>EEs</u>	<u>Base Fee</u>	<u>Per W-2</u>	<u>Totals</u>
1&2 Year-end tax reporting, printing & stuffing W-2s	900	\$40.00	\$3.50	\$3,190.00
3 Filing of Year-end W-3				Incl.
4 Employee Summary				Incl.
5 Delivery of year end package via FedEx (estimate)		\$85.00		\$85.00
6 Online Access to W-2s and Year-end Tax Returns				Incl.
7 Payroll System Usage (see eHR System In Monthly)				Incl.
8 HR System Usage (see eHR System in Monthly)				Incl.
9 Time & Labor System Usage (see Monthly)				Incl.
10 Benefit & Leave Accrual Reporting (part of T&LM)				Incl.
Estimated Total Year End Fees:				\$3,275.00

E. Service & System Implementation:

One-Time Fees

1 Service Implementation, eHR Configuration, T&LM Configuration, Set-up & *Standard Training:				\$8,575.00
2 Signiture Scan				Incl.
3 Next day Delivery				N/A
Estimated Total Implementation Fees:				\$8,575.00

F. System Training:

One-Time Fees

1 *Standard Training (see Section E and defination of Standard Training below)				Incl.
2 Training Manuals				N/A
Estimated Total System Training Fees:				See E Above

*Standard Training is defined as "training to competency" with a maximum of 26 hours of combined on-site & GoToMeeting training. Beyond this initial implementation training, additional training is available upon request. On-site training is billed at \$125 per hour, and via GoToMeeting or training at Primepoint's office is billed at \$75 per hour.

ESTIMATED GRAND TOTAL

1st Year Total Service Fees (including Implementation, excluding clock hardware):	\$93,668.00
2nd Year Total Service Fees (excluding implementation & clocks):	\$85,093.00



G. Equipment/Supplies/Miscellaneous

	Quantity	Rate Each	Total Fee
1 HP 1000E Biometric Hand Readers (max. 100 employees per clock)	1	\$1,695.00	\$1,695.00
1 HP 2000E Biometric Hand Readers (max. 200 500 employees per clock)	1	\$2,295.00	\$2,295.00
2 Binders		Incl.	Incl.
3 Training (Included In section E)		Incl.	Incl.
4 Follow-up or Additional Training - Onsite	1	\$125.00	\$125.00
4 Follow-up or Additional Training - via GoToMeeting or at PP Office	1	\$75.00	\$75.00
5 Next Day Delivery		N/A	N/A
6 Annual HP Clock Maintenance	1	\$275.00	\$275.00
7 Back-up Clock Batteries	1	\$99.00	\$99.00
8 PC Time Entry & Smart Phone Time Entry		Incl.	Incl.

Miscellaneous Services

	Fees
Pay voids	\$1.25
Reverse Wire Fees	\$30.00
Employee direct deposit reversals (\$1.25 for check, \$.30 for dd) (additional \$75 only if money available)	\$1.55
Previous quarter adjustments	\$20.00
Amended tax returns	\$20.00
Electronic submission of pay data to bank for reconciliation (Depends on the bank)	TBD
Additional custom report design costs	\$85.00/hour
EmployeeXperience® Self-service Web Portal	Included
Standard Reporting - 150 Archived & Interactive Reports	Included

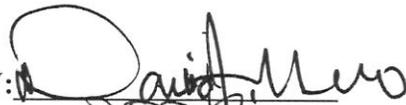
Accepted By: Quentin West Business Administrator 8/22/14
 Print Name Title Date

Signature: Quentin West

Proposal is valid for 90 days. Service fees are guaranteed for 2 years from the date the proposal is signed. By signing this proposal, customer:

- authorizes Primepoint to begin implementation and agrees to pay Primepoint the stated fees as described on pages 24 - 27 of this proposal.
- agrees to pay 1/2 of implementation fees with the balance due at implementation completion.

Client may ask for services not reflected in this proposal, Primepoint retains the right to charge for such services.

INTRODUCED BY: 
SECONDED BY: 

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AUTHORIZING THE SUBMISSION OF A GRANT APPLICATION TO THE HUDSON COUNTY OPEN SPACE, RECREATION, AND HISTORIC PRESERVATION TRUST FUND FOR THE HOBOKEN SOUTHWEST PARK EXPANSION PROJECT AND ACCEPTANCE OF FUNDS IF APPROVED

WHEREAS, the County of Hudson has announced that it is accepting applications for the Open Space, Recreation, and Historic Preservation Trust Fund; and,

WHEREAS, the purpose of the program is to acquire land for conservation, open space purposes, recreational facility enhancements, farmland, and historic preservation; and,

WHEREAS, the Hudson County Open Space, Recreation and Historic Preservation Trust Fund has been a significant resource for municipalities and non-profit organizations in funding local projects; and,

WHEREAS, the City of Hoboken wishes to submit a grant application for \$1,000,000.00 for the expansion of Southwest Park project which will consist of adding 39,000 square feet of vacant land located in Block 10 (lots 1-7 and 30-36), as more fully described in the attached grant application.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken, that the City of Hoboken formally approves the grant application for the above stated project; and,

BE IT FURTHER RESOLVED that the Mayor and Business Administrator are hereby authorized to submit said grant application to the County of Hudson on behalf of the City of Hoboken; and,

BE IT FURTHER RESOLVED that the Mayor and Business Administrator are hereby authorized to sign the grant agreement on behalf of the City of Hoboken, and that their signature constitutes acceptance of the terms and conditions of the grant agreement and approves the execution of the grant agreement.

Meeting date: October 5, 2016

INTRODUCED BY: _____

SECONDED BY: _____

**CITY OF HOBOKEN
RESOLUTION NO. _____**

RESOLUTION AUTHORIZING THE SUBMISSION OF GRANT APPLICATIONS TO THE HUDSON COUNTY OPEN SPACE, RECREATION, AND HISTORIC PRESERVATION TRUST FUND FOR THE HOBOKEN SOUTHWEST PARK EXPANSION PROJECT, REHABILITATION AND PRESERVATION OF THE ENTIRE LENGTH OF HISTORIC COURT STREET, AND THE PIER A 9/11 MEMORIAL PROJECT AND ACCEPTANCE OF FUNDS IF APPROVED

WHEREAS, the County of Hudson has announced that it is accepting applications for the Open Space, Recreation, and Historic Preservation Trust Fund; and,

WHEREAS, the purpose of the program is to acquire land for conservation, open space purposes, recreational facility enhancements, farmland, and historic preservation; and,

WHEREAS, the Hudson County Open Space, Recreation and Historic Preservation Trust Fund has been a significant resource for municipalities and non-profit organizations in funding local projects; and,

WHEREAS, the City of Hoboken wishes to submit a grant application for \$1,000,000.00 for the expansion of Southwest Park project which will consist of adding 39,000 square feet of vacant land located in Block 10 (lots 1-7 and 30-36), as more fully described in the attached grant application; and,

WHEREAS, the City of Hoboken also wishes to submit a grant application for \$500,000.00 for the park improvements for the City's planned 9/11 memorial project for Pier A; and,

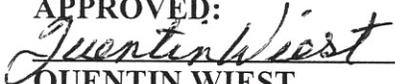
WHEREAS, the City of Hoboken also wishes to submit a grant application for \$500,000.00 for the rehabilitation and preservation of the entire length of Historic Court Street.

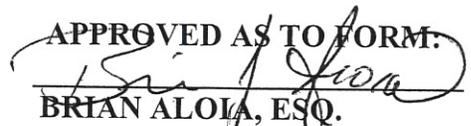
NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken, that the City of Hoboken formally approves the grant applications for the above stated projects; and,

BE IT FURTHER RESOLVED that the Mayor and Business Administrator are hereby authorized to submit said grant applications in their discretion to the County of Hudson on behalf of the City of Hoboken; and,

BE IT FURTHER RESOLVED that the Mayor and Business Administrator are hereby authorized to sign the grant agreements on behalf of the City of Hoboken, and that their signature constitutes acceptance of the terms and conditions of the grant agreements and approves the execution of the grant agreements.

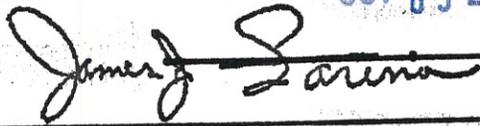
Meeting date: October 5, 2016

APPROVED:

 QUENTIN WIEST
 BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:

 BRIAN ALOIA, ESQ.
 CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

**A TRUE COPY OF A RESOLUTION ADOPTED BY
 THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
 AT A MEETING HELD ON: OCT 05 2016**



 CITY CLERK

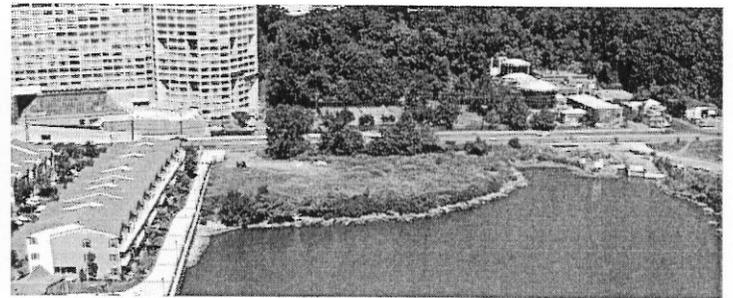
APPROVED:

QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:

BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	✓			
Peter Cunningham	✓			
Michael DeFusco	✓			
James Doyle	✓			
Tiffanie Fisher	✓			
David Mello	✓			
Ruben Ramos, Jr.	✓			
Michael Russo	✓			
President Jennifer Giattino	✓			



2013
 HUDSON COUNTY
 OPEN SPACE
 FUNDING GUIDELINES

RESOLUTION No. 311-6-2012

HUDSON COUNTY

Hon. Thomas A. DeGise, County Executive
William Gaughan, Chief of Staff
Abraham Antun, County Administrator
Laurie Cotter, Deputy County Administrator
Michelle E. Richardson Director of Parks and Community Services
Massiel M. Ferrara, PP,AICP, Division Chief of Planning

HUDSON COUNTY BOARD OF CHOSEN FREEHOLDERS

Hon. Anthony Romano, Chairperson
District 5

Hon. Jose Munoz Vice-Chairperson
District 7

Hon. Thomas Liggio, Chairperson Pro Tempore
District 8

Hon. Doreen DiDomenico
District 1

Hon. William O’Dea
District 2

Hon. Jeffery Dublin
District 3

Hon. Junior Maldonado
District 4

Hon. Tilo Rivas
District 6

Hon. Albert Cifelli,
District 9

HUDSON COUNTY OPEN SPACE ADVISORY BOARD

Joseph Liccardo, Chair, Business Community Board Member
Henry Sanchez, Vice Chair, Historic Preservation Board Member
Massiel M. Ferrara, Secretary, Hudson County Division of Planning, Board Member
William LaRosa, Hudson County Office of Cultural and Heritage Affairs, Board Member
Joseph Cecchini, Hudson County Division of Parks, Board Member
Kernal A. Thomas, Environmental Board Member
Carter Craft, Conservation Board Member
John Cellini, Parks & Recreation Board Member
John Baier, Hudson County Executive’s Liaison, Ex-Officio Member
Hon. Jeffrey Dublin, Hudson County Board of Chosen Freeholders’ Liaison, Ex-Officio Member

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I. INTRODUCTION

New Jersey P.L. 1997, c. 24, permits New Jersey county governments to establish a dedicated trust fund to acquire land for conservation, open space purposes, recreational facility enhancements, and farmland and historic preservation. Under State Law, New Jersey counties are required to obtain voter approval for the creation and funding of such a trust fund.

On June 26, 2003, the Hudson County Executive requested, and the Hudson County Board of Chosen Freeholders approved, a resolution authorizing the placement of a public question (referendum) on the general election ballot for the establishment of a County Open Space, Recreation, & Historic Preservation Trust Fund. This was sanctioned under the enabling legislation of the NJ Open Space Act (NJSA 40:12), which allows a municipal tax levy for the purposes of acquisition and development of open space, historic preservation, and park improvements. On November 4, 2003, the ballot question was approved by a two-to-one majority of County voter participants.

The Board of Chosen Freeholders, by resolution dated December 23, 2003, voted to establish a trust fund entitled "The Hudson County Open Space, Recreation & Historic Preservation Trust Fund" (hereinafter "Trust Fund").

The Trust Fund is funded through a property tax assessment to be approved annually by the Board of Chosen Freeholders, at a rate not to exceed one cent (\$0.01) per \$100.00 of the Total County equalized real property valuation.

II. GENERAL PROVISIONS

A. Statement of Purpose

This document is created for the following purposes:

- 1.** To establish the process, policy and procedures by which the County of Hudson will provide funding from the Trust Fund to eligible open space, recreation, cultural, tourism and historic preservation projects countywide.
- 2.** To establish procedures by which the County of Hudson will ensure that lands acquired in conjunction with funding from the Trust Fund will remain in use for conservation, recreation, or historic preservation purposes in perpetuity.

B. Scope

This document constitutes the rules governing the review and award of grants. It establishes project eligibility requirements, applicant eligibility, application requirements, application review criteria, application review governance, roles and responsibilities, funding award categories and criteria, grant terms, and program administrative requirements.

C. Document Review

This document may be amended from time to time by the County of Hudson, with recommendations from the Open Space Trust Fund Advisory Board and the public at large. Amendments to the document will become effective upon recommendation of the Hudson County Executive and the approval of the Board of Chosen Freeholders.

D. Severability

If any court of competent jurisdiction declares any provision of this document ineffective or invalid, that provision shall be severed and all remaining provisions shall continue in full force and effect.

E. Information

Unless otherwise specified, any questions and all submissions required under this document should be directed to the Department of Parks and Community Services, Division of Planning, Meadowview Campus, Building One, Floor Two, 595 County Avenue, Secaucus, New Jersey 07094.

III. DEFINITIONS

The following words and terms shall have the following meaning unless the context clearly indicates otherwise:

Acquisition – the securing of a fee simple absolute or a lesser interest in real property by gift, purchase, devise or condemnation.¹

American with Disabilities Act II – State and Local Government Activities -Title II covers all activities of State and local governments regardless of the government entity's size or receipt of Federal funding. Title II requires that State and local governments give people with disabilities an equal opportunity to benefit from all of their programs, services, and activities.

State and local governments are required to follow specific architectural standards in the new construction and alteration of their buildings. They also must relocate programs or otherwise provide access in inaccessible older buildings, and communicate effectively with people who have hearing, vision, or speech disabilities. Public entities are not required to take actions that would result in undue financial and administrative burdens. They are required to make reasonable modifications to policies, practices, and procedures where necessary to avoid discrimination, unless they can demonstrate that doing so would fundamentally alter the nature of the service, program, or activity being provided.²

Aquatic Ecosystem – Waters of the United States, including wetlands that serve as habitat for interrelated and interacting communities and populations of plants and animals.³

Aquifer Recharge Protection Area – Lands through which water of significant volume and high quality moves down to an underlying groundwater reservoir.⁴

Berm – A mound of soil, either natural or constructed, used for one or more of the following purposes: screen, buffer, separator, landscape feature, noise attenuation, dam, or storm water control.⁵

Bicycle Lane – A portion of a roadway which has been designated by striping, signing and pavement markings for the preferential or exclusive use of bicycles.⁶

Bicycle-Compatible Roadway – A road designed to accommodate the shared use of the roadway by bicycles and motor vehicles.⁷

Bikeway – Any road, path, or way which in some manner is specifically designated as being open to bicycle travel, regardless of whether such facilities are designated for the exclusive use of bicycles or are to be shared with other transportation modes.⁸

¹ The Morris County Open Space and Farmland Preservation Trust Fund. 2010. Online. <http://www.morrispreservation.org/TrustFundRulesRegs.pdf>. Accessed 5 August 2013.

² U.S. Department of Justice, Civil Rights Division. A Guide to Disability Rights Laws. 2009. Online. <http://www.ada.gov/cguide.htm>. Accessed 5 August 2013.

³ New Jersey Department of Environmental Protection. Freshwater Wetlands Protections Act Rules. 12 October 2012. Online. <http://www.nj.gov/dep/landuse/fww/def.html>. Accessed 5 August 2013.

⁴ See note 1.

⁵ New Jersey Department of Community Affairs. Residential Site Improvement Standards. 2013. Online. http://www.state.nj.us/dca/divisions/codes/codereg/pdf_regs/njac_5_21.pdf. Accessed 5 August 2013.

⁶ U.S. Federal Highway Administration. Federal-Aid Policy Guide. 9 December 1991. Online.

<http://www.fhwa.dot.gov/legsregs/directives/fapg/cfr0652.htm>. Accessed 2 August 2013.

⁷ City of Portland Zoning Ordinance

Brownfields – With certain legal exclusions and additions, the term "brownfield site" means real property, the expansion, redevelopment, or reuse of which may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant.⁹

Capital Improvement – shall include, in addition to buildings, any structures, fixtures, edifices, byways, parking lots, service facilities, and any other facility necessary and incidental to the lawful performance of any function of a county or municipality.¹⁰

Capital Improvement Program (CIP) – The municipal or county Capital Improvement Program is the minimum six year program of public works projects that the municipality/county expects to undertake, together with a general statement of funding sources and cash flows. The first year of the CIP is the Capital Budget, a more explicit statement of work with revenue and expense accounting.

Channel – Any natural or man-made waterway or course through which to convey the constant or intermittent flow of water.¹¹

Conservation Easement – An easement, covenant, restriction or other interest in real property, which limits or restricts development, management or use of such real property for the express purpose of preserving or maintaining the scenic, open, historic, archaeological, architectural, forest, or natural condition, character, significance or amenities of real property in a manner consistent with public policy and purpose, whether created under common law or pursuant to the provisions of State Law. A conservation easement may include affirmative rights of public access, management and use.¹²

Consumer Product Safety Commission (CPSC)- The U.S. Consumer Product Safety Commission (CPSC) has created guidelines for both public playground and home playground equipment. The Public Playground Safety Handbook can be seen here:
<http://www.cpsc.gov/PageFiles/122149/325.pdf>

Coastal Zone Management Act – The Federal legislation mandates a comprehensive program of planning and development regulations for each State having a coastline.

Community Gardens – A plot of land gardened by a group of people, typically organized through an open and publicly functioning organization or a local government body.

Connectivity – the density of connections in path or road network and the directness of links. A well-connected road or path network has many short links, numerous intersections, and minimal dead-ends (cul-de-sacs). As connectivity increases, travel distances decrease and route options increase, allowing more direct travel between destinations, creating a more accessible and resilient system.¹³

⁸ See note 5.

⁹ US Public Law 107-118 (H.R. 2869)

¹⁰ NJSA 40A:12-2- Local Land and Buildings Law

¹¹ New Jersey Department of Community Affairs. Residential Site Improvement Standards. 2013. Online. <http://www.state.nj.us/dca/divisions/codes/offices/rsis.html/> Accessed 5 August 2013.

¹² New York State Department of Environmental Conservation. Online. http://www.dec.ny.gov/docs/permits_ej_operations_pdf/exhibit111.pdf. Accessed 5 August 2013.

¹³ Victoria Transport Planning Institute TDM Encyclopedia. Online. <http://vtpi.org/tdm/>. Accessed 5 August 2013.

Conservation Plan Element – That portion of a master plan that describes the community’s existing and anticipated resources of energy, water supply, etc.

County Master Plan – A composite of the Master Plan for physical development of a New Jersey County with the accompanying maps, plats, charts, and descriptive and explanatory matter adopted by the County Planning Board, pursuant to N.J.S. 40:27-2, 40:27-4.¹⁴

County Planning Board – The governing authority responsible for the county planning and organized pursuant to N.J.S. 40:27-6.1.

Crime prevention through environmental design (CPTED) – CPTED attempts to reduce or eliminate criminal opportunities by using elements of the environment to (1) control access; (2) provide opportunities to see and be seen; and (3) define ownership and encourage the maintenance of territory.¹⁵

Critical Habitat for Fauna or Flora – (1) For Fauna, areas which serve an essential role in maintaining commercially and recreationally important wildlife, particularly for wintering, breeding, spawning and migrating activities; (2) For Flora, areas supporting rare or unique plant species or uncommon vegetation communities in New Jersey.¹⁶

Cultural Resource Acquisition Project – projects to acquire lands that provide or could provide access to outdoor performing or fine art facilities.¹⁷

Culture – Includes knowledge, belief, art, morals, law, custom, and any other capacities and habits acquired by man as a member of society.¹⁸

Debt Service – annual payments of principal and interest on loans used for the acquisition of open space, the preservation or improvement of open space, recreational space, or historic sites.

Design Standards – Standards that set forth specific improvement requirements.¹⁹

Eligible Costs – Costs incurred that can be funded through an award of the Trust fund, i.e., purchase of land, engineering, architect fees, construction site improvements, debt issuance and related bond counsel fees.

Environmental Justice – The fair treatment and meaningful involvement of all people regardless of race, color, sex, national origin, or income with respect to the development, implementation and enforcement of environmental laws, regulations, and policies.²⁰

Floodway – Land, and the space above that land, which lies within the inner portion of the flood hazard area, and which is mathematically determined to be required to carry and

¹⁴ NJ S2852

¹⁵ US Department of Justice. Community Oriented Policing Services. Online. <http://www.cops.usdoj.gov/Publications/e0807391.pdf> pp. 5

¹⁶ N.J.A.C. 77A

¹⁷ Passaic County Open Space and Farmland Preservation Trust Fund Application Guide.

¹⁸ Tylor, Sir Edward Burnett. Primitive Culture: Researches Into the Development of Mythology, Philosophy, Religion, Languages, Art and Customs. 1871.

¹⁹ See note 5.

²⁰ United States Environmental Protection Agency. Report on the Environment Glossary. 2008. Online. <http://www.epa.gov/roe/glossary.htm>. Accessed 5 August 2013.

discharge floodwaters resulting from the 100-year flood under certain conditions. The floodway always includes the channel and often includes land adjacent to the channel. The floodway is normally characterized by faster and deeper flows than the flood fringe, which is the portion of the flood hazard area outside the floodway.²¹

Flood Hazard Area – Structures, fill and vegetation that are situated on land that lies below the flood hazard area design flood elevation are described as being "in" or "within" the flood hazard area. The inner portion of the flood hazard area is called the floodway and the outer portion of the flood hazard area is called the flood fringe. The "Special Flood Hazard Area," as defined by FEMA, is the land area covered by the floodwaters of the base flood is the Special Flood Hazard Area (SFHA) on NFIP maps.²²

Flora/Fauna Protection Project – a project to acquire and/or enhance lands essential for the conservation of significant flora and/or fauna species, which require special management consideration or protection. Habitat areas of threatened and endangered species are also included.

Freshwater Wetland – An area that is inundated or saturated by surface water or groundwater at a frequency and duration sufficient to support, and that under normal circumstances does support a prevalence of vegetation typically adapted for life in saturated soil conditions, commonly known as hydrophytic vegetation; provided, however that the Department of Environmental Protection, in designating a wetland, shall use the 3-parameter approach (i.e., hydrology, soils, vegetation) enumerated in the April, 1987 interim-final draft Wetland Identification and Delineation Manual, and any subsequent amendments thereto. These include tidally influenced wetlands which have not been included on a promulgated map pursuant to the Wetlands Act of 1970.²³

Golf Course – A daily public recreational facility, regulated by the rules of golf and related improvements associated with such a facility, which can be categorized into one of the following: par 3, executive, and regulation courses.

Governing Body – The body exercising general legislative powers in a county or municipality according to the terms and procedural requirements set forth in the form of government adopted by the county or municipality. For a non-governmental entity, its body exercising legislative voting powers, i.e., Board of Directors, Board of Trustees.²⁴

Green Infrastructure – Green infrastructure uses vegetation, soils, and natural processes to manage water and create healthier urban environments. At the scale of a city or county, green infrastructure refers to the patchwork of natural areas that provides habitat, flood protection, cleaner air, and cleaner water. At the scale of a neighborhood or site, green infrastructure refers to stormwater management systems that mimic nature by soaking up and storing water. Such systems include downspout disconnection, rainwater harvesting, rain gardens, planter boxes, bioswales, permeable pavements, green alleys and streets, green parking, green roofs, urban tree canopy, and land conservation.²⁵

²¹ See note 3.

²² Ibid.

²³ NJ A2171

²⁴ NJ Local Redevelopment and Housing Law

²⁵ United States Environmental Protection Agency. What is Green Infrastructure?. 11 January 2013. Online.

Green Roofs – Roofs covered with growing media and vegetation that enable rainfall infiltration and evapotranspiration of stored water.²⁶

Green Spaces – a plot of undeveloped land separating or surrounding areas of intensive residential or industrial use that is maintained for recreational enjoyment.²⁷

Parkland Projects – A project to acquire and/or enhance recreational lands, waters, natural ecosystems, historic sites, wetlands, wildlife habitats, urban parks and scenic setting for the enjoyment of the public.

***Green Streets and Alleys** – Streets and alleys that integrate green infrastructure elements into their design to store, infiltrate, and evapotranspire stormwater. Permeable pavement, bioswales, planter boxes, and trees are among the many green infrastructure features that may be woven into street or alley design.²⁸

Greenways Project – A project to acquire and/or enhance land which provides a linkage to recreational lands, water, natural ecosystem, historic sites, wetlands, wildlife habitats, urban parks and scenic settings, for the enjoyment of the public. Greenways may include, but are not limited to bikeways, trails, and stream and river corridors.

Habitat – The natural environment or area of an individual animal or plant, population, or community, comprising both physical and biotic factors.

Hackensack Meadowlands – All those meadowlands lying within the municipalities of Carlstadt, East Rutherford, Little Ferry, Lyndhurst, Moonachie, North Arlington, Ridgefield, Rutherford, South Hackensack, and Teterboro all in Bergen County; and Jersey City, Kearny, North Bergen and Secaucus, all in Hudson County.

Head Waters – The point on a non-tidal stream above which the average annual flow is less than five cubic feet per second. The Department of Environmental Protection may estimate this point from available data by using area annual precipitation, area drainage basin maps, and the average annual runoff coefficient or by similar means.

Heat Island – An urban area characterized by temperatures higher than those of the surrounding non-urban area. As urban areas develop, buildings, roads, and other infrastructure replace open land and vegetation. These surfaces absorb more solar energy, which can create higher temperatures in urban areas.

Historic District – One or more historic sites and intervening or surrounding property significantly affecting or affected by the quality and character of the historic site or sites.²⁹

Historic Preservation – The performance of any work relating to the stabilization, repair, rehabilitation, renovation, restoration, improvements, protection, or preservation of a historic property, structure, facility, site, area, or object.³⁰

http://water.epa.gov/infrastructure/greeninfrastructure/gi_what.cfm#greenroofs. Accessed 5 August 2013.

²⁶ Ibid

²⁷ Ibid

²⁸ Ibid

²⁹ NJ A3193

³⁰ NJ S2572

Historic Preservation Plan Element – That portion of the Municipal Comprehensive Master Plan that (1) describes historic and cultural resources within the community and (2) provides policy guidance as to how those resources might be protected and incorporated as useful working elements of a comprehensive community and economic development program.

Historic Preservation Restriction – An interest in land less than fee simple absolute, stated in the form of a right, restriction, easement, covenant, or condition, in any deed, will or other instrument, other than a lease, executed by or on behalf of the owner of the land, appropriate to preserving a structure or site which is historically significant for its architecture, archeology or associations, to forbid or limit any or all:

1. Alteration in exterior or interior features of such structure;
2. Changes in appearance or condition of such site;
3. Uses of such structure or site which are not historically appropriate;
4. Other acts or uses detrimental to the appropriate preservation of such structure or site.³¹

Historic Property, Structure, facility, Site, Area, or Object - Any property, structure, facility, site, area, or object approved for inclusion on the New Jersey Register of Historic Places, or which meets the criteria for inclusion on said Register pursuant to P.L. 1970 c. 268 (C.13:1B -15.128 et seq.) or a Certified Local Government.³²

Historic Resource – Any site, building, area, district, structure or object important in American history, architecture, archaeology, and culture at the national, state, county, regional or local level.

Historic Site – Any real property, man-made structure, natural object or configuration or any portion or group of the foregoing of historical, archaeological, cultural, scenic or architectural significance.³³

Hydric Soils – A soil that in its natural condition is saturated, flooded, or ponded long enough during the growing season to develop anaerobic conditions that favor the growth and regeneration of hydrophytic vegetation.³⁴

Improvement – (a) Any constructed element which becomes part of, is placed upon, or is affixed to real estate; (b) the development and improvement of parks and recreational facilities.³⁵

Impervious Surface – A hard surface area that either prevents or retards the entry of water into the soil mantle or causes water to run off the surface in greater quantities or at an increased rate of flow. Common impervious surfaces include rooftops, walkways, patios, driveways, parking lots, storage areas, concrete or asphalt paving, and gravel roads.³⁶

³¹ New Jersey Codes Title 13 Section 13:8B

³² NJ S3078

³³ N.J.S. 40:55D-4

³⁴ US Department of Agriculture (USDA) Soil Conservation Service (SCS) 1985, as amended by the National Technical Committee for Hydric Soils (NTCHS) in December 1986

³⁵ N.J.A.C. 5:21; NJ P.L.2001, c.232

³⁶ See note 17.

Ineligible Costs – Customary costs, or “soft costs,” incurred above the limit set forth (up to 2% of Trust Fund) that will not be funded through an award from the Trust Fund, i.e., appraisal costs, wetland delineation, property survey, title search, legal expenditures other than bond counsel fees.

Lake, Pond or Reservoir – Any impoundment, whether naturally occurring or created in whole or in part by the building of structures for the retention of surface water.³⁷

Lands – Lands, improvements, and structures thereon or rights, franchises and interest therein. This term shall also include and mean any and all interest in lands amounting to less than fee title, including permanent and temporary easement, including conservation easements and rights-of-way.³⁸

Land Access Projects – A project to acquire and/or enhance lands for access to state, federal or other county or Municipal Park and open space areas.

Land Conservation – Protecting open spaces and sensitive natural areas within and adjacent to cities can mitigate the water quality and flooding impacts of urban stormwater while providing recreational opportunities for city residents. Natural areas that are particularly important in addressing water quality and flooding include riparian areas, wetlands, and steep hillsides.

Local Certified Historic District – A district that 1) meets the criteria for registration, and 2) is governed by a state or local statute or ordinance that protects the historic resources of the district.³⁹

Local Share or Match- non-EDA funds and any In-Kind Contributions that are approved by EDA and provided by Recipients or third parties as a condition of an Investment. The Matching Share may include funds from other Federal Agencies only if authorized by statute that allows such use, which may be determined by EDA's reasonable interpretation of such authority.⁴⁰

Lot – A designated parcel, tract, or area of land established by a plat or otherwise as permitted by law and to be used, developed or built upon as a unit.⁴¹

Low Impact Development – an approach to land development (or re-development) that works with nature to manage stormwater as close to its source as possible. LID employs principles such as preserving and recreating natural landscape features, minimizing imperviousness to create functional and appealing site drainage that treat stormwater as a resource rather than a waste product.⁴²

Municipal Master Plan – A composite of one or more written or graphic proposals for development of the municipality as set forth and adopted pursuant to N.J.S. 40:55D-28.

³⁷ N.J.A.C. 7:9B

³⁸ N.Y. Environmental Law § 51-0101

³⁹ New Jersey Historic Preservation Office. New Jersey and National Register of Historic Places. Online. http://www.nj.gov/dep/hpo/identify/nrsr_lists.htm. Accessed 5 August 2013.

⁴⁰ 13 CFR 300.3 [Title 13 -- Business Credit and Assistance; Chapter III -- Economic Development Administration, Department of Commerce; Part 300 -- General Information

⁴¹ NJ S2852

⁴² See note 20.

Municipality – Any city, borough, village, town or township of the State but not a county or a school district.⁴³

Navigable Waters – Deep enough and wide enough to afford passage to watercraft, including canoes, at high tide. Navigability will also apply to areas upstream of obstructions (for example, culverts), provided that the water course is still tidally influenced in the upstream area.⁴⁴

New Jersey Meadowlands Commission – The legislative and quasi-judicial body for the Hackensack Meadowlands area, which encompasses parts of Hudson and Bergen Counties.

New Jersey State Planning Act – N.J.S. 52:18A-196 et seq. – The general enabling legislation for statewide policy planning.

Nonpoint Source – A diffuse source of pollution, having no single point of origin. This term is commonly used to describe water pollution caused by rainfall or snowmelt moving over and through the ground and carrying natural and human-made contaminants into lakes, rivers, streams, wetlands, estuaries, other coastal waters, and ground water. Atmospheric deposition and hydrologic modification are also sources of nonpoint water pollution.⁴⁵

Official Map – A map adopted by ordinance pursuant to “Municipal Land Use Law”, N.J.S. 40:55D-32 et seq.

Official County Map – The map, with changes and additions thereto, adopted and established, from time to time, by resolution of the Board of Chosen Freeholders, pursuant to the “County Planning Act”, N.J.S. 40:27-5 et seq.

Open Space – Land or water areas to be retained in a largely natural or undeveloped state, for the purpose of, among other things, providing parkland or green spaces, protecting ecologically sensitive areas, preserving flora and wildlife, or protecting or preserving areas of scenic, historic and cultural values while at the same time affording, whenever practical, public outdoor recreational opportunities for county residents. “Open Space” may include a recreational area such as a golf course if the acquisition serves the objective of the open space trust fund act by protecting a largely underdeveloped area from future development.

Open Space also means projects to acquire and/or enhance lands, which are open or natural, and necessary to preserve the ecological, scenic, recreational or historical values of such land. Open space projects include, but are not limited to, the following types of projects: streams, right projects; open or natural land projects including additions to existing owned outdoor recreation areas; Greenways/Parklands Projects; aquifer recharge area projects; watershed protection projects; and waterfront protection projects.⁴⁶

Parcel – Any quantity of land, consisting of one or more lots, that is capable of being described with such definiteness that its location and boundaries may be established.

Playground Safety Law- New Jersey enacted a playground safety law on March 23, 1999 New Jersey Playground Subcode 5:23 - 11.1to require that the Department of Community Affairs and Department of Education promulgate rules and regulations for the design, installation,

⁴³ NJ 40:37A-45

⁴⁴ NJAC 7:7E-1.5

⁴⁵ See note 20.

inspection, and maintenance of playgrounds. This law also mandates that those rules and regulations be those contained within the CPSC guidelines. Further, it requires that special provisions be included to address playgrounds appropriate for children in childcare settings. Government entities and private entities must upgrade their playgrounds to satisfy the rules and regulations for surfacing within five years and for all other elements within eight years. Non-profit entities must upgrade their playgrounds to satisfy the rules and regulations for surfacing within five years and for all other elements within fifteen years. All playgrounds built more than six months after the effective date of the rules and regulations must conform to those rules and regulation. New Jersey PIRG was instrumental in achieving this statewide mandate.

Pollutant – Any dredged spoil, solid waste, incinerator residue, filter backwash, sewage, garbage, refuse, oil, grease, sewage sludge, munitions, chemical wastes, biological materials, medical wastes, radioactive substance (except those regulated under the Atomic Energy Act of 1954, as amended (42 U.S.C. 2011 et seq.), thermal waste, wrecked or discarded equipment, rock, sand, cellar dirt, industrial, municipal, agricultural, and construction waste or runoff, or other residue discharged directly or indirectly to the land, ground waters or surface waters of the State, or to a domestic treatment works. "Pollutant" includes both hazardous and non-hazardous pollutants.⁴⁷

Project ready – An application or project that can commence immediately upon approval or release of awarded funds. A "project ready" application, at minimum includes the following:

1. For acquisition projects- property appraisal; and recent land survey (completed by a NJ licensed surveyor); and preliminary assessment or site investigation (PASI completed by a qualified environmental professional).
2. For park and recreation improvements- Site plans signed & sealed by a licensed professional (PE, AIA, CLA, etc.); and itemized construction cost estimates; and where applicable, all necessary approvals and permits (NJ DEP, ACOE, Soil Conservation, etc.).
3. For historic preservation- Plans prepared by a licensed architect, engineer, or historic preservation specialist.

Property – The area contained within the legal boundary as defined by municipal block and lot, or right-of-way description as set forth in the deed for that area.⁴⁸

Rain Garden – Rain gardens (also known as bioretention or bioinfiltration cells) are shallow, vegetated basins that collect and absorb runoff from rooftops, sidewalks, and streets. Rain gardens mimic natural hydrology by infiltrating and evapotranspiring runoff. Rain gardens are versatile features that can be installed in almost any unpaved space.⁴⁹

Real Property – Lands within or without the State, above or below water, and improvements thereof or thereon, or any riparian or other rights or interests therein.⁵⁰

Recharge – Water added to an aquifer-- for instance, rainfall that seeps into the ground.⁵¹

⁴⁶ See note 1.

⁴⁷ NJ Farm Bureau

⁴⁸ NJ Freshwater Wetlands Protection Act

***Recreation Activities** – Activities that involve relatively vigorous or organized action such as soccer, ball playing, jogging, pitching, playground areas, roller hockey, skateboarding, and the like. Passive recreational activities include less vigorous organized use such as simple appreciation of natural areas, possibly involving hiking, or simply viewing open land or waters.

Recreational Facility, Intensive – Any recreational facility which does not satisfy the definition of Low Intensity Recreational Facility including but not limited to golf courses, marinas, amusement parks, hotels and motels.⁵²

Recreational Facility, Low Intensive – A facility or area which complies with the standards in N.J.A.C. 7:50-5, part III, utilizes and depends on the natural environment and requires no significant modifications of that environment other than to provide access, and which has an insignificant impact on surrounding uses or on the environmental integrity of the area. It permits such low intensity uses as fishing, canoeing, nature study, orienteering, horseback riding, and bicycling.⁵³

Recreational Land – Land & water areas that provide opportunities for outdoor active or passive activities.

Right-of-Way (ROW) – A strip of land occupied or intended to be occupied by a street, crosswalk, railroad, road, electric transmission line, gas pipeline, water main, sanitary or stormwater sewer main, shade tree, or for another special use.⁵⁴

Scenic Acquisition Projects – A project to acquire and/or enhance lands to maintain the scenic nature of an area.

Secretary of the Interior's Standards for the Treatment of Historic Properties – The standards are a series of concepts about maintaining, repairing, and replacing historic materials, as well as designing new additions or making alterations. The standards offer four distinct approaches to the treatment of historic properties:

1. Preservation – focuses on the maintenance and repair of existing historic materials and retention of a property's form as it has evolved over time.
2. Rehabilitation – acknowledges the need to alter or add to a historic property to meet continuing or changing uses while retaining the property's historic character.
3. Restoration – depicts a property at a particular period of time in its history, while removing evidence of other periods.
4. Reconstruction – re-creates vanished or non-surviving portions of a property for interpretive purposes

Shade Tree Program – Acquisition and installation of shade trees to facilitate urban forestry, gateway landscaping, and vegetative buffers.

⁴⁹ US EPA

⁵⁰ NJ County Improvement Authorities Law

⁵¹ USGS

⁵² Township of Evesham, NJ Municipal Code. 31 December 2012. Online. <http://ecode360.com/EV0481>. Accessed 5 August 2013.

⁵³ See note 40.

⁵⁴ See note 6.

NJ State Development and Redevelopment Plan – The Statewide Policy Plan that establishes policies for planning, programming, funding, installation, and maintenance of public capital infrastructure.

Steep Slopes – Slopes over fifteen (15%) percent gradient.⁵⁵

***Steep Slopes Project** – A project to acquire and/or enhance steep slopes for the purpose of providing parkland and/or green spaces.⁵⁶

Stewardship – The conducting, supervising, or managing of something; especially the careful and responsible management of something entrusted to one's care; stewardship of natural resources. [Merriam-Webster 2013]; Environmental stewardship – the responsibility for environmental quality shared by all those whose actions affect the environment.⁵⁷

Stormwater – Runoff generated when precipitation from rain and melted snow flows over land or impervious surfaces and does not percolate into the ground. As the runoff flows over the land or impervious surfaces (paved streets, parking lots, and building rooftops), it accumulates debris, chemicals, sediment or other pollutants that could adversely affect water quality if the runoff is discharged untreated.⁵⁸

Stream Rights Project – A project to acquire and/or enhance lands that provide public fishing rights on quality streams or rivers.

Superfund – A program, operated under the legislative authority of the Comprehensive Environmental Response, Compensation, and Liability Act and the Superfund Amendments and Reauthorization Act, that funds and carries out EPA solid waste emergency and long-term removal and remedial activities. These activities include establishing the National Priorities List, investigating sites for inclusion on the list, determining their priority, and conducting and/or supervising cleanup and other remedial actions.⁵⁹

***Sustainability** – Creates and maintains the conditions under which humans and nature can exist in productive harmony, that permit fulfilling the social, economic and other requirements of present and future generations.⁶⁰

Sweat Equity- is an interest or increased value in a property earned from the owner's labor toward upkeep or restoration⁶¹

Threatened or Endangered Species – Species identified pursuant to the Endangered and Non-game Species Conservation Act, N.J.S.A. 23:2A-1, et seq., or those identified pursuant to the Endangered Species Act of 1973, 16 USC 1531 et al., and subsequent amendments thereto.

Tidal Waters – Fresh or saline waters under tidal influence, up to the head of the tide.⁶²

⁵⁵ See note 17.

⁵⁶ Ibid.

⁵⁷ See note 20.

⁵⁸ Ibid.

⁵⁹ Ibid.

⁶⁰ Ibid.

⁶¹ www.investopedia.com

⁶² NJAC 7:7A-1.4

Urban Ecosystem – Both the natural ecology and the human infrastructure of an urban environment, and the interaction between the two.

Vacancy – Any unoccupied land, structure, or part thereof that is available and suitable for occupancy.

Walkway – A continuous way designated for pedestrians and separated from the through lanes for motor vehicles by space or barrier.

Watershed – The smallest drainage area of a specific creek, stream, river, pond, lake, or other surface water body within which a particular site is located.⁶³

Watershed Protection Project – A project to acquire lands within the watershed of a publicly owned water supply reservoir.⁶⁴

Water Supply Reservoir – An impoundment of surface waters, the primary purpose of which is water supply.⁶⁵

Wetland – An area that is inundated or saturated by surface water or groundwater at a frequency and duration sufficient to support, and that under normal circumstances does support, a prevalence of vegetation typically adapted for life in saturated soil conditions, commonly known as hydrophytic vegetation; provided, however, that the NJ Department of Environmental Protection, in designating a wetland, shall use the three-parameter approach (that is, hydrology, soils and vegetation) enumerated in the 1989 Federal Manual. These include tidally influenced wetlands which have not been included on a promulgated map pursuant to the Wetlands Act of 1970, N.J.S.A. 13:9A-1 et seq.⁶⁶

⁶³ NJAC 7:7A-1.4

⁶⁴ See note 1.

⁶⁵ Ibid.

⁶⁶ N.J.A.C. 7:7A Freshwater Wetlands Protection Act Rules

IV. GOVERNANCE

A. Membership

The Office of the County Executive will be represented by a board liaison, a non-voting member of the Advisory Board, selected by the County Executive.

The Board of Chosen Freeholders will be represented by a board liaison, a non-voting member of the Advisory Board, selected by the Chairman of the Board of Chosen Freeholders.

In absence of a quorum (five of the nine voting members), the board liaison for the County Executive or Board of Chosen Freeholders may have voting privileges.

The County Executive, with the advice and consent of the Board of Chosen Freeholders, shall appoint voting members to the Open Space Trust Fund Advisory Board from the following categories:

OPEN SPACE TRUST FUND ADVISORY BOARD VOTING MEMBERSHIP

1. Hudson County Division of Parks, Board Member
2. Hudson County Division of Planning, Board Member
3. Hudson County Division of Housing and Community Development, Board Member
4. Hudson County Office of Cultural and Heritage Affairs, Board Member
5. Conservation Board Member
6. Environmental Board Member
7. Historic Preservation Board Member
8. Parks & Recreation Board Member
9. Business Community Board Member

Every member of the Open Space Advisory Board shall be a resident of Hudson County.

B. Responsibilities

1. The primary responsibility of the Open Space Trust Fund Advisory Board, (hereinafter "Advisory Board") is for the systematic review and recommendation of applications for funding consideration from the Trust Fund, in accordance with the policies and procedures as established by this document set forth herein.
2. The Advisory Board will work closely with the County of Hudson to:
 - a. Assist in the periodic review of the County's adopted Open Space and Recreation Plan, and Historic Preservation Plan;
 - b. Review, prioritize and recommend projects for open space, recreation, and historic preservation purposes; and
 - c. Review and recommend, as necessary, amendments to the policies and procedures outlined in this document for the Trust Fund.
3. Conduct outreach to the general public, municipalities and community groups.

C. Term of Office

1. The Term of Office of all voting members of the Advisory Board shall be for three years, except the initial term, which shall be as follows:

Hudson County Division of Parks, Board Member - 1 year
Hudson County Office of Cultural & Heritage Affairs, Board Member - 1 year
Historic Preservation, Board Member - 1 year
Hudson County Division of Planning, Board Member - 2 years
Conservation, Board Member - 2 years
Parks & Recreation, Board Member -2 years
Hudson County Division of Housing & Community Development, Board Member - 3 yrs
Environmental, Board Member - 3 years
Business Community, Board Member - 3 years

All future appointees to these positions shall, thereafter, revert to a three year term.

- 2.** All members shall serve on as voluntary basis without compensation.
- 3.** Every member shall be a resident of Hudson County.
- 4.** No member of the Advisory Board shall be an elected official in any jurisdiction.
- 5.** No member of the Advisory Board shall be an employee of any of Hudson County's municipalities or their other local governmental units.

D. Replacement of Members

- 1.** A member shall serve until the nomination and qualification of his/her successor shall be complete.
- 2.** A member having three (3) consecutive absences from scheduled meetings of the Advisory Board (without providing advanced notification), shall be deemed as resigned from the position, and a successor appointed to fill his/her unexpired term, in accordance with appointment procedures as stated in this document. The Advisory Board shall send notice to the County Executive of any member warranting such resignation.
- 3.** Any other vacancies on the Advisory Board shall be filled by a subsequent appointment to fill the unexpired term, in accordance with appointment procedures as stated in this document.

E. Officers and Duties

- 1.** There shall be a Chairperson, Vice Chairperson and Secretary of the Advisory Board.
- 2.** The Officers shall be elected at the annual reorganization meeting by a majority vote of the total number of voting members of the Advisory Board. The initial organizational meeting shall take place no later than 30 days after the approval of this document and confirmed appointments to the Advisory Board. Thereafter, a reorganization meeting shall take place annually during the month of January.
- 3.** The term of office of all officers shall be for a one - (1) year term, or until a successor has been elected.
- 4.** The Duties of the Chairperson shall include, but not necessarily be limited to, the following:
 - a.** Establish a schedule of meeting dates;
 - b.** Preside at all regular and special meetings;
 - c.** Sign such documents as are necessary on behalf of the Advisory Board; and
 - d.** Perform all duties that may be necessary and appropriate to carry out the responsibilities of the office.
- 5.** In the absence of the Chairperson, the Vice-Chairperson shall perform the duties of the Chairperson. In the absence of the Vice-Chairperson, the most senior private-citizen board member shall perform the duties of the Chairperson.
- 6.** A simple majority (five (5) of the voting members (9)) of the Board shall constitute a quorum for voting sessions.
- 7.** A quorum is not required to hold work/review sessions.
- 8.** An affirmative vote of the majority of members present shall indicate passage of any item subject to a vote.
- 9.** Those members who are absent from the application presentations and/or site visits shall certify that they have fully reviewed the application and visited the site in order to be eligible to consider the merits of the application for funding.
- 10. Conflict of Interest-** any Advisory Board member who has an affiliation to any project where an application has been submitted for the Advisory Board to review and recommend funding, must recuse him or herself from the application process of that particular project. "Affiliation" shall be construed to mean a connection to the project by way of familial, employment, elected official and/or board relationship. "Application Process" shall be construed to mean participation in the presentation, discussion, and voting of the project in question. A member who has recused him or herself from hearing a particular application is not precluded from participation in other applications before the Advisory Committee.

V. FUNDING GUIDELINES

A. Eligible Applicants

The following entities are eligible to participate in the application process for funding consideration from the Trust Fund:

1. The County of Hudson;
2. All Hudson County government agencies and its affiliates;
3. Any of the twelve (12) municipalities in the County of Hudson; and
4. Local entities, non-profit corporations, and qualified charitable conservancies located within the County of Hudson that have received tax exemptions under section 501(c)3 of the 1954 Internal Revenue Code. Local entities are required to partner with the local municipality where the project is located.

B. Eligible Purposes

Eligible purposes, as voted by referendum, and approved by the Board of Chosen Freeholders are:

1. Acquisition of land for conservation and recreation purposes.
2. Development and redevelopment of land existing or acquired for recreational, cultural, tourism and/or conservation purposes.
3. Preservation of historic properties, including the acquisition and historic preservation planning activities of such properties for historic preservation, this includes historical capital projects and historical rehabilitation plans or
4. Payment of debt service on indebtedness issued or incurred by the County of Hudson for any of the purposes stated in (1), (2), (3), or (4).

C. Eligible Costs

The following costs are deemed to be consistent with the purposes and intent of the Trust Fund and shall be eligible for application:

1. The acquisition of land for conservation and recreation purposes. Note- applicants are required to place the County on the deed when purchasing the property.
2. Construction management and/or construction administration of an Open Space Trust funded recreation or historic capital project or rehabilitation plan.
3. Up to 50% of the costs of preparing a historic preservation plan for the preservation, rehabilitation, restoration or reconstruction of a historic property under the Secretary of the Interior's Standards for the Treatment of Historic Properties. Such projects must result in the completion of site/construction plans related to all proposed historic preservation activities.

D. Ineligible Purposes

The following purposes are considered ineligible to receive funding:

- 1.** Any maintenance, care, custodial, or policing expenditures associated with active and passive recreation, and historic sites.
- 2.** Lands that are and will remain predominantly covered by buildings or structures not appropriate for environmental education, recreational use, or historic preservation.
- 3.** Activities that will have a significant adverse impact on environmental resources or open space values.
- 4.** Items that were not listed in the original grant agreement between the County and the applicant.
- 5.** Sweat equity, an interest of increased value in a property earned from labor by the owner toward upkeep or restoration.
- 6.** Soft costs, such as architectural design, engineering, planning, surveying, permitting, fees, legal, administrative, or environmental costs.
- 7.** The preparation and completion of historic preservation studies with the aim of obtaining a Certification of Eligibility from the New Jersey Historic Preservation Office or for the purposes of determining the eligibility or the nomination of a property or structure for the State or National Register of Historic Places.

E. Allocation

The Trust Fund will be funded through a property tax assessment to be determined annually by the Board of Chosen Freeholders, at a rate not to exceed one cent (\$0.01) per \$100.00 of total County equalized valuation.

- 1.** All of the money collected through the property tax assessment will be deposited into the Trust Fund and shall thereafter be disbursed for the following types of projects:
 - a.** Land Acquisition Projects,
 - b.** Development/Redevelopment Improvements for Recreation Conservation Projects,
 - c.** Historic Preservation Capital Projects and Rehabilitation Studies
- 2.** Applicants shall not request more than \$2,000,000 for a regional Open Space Acquisition or more than \$1,000,000 for a local Open Space Acquisition. Regional acquisitions are deemed to serve the residents of two or more communities as defined by municipality, zip code or public high school. Local acquisitions are deemed to serve the residents of only one community as defined by municipality, zip code or public high school. An exception will only be considered based upon the extraordinary nature of the acquisition and its merit.
- 3.** Applicants shall not request more than \$1,000,000 for a regional Recreation, Conservation, Historic Preservation Capital or Rehabilitation project, or more than \$500,000 for a local Recreation, Conservation, Historic Preservation Capital Project or Rehabilitation Plan. Regional projects are deemed to serve the residents of two or more communities as defined by municipality, zip code or public high school. Local projects are deemed to serve the residents

of only one community as defined by municipality, zip code or public high school. An exception will only be considered based upon the extraordinary nature of the project and its merit.

4. Any unexpended funds allocated to a specific project and determined by the County of Hudson as no longer needed for that project will return to the Trust Fund.

5. Indebtedness by the County of Hudson for eligible purposes as stated above will be set aside in an amount equal to the annual debt payment requirement prior to the annual allocation determination for new applications/projects.

F. Advisory Board Review and Recommendation

The Hudson County Division of Planning shall provide staff support and technical assistance to the Advisory Board.

The Advisory Board shall:

- 1.** Schedule a timeline for the Letter of Intent process. Initial letter of interest will be submitted by interested applicants prior to full proposal. A Letter of Intent Form will be created for their use. Applicants must demonstrate how their project meets the new goals and objectives outlined in the 2013 Reexamination Report. They must have all required documentation, list matching funding, and show how the project is shovel ready.
- 2.** Schedule one-on-one meetings with the applicant and Open Space support staff and at least one member of the Hudson County Open Space Trust Fund Advisory Board to review applicant's Letter of Intent. Once the Letter of Intent is deemed complete, applicant will be required to submit a full application to the Advisory Board.
- 2.** Determine application completeness and eligibility according to the program statement approved by the Hudson County Board of Chosen Freeholders.
- 3.** Review each application and rank each application according to the criteria established in said program statement and the 2013 Open Space Reexamination Report.
- 4.** Forward the Advisory Board's recommendations to the County Executive for his/her consideration and funding allocation.
- 5.** Upon final approval by the Board of Chosen Freeholders, the Advisory Board shall prepare an annual report.

G. County Executive's Submission of Proposed Projects

- 1.** Upon receipt of the Advisory Board's recommendations by the County Executive, the County Executive shall formulate funding allocations for eligible projects for a 30-day review period.
- 2.** The County Executive shall submit the Advisory board's recommendations with his/her funding allocations to the Board of Chosen Freeholders for its consideration.

H. Freeholder Funding Approval

- 1.** Upon the release of the County's Executive's funding allocations, the Division of Planning shall schedule at least one public hearing held at least thirty (30) days after the transmittal of funding recommendations in accordance with N.J.S.A. 40:12-15.1 et seq., to solicit public comment on the proposed grant award recommendations.
- 2.** In accordance with N.J.S.A. 40:12-15.3b the Board of Chosen Freeholders shall authorize final approval for the project funding no earlier than 45 days after the public hearing.

I. Grant Agreement

1. Applicants that have been approved for funding will have two (2) months from the date of Freeholder approval of the required Hudson County funding resolutions to execute a Grant Agreement with the County.
2. Upon execution by both parties of the grant agreement, projects are expected to progress at a reasonable pace, subject to the specifics of a particular project. After two (2) years from the Freeholder award date, any unexpended award funds remaining will be forfeited and returned to the Open Space Trust Fund.
3. The Grant Agreement shall include a phased punch list for eligible costs. Reimbursement of funds through the County of Hudson will only be processed after a site inspection for each phase.
4. Throughout the life of the grant, awarded applicants will be required to submit quarterly progress reports to the Hudson County Division of Planning
5. A deed of conservation easement or historic preservation restriction held by the County of Hudson shall be filed with the Office of the County Register upon completion of land acquisition, park and recreation improvement, or historic preservation capital project or rehabilitation plan.
6. Applicants must agree to place any funded parkland on the NJ Recreation and Open Space Inventory (ROSI) before final payment of grant monies. No change in use or diversion of funds shall be allowable for any funded park or recreation project without following the procedures set forth in the grant agreement.
7. Failure to uphold any other aspects of the executed grant agreement may result in the forfeiture of funds. Unused funds will revert back to the Trust Fund.
8. Applicants must seek Open Space Advisory Board approval for any deviations from the original grant agreement. Deviations that are above 10% of the total funded project cost will require Freeholder Board approval. No deviations will be approved in the last 6 months of the grant agreement.
9. The grant recipient may request one (1) year extension. The extension shall be granted at the discretion of the County. Extension requests will be considered in cases of natural disasters or other unforeseen circumstances in which the applicant had no control over. If the applicant fails to complete the project within the 1 year time frame, the grant agreement and the unused funds shall be forfeited.
10. Reprogramming of funded projects are granted at the discretion of the County. Only municipalities are allowed to request a reprogramming to a shovel-ready project within the same municipality. Shovel ready projects are considered projects that have a selected contractor in place or are under construction. Reprogramming can only be awarded to Park Improvement projects and Historical Capital projects. No more than 50% of the total funded project award amount can be used for reprogramming.
11. Applicants that have been approved for a grant award from the County shall fund all costs incurred in connection with the acquisition of any land or interest therein, including, but not limited to the costs for appraisals, wetland delineations, environmental assessment, engineering, property survey, title search, legal expenditures, structure

demolition and removal, and other such costs associated with the acquisition of land or interest therein.

12. Banking or stockpiling of Trust Fund grants is not permitted. Failure to complete the project within the grant contract time period will result in forfeiture of the grant for failure to comply with the terms of the Trust Fund grant agreement.
13. Two months prior to the dedication/rededication/opening ceremony of the project, the applicant must contact the Division of Planning.
14. Temporary construction signage specs will be provided in the applicant's grant agreement.
15. Permanent signage specs will be provided in the applicant's grant agreement.

J. Interest on Investments

Any interest earned on the investment of funds of the Trust Fund shall be retained within the Trust Fund to be used for Trust Fund purposes as described herein.

VI. GENERAL GUIDELINES

- A.** The following items reflect general guidelines that will be considered in recommending projects for the acquisition of property for conservation and/or recreation purposes, the development or redevelopment of conservation and recreation areas, or for historic preservation purposes:
- B.** Encourage multi-funded source projects, which qualify for, but are not limited to, the State Green Acres Program, Historic Preservation Trust Program, federal funds, municipal matching funds, recreation groups, donations, and all other appropriate funding sources. Applicants are encouraged to provide or obtain non-Open Space Trust funds of at least fifty percent (50%). The respective governing bodies must endorse all projects.
- C.** Encourage projects that benefit a broad population segment, especially those of regional, countywide, or statewide significance.
- D.** Encourages multi-use projects, (e.g. projects including several elements such as water protection, recreation, historic, cultural, tourism and scenic preservation, etc.)
- E.** Give consideration to projects involving land under immediate threat of development.
- F.** Encourage the use of conservation easements, restrictive covenants, or interests other than ownership by fee simple, to limit or restrict development.
- G.** Give consideration to lands within Tier-1 wellhead protection areas, recharge areas where water enters the ground, or aquifers to fill wells.
- H.** Encourage partnership projects between municipalities and local entities, non-profit corporations and qualified charitable conservancies that have received tax exempt status under section 501(c)3 of the 1954 Internal Revenue Code.
- I.** Projects should be consistent with the goals and objectives of the 2013 Hudson County Open Space, Recreation and Historic Preservation Plan, as duly adopted and established by the County of Hudson.
- J.** All historic preservation activities funded by the Hudson County Open Space Trust Fund must be in compliance with the Secretary of the Interior's Standards for the Treatment of Historic Properties.
- K.** All historic preservation rehabilitation/restoration plans (studies) must result in a document including proposed site plans and designs to be delivered to the Hudson County Division of Planning and the Open Space Trust Fund Advisory Board upon completion.

L. VII. Application Review

In order for applicants to be eligible to receive funding from the Hudson County Open Space Trust Fund and be recommended for County Executive review the following steps are required:

1. Complete Letter of Intent for Open Space, Park Improvement, Historic Preservation Study or Historic Preservation Capital Project.
2. Discuss proposal in a one-on-one meeting with County and at least 1 Advisory Board member
3. Complete full application and submit all required documents in the Application Checklist associated with the proposed project.
4. Prepare presentation or site visit for Open Space Advisory Board and County

The following elements will be considered when considering applications for funding.

1. Shovel Ready: The applicant must show the project can be completed within a 2 year time frame. All required documents in the Letter of Intent and full application must be submitted to be considered for funding.
 - a. Local Match: The amount the applicant will be contributing to the total project cost.
 - b. Public Support: Public support for a project is required and should be demonstrated through governing resolutions with transcript of meeting letters, and petitions that demonstrate broad inclusive support from the following:
 - i. Municipal government office;
 - ii. County government office;
 - iii. State government office;
 - iv. Planning Board, Park, or recreation commission;
 - v. Environmental, shade tree, or historic preservation commission;
 - vi. User groups, neighborhood associations, community organizations, ward leaders, and the general public.
 - c. Community Needs: This factor considers the needs of the population to be served. The service area for the project will be defined on the basis of population density, scope, and type of project. Applicant should:
 - i. Identify census tract, population and geographic service area;
 - ii. Assess needs of the population within service area;
 - iii. Needs assessment identifying current and potential user groups;
 - iv. Describe potential benefits to the area.
2. Relationship to the goals & objectives in the 2013 Open Space Reexamination Report will also be a major consideration for project funding. Refer to the 2013 Report for further explanation of the following goals and objectives:
 - a. Environmental Justice
 - b. Recreation
 - c. Connectivity
 - d. Urban Ecosystems
 - e. Green spaces & Acquisitions
 - f. Stewardship
 - g. Culture & History

3. Project-type specific priority criteria:
 - a. For Acquisitions:
 - i. A site listed in the 2005 Open Space Plan or the 2013 Reexamination Report
 - ii. An acquisition that meets the Green Acres standards for reimbursement through the Planning Incentive Grant.
 - iii. A letter from the current owner showing willingness to sell property
 - b. For Historic Preservation projects:
 - i. The level of historical significance, as evidenced by the site being included on or being eligible for inclusion on the New Jersey and/or National Registers of Historic Places or State Plan Critical Historic Sites.
 - ii. Certification of Eligibility from the NJ State Historic Preservation Office
 - c. For Park Improvement projects:
 - i. Projects that are shovel-ready and can be completed in the 2-year grant agreement.
 - ii. Projects that are supported by the local municipality and have existing matching funds.

The Recommendation Report will be prepared by the Advisory Board with the assistance of the Hudson County Division of Planning staff. Recommendations will be based on the funding guidelines, required application checklist, and if the applicant meets the goals and objectives of the 2013 Reexamination Report.



Hudson County Open Space, Recreation,
And Historic Preservation Trust Fund

2016 Open Space Letter of Intent Form

Applicants must demonstrate how their project meets the goals and objectives of the Hudson County Open Space Trust Fund outlined in this form. Applicants must have all required documentation, list matching funding, and show how the project is shovel ready.

Complete & submit all materials to: Hudson County Division of Planning, ATTN: Francesca Giarratana
830 Bergen Avenue, 6A, Jersey City, NJ 07306

VIA EMAIL: Francesca Giarratana, fgiarratana@hcnj.us

Form must be submitted by October 14, 2016 by COB.

Project Information

Project Title: Hoboken Southwest Park Expansion

Project Type: Land Acquisition
 Park & Recreation Improvement
 Historic Preservation or Study

Project Municipality: City of Hoboken

Project Address: 51 Marshall Street (Observer Highway and Harrison St.)

Block(s): 10 Lot(s): 1-7 and 30-36

County Freeholder District: 5 State Legislative District: 33

Congressional District: 13 Federal ID# assigned by IRS: 22-6001993

Sponsor/Name of Local Unit or Organization: City of Hoboken

Applicant Address: 94 Washington Street

City: Hoboken State: NJ Zip: 07030

Chief Executive Officer: Hon. Dawn Zimmer, Mayor Telephone No.: 201-420-2018

Person having day to day responsibility for this application:

Name: Stephen D. Marks Title: Municipal Manager

Address: 94 Washington Street

City: Hoboken State: NJ Zip: 07030

Telephone Number: 201-239-6643 Fax Number: 201-420-2096

E-mail address: smarks @ Hobokennj.gov

I, Stephen D. Marks (name of authorized official), hereby certify that the information provided within this Hudson County Open Space Application Form is complete and true.

09/29/2016

Date (mm/dd/yyyy)

Signature of official authorized to submit application (as per attached Resolution of Governing Body or Organization Board)

Project Funding

Total project cost: \$ 5,000,000

Amount applicant requests: \$ 1,000,000

Local share: \$ 4,000,000

Other Match (Green Acres, NJ Historic Trust, etc.): \$ 4,000,000

Matching funding sources: NJEIT Low Interest Loan

Development of Project

Proposed starting date for project: Contingent upon funding

Expected end date for project: Contingent upon funding

Conceptual plan Yes No

Preliminary subdivision Yes No

Final subdivision Yes No

Preliminary site plan Yes No

Final Site plan Yes No

Current Zoning of the Site (uses and intensity):

I-2 Industrial:

The purpose of this district is to establish appropriate standards and uses for rail and other transportation-related commercial and light industrial activities; to provide criteria for off-street parking and loading; and to otherwise facilitate the movement of vehicular traffic and materials transshipment.

Relation to Hudson County Open Space Goals and Objectives

Please check boxes to indicate which Hudson County Open Space Trust Fund goals and objectives relate to your project and in less than 300 words, elaborate in the space provided below.

■ **Recreation**

Provide accessible open space and recreation opportunities to all Hudson County residents.

■ **Connectivity**

To link proposed and existing recreation and open space areas into a network accessible through a variety of transportation means, including public transit and bicycle or pedestrian transit.

■ **Environmental Justice**

To promote the development of park and recreational opportunities in low-moderate income neighborhoods

■ **Urban Ecosystems**

To encourage environmental resiliency by protecting and strengthening areas of critical resources, including wetlands, floodplains, steep slopes, wildlife habitat, open waters and waterfronts.

■ **Greenspaces & Acquisition**

To actively acquire and expand green/open spaces and recreational facilities where needed and feasible.

■ **Stewardship**

To educate the citizenry about existing and future Open Space and recreation opportunities, and continue efforts to increase support for these activities.

■ **Culture & History**

To ensure protection of the County's historic and cultural resources.

The City of Hoboken seeks funding to expand Southwest Park by adding 39,000 square feet of vacant land located in Block 10 (lots 1-7 and 30-36).

The City has also applied to the N.J. Environmental Infrastructure Trust Fund Program for funding to acquire said site. When acquired, the City will engage in a robust, community-driven public planning process to determine planning and design, including, but not limited to passive and active recreational opportunities, as well as green infrastructure.

CHECKLIST

<ul style="list-style-type: none"> • Current copy of <u>municipal tax map</u> (printed to 11" x 17" size) identifying block and lot to be acquired. 	Required		
<ul style="list-style-type: none"> • Current copy of Green Acres <u>Recreational and Open Space Inventory (ROSI)</u> 	Required		
<ul style="list-style-type: none"> • <u>Site Plans</u>, including landscape design and any floor plans. Plans should be prepared by a licensed professional (i.e. architect, engineer, planner, landscape architect, etc.) Site plans should identify all existing and proposed facilities and any areas of grading, drainage, or proposed tree clearing. 	Required		
<ul style="list-style-type: none"> • Breakdown of construction and maintenance <u>cost estimates</u> including operations plan, prepared and signed and sealed by a licensed professional. 	Required		
<ul style="list-style-type: none"> • <u>Property ownership or lease</u> documents. 	Required		
<ul style="list-style-type: none"> • <u>Phased construction punch list</u> (ONLY items on this list will be reimbursable by HCOSTF grant) 	Required		
<ul style="list-style-type: none"> • <u>Contract documents</u> that include the credentials of the project team. 	Required		
<ul style="list-style-type: none"> • <u>Operation plan-</u> time line of phases 	Required		
<ul style="list-style-type: none"> • <u>Non Profits</u>-letter of endorsement from host municipality as well as an agreement that if selected for funding the municipality will partner with the local nonprofit as a co-grantee on the grant agreement 	Required		
<ul style="list-style-type: none"> • <u>Property appraisal</u> prepared in accordance with NJ DEP Green Acres Scope of Work for Appraisal Services, available online at the following webpage: http://www.nj.gov/dep/greenacres/pdf/GUIDE_Preliminary_Assessment.pdf 	Required		
<ul style="list-style-type: none"> • <u>Preliminary assessment</u>, as defined by N.J.A.C.7:26E-3.1, conducted on the property to identify the presence of any potentially contaminated areas of concern. The report should be conducted in accordance with NJ DEP Green Acres requirements available online at: http://www.nj.gov/dep/greenacres/prelim.htm 	Required		
	Yes	No	N/A
<ul style="list-style-type: none"> • <u>Municipal resolution</u> authorizing the application (required for full application) 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • <u>Aerial map</u>, if available. An aerial map may be generated using the <u>NJ DEP i-Map</u> environmental mapping tool available on the web at: http://www.nj.gov/dep/gis/geoweb splash.htm 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • <u>Property survey</u> signed and sealed by a NJ Licensed Land Surveyor. The survey should be prepared according to the NJ DEP Green Acres Standard Scope of Survey Services, available online at following webpage: http://www.nj.gov/dep/greenacres/survey/scope.html 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • Digital images, photographic slides, and/or prints of the project site, if available. 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • <u>Letters of support</u> (i.e. municipal officials, local planning and zoning boards, neighborhood associations, residents). 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • Please review the <u>Americans with Disability Act (ADA) Standards for Accessible Design</u> guidelines available on the web at: http://www.ada.gov/adastd94.pdf If applicable, have they been included in the Conceptual Site Plan? 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • <u>For Historic Preservation projects:</u> Adherence to the Interior Standards http://www.nj.gov/dep/hpo/3preserve/preserve.htm 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Hudson County Office Use

Date Received: _____

Further Review Required

Missing Items:

LOI Complete

INTRODUCED BY: _____
SECONDED BY: _____

**CITY OF HOBOKEN
RESOLUTION NO. _____**

**RESOLUTION AUTHORIZING THE CITY OF HOBOKEN TO APPLY
FOR A FEMA PUBLIC ASSISTANCE GRANT FROM THE NEW
JERSEY DEPARTMENT OF COMMUNITY AFFAIRS**

WHEREAS, the City of Hoboken desires to apply for and obtain a grant in the approximate amount of \$305,631.00 from the New Jersey Department of Community Affairs to carry out a project that provides funding for part, or all, of the 10% match required by the FEMA Public Assistance (PA) Program to pay for recovery activities such as debris removal and emergency protective measures undertaken by Hoboken.

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Hoboken does hereby authorize the application for such a grant and recognizes and accepts that the Department may offer a lesser or greater amount and therefore, upon receipt of the grant agreement from the New Jersey Department of Community Affairs, does further authorize the execution of any such grant agreement; and,

BE IT FURTHER RESOLVED that upon receipt of the fully executed agreement from the Department, does further authorize the expenditure of funds pursuant to the terms of the agreement between the City of Hoboken and the New Jersey Department of Community Affairs; and,

BE IT FURTHER RESOLVED that the Mayor or her designee is authorized to sign the application and any other documents necessary in connection therewith.

Meeting date: October 5, 2016

APPROVED:

Quentin Wiest

QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:

Brian Aloia

BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016

James J. Sarina

CITY CLERK



Pre-register TODAY!

Pre-registration for the
101st Annual NJLM Conference,
"Meeting the Challenges of
Municipal Government," is now open!

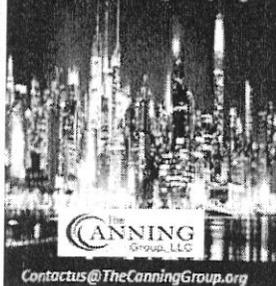
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August 29, 2016

Re: Additional Reimbursement of Sandy FEMA Public Assistance for 9 Counties
Applications due by Tuesday, October 18, 2016

Dear Mayor:

Late on Friday, Governor Christie announced financial assistance for eligible disaster recovery costs to Sandy-impacted municipalities, counties, and school districts in the 9 most impacted counties (Atlantic, Bergen, Cape May, Essex, Hudson, Middlesex, Monmouth, Ocean and Union). The Sandy Recovery Division of the Department of Community Affairs has begun accepting applications for the Non-Federal Cost Share ("Match") program, funded by the federal Community Development Block Grant (CDBG) Disaster Recovery funds awarded to the State. **Applications, with appropriate documentation, are due on or before 5:00 p.m. on Tuesday, October 18, 2016.** The Sandy Recovery Division will review and approve applications based on eligibility with the CDBG Disaster Recovery program.

The Match Program is intended to provide funding for part, or all, of the 10 percent match required by the FEMA Public Assistance (PA) Program to pay for recovery activities such as debris removal and emergency protective measures undertaken by municipalities, counties or school districts in the immediate aftermath of Superstorm Sandy. The eligible disaster recovery project categories under the FEMA PA Program for the local cost share are: Category A (Debris Removal) and Category B (Emergency Protective Measures).

The application is available at www.renewjerseystronger.org/communities/non-federal-cost-shares-match-program/ and must be submitted to the Sandy Recovery Division **on or before 5:00 p.m. on Tuesday, October 18, 2016.**

For questions regarding the Match Program or the application, please contact the Sandy Recovery Division at FEMALocalMatch@dca.nj.gov or call (609) 633-7363 or (609) 292-8340.

Sincerely,

Michael J. Darcy, CAE
Executive Director

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AGREEMENT OF PURCHASE AND SALE

BY AND BETWEEN

COGNIS USA LLC,

as Seller

AND

CITY OF HOBOKEN,

as Buyer

Dated as of September ____, 2016

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[TO BE UPDATED/FORMATTED]

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AGREEMENT OF PURCHASE AND SALE

This Agreement of Purchase and Sale ("Agreement") is made and entered into by and between Buyer and Seller.

RECITALS

- A. Defined terms are indicated by initial capital letters. Defined terms shall have the meanings set forth herein, whether or not such terms are used before or after the definitions are set forth.
- B. Seller holds record title to the Property pursuant to Deed dated October 25, 2001 from Henkel Corporation which Deed was recorded in the Office of the County Register of Hudson County on October 29, 2001 in Deed Book 5888, page 308.
- C. Buyer sought to acquire the Property by purchase or through eminent domain, and in furtherance thereof, Buyer adopted City of Hoboken Ordinance No. Z-190 authorizing Buyer to acquire the Property by purchase or eminent domain, if necessary.
- D. Buyer and Seller entered into negotiations regarding the value of the Property.
- E. Buyer desires to buy, and Seller desires to sell, the Property upon the terms and conditions set forth in this Agreement in lieu of Buyer's condemnation of the Property through eminent domain proceedings.
- F. Buyer adopted City of Hoboken Ordinance No. _____ authorizing Buyer to enter into this Agreement, perform its obligations hereunder and pay the Purchase Price in connection with Buyer's purchase of the Property (the "Authorizing Ordinance").
- G. Seller and Buyer acknowledge and agree that this Agreement is a full and final settlement agreement of any and all claims that could have been asserted by either party against the other only in an eminent domain proceeding in connection with the Property, it being understood that as part of said settlement, the parties shall, prior to and after Closing, have the rights set forth in this Agreement in accordance with the terms hereof.

NOW, THEREFORE, in consideration of the mutual terms, provisions, covenants and agreements set forth herein, as well as the sums to be paid by Buyer to Seller, and for other good and valuable consideration, the receipt and sufficiency of which are acknowledged, Buyer and Seller agree as follows:

ARTICLE 1

Basic Information

1.1 Certain Basic Terms. The following defined terms shall have the meanings set forth below:

1.1.1 Access Agreement: Shall mean a duly executed Access Agreement in substantially the form of **Exhibit H** in order to allow Seller reasonable access for a reasonable period of time to the Land or any portion thereof post-Closing such that Seller may complete Seller's Remediation as set forth herein.

1.1.1.A Anticipated Action Plan: Shall mean the written plan and project schedule setting forth the activities to be undertaken upon the soils and groundwater upon, under, about and on the Land by Seller in connection with Seller's Remediation, through the issuance of a site-wide Soils RAO and a site-wide Groundwater RAO, attached hereto as **Exhibit M**, it being understood that the Anticipated Action Plan represents the measures that Seller currently anticipates to obtain the Soils RAO and/or Groundwater RAO, and that Seller may ultimately implement other measures to procure the Soils RAO and/or Groundwater RAO, subject to the approval of its LSRP. If Seller amends the Anticipated Action Plan in any material respect, Seller shall promptly give Buyer a copy of the revised Anticipated Action Plan, and Buyer shall have fourteen (14) days to review and comment on the revised Anticipated Action Plan, it being understood that Seller shall not be obligated to incorporate Buyer's comments to the revised Anticipated Action Plan, so long as the proposed activities set forth in the revised Anticipated Action Plan do not violate any applicable Environmental Laws. The parties acknowledge and agree that the Anticipated Action Plan does not constitute a Remedial Action Workplan pursuant to applicable Environmental Laws.

1.1.2 Appeal Period: Shall mean the period of time specified by statute, court rule, regulation or other legal requirement within which an appeal may be taken by any party from the adoption of the Authorizing Ordinance or any resolution authorizing the Buyer's execution of, and performance under, this Agreement (or of any proposed settlement of any appeal with respect to the Authorizing Ordinance or any such resolution), and includes the period for filing an appeal to an appellate court after entry of a judgment or decision by a lower court or administrative agency.

1.1.3 Area(s) of Concern: Shall mean any existing or former distinct location or environmental medium where any hazardous substance, hazardous waste, or pollutant, as defined by Environmental Laws, is known or suspected to have been discharged, generated, manufactured, refined, transported, stored, handled, treated, or disposed, or where any hazardous substance, hazardous waste, or pollutant has or may have migrated to or from the Property.

1.1.4 Authorizing Ordinance: Shall have the meaning set forth in Section F of the Recitals to this Agreement.

1.1.5 Bulk Sales Claim: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.6 Buyer: City of Hoboken, with an address at 94 Washington Street, Hoboken, New Jersey 07030..

1.1.7 Buyer Indemnified Parties: Shall have the meaning set forth in Section 11.5(a) of this Agreement.

1.1.8 Buyer's Contamination: Shall mean (i) any release or discharge of Hazardous Materials on, in, under or about the Property that first existed on, in under or about

the Property after the Closing Date and/or was caused by Buyer, its successors and assigns, or their respective agents, contractors or employees; and/or (ii) the discovery and/or exacerbation of any Hazardous Materials on, in, under, or about the Property by Buyer, its successors and assigns, or their respective agents, contractors or employees, as a result of the development, improvement or use of the Property, whether or not such Hazardous Materials, if any, existed on, in, under, or about the Property as of the Closing Date.

1.1.9 Buyer's Remediation: Shall have the meaning set forth in Section 11.2(a) of this Agreement.

1.1.10 Claim: Shall have the meaning set forth in Section 11.5(a) of this Agreement.

1.1.11 Closing: Shall have the meaning set forth in Section 6.1 of this Agreement.

1.1.12 Closing Date: The Closing Date shall be the later of (i) fifteen (15) days after the occurrence of the Closing Trigger, or (ii) December 20, 2016 provided, however, that the Closing Date shall not be later than December 28, 2016 (the "**Outside Closing Date**"), TIME BEING OF THE ESSENCE WITH RESPECT TO THE OUTSIDE CLOSING DATE, unless an appeal of the Authorizing Ordinance is filed within the Appeal Period, in which case the provisions of Section 2.2 shall apply.

1.1.13 Closing Trigger: Shall mean Seller's delivery to Buyer of the Soils RAO.

1.1.14 Deed: Shall have the meaning set forth in Section 6.2.1 of this Agreement.

1.1.15 Deficiency: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.16 Division: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.17 Earnest Money: Shall mean the amount of Three Million Dollars (\$3,000,000.00), which shall be deposited with Escrow Agent pursuant to Section 3.1 below.

1.1.18 Effective Date: The date on which this Agreement is executed by the latter of Buyer or Seller, as indicated on the signature page of this Agreement.

1.1.19 Engineering Controls: Shall mean a physical mechanism approved by an LSRP to contain or stabilize contamination or ensure the effectiveness of a remedial action at the Property, including, without limitation, a cap, cover, building, or fence, or other such physical access control, as further defined by applicable Environmental Laws.

1.1.20 Environmental Disclosures: Shall mean, collectively, that certain environmental documentation including correspondence, reporting, memoranda, notes, data and

other such written materials which have been Bates Stamped as ENV00001 through ENV04673 as set forth on **Exhibit L**.

1.1.21 Environmental Laws: Shall mean all applicable constitutions, treaties, statutes, laws (including the common law), rules, regulations, codes, policies, decrees, ordinances, standards, guidelines or guidance documents, authorizations, permits, approvals, decisions, injunctions, judgments, awards, and orders of, and all agreements with, federal, state, local, or other public authorities relating to air, water, groundwater, solid waste, Hazardous Materials, toxic substances, pollutants, or contaminants, to environmental protection, compliance, contamination, cleanup, or reporting, to disclosure of any release or threat of release to the environment of any Hazardous Materials, or to the safety of employees, workers, or other persons, including, without limitation, the public. Environmental Laws shall include, without limitation, the Clean Air Act, 42 U.S.C. § 7401 *et seq.*; the Safe Drinking Water Act, 42 U.S.C. § 300f-300j *et seq.*; the Federal Water Pollution Control Act, 33 U.S.C. § 1321 *et seq.*; the Solid Waste Disposal Act, 42 U.S.C. § 6901 *et seq.*; the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. § 9601 *et seq.* (“**CERCLA**”); the Resource Conservation and Recovery Act, 42 U.S.C. § 6901 *et seq.* (“**RCRA**”); the Superfund Amendments and Reauthorization Act of 1986, Public Law No. 99-499 (signed into law on October 17, 1986) (“**SARA**”); the Clean Water Act, 33 U.S.C. § 1251 *et seq.* (“**Clean Water Act**”); the Hazardous Materials Transportation Act, as amended, 49 U.S.C. § 1801 *et seq.* (“**HMTA**”); the Toxic Substances Control Act, as amended, 15 U.S.C. § 2601 *et seq.* (“**TSCA**”); the New Jersey Industrial Site Recovery Act, N.J.S.A. 13:1K-6 *et seq.* (“**ISRA**”); the Site Remediation Reform Act, N.J.S.A. 58:1-C-1 *et seq.* (“**SRRA**”); the New Jersey Spill Compensation and Control Act, N.J.S.A. 58:10-23.11 *et seq.* (“**Spill Act**”); the Underground Storage of Hazardous Substances Act, N.J.S.A. 58:10A-21, *et seq.* (“**USHSA**”); the Toxic Catastrophe Prevention Act N.J.S.A. 13:1K-19, *et seq.* (“**TCPA**”); the Worker and Community Right to Know Act, N.J.S.A. 34:5A-1, *et seq.* (“**WCRKA**”); the Pollution Prevention Act, N.J.S.A. 13:1D-35, *et seq.* (“**PPA**”); the Air Pollution Control Act, N.J.S.A. 26:2C-1, *et seq.* (“**APCA**”); the Solid Waste Management Act, N.J.S.A. 13:1E-1, *et seq.* (“**SWMA**”); the Sanitary Landfill Closure and Contingency Fund Act, N.J.S.A. 13:1E-100, *et seq.* (“**SLCCFA**”); the Solid Waste Utility Control Act, N.J.S.A. 48:13A-1, *et seq.* (“**SWUCA**”); the Water Pollution Control Act, N.J.S.A. 58:10A-1, *et seq.* (“**WPCA**”); the Pesticide Control Act, N.J.S.A. 13:1F-1, *et seq.* (“**PCA**”); Brownfield and Contaminated Site Remediation Act, N.J.S.A. 58-10B *et seq.* (“**BCSRA**”); Administrative Requirements for the Remediation of Contaminated Sites, N.J.A.C. 7:26C (“**ARRCS**”); Remediation Standards Rules, N.J.A.C. 7:26D; and the Technical Requirements for Site Remediation, N.J.A.C. 7:26E (“Technical Rules”), and all other laws concerning health, safety and the environment, as any of the same are from time to time amended, and the rules and regulations promulgated thereunder, and any judicial or administrative interpretation thereof, including any judicial or administrative orders or judgments, and all other applicable federal, state, local, and/or other constitutions, treaties, statutes, laws (including the common law), rules, regulations, codes, policies, decrees, ordinances, standards, guidelines or guidance documents, authorizations, approvals, permits, decisions, injunctions, judgments, awards, orders, and/or agreements regulating the generation, storage, containment, or disposal of any Hazardous Materials, including but not limited to those relating to lead paint; radon gas; asbestos; storage and disposal of oil, biological, chemical, radioactive, and hazardous wastes, substances, and materials; and underground and above-

ground oil storage tanks; and any amendments, modifications, or supplements of any of the foregoing.

1.1.22 Equity Owners: Shall have the meaning set forth in Section 8.1.5 of this Agreement.

1.1.23 Escrow Agent:
[]
[]
[]
Att: []
Tel. []
Fax: []

1.1.24 Escrow Agreement: Shall have the meaning set forth in Section 3.1 of this Agreement.

1.1.25 Excepted Claim: Shall have the meaning set forth in Section 11.5(a) of this Agreement.

1.1.26 Governmental Entity: Shall mean any entity or individual exercising executive, legislative, judicial, regulatory or administrative functions of government, including without limitation, the United States of America, the State of New Jersey, and their respective political subdivisions, having jurisdiction over the Property and/or over the operations conducted thereat.

1.1.27 Government Requirement: Shall mean (i) action mandated or required by any Environmental Law or (ii) action taken in compliance with an order, directive, or requirement of a Governmental Entity.

1.1.28 Groundwater RAO: Shall mean a site-wide Response Action Outcome covering the entirety of the Land for groundwater upon, under, and about the Land, and as further defined by applicable Environmental Laws, issued by Seller's LSRP with respect to ISRA Case Nos. E20010373, E20010439 and E20020350.

1.1.29 Hazardous Materials: Shall mean any hazardous substance; hazardous waste; environmental, biological, chemical, and/or radioactive substance; oil; petroleum product; and any waste or substance, which, because of its quantitative concentration or chemical, biological, radioactive, flammable, explosive, putrescible, infectious, or other characteristics, constitutes a danger or hazard to public health, safety, or welfare or to the environment, including without limitation any waste oils, solvents, and chlorinated oils; toxic metals; explosives; reactive metals and compounds; radon gas; polychlorinated biphenyls (PCBs); lead paint; asbestos and any asbestos-containing materials; urea formaldehyde; chemical, biological, and radioactive wastes; and any other similar materials that are regulated by any Environmental Law.

1.1.30 Institutional Controls: Shall mean a mechanism approved by an LSRP to provide notice of residual contamination and therefore the need to limit certain human activities at or near the Property in order to ensure the effectiveness of a remedial action, including,

without limitation, a deed notice, declaration of environmental restrictions, or classification exception area (“CEA”), as further defined by applicable Environmental Laws.

1.1.31 Land: Shall collectively mean certain lands situated in the City of Hoboken, County of Hudson, State of New Jersey, identified as (a) Block 103, Lot 7, (b) Block 107, Lot 1, and (c) Block 113, Lot 1, being more particularly described in the property description attached hereto as **Exhibit A** and made a part hereof, and depicted on that Plan of Survey by Engineering & Land Planning Associates, Inc. dated January 28, 2015, attached hereto as **Exhibit A-1** and made a part hereof.

1.1.32 Long Term Compliance Obligations: Shall mean compliance with the terms and conditions of any Remedial Action Permit(s), including, but not limited to, inspection, maintenance, reporting, and posting and maintenance of any required financial assurance for such Remedial Action Permit(s).

1.1.33 LSRP: Shall mean an environmental consultant who is a Licensed Site Remediation Professional licensed by NJDEP pursuant to N.J.S.A. 58:10C-1 et seq. and other applicable Environmental Laws implementing regulations and guidance and any successor statutes, regulations and guidance thereto.

1.1.34 Material Condemnation: Shall have the meaning set forth in Section 5.2 of this Agreement.

1.1.35 Natural Resources Damages or NRD: Shall mean, as may be further defined by applicable Environmental Laws, the restoration necessary to restore injured resources and to compensate the citizens of the State of New Jersey for the injury to natural resources as the result of a discharge of Hazardous Materials.

1.1.36 Intentionally omitted.

1.1.37 NJDEP: Shall mean the New Jersey Department of Environmental Protection or its successor agency.

1.1.38 Ordinance Defense Period: Shall have the meaning set forth in Section 2.2 of this Agreement.

1.1.39 Permitted Exceptions: Shall have the meaning set forth in Section 4.2 of this Agreement.

1.1.40 Permitted Additional Exceptions: Shall have the meaning set forth in Section 4.2 of this Agreement.

1.1.41 Purchase Price: Shall mean the aggregate amount of Thirty Million Dollars (\$30,000,000.00).

1.1.42 Property: Shall collectively mean the Land, together with (i) all improvements located thereon, (ii) all easements, tenements, hereditaments and other appurtenants thereto, and (iii) any and all rights, title, and interest of Seller in and to all strips and

gores and any land lying in the bed of any street, road or alley, open or proposed, adjoining such Land.

1.1.43 Reimbursement Amount: Shall have the meaning set forth in Section 9.1 of this Agreement.

1.1.44 Remedial Action Permit(s) or RAP: Shall mean a permit issued by NJDEP relating to the inspection, monitoring, maintenance, financial assurance and reporting of Engineering Controls and Institutional Controls utilized in either Seller's Remediation or Buyer's Remediation and as further defined by applicable Environmental Laws.

1.1.45 Intentionally Omitted.

1.1.46 Residential Use: Shall mean and include any improvement, structure or dwelling used for living accommodations (single or multi-family occupancy, including, without limitation, detached housing, condominiums, apartment buildings, dormitories, and senior citizen housing); any day care facility (whether for infants, children, the infirm, or the elderly); any hospital, hospice, and nursing home facility; any school for individuals under the age of twenty-one (21); any prison; and any other similar or like use.

1.1.47 Response Action Outcome: Shall mean a written determination by an LSRP that the Land (i.e. soils or groundwater, respectively) and any Area of Concern identified upon the Land was remediated in accordance with all applicable Environmental Law, as further defined by applicable Environmental Laws.

1.1.48 Seller: Cognis USA LLC, a Delaware limited liability company, successor by conversion to Cognis Corporation, with an address at c/o BASF Corporation, 100 Park Avenue, Florham Park, New Jersey 07932.

1.1.49 Seller Indemnified Parties: Shall have the meaning set forth in Section 11.2(f) of this Agreement.

1.1.50 Intentionally omitted.

1.1.51 Intentionally omitted.

1.1.52 Seller's Remediation: Shall have the meaning set forth in Section 11.1(a) of this Agreement.

1.1.53 Seller Removal Items: Shall have the meaning set forth in Section 4.2 of this Agreement.

1.1.54 Soil Remedial Action Permit(s): Shall have the meaning set forth in Section 11.3(b)(i) of this Agreement.

1.1.55 Soils RAO: Shall mean a site-wide Response Action Outcome covering the entirety of the Land for soils upon, under and on the Land, and as further defined by

applicable Environmental Laws, issued by Seller's LSRP with respect to ISRA Case Nos. E20010373, E20010439 and E20020350.

1.1.56 TTD: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.57 Tax Escrow: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.58 Tax Escrow Agent: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.59 Tax Notification: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.60 Taxes: Shall have the meaning set forth in Section 12.17 of this Agreement.

1.1.61 Title Commitment: Shall have the meaning set forth in Section 4.1 of this Agreement.

1.1.62 Title Company: Landmark Title Agency, Inc.
79 Hudson Street, Suite 505
Hoboken, New Jersey 07030
Attn: Ms. Joan Bisesi
Tel. (201) 683-8300
Fax: (201) 683-4974

Or such other title company licensed to do business in the State of New Jersey selected at the sole discretion of the City.

1.2 Closing Costs. Closing costs shall be allocated and paid as follows:

<u>Cost</u>	<u>Responsible Party</u>
Premium for Title Policy (as defined below)	Buyer
Premium for any upgrade of Title Policy for extended or additional coverage and any endorsements desired by Buyer, beyond those required for Seller to provide to Buyer clear and marketable title, subject to Permitted Exceptions, any inspection fee charged by the Title Company, tax certificates, municipal and utility lien certificates	Buyer
Costs of any survey of the Property and/or any revisions, modifications or recertification thereto	Buyer
Recording fees	Buyer
Any escrow fee charged by Escrow Agent for holding the Earnest Money or disbursing the Earnest Money or conducting the Closing	Buyer ½ Seller ½

1.3 Notice Addresses:

Buyer:

City of Hoboken
94 Washington Street
Hoboken, New Jersey 07030
Attn: Stephen Marks, Municipal Manager
Tel: (201) 239-6643
Fax: (201) 420-2096
Email: smarks@hobokennj.gov

with a copy to:

The Buzak Law Group, LLC
150 River Road, Suite N-4
Montville, New Jersey 07045
Attention: Edward J. Buzak, Esq.
Tel: (973) 335-0600
Fax: (973) 335-1145
Email: ejbuzak@buzaklawgroup.com

Seller:

Cognis USA LLC
c/o BASF Corporation
100 Park Avenue
Florham Park, New Jersey 07932
Attention: Charles Waltz
Telephone: (973) 245-6595
Email: charles.waltz@basf.com

with a copy to:

Cognis USA LLC
c/o BASF Corporation
100 Park Avenue
Florham Park, New Jersey 07932
Attention: Mary Kenny, Esq.
Telephone: (973) 245-5219
Email: mary.kenny@basf.com

and to:

Drinker Biddle & Reath LLP
600 Campus Drive

Florham Park, New Jersey 07932
Attention: Glenn S. Pantel, Esq.
Telephone: (973) 549-7020
Facsimile: (973) 360-9831
Email: glenn.pantel@dbr.com

ARTICLE 2

Property

2.1 Purchase and Sale. Subject to the terms and conditions of this Agreement, Seller agrees to sell to Buyer, and Buyer agrees to purchase from Seller, the Property. Buyer hereby acknowledges that the fair market value of the Property exceeds the amount of the Purchase Price and that it intends to use the Property exclusively for public purposes. Buyer agrees that the Property shall not be developed or used for Residential Use at or below grade (*i.e.*, on the ground floor or any subsurface levels). Buyer further agrees that the groundwater beneath the Property shall not be used for any purpose and no groundwater wells shall be drilled, constructed, or installed on the Property excepting any groundwater wells that may be required by a governmental authority having jurisdiction over the Property, or the LSRP of record for the Property, for the purpose of required environmental testing or monitoring.

2.2 Authorizing Ordinance. Buyer represents and warrants to Seller that Buyer duly adopted the Authorizing Ordinance on [____], and Buyer caused notice of the adoption of the Authorizing Ordinance to be published in [____] on [____]. Buyer agrees that it shall be a condition precedent to Seller's obligation to close under this Agreement that the Authorizing Ordinance be in full force and effect, and that the Appeal Period with respect to the Authorizing Ordinance shall have expired without any appeal having been taken by a third party therefrom (or if such an appeal is taken, the appeal is finally and conclusively adjudicated, dismissed, settled, or otherwise resolved in favor of the Authorizing Ordinance). If an appeal is filed with respect to the Authorizing Ordinance, Buyer shall, at its sole cost and expense, use its best efforts to defend any such appeal. If any such appeal is not finally adjudicated, dismissed, settled, or otherwise resolved in favor of the Authorizing Ordinance within three (3) years after the date that such appeal is filed (the "**Ordinance Defense Period**"), Seller shall have the right to (i) terminate this Agreement by written notice to Buyer, whereupon the Deposit shall be returned to Buyer and neither party shall have any further rights or liability hereunder, or (ii) extend the Ordinance Defense Period for up to four (4) additional periods of one hundred eighty (180) days each, by written notice to Buyer.

2.3 Condemnation. Except as provided in Article 9, in consideration of this Agreement being the full and final settlement agreement of Buyer and Seller of any and all claims that either party could have asserted against the other in an eminent domain proceeding in connection with the Property, Buyer hereby waives the right to, and agrees that it shall not, institute any proceedings or negotiations which do or may result in Buyer's taking or acquisition by condemnation or eminent domain of the Property or any portion thereof during the term of this Agreement.

ARTICLE 3

Earnest Money

3.1 Deposit and Investment of Earnest Money. Contemporaneously with the execution by Buyer and delivery to Escrow Agent of this Agreement, Buyer shall deposit the Earnest Money with Escrow Agent, to be held in accordance with an escrow agreement entered into between Buyer, Seller, and Escrow Agent, which shall be substantially in the form attached hereto as **Exhibit C** (the "**Escrow Agreement**").

3.2 Disposition of Earnest Money. The Earnest Money and any interest accrued thereon shall be applied as a credit to the Purchase Price at Closing. Upon any termination of this Agreement in full, except a termination pursuant to Section 9.1, Escrow Agent shall immediately return the Earnest Money and any interest accrued thereon to Buyer, and except as expressly provided herein, this Agreement and all rights and obligations of the respective parties hereunder shall be null and void.

ARTICLE 4

Title

4.1 Title Commitment. Buyer has delivered to Seller, prior to the Effective Date, a current commitment for title insurance, number [____], dated [____] (the "**Title Commitment**") issued by the Title Company, in the amount of the Purchase Price and on a *ALTA 2006 Standard Form* commitment, with Buyer as the proposed insured.

4.2 Condition of Title. Seller shall deliver to Buyer at Closing clear and marketable title to the Property insurable at regular rates by the Title Company, free and clear of all liens, encumbrances and restrictions except Permitted Exceptions. The term "**Permitted Exceptions**" shall mean all exceptions set forth on **Exhibit B**. Seller agrees to remove the following title exceptions: property taxes and liens of an ascertainable amount created by, under or through Seller [**OTHER SELLER REMOVAL ITEMS TO BE ADDED AFTER REVIEW OF TITLE COMMITMENT**], which liens Seller shall cause to be released at or prior to Closing (with Seller having the right to apply the Purchase Price or a portion thereof for such purpose) ("**Seller Removal Items**"), and Seller shall deliver the Property free and clear of any Seller Removal Items.

ARTICLE 5

Operations, Condemnation and Casualty

5.1 New Contracts. Seller will not enter into any contract that will be an obligation affecting the Property prior or subsequent to the Closing, except (i) contracts for performance of, or relating to, environmental remediation, and (ii) contracts entered into in the ordinary course of business that are terminable without cause and without the payment of any termination penalty on not more than thirty (30) days' prior notice, in which event Seller shall terminate such contracts prior to the Closing. Seller will terminate all existing service contracts with respect to

the Property as of the Closing. Nothing in this Section shall prevent Seller from entering into Contracts prior or subsequent to Closing which relate to the performance of Seller's obligations under this Agreement.

5.2 Condemnation. If, prior to Closing, proceedings in eminent domain are instituted by a governmental entity other than Buyer with respect to a portion of the Property Seller shall notify Buyer of the initiation of the eminent domain proceeding within thirty (30) days of being served with such complaint. If the successful conclusion of the eminent domain proceedings would result in a condemnation having a material adverse effect on Buyer's ability to use the Property for the development of a public park and Buyer's installation of a subsurface storm water management facility and, on Block 113, Lot 1, an above-ground parking garage (a "**Material Condemnation**"), Buyer may, at its option, by written notice to Seller given within thirty (30) days after Seller's notice to Buyer of such proceedings (and if necessary the Closing Date shall be automatically extended to give Buyer the full thirty (30) day period to make such election), either: (i) terminate this Agreement, in which case the Earnest Money and any interest accrued thereon shall be immediately returned to Buyer and the parties hereto shall have no further rights or obligations, other than those that by their terms survive the termination of this Agreement, or (ii) proceed under this Agreement to Closing. If Buyer does not give Seller written notice of its election within the time required above, then Buyer shall be deemed to have elected option (ii) above. If proceedings in eminent domain are instituted by a governmental entity other than Buyer prior to Closing that would not result in a Material Condemnation, Buyer shall be obligated to proceed under this Agreement to Closing. If Buyer elects or is obligated to proceed to Closing under this Section 5.2, then (y) if Seller shall have actually received part or all of a condemnation award with respect to such condemnation, all such amounts actually received by Seller shall be credited against the Purchase Price at Closing, and (z) if Seller shall not have received any condemnation award with respect to such condemnation prior to the Closing, Seller shall assign to Buyer its right to receive the proceeds (just compensation) from the condemning authority. In consideration of this Agreement being the full and final settlement agreement of Buyer and Seller of any and all claims that either party could have asserted against the other in an eminent domain proceeding in connection with the Property, Buyer hereby waives the right to, and agrees that it shall not, institute any proceedings or negotiations which do or may result in Buyer's taking or acquisition by condemnation or eminent domain of the Property or any portion thereof during the term of this Agreement, except as set forth in Section 9.1 and Section 9.2 below.

5.3 Casualty. Seller and Buyer hereby acknowledge that the Property is vacant land and there is no risk of any loss or damage to the Property by fire or other casualty before the delivery of the deed hereunder.

ARTICLE 6

Closing and Post-Closing

6.1 Closing. The consummation of the transaction contemplated herein ("**Closing**") shall occur on the Closing Date at the offices of Drinker Biddle & Reath LLP at 600 Campus Drive, Florham Park, New Jersey 07932 (or such other location as may be mutually agreed upon by Seller and Buyer). Seller and Buyer agree that TIME IS OF THE ESSENCE with respect to

the Outside Closing Date. Upon satisfaction or completion of all closing conditions and deliveries, the parties shall immediately deliver the closing documents to the appropriate parties and make disbursements according to the closing statements executed by Seller and Buyer.

6.2 Seller's Deliveries. On the Closing Date, Seller shall deliver the following:

6.2.1 Deed. A Deed of Bargain and Sale with Covenant Against Grantor's Act conveying to Buyer all of Seller's rights, title and interest in the Property in proper statutory form for recordation in the form of **Exhibit D** attached hereto (the "**Deed**");

6.2.2 Affidavit of Title. A duly executed Affidavit of Title in the form of **Exhibit E** attached hereto;

6.2.3 Residency Certification. A duly executed Seller's Residency Certification (form GIT/REP-3);

6.2.4 Affidavit of Consideration. A duly executed Affidavit of Consideration for use by Seller (form RTF-1);

6.2.5 Intentionally omitted;

6.2.6 Authority. Evidence of the existence, good standing, organization and authority of Seller and of the authority of the persons executing documents on behalf of Seller reasonably satisfactory to Buyer and the underwriter for the Title Policy, including an assistant's secretary's certificate evidencing authorization;

6.2.7 Access Agreement. A duly executed Access Agreement in substantially the form of **Exhibit H**; and

6.2.8 Additional Documents. Any additional documents that Buyer or Title Company may reasonably require for the proper consummation of the transaction contemplated by this Agreement (provided, however, no such additional document shall expand any obligation, covenant, representation or warranty of Seller or result in any new or additional obligation, covenant, representation or warranty of Seller under this Agreement beyond those expressly set forth in this Agreement).

6.3 Buyer's Deliveries. On the Closing Date, Buyer shall deliver the following:

6.3.1 Intentionally omitted;

6.3.2 Intentionally omitted;

6.3.3 Affidavit of Consideration. A duly executed Affidavit of Consideration for use by Buyer (form RTF-1);

6.3.4 Access Agreement: A duly executed Access Agreement in the form of **Exhibit H**;

6.3.5 Additional Documents. Any additional documents that Seller or Title Company may reasonably require for the proper consummation of the transaction contemplated by this Agreement (provided, however, no such additional document shall expand any obligation, covenant, representation or warranty of Buyer or result in any new or additional obligation, covenant, representation or warranty of Buyer under this Agreement beyond those expressly set forth in this Agreement); and

6.3.6 IRS Form 8283. A duly executed and acknowledged IRS Form 8283 in the form of **Exhibit K** annexed hereto.

6.4 Closing Statements. As of or prior to the Closing Date, Seller and Buyer shall execute closing statements consistent with this Agreement in form mutually acceptable to the Seller and the Buyer.

6.5 Purchase Price. On the Closing Date, Buyer shall deliver to Seller the Purchase Price, adjusted for any applicable prorations and credits, in immediate, same day U.S. federal funds wired for credit into Seller or its designee account and credited on the Closing Date. In the event that Seller or its designee is unable to receive funds on the Closing Date, then the closing statements and related prorations will be revised as necessary. The Earnest Money and any interest accrued thereon shall be credited toward the Purchase Price at Closing.

6.6 Possession. Seller shall deliver possession of the Property to Buyer upon Closing subject to the Permitted Exceptions.

6.7 Delivery of Certain Documents. At Closing, Seller shall deliver to Buyer all keys, access cards, codes and passwords, if any, relative to the Property.

ARTICLE 7

Prorations, Deposits, Commissions

7.1 Prorations. At Closing, the following items shall be adjusted and prorated as of 12:00 midnight on the day immediately preceding the Closing Date with all items of income and expense for the Property being borne by Seller up to (and including) the Closing Date and by Buyer from and after (but excluding) the Closing Date: real estate taxes and other costs and expenses customarily adjusted at closings for vacant land.

7.2 Closing Costs. Closing costs shall be allocated between Seller and Buyer in accordance with Section 1.2.

7.3 Final Adjustment After Closing. If final bills are not available or cannot be issued prior to Closing for any item being prorated under Section 7.1, then Buyer and Seller agree to allocate such items on a fair and equitable basis as soon as such bills are available, final adjustment to be made as soon as reasonably possible after the Closing. Payments in connection with the final adjustment shall be due within thirty (30) days of written notice. All such rights and obligations shall survive the Closing for a period of one (1) year.

7.4 Commissions. Seller and Buyer each represent and warrant to the other that no real estate brokerage commission is payable to any person or entity in connection with the transaction contemplated hereby, and each agrees to and does hereby indemnify and hold the other harmless from and against the payment of any commission to any other person or entity claiming by, through or under Seller or Buyer, as applicable. This indemnification shall extend to any and all claims, liabilities, costs, and expenses (including reasonable attorneys' fees and litigation costs) arising as a result of such claims and shall survive the Closing.

ARTICLE 8

Representations and Warranties

8.1 Seller's Representations and Warranties. Seller represents and warrants to Buyer that:

8.1.1 Organization and Authority. Seller has been duly organized, validly exists, and is in good standing in the State of Delaware and is qualified to do business in the State of New Jersey. Seller has the full right and authority and has obtained, or will obtain, any and all consents required to enter into this Agreement and to consummate or cause to be consummated the transactions contemplated hereby. This Agreement has been, and all of the documents to be delivered by Seller at the Closing will be, duly authorized and executed by all required corporate actions and constitute, or will constitute, as appropriate, the valid and binding obligation of Seller, enforceable in accordance with their terms.

8.1.2 Conflicts; Pending Actions. There is no agreement to which Seller is a party or, to the knowledge of Seller, that is binding on Seller which is in conflict with this Agreement. Additionally, as of the Effective Date, there is no action, lawsuit, claim, proceeding or penalty whatsoever pending or, to the best knowledge of Seller, threatened against Seller or relating to the Property, including with regard to the environmental condition of the Land and/or any Hazardous Materials which have been discharged upon or have migrated to or from the Land. Should the Seller become aware prior to Closing of any such action, lawsuit, claim, proceeding or penalty whatsoever pending or, to the best knowledge of Seller, threatened against Seller or relating to the Property, including with regard to the environmental condition of the Land and/or any Hazardous Materials which have been discharged upon or have migrated to or from the Land, Seller shall promptly notify Buyer in writing and Seller shall fully cooperate with Buyer in providing any additional information that may be requested by Buyer with regard to same.

8.1.3 Agreements. Seller has not entered into any presently effective agreements regarding the sale, conveyance, transfer or disposition of the Property (except for the within Agreement). Seller has not granted to anyone and, to the best knowledge of Seller, no one possesses any option to purchase or right of first refusal to purchase the Property. Seller has not entered into any occupancy agreement, leases or the like with respect to the Property, and no one other than Seller has any right to use or occupy the Property.

8.1.4 Environmental Disclosures. To the best of Seller's knowledge, there exist no documents other than the Environmental Disclosures that would reflect a material environmental condition of the Land.

8.1.5 Equity Owners. Seller is owned, directly or indirectly, by BASF US Verwaltung GmbH and BASF Corporation (the “**Equity Owners**”). BASF US Verwaltung GmbH is a wholly-owned subsidiary of BASF Corporation.

8.2 **Buyer’s Representations and Warranties**. Buyer represents and warrants to Seller that:

8.2.1 Organization and Authority. Buyer has the full right and authority and has obtained any and all consents required to enter into this Agreement and to consummate or cause to be consummated the transactions contemplated hereby. This Agreement has been, and all of the documents to be delivered by Buyer at the Closing will be, duly authorized and properly executed by all required Buyer actions and constitute, or will constitute, as appropriate, the valid and binding obligation of Buyer, enforceable in accordance with their terms.

8.2.2 Conflicts and Pending Action. There is no agreement to which Buyer is a party or to Buyer’s knowledge binding on Buyer which is in conflict with this Agreement. There is no action or proceeding pending or, to Buyer’s knowledge, threatened against Buyer which challenges or impairs Buyer’s ability to execute or perform its obligations under this Agreement.

8.2.3 Sufficient Funds. As of the Effective Date, Buyer possesses authorization to procure the requisite funds to close the purchase of the Property, and Buyer shall, on the Closing Date, possess the requisite funds, in an amount equal to the Purchase Price, necessary to close the purchase of the Property pursuant to this Agreement.

8.3 **Closing and Indemnity**. All of the representations and warranties that Buyer and Seller have made in this Agreement shall continue to be true and correct in all material respects as of the date of Closing as if they were made on the date of Closing, subject to the notice and cure periods set forth in Section 9.1 and Section 9.2 below. Each party shall indemnify and hold the other harmless from and against any and all liens, claims, causes of action, damages, liabilities and expenses (including reasonable attorneys’ fees) to the extent arising out of the indemnifying party’s breach of warranty or representation hereunder, provided that notice of the breach (with reasonable specificity) is given to the indemnifying party within six (6) months after the Closing and an action is commenced within one (1) year after the Closing.

ARTICLE 9

Default and Remedies

9.1 **Seller’s Remedies**. If (i) any one or more of Buyer’s representations or warranties are breached in any material respect or Buyer fails to perform its obligations pursuant to this Agreement at, prior to, or upon Closing for any reason except failure by Seller to perform hereunder, and in either case such breach or failure continues after written notice and expiration of thirty (30) days without cure, or (ii) Buyer is not ready, willing and able to close on a Closing Date for which time is of the essence; Seller shall be entitled, as its sole remedy, to terminate this Agreement and receive reimbursement for all of its out of pocket costs and expenses incurred with respect to the Property after the Buyer’s adoption of City of Hoboken Ordinance No. Z-190 (i.e., June 20, 2012), including without limitation, legal, planning, appraisal, tax, consulting and

other professional fees (the “**Reimbursement Amount**”), not to exceed One Million and 00/100 Dollars (\$1,000,000.00) in the aggregate. The Escrow Agent shall disburse the Earnest Money as follows: (y) the Reimbursement Amount shall be paid to the Seller, and (z) the balance of the Earnest Money and any interest accrued thereon shall be paid to the Buyer. Notwithstanding anything in this Section 9.1 to the contrary, in the event of Buyer’s default or a termination of this Agreement pursuant to this Section 9.1, Seller shall have all remedies available at law or in equity in the event Buyer asserts any claims or right to the Property caused by Buyer that would otherwise delay or prevent Seller from having clear, indefeasible, and marketable title to the Property. In consideration of this Agreement being the full and final settlement agreement of Buyer and Seller of any and all claims that either party could have asserted against the other in an eminent domain proceeding in connection with the Property, if the Agreement terminates as a result of a default by Buyer, Buyer hereby waives the right to, and agrees that it shall not, institute any proceedings or negotiations which do or may result in Buyer’s taking or acquisition by condemnation or eminent domain of the Property or any portion thereof for which it asserts that just compensation is less than the Purchase Price herein.

9.2 Buyer’s Remedies. If (i) prior to or upon Closing any one or more of Seller’s representations or warranties are breached in any material respect or Seller fails to perform its obligations pursuant to this Agreement at, prior to, or upon Closing for any reason except failure by Buyer to perform hereunder, and in either case such breach or failure continues after written notice and expiration of thirty (30) days without cure, or (ii) Seller is not ready, willing and able to close on a Closing Date for which time is of the essence, Buyer shall elect, as its sole remedy, to (a) terminate this Agreement by giving Seller written notice of such election prior to or at Closing, (b) pursue an action for specific performance, or (c) waive said failure or breach and proceed to Closing. Notwithstanding the foregoing, if the remedy of specific performance is not available due to the willful action of Seller in violation of this Agreement, then notwithstanding anything to the contrary contained in this Agreement, this Agreement shall be deemed terminated and of no further force and effect, neither party shall be bound by any acknowledgment, representation, or term contained herein, and Buyer shall have all rights and remedies available at law or in equity, including without limitation the right of eminent domain. In the event Buyer terminates (or is deemed to terminate) this Agreement pursuant to this Section 9.2, then the Escrow Agent shall return to Buyer the Earnest Money and all interest accrued thereon.

9.3 Post-Closing Remedies. If Closing is consummated, Seller shall have all remedies available at law or in equity in the event Buyer fails to perform its obligations under this Agreement which survive or accrue after the Closing, subject to the waivers, releases and indemnifications expressly set forth in this Agreement. If Closing is consummated, Buyer shall have all remedies available at law or in equity in the event Seller fails to perform its obligations under this Agreement which survive or accrue after the Closing, subject to the waivers, releases and indemnifications expressly set forth in this Agreement. This Section 9.3 shall survive the Closing.

ARTICLE 10

Disclaimers, Release and Indemnity

10.1 Disclaimers By Seller. Except for the express representations and warranties of Seller set forth in this Agreement, including, without limitation, those in Section 8.1, it is understood and agreed that Seller has not at any time made and is not now making, and specifically disclaims, any warranties or representations of any kind or character, express or implied, with respect to the Property.

10.2 Sale “As Is, Where Is.” Subject to (i) the representations and warranties expressly contained in this Agreement, including without limitation, those in Section 8.1, or any other document delivered at Closing, including the Soils RAO; and (ii) the express obligations of Seller pursuant to this Agreement, including without limitation Article 11: (a) Buyer acknowledges and agrees that upon Closing, Seller shall sell and convey to Buyer, and Buyer shall accept the Property AS IS, WHERE IS, WITH ALL FAULTS” and specifically and expressly without any warranties, representation, or guarantees, either express or implied, of any kind, nature, or type whatsoever from or on behalf of the Seller; (b) Buyer has not relied and will not rely on, any express or implied warranties, guarantees, statements, representations, or information pertaining to the Property or relating thereto made or furnished by any real estate broker, representing or purporting to represent Seller, to whomever made or given, directly or indirectly, orally or in writing; (c) Buyer shall have the right to make an independent verification of the accuracy of any documents and information provided by Seller, at its own discretion; and (d) Seller is not liable or responsible for, or bound in any manner by, any express or implied representations, warranties, covenants, agreements, obligations, guarantees, statements, information, or inducements pertaining to the fitness and quality of the Property; or the suitability of the Property or any portion thereof for renovation or construction; or any other matter or thing whatsoever with respect thereto. Buyer and Seller acknowledge and agree that the Soils RAO and the Groundwater RAO shall be obtained by Seller for the benefit of both Buyer and Seller and that Buyer is expected to and shall be permitted to rely upon the validity of the Soils RAO upon Closing and thereafter, and that Buyer is expected to and shall be permitted to rely upon the validity of the Groundwater RAO after its issuance by Seller’s LSRP. Buyer acknowledges and agrees that Buyer has conducted, or will conduct prior to Closing, such due diligence as Buyer determines is necessary in its sole discretion, and will accept the Property at Closing in the condition, and subject to the terms, set forth in this Agreement.

10.3 Intentionally omitted.

10.4 Survival. The terms and conditions of this Article 10 shall expressly survive the Closing, and shall not be merged with the provisions of any closing documents. Buyer acknowledges and agrees that the disclaimers and other agreements set forth herein are an integral part of this Agreement and that Seller would not have agreed to sell the Property to Buyer for the Purchase Price without the disclaimers and other agreements set forth above. Likewise, Seller acknowledges and agrees that Buyer would not have agreed to purchase the Property for the Purchase Price without the agreements set forth herein.

ARTICLE 11

Environmental

11.1 Seller's Remediation.

(a) Generally. Seller shall, at its own cost and expense, complete, or cause to be completed, in a diligent manner, the remediation necessary to obtain the Soils RAO and, after Closing, the Groundwater RAO in accordance with the Anticipated Action Plan, as same may be amended, which may include the use of (i) present Engineering Controls and Institutional Controls and (ii) future Engineering Controls and Institutional Controls in compliance with applicable Environmental Laws ("**Seller's Remediation**").

(b) Soils RAO. Prior to Closing, Seller shall cause the occurrence of the Closing Trigger.

(c) Groundwater RAO. Prior to or after Closing, Seller shall deliver to Buyer a Groundwater RAO. Prior to Closing, the parties shall enter into the Access Agreement in substantially the form attached hereto as **Exhibit H** in order to allow Seller reasonable access to the Property, as may be required, so that Seller may complete Seller's Remediation with regard to groundwater as set forth in the Anticipated Action Plan.

(d) Installation of Groundwater Monitoring Wells. In connection with Seller's Remediation, Seller agrees that all groundwater monitoring wells to be installed upon the Land shall be flush mounted and installed at locations that will not unreasonably interfere with the intended future use of the Land as a public park, a subsurface storm water management facility, and, on Block 113, Lot 1, an above-ground parking garage. Seller agrees to properly abandon any groundwater monitoring wells upon the Land related to Seller's Remediation after said groundwater monitoring wells are deemed no longer needed by Seller's LSRP and/or NJDEP. Buyer agrees, at its own cost and expense, to replace any groundwater monitoring well(s) that are damaged or destroyed by Buyer after the Closing or which are required to be moved as a result of Buyer's future use and development of the Land.

(e) Environmental Reporting. Seller agrees to promptly provide the Buyer with a copy of any future reports (which are not already identified on the list of Environmental Disclosures) submitted by Seller's LSRP to NJDEP related to the implementation of Seller's Remediation.

(f) Potential Reopener of RAO.

(i) In the event that NJDEP reopens any RAO or any portion thereof (which is issued by Seller's LSRP as evidence of the completion of Seller's Remediation) within three (3) years of such RAO's issuance for any reason other than Buyer's Contamination, Seller shall be responsible for any deficiency associated with NJDEP's audit of such RAO and shall promptly address said audit deficiencies by: (i) providing Buyer with a copy of NJDEP's audit letter; and (ii) diligently undertaking and paying for any additional tasks that may be required by NJDEP or an LSRP in order to re-issue the RAO or a corrected RAO, as applicable.

(ii) If NJDEP reopens any RAO or portion thereof after the three (3) year anniversary of the issuance of such RAO by Seller's LSRP for the reasons specified in N.J.S.A. 58:10C-25(b) or (c) (i.e., the New Jersey Site Remediation Professional Licensing Board conducts an investigation of Seller's LSRP or Seller's LSRP has had his license suspended or revoked), Seller shall be responsible for any deficiency associated with NJDEP's audit of such RAO and shall promptly address said audit deficiencies by: (A) promptly providing Buyer with a copy of NJDEP's audit letter; and (B) diligently undertaking and paying for any additional tasks that may be required by NJDEP or an LSRP in order to re-issue the RAO or a corrected RAO, as applicable.

(iii) If NJDEP reopens any RAO or portion thereof (y) at any time due to Buyer's Contamination; or (z) after the three (3) year anniversary of the issuance of such RAO by Seller's LSRP for any reason other than the reasons specified in N.J.S.A. 58:10C-25(b) or (c), Buyer shall be responsible for any deficiency associated with, or addressed in, NJDEP's audit of such RAO and shall promptly address said audit deficiencies by: (A) providing Seller with a copy of NJDEP's audit letter; and (B) diligently undertaking and paying for any additional tasks that may be required by NJDEP or an LSRP in order to re-issue the RAO or a corrected RAO, as applicable.

(iv) If addressing any audit deficiencies for which Seller is responsible under this Section 11.1(f) requires Seller to conduct any invasive activity upon the Property with regard to either soil or groundwater, then (A) Seller will give Buyer a proposed scope of work for such invasive activity, and Buyer shall have fourteen (14) days to review and comment on the proposed scope of work, it being understood that Seller shall not be obligated to incorporate Buyer's comments to the proposed scope of work so long as the proposed activities set forth in the proposed scope of work do not violate any applicable Environmental Laws; and (B) Seller shall have access to the Property in accordance with the terms and conditions of the Access Agreement, subject to such modifications as may be reasonably necessary to address Seller's proposed scope of work, and neither party shall unreasonably withhold or delay written approval of any such modifications. If Seller fails to promptly address any deficiency of any RAO for which Seller is responsible under this Section 11.1(f), then Buyer shall have the right to give Seller notice of such failure, demanding that Seller cure such failure. If Seller has not cured such failure within ninety (90) days after receipt of Buyer's notice, or with respect to a failure that cannot be cured within ninety (90) days, commenced in good faith to cure such failure within said ninety (90) day period, Buyer shall have the right, but not the obligation, to cure such failure, in which case Seller shall reimburse all fees and costs incurred by Buyer in connection with same within thirty (30) days after receipt of a written demand from Buyer.

(v) Buyer agrees that Buyer and its representatives and agents shall not take any action with NJDEP or any other Governmental Entity with the express purpose of initiating an audit of any RAO issued by Seller's LSRP by NJDEP. If Buyer and/or its representatives and agents take any action with NJDEP or any other Governmental Entity in violation of this Section 11.1(f)(v) and an audit is initiated following said action, Buyer shall be solely responsible for any and all costs associated with additional work, investigation and/or remediation that is required by responding to and addressing said audit.

11.2 Buyer's Remediation.

(a) Buyer's Remediation. After Closing, Buyer shall, subject to the provisions of this Agreement, at its sole cost and expense, be responsible for conducting any additional environmental investigation, remediation, excavation, or disposal of the Property required pursuant to Environmental Laws, including the use of Engineering Controls and Institutional Controls, as same shall be necessitated by Buyer's development, improvement or use of the Property, including without limitation, as a result of Buyer's Contamination ("**Buyer's Remediation**"); provided that neither Buyer's Remediation, nor any portion thereof, may be undertaken prior to Closing.

(b) Seller Not Responsible. Seller shall not have any responsibility to conduct, or for the cost to conduct, any environmental investigation, remediation, excavation or disposal related to Buyer's development, improvement or use of the Property, including without limitation, (i) as a result of Buyer's Contamination, (ii) the removal and disposal of the existing asphalt cap and fence, and (iii) the excavation and disposal of soil associated with any future improvements installed by Buyer at the Property.

(c) Intentionally omitted.

(d) Intentionally omitted.

(e) Buyer's RAO. Upon request by Seller, Buyer shall provide to Seller a copy of any Response Action Outcome for the Property issued by an LSRP as evidence of the completion of any Buyer's Remediation.

(f) Release and Indemnification. Except for the express obligations of Seller contained in this Agreement, including without limitation, this Article 11, Buyer hereby WAIVES (and by closing this transaction will be deemed to have waived) and FOREVER RELEASES AND DISCHARGES Seller from all responsibility and liability, including without limitation, liabilities under any Environmental Law regarding the environmental condition of the Property (including, without limitation, the presence in the soil, air, structures, and surface and subsurface waters of Hazardous Materials or other materials or substances that have been or may in the future be determined to be toxic, hazardous, undesirable, or subject to regulation and that may need to be specially treated, handled, and/or removed from the Property under current or future federal, state, and local laws, regulations, or guidelines), including without limitation, any Buyer's Contamination. Buyer acknowledges that Seller's only obligations with respect to the environmental condition of the Property are set forth in this Agreement, including without limitation, this Article 11. Buyer shall indemnify, defend and hold harmless Seller as well as its affiliates, members, indirect equity owners, including without limitation BASF Corporation, and their respective successors, assigns, officers and employees (collectively, "**Seller's Indemnified Parties**") from and against any claims, damages, actions, liens, suits, judgments, and reasonable attorney's and consultant's fees, directly or indirectly, to the extent arising from or related to (i) Buyer's failure to implement and complete any Buyer's Remediation pursuant to this Section 11.2; (ii) Buyer's failure to perform any obligation for which Buyer is responsible pursuant to Section 11.1(f); (iii) Buyer's failure to comply with the terms and conditions of the Soils Remedial Action Permit related to Seller's Remediation and/or any Remedial Action Permit(s) related to any Buyer's Remediation; (iv) Buyer's development, improvement or use of the Property; and/or (v) any Buyer's Contamination.

11.3 Remedial Action Permit Responsibilities.

(a) Seller's Remedial Action Permit. Prior to Closing, Seller shall, at its own cost and expense, be responsible for compliance with the terms and conditions of any Remedial Action Permit issued for the Land or any portion thereof.

(b) Transfer of Existing Remedial Action Permit(s).

(i) Soil Remedial Action Permit(s). At or after Closing, Seller shall, at its own cost and expense, submit the necessary documentation to NJDEP for modification of any existing soil Remedial Action Permit(s) related to Seller's Remediation (the "Soil Remedial Action Permit(s)"). Seller and Buyer shall execute and deliver the NJDEP's "Remedial Action Permit Transfer/Change of Ownership Application and Contact Information Changes" form at Closing, which form shall be completed in a manner consistent with this Agreement and reasonably acceptable to Seller and Buyer. Seller and Buyer agree to be co-permittees on any such Soil Remedial Action Permit(s), and Buyer agrees to be, and assumes full responsibility, as the entity with the "Primary Responsibility for Permit Compliance" on any Soil Remedial Action Permit(s) related to Seller's Remediation. From and after modification of the Soil Remedial Action Permits(s) related to Seller's Remediation, Buyer shall, at its own cost and expense, be responsible for all Long Term Compliance Obligations with respect to such Soil Remedial Action Permit(s). Buyer shall obtain any new soil Remedial Action Permit(s) that may be required in connection with any Buyer's Remediation, Buyer shall be responsible as the entity with the "Primary Responsibility for Permit Compliance" on any soil Remedial Action Permit(s) related to any such Buyer's Remediation, and Buyer shall, at its own cost and expense, be responsible for all Long Term Compliance Obligations with respect to such soil Remedial Action Permit(s).

(ii) Groundwater Remedial Action Permit(s). After Closing, Seller shall retain responsibility as the entity with the "Primary Responsibility for Permit Compliance" on any groundwater Remedial Action Permit(s) related to Seller's Remediation, and Seller shall, at its own cost and expense, be responsible for all Long Term Compliance Obligations with respect to such groundwater Remedial Action Permit(s). Buyer shall obtain any new groundwater Remedial Action Permit(s) that may be required in connection with any Buyer's Remediation, Buyer shall be responsible as the entity with the "Primary Responsibility for Permit Compliance" on any groundwater Remedial Action Permit(s) related to any such Buyer's Remediation, and Buyer shall, at its own cost and expense, be responsible for all Long Term Compliance Obligations with respect to such groundwater Remedial Action Permit(s).

(c) Cooperation. Buyer and Seller shall cooperate and use commercially reasonable efforts to obtain NJDEP's consent that Seller will not be considered a co-permittee under any modified or replacement Soil Remedial Action Permit(s) related to Seller's Remediation and/or any Soil or Groundwater Remedial Action Permit(s) related to Buyer's Remediation.

(d) Termination of Remedial Action Permit(s). Upon completion of Buyer's Remediation, Buyer and Seller shall cooperate and use commercially reasonable efforts to obtain the approval of NJDEP to terminate any Remedial Action Permit(s) related to Seller's Remediation at the Property, as may be applicable.

11.4 Cooperation between Seller and Buyer.

(a) Cooperation. Seller and Buyer agree to use commercially reasonable efforts to cooperate with each other and their respective LSRPs in the implementation of the provisions of Article 11 of this Agreement.

(b) Access. Buyer shall provide Seller with access to the Property after the Closing in order to allow Seller to undertake any necessary activities related to Seller's Remediation pursuant to the Access Agreement.

(c) Buyer's Replacement of Groundwater Monitoring Wells. Buyer agrees, at its own cost and expense, to pay for the cost of the replacement of any groundwater monitoring well(s) damaged, destroyed or required to be moved as a result of Buyer's future use and development of the Property, pursuant to reasonable design and location specifications as provided to Buyer by Seller.

(d) Seller's Abandonment of Groundwater Monitoring Wells. Seller agrees to properly abandon any groundwater monitoring wells at the Property related to Seller's Remediation after such wells are no longer deemed needed at the Property by Seller's LSRP and/or NJDEP.

11.5 Seller's Indemnification

(a) Indemnification. For a five (5) year period after the issuance of the Groundwater RAO, Seller shall indemnify, defend, and hold harmless the City of Hoboken, the governing body, and the Mayor, as well as the City's officers, agents, and employees and their respective successors and assigns (collectively, the "**Buyer Indemnified Parties**") from and against any claims, damages, actions, liens, suits, judgments, and reasonable attorney's and consultant's fees, directly or indirectly, to the extent arising from or related to (i) Seller's failure to implement and complete Seller's Remediation; and (ii) any Natural Resource Damages asserted by NJDEP or other Governmental Entity related to any Hazardous Materials originating at the Land prior to the Closing Date (collectively, the "**Claims**"); provided that nothing herein shall require the Seller to indemnify the Buyer's Indemnified Parties against Claims to the extent caused by or resulting from an **Excepted Claim**. An "**Excepted Claim**" shall be any claim caused by: (y) the acts, omissions, negligence or willful misconduct of the Buyer and/or the Buyer Indemnified Parties; and (z) any act or omission by the Buyer and/or the Buyer Indemnified Parties that exacerbates environmental conditions at the Property or otherwise increases the cost of Seller's Remediation.

(b) Defense of the Buyer and Buyer Indemnified Parties. In any situation where the Buyer Indemnified Parties are entitled to, and desire to be, defended and/or indemnified by the Seller pursuant to Section 11.5(a) above, the Buyer Indemnified Parties shall provide prompt notice of same to the Seller. Failure to provide prompt notice to the Seller, however, shall not relieve the Seller of any responsibility to defend and indemnify the Buyer Indemnified Parties, unless such failure to provide prompt notice materially impairs the Seller's ability to defend the Claim. Upon receipt of such notice, the Seller shall retain counsel reasonably acceptable to the Buyer Indemnified Parties and defend any such Claim on behalf of the Buyer Indemnified

Parties and shall be responsible for the payment of all fees, costs and expenses associated with the Claim. All of the Buyer Indemnified Parties shall have the right to employ separate counsel in any such action and to participate in the defense thereof, at their cost.

(c) Settlement or Judgment. The Buyer and Seller shall have the right to negotiate and consent to any settlement of a Claim; provided that neither party's consent shall be unreasonably withheld, conditioned or delayed with respect to a Claim for which Seller is indemnifying the Buyer. The Seller shall not be liable for any settlement of any such action effectuated without its consent, but if settled with the consent of the Seller or if there is a final judgment against the Seller or the Buyer Indemnified Parties in any such action, the Seller shall indemnify and hold harmless the Buyer Indemnified Parties from and against any loss or liability arising out of such settlement or judgment to the extent pertaining to a Claim (other than an Excepted Claim).

11.6 Survival.

(a) Survival. The terms and conditions of Article 11 of this Agreement shall expressly survive the Closing, and shall not be merged with the provisions of any closing documents.

(b) Acknowledgments. Buyer acknowledges and agrees that the disclaimers and other agreements set forth herein are an integral part of this Agreement and that Seller would not have agreed to sell the Property to Buyer for the Purchase Price without the disclaimers and other agreements set forth above. Likewise, Seller acknowledges and agrees that Buyer would not have agreed to purchase the Property for the Purchase Price without the agreements set forth herein.

(c) Access Agreement. In order to fully effectuate the terms and conditions of Article 11 of this Agreement, and to cause the terms and conditions of this Article 11 to run with title to the Property and be binding upon Seller, Buyer, and Buyer's successors and assigns, Seller and Buyer agree to execute and record at Closing an Access Agreement in substantially the form of **Exhibit H** annexed hereto (the "Access Agreement").

ARTICLE 12

Miscellaneous

12.1 Parties Bound. This Agreement, and the terms, covenants, and conditions herein contained, shall inure to the benefit of and be binding upon the successors and assigns of each of the parties hereto.

12.2 Headings. The article, section, subsection, paragraph and/or other headings of this Agreement are for convenience only and in no way limit or enlarge the scope or meaning of the language hereof.

12.3 Invalidity and Waiver. If any portion of this Agreement is held invalid or inoperative, by a court or other Governmental Entity, then so far as is reasonable and possible the remainder of this Agreement shall be deemed valid and operative, and, to the greatest extent legally possible, effect shall be given to the intent manifested by the parties in the portion held invalid or inoperative, provided that the intent and purpose of this Agreement can be accomplished. The failure by either party to enforce against the other any term or provision of this Agreement shall not be deemed to be a waiver of such party's right to enforce against the other party the same or any other such term or provision in the future.

12.4 Governing Law. This Agreement shall, in all respects, be governed, construed, applied, and enforced in accordance with the laws of the State of New Jersey and the parties hereto hereby submit to the jurisdiction of the Superior Court of the State of New Jersey.

12.5 Survival. Except as expressly set forth herein, the provisions of this Agreement shall not survive Closing.

12.6 Entirety and Amendments. This Agreement embodies the entire agreement between the parties and supersedes all prior agreements and understandings, verbal and written, relating to the Property. This Agreement may be amended or supplemented only by an instrument in writing executed by the party against whom enforcement is sought.

12.7 Press Release. Buyer and Seller shall agree on a mutually acceptable press release and other related publicity in connection with the execution of this Agreement.

12.8 Notices. All notices required or permitted hereunder shall be in writing and shall be served on the parties at the addresses set forth in Section 1.3. Any such notices shall, unless otherwise provided herein, be given or served (i) by depositing the same in the United States mail, postage paid, certified and addressed to the party to be notified, with return receipt requested, (ii) by overnight delivery using a nationally recognized overnight courier, or (iii) by facsimile or email, simultaneously with notice by methods (i) or (ii) above. Notice deposited in the mail in the manner hereinabove described shall be effective on the third (3rd) business day after such deposit. Notice given in any other manner shall be effective only if and when received by the party to be notified between the hours of 8:00 a.m. and 5:00 p.m. of any business day with delivery made after such hours to be deemed received the following business day. A party's address may be changed by written notice to the other party; provided, however, that no notice of a change of address shall be effective until actual receipt of such notice. Notices given by counsel to the Buyer shall be deemed given by Buyer and notices given by counsel to the Seller shall be deemed given by Seller.

12.9 Counsel. The parties acknowledge that the parties and their counsel have reviewed and revised this Agreement prior to its execution by the parties.

12.10 Calculation of Time Periods. Unless otherwise specified, in computing any period of time described herein, the day of the act or event after which the designated period of time begins to run is not to be included and the last day of the period so computed is to be included, unless such last day is a Saturday, Sunday or legal holiday in the State of New Jersey, in which event the period shall run until the end of the next day which is not a Saturday, Sunday,

or legal holiday. The last day of any period of time described herein shall be deemed to end at 5:00 p.m. local time in the State of New Jersey.

12.11 Execution in Counterparts. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original, and all of such counterparts shall constitute one Agreement. To facilitate execution of this Agreement, the parties may execute and exchange by telephone facsimile or email counterparts of the signature pages, provided that executed originals thereof are forwarded to the other party on the same day by any of the delivery methods set forth in Section 12.8 other than facsimile.

12.12 No Recordation. There shall be no recordation of either this Agreement or any memorandum hereof, or any affidavit pertaining hereto, prior to Closing. Nothing herein shall be deemed to prevent Buyer from filing a Notice of Settlement.

12.13 Further Assurances. In addition to the acts and deeds recited herein and contemplated to be performed, executed and/or delivered by either party at or after Closing, each party agrees to perform, execute and deliver, but without any obligation to incur any additional liability or expense, on or after the Closing any further deliveries and assurances as may be reasonably necessary to consummate the transactions contemplated hereby or to further perfect the conveyance, transfer and assignment of the Property to Buyer.

12.14 Discharge of Obligations. Except for those obligations which are herein specifically stated to survive Closing, the acceptance of the Deed by Buyer shall be deemed to be a full performance and discharge of every representation and warranty made by Seller herein and every agreement and obligation on the part of Seller to be performed pursuant to the provisions of this Agreement.

12.15 No Third Party Beneficiary. The provisions of this Agreement and of the documents to be executed and delivered at Closing are and will be for the benefit of Seller and Buyer, and their direct and indirect partners, shareholders, members, owners, subsidiaries or affiliates, officers and directors, employees, representatives or agents of the foregoing or any subsidiary, affiliate or controlling persons thereof, only, and are not for the benefit of any third party, and accordingly, except as set forth in Section 12.18 below, otherwise required by law, no third party shall have the right to enforce the provisions of this Agreement or of the documents to be executed and delivered at Closing.

12.16 Waiver of Right to Jury Trial. Each party to this Agreement hereby expressly, voluntarily, knowingly and irrevocably waives any constitutional or other right each may have to a trial by jury in the event of a court litigation concerning any claim, demand, action or cause of action (a) arising under this Agreement, the parties' performance thereunder or any other instrument, document or agreement executed or delivered in connection therewith, or (b) in any way connected with or related or incidental to the dealings of the parties thereto or any of them with respect to any instruments, document or agreement related in any way whatsoever to the subject matter of this Agreement, and in each case, whether now existing or hereafter arising and whether sounding in tort or contract or otherwise. Any party to this Agreement may file an original counterpart or copy of this section with any court as written evidence of the consent of

the parties hereto to the waiver of their right to trial by jury. Each party represents that it has been represented by and consulted with counsel specifically with reference to this clause.

12.17 Bulk Sales Law. Buyer shall have the right to comply with N.J.S.A. 54:32B-22(c) and N.J.S.A. 54:50-38 and Seller shall cooperate in connection with such compliance. In furtherance thereof: (i) Seller shall prepare and deliver to Buyer the Asset Transfer Tax Declaration (the "**TTD**") in the then current form prescribed by the New Jersey Department of the Treasury, Division of Taxation (the "**Division**") (and such other forms as the Division may require), so that such form is received by Buyer not less than thirty (30) days prior to the Closing; and (ii) Buyer may deliver a Notification of Sale, Transfer, or Assignment in Bulk (Form C-9600) in the then current form prescribed by the Division (and such other forms as the Division may require), together with the completed TTD and a fully executed copy of the Agreement, (the "**Tax Notification**") to the Division by registered or certified mail or overnight delivery so that such Tax Notification is received by the Division not less than fifteen (15) days prior to Closing. Seller shall provide all information requested by Buyer to enable Buyer to complete the Tax Notification, as soon as practicable. If, at any time prior to Closing, the Division informs Buyer that a possible claim (the "**Bulk Sales Claim**") for taxes imposed or to be imposed on Seller, including any interest or penalties thereon, any cost or fees imposed by the Division related thereto and any tax on the gain from the sale of the Property (collectively, "**Taxes**"), exists and the amount thereof (the "**Deficiency**"), then Buyer and Seller shall close as scheduled and without delay, and Buyer shall withhold the portion of the Purchase Price equal to the amount of the Deficiency, which amount so withheld shall be placed in an escrow account (the "**Tax Escrow**"), which Tax Escrow shall be held and disbursed pursuant to an escrow agreement in the form annexed hereto as **Exhibit J**. In the event the amount of the Deficiency exceeds the Purchase Price, Seller shall, at Closing, fund into the Tax Escrow an amount which equals the difference between the Deficiency and the Purchase Price. The escrow agent shall be a title agent, title company, attorney or bank authorized to transact business in New Jersey selected by Buyer and reasonably acceptable to Buyer and Seller ("**Tax Escrow Agent**"). Notwithstanding anything to the contrary contained herein, Seller shall have the right to negotiate with the Division regarding the Bulk Sales Claim and the Deficiency; provided, however, that: (i) Buyer shall be entitled to comply with all instructions of the Division; and (ii) the Closing shall not be delayed as a result thereof. For the avoidance of doubt, Buyer shall not be liable for any Taxes, and Seller shall indemnify, defend, and hold Buyer harmless from any liability, damage or expense incurred in connection with any claim for any such Taxes, including, without limitation, any interest and penalties thereon and cost and fees imposed by the Division relating thereto. The indemnification provision contained in this Section 12.17 shall survive the termination of the Agreement and/or the Closing under the Agreement.

12.18 Ownership of Seller; Guaranty. Buyer agrees that the Equity Owners shall be entitled to enforce Seller's rights under this Agreement and shall be covered by any release or indemnity from Buyer to Seller under this Agreement, whether or not specifically named in the applicable provision. BASF Corporation hereby guaranties the performance of Seller's obligations under this Agreement including, without limitation, with regard to all of Seller's post-closing obligations, including Seller's Remediation.

[SIGNATURE PAGE AND EXHIBITS FOLLOW]

**SIGNATURE PAGE TO AGREEMENT OF
PURCHASE AND SALE
BY AND BETWEEN
COGNIS USA LLC
AND
CITY OF HOBOKEN**

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year written below.

SELLER:

Cognis USA LLC
a Delaware limited liability company

By: _____
Name:
Title: _____, hereunto duly authorized
Date executed by Seller: _____, 2016

BUYER:

City of Hoboken

By: _____
Name:
Title: _____, hereunto duly authorized
Date executed by Buyer: _____, 2016

GUARANTOR:

BASF Corporation
By: _____
Name: _____
Title: _____, hereunto duly authorized
Date executed by Guarantor: _____, 2016

EXHIBIT A

LEGAL DESCRIPTION OF THE LAND

TAX MAP BLOCK 103, LOT 7

BEGINNING at a point formed by the intersection of the easterly line of Madison Street with the southerly line of Twelfth Street and running thence:

- (1) S 13° 04' W and along the easterly line of Madison Street a distance of 250.00 feet to a point, thence
- (2) S 76° 56' E and parallel to Twelfth Street a distance of 200.00 feet to a point in the westerly line of Jefferson Street, thence
- (3) N 13° 04' E and along the westerly line of Jefferson Street, a distance of 250.00 feet to a point in the southerly line of Twelfth Street, thence
- (4) N 76° 56' W and along the southerly line of Twelfth Street a distance of 200.00 feet to a point in the easterly line of Madison Street, said point being the point or place of beginning.

CONTAINING 50,000 square feet.

SAID parcel being formerly designated as Block 103, Lots 7 to 26 on the Tax Map of the City of Hoboken.

TAX MAP BLOCK 107, LOT 1

BEGINNING at a point formed by the intersection of the westerly line of Adams Street with the northerly line of Twelfth Street and running thence:

- (1) N 13° 04' E and along the westerly line of Adams Street a distance of 400.00 feet to a point in the southerly line of Thirteenth Street, thence
- (2) N 76° 56' W and along the southerly line of Thirteenth Street a distance of 465.00 feet to a point in the easterly line of Madison Street, thence
- (3) S 13° 04' W and along the easterly line of Madison Street a distance of 400.00 feet to a point in the northerly line of Twelfth Street, thence
- (4) S 76° 56' E and along the northerly line of Twelfth Street a distance of 465.00 feet to a point in the westerly line of Adams Street, said point being the point or place of beginning.

CONTAINING 186,000 square feet.

SAID parcel being formerly designated as Block 107, Lots 1 to 32 and Block 108, Lots 1 to 32 on the Tax Map of the City of Hoboken.

TAX MAP BLOCK 113, LOT 1

BEGINNING at a point formed by the intersection of the westerly line of Adams Street with the northerly line of Thirteenth Street and running thence:

- (1) N 13° 04' E and along the westerly line of Adams Street a distance of 150.00 feet to a point, thence
- (2) N 76° 56' W and parallel to Thirteenth Street a distance of 200.00 feet to a point in the easterly line of Jefferson Street, thence
- (3) S 13° 04' W and along the easterly line of Jefferson Street a distance of 150.00 feet to a point in the northerly line of Thirteenth Street, thence
- (4) S 76° 56' E and along the northerly line of Thirteenth Street a distance of 200.00 feet to a point in the westerly line of Adams Street, said point being the point or place of beginning.

CONTAINING 30,000 square feet.

SAID parcel being formerly designated as Block 113, Lots 1 to 6 and Lots 27 to 32 on the Tax Map of the City of Hoboken.

EXHIBIT A-1

SURVEY

EXHIBIT B

PERMITTED EXCEPTIONS

[TO BE INSERTED AFTER REVIEW OF TITLE COMMITMENT.]

EXHIBIT C

FORM OF ESCROW AGREEMENT

ESCROW AGREEMENT dated as of the ___ day of _____, 20__ by and among **COGNIS USA LLC**, a limited liability company organized and existing under the laws of the State of Delaware, successor by conversion to Cognis Corporation (“Seller”), the **CITY OF HOBOKEN** (“Buyer”), and [_____], a [_____] organized and existing under the laws of the State of _____ (the “Escrow Agent”).

WITNESSETH

Seller holds record title to those certain parcels of land identified as (a) Block 103, Lot 7, (b) Block 107, Lot 1, and (c) Block 113, Lot 1, in the City of Hoboken, County of Hudson, State of New Jersey (the “Property”). Seller and Buyer have executed as of the date hereof an Agreement of Purchase and Sale (the “PSA”), providing for the purchase and sale of the Property.

Capitalized terms used but not otherwise defined herein shall have the respective meanings given them in the PSA. Notwithstanding the foregoing, it is expressly understood and agreed by the parties hereto that all references herein to the PSA are for the convenience of the parties hereto other than the Escrow Agent and the Escrow Agent shall have no obligation or duties toward any of the parties other than to fully comply with its responsibilities as Escrow Agent as described herein.

In consideration of the execution of this Escrow Agreement and the mutual covenants herein contained, the parties agree as follows:

1. Earnest Money. Contemporaneously with the execution by Buyer and delivery to Escrow Agent of the PSA, Buyer shall deliver to the Escrow Agent, and the Escrow Agent will acknowledge receipt of the amount of Three Million Dollars (\$3,000,000.00) (collectively hereinafter referred to as the “Earnest Money”). The Earnest Money shall be held by Escrow Agent in accordance with this Agreement. As used herein, the term “Escrowed Sums” shall mean the amount of the initial Earnest Money hereunder, as increased by any interest earned thereon.

2. Disposition of Escrowed Sums. The Escrow Agent shall hold the Escrowed Sums in escrow until the Closing or earlier termination of this Agreement and shall disburse the Escrowed Sums in accordance with the terms of the PSA and this Agreement. If for any reason the Closing does not occur and either party makes a written demand upon the Escrow Agent for the Escrowed Sums, the Escrow Agent shall give written notice to the other party of such demand. If the Escrow Agent does not receive a written objection from the other party to a proposed release of the Escrowed Sums within five (5) business days after the giving of such notice, the Escrow Agent is hereby authorized to make such release. If the Escrow Agent does receive such written objection within such five (5) business day period, the provisions of Paragraph 3 below shall apply.

3. Objection to Disbursement. If Escrow Agent shall receive any objection to the release of any Escrowed Sums pursuant to Paragraph 2, then Escrow Agent shall continue to hold the disputed amount in escrow under the terms and conditions hereof, until the earlier of (a) receipt by Escrow Agent of joint instructions signed by Seller and Buyer regarding the release or disbursement of the disputed sums, or (b) receipt by Escrow Agent of a final, unappealable judgment, order or decree from a court of competent jurisdiction instructing Escrow Agent as to release and/or disbursement of the disputed sum.

4. Reliance; Duties. Escrow Agent may act in reliance on any writing or instrument or signature which it believes to be genuine, and may assume the validity and accuracy of any statement or assertion contained in such a writing or instrument and may assume that any person purporting to give any writing, notice, advice or instruction in connection with the provisions hereof has been duly authorized to do so.

5. Dispute. In the event of any dispute between the parties regarding the Escrowed Sums, Escrow Agent, at its option, may disregard all instructions received and either (i) hold the Escrowed Sums until the dispute is mutually resolved and Escrow Agent is advised of this fact in writing by both Seller and Buyer, or Escrow Agent is otherwise instructed by a final unappealable judgment of a court of competent jurisdiction, or (ii) deposit the Escrowed Sums into a court of competent jurisdiction (whereupon Escrow Agent shall be released and relieved of any and all liability and obligations hereunder from and after the date of such deposit).

6. Uncertainty. In the event Escrow Agent shall be uncertain as to its duties or rights hereunder or shall receive conflicting instructions, claims or demands from the parties hereto, or instructions which conflict with any of the provisions of this Agreement or the PSA, Escrow Agent shall be entitled (but not obligated) to refrain from taking any action other than to keep safely the Escrowed Sums until Escrow Agent shall be instructed otherwise in writing signed by both Seller and Buyer, or by final judgment of a court of competent jurisdiction.

7. Indemnity. Seller and Buyer shall jointly and severally hold Escrow Agent harmless against any loss, damage, liability or expense incurred by Escrow Agent, arising out of or in connection with its entering into this Agreement and the carrying out of its duties hereunder, including the reasonable costs and expenses of defending itself against any claim of liability or participating in any legal proceeding. Escrow Agent may consult with counsel of its choice, and shall have full and complete authorization and protection for any action taken or suffered by it hereunder in good faith and in accordance with the opinion of such counsel.

8. Resignation. Escrow Agent may resign at will and be discharged from its duties or obligations hereunder by giving notice in writing of such resignation specifying a date when such resignation shall take effect; provided, however, that (i) prior to the effective date of such resignation a substitute escrow agent is approved in writing by Seller and Buyer, which approval shall not be unreasonably withheld or delayed, or (ii) Escrow Agent shall deposit the Escrowed Sums with a court of competent jurisdiction. After such resignation, Escrow Agent shall have no further duties or liability hereunder.

9. Termination. Buyer and Seller, together, shall have the right to terminate the appointment of Escrow Agent hereunder by giving to it notice of such termination, specifying

the date upon which such termination shall take effect and designating a replacement Escrow Agent, who shall sign a counterpart of this Agreement. Upon demand of such successor Escrow Agent, the Escrowed Sums shall be turned over and delivered to such successor Escrow Agent, who shall thereupon be bound by all of the provisions hereof. Escrow Agent's agreements and obligations hereunder shall terminate and Escrow Agent shall be discharged from further duties and obligations hereunder upon final payment of the Escrowed Sums in accordance with the terms of this Agreement.

10. Continued Representation of a Party. Notwithstanding that Escrow Agent is acting as an escrow agent for the Escrowed Sums, and, further, notwithstanding any subsequent dispute which may arise between the parties related to this Agreement, the PSA, the Escrowed Sums or otherwise, if Escrow Agent is legal counsel to a party hereunder, each party agrees that Escrow Agent may continue to represent such party as legal counsel in connection with this Agreement, the PSA and the transactions contemplated hereby or thereby and/or with respect to any dispute or litigation arising out of the PSA or this Agreement.

11. Entire Agreement. This Agreement embodies the entire understanding and agreement of the parties to this Agreement concerning Escrow Agent's obligations, and supersedes all prior and contemporaneous agreements, understandings, negotiations, offers and expressions of intent, whether oral or written. None of the terms and conditions of this Agreement may be modified except by a writing, signed by Seller, Buyer and Escrow Agent. In the event of any inconsistency between this Agreement and the PSA, the terms of this Agreement shall control.

12. Binding Effect. This Agreement shall be binding upon and inure to the benefit of Seller, Buyer and Escrow Agent and their respective successors in interest.

13. Notices. Any demand, notice or other communication required or permitted to be given hereunder shall be in writing, and shall be delivered personally, by recognized overnight national courier service (such as Federal Express) for next business day delivery, by telecopy or email (with a hard copy and a transmission confirmation sent by a recognized overnight national courier service), or by certified mail, return receipt requested, first-class postage prepaid to the parties at the addresses set forth below (or to such other addresses as the parties may specify by due notice to the other):

To Buyer:

City of Hoboken
94 Washington Street
Hoboken, New Jersey 07030
Attention: [_____]]
Telephone: [_____]]
Facsimile: [_____]]
Email: [_____]]

with copy which shall not constitute notice to:

The Buzak Law Group, LLC
150 River Road, Suite N-4
Montville, New Jersey 07045
Attention: Edward J. Buzak, Esq.
Telephone: (973) 335-0600
Facsimile: (973) 335-1145
Email: ejbuzak@buzaklawgroup.com

To Seller:

Cognis USA LLC
c/o BASF Corporation
100 Park Avenue
Florham Park, New Jersey 07932
Attention: Charles Waltz
Telephone: (973) 245-6595
Email: charles.waltz@basf.com

with copy to:

Cognis USA LLC
c/o BASF Corporation
100 Park Avenue
Florham Park, New Jersey 07932
Attention: Mary Kenny, Esq.
Telephone: (973) 245-5219
Email: mary.kenny@basf.com

with copy which shall not constitute notice to:

Drinker Biddle & Reath LLP
600 Campus Drive
Florham Park, New Jersey 07932
Attention: Glenn S. Pantel, Esq.
Telephone: (973) 549-7020
Facsimile: (973) 360-9831
Email: glenn.pantel@dbr.com

To Escrow Agent:

[_____]
[_____]
[_____]
Attention: [_____]
Telephone: [_____]
Facsimile: [_____]

Email: [_____]

Any notice delivered to a party's designated address by (a) personal delivery, (b) recognized overnight national courier service, or (c) certified mail, return receipt requested, shall be deemed to have been received by such party at the time the notice is delivered to such party. Any notice sent by fax to the party's designated fax number or email address shall be effective upon receipt, provided receipt occurs before 5:00 PM on a business day in the State of New Jersey. Confirmation by the courier delivering any notice given pursuant to this Paragraph 13 shall be conclusive evidence of receipt of such notice. Each party hereby agrees that it will not refuse or reject delivery of any notice given hereunder, that it will acknowledge, in writing, receipt of the same upon request by any other party and that any notice rejected or refused by it shall be deemed for all purposes of this Agreement to have been received by the rejecting party on the date so refused or rejected, as conclusively established by the records of the U.S. Postal Service or the courier service. Any notice given by an attorney for a party shall be effective for all purposes.

14. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of New Jersey.

15. Section Headings. The respective section and subsection headings contained in this Agreement are for convenience of reference only, and shall not be deemed to modify, limit, define or describe in any respect any of the provisions of this Agreement.

16. Execution in Counterparts. This Agreement may be executed in several counterparts, all of which when taken together shall constitute a single Agreement.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the parties hereto have caused this Escrow Agreement to be duly executed and delivered as of the date first above written.

Cognis USA LLC

By: _____
Name:

City of Hoboken

By: _____
Name:
Title:

[_____]

By: _____
Name:
Title:

EXHIBIT D
FORM OF DEED

Record and Return to:

Prepared by:

DEED

This Deed is made on _____, 20__

BETWEEN

COGNIS USA LLC, a Delaware limited liability company, whose address is c/o BASF Corporation, 100 Park Avenue, Florham Park, New Jersey 07932, referred to as the **Grantor**,

AND

THE CITY OF HOBOKEN, a [_____], whose address is 94 Washington Street, Hoboken, New Jersey, referred to as the **Grantee**.

The words "Grantor" and "Grantee" shall mean all Grantors and all Grantees listed above.

Transfer of Ownership. The Grantor grants and conveys (transfers ownership of) the property described below to the Grantee. This transfer is made for the sum of Thirty Million Dollars (\$30,000,000.00). The Grantor acknowledges receipt of this money.

Tax Map Reference. (N.J.S.A. 46:15-2.1) City of Hoboken, Block No. 103, Lot No. 7; Block No. 107, Lot No. 1; and Block No. 113, Lot No. 1.
Account No. [_____]

[] No property tax identification number is available on the date of this Deed.
(Check box if applicable.)

Property. The property (the “**Property**”) consists of the land and all the buildings and structures on the land in the City of Hoboken, County of Hudson and State of New Jersey. The description of the Property is:

SEE SCHEDULE A ATTACHED HERETO AND MADE A PART HEREOF

Being a portion of the same premises conveyed to Grantor by Deed dated October 25, 2001 from Henkel Corporation which Deed was recorded in the Office of the County Register of Hudson County on October 29, 2001 in Deed Book 5888, page 308.

The Property is subject to that certain Deed Notice dated June 19, 2015, recorded July 1, 2015, under Instrument No. 20150701010057160 of the Hudson County Register of Deeds of Hudson County, New Jersey and that certain Declaration of Environmental Restrictions dated October 21, 1996, recorded November 8, 1996, in the office of the Hudson County Register of Deeds of Hudson County, New Jersey in Book 5065, Page 26.

Promises by Grantor. The Grantor promises that the Grantor has done no act to encumber the Property, except for easements, covenants and restrictions of record. This promise is called a “covenant as to grantor’s acts” (N.J.S.A. 46:4-6). This promise means that the Grantor has not allowed anyone else to obtain any legal rights which affect the Property (such as by making a mortgage or allowing a judgment to be entered against the Grantor).

Restrictive Covenants. This Deed shall be subject to the following restrictive covenant, and by acceptance and recordation of this Deed Grantee hereby agrees that the Property conveyed by this Deed shall not be developed or used for Residential Use at or below grade (*i.e.* the ground floor or any subsurface levels). “**Residential Use**” as used herein shall mean and include any improvement, structure or dwelling used for living accommodations (single or multi-family occupancy, including, without limitation, detached housing, condominiums, apartment buildings, dormitories, and senior citizen housing); any day care facility (whether for infants, children, the infirm, or the elderly); any hospital, hospice, and nursing home facility; any school for individuals under the age of twenty-one (21); any prison; and any other similar or like use. This Deed shall be subject to the following restrictive covenant, and by acceptance and recordation of this Deed Grantee hereby agrees that the groundwater beneath the Property shall not be used for any purpose, and no groundwater wells shall be drilled, constructed, or installed on the Property excepting any groundwater wells that may be required by a governmental authority having jurisdiction over the Property, or the environmental consultant who is a Licensed Site Remediation Professional licensed by NJDEP pursuant to N.J.S.A. 58:10C-1 *et seq.* of record for the Property, for the purpose of required environmental testing, monitoring, or remediation. The foregoing restrictive covenants shall be covenants running with the Property conveyed by this Deed.

Signatures. The Grantor and the Grantee each sign this Deed as of the date at the top of the first page.

[SIGNATURE PAGE FOLLOWS]

Grantor:

COGNIS USA LLC

By: _____
[Name]
[Title]

STATE OF NEW JERSEY, COUNTY OF _____ SS.:

I CERTIFY that on [_____, 20__, _____],
[_____] of Cognis USA LLC personally came before me and stated to my
satisfaction that this person:

- (a) was the maker of the attached Deed;
- (b) was authorized to and did execute this Deed as [_____] of Cognis USA LLC, the entity named in this Deed;
- (c) this Deed was made for \$[_____] as the full and actual consideration paid or to be paid for the transfer of title (such consideration is defined in N.J.S.A. 46:15-5); and
- (d) this Deed was executed as the act of the entity.



State of New Jersey
SELLER'S RESIDENCY CERTIFICATION/EXEMPTION

(Please Print or Type)

Name(s)

Current Street Address

City, Town, Post Office Box

State

Zip Code

Block(s)

Lot(s)

Qualifier

Street Address

City, Town, Post Office Box

State

Zip Code

Seller's Percentage of Ownership

Total Consideration

Owner's Share of Consideration

Closing Date

1. Seller is a resident taxpayer (individual, estate, or trust) of the State of New Jersey pursuant to the New Jersey Gross Income Tax Act, will file a resident gross income tax return, and will pay any applicable taxes on any gain or income from the disposition of this property.
2. The real property sold or transferred is used exclusively as a principal residence as defined in 26 U.S. Code section 121.
3. Seller is a mortgagor conveying the mortgaged property to a mortgagee in foreclosure or in a transfer in lieu of foreclosure with no additional consideration.
4. Seller, transferor or transferee is an agency or authority of the United States of America, an agency or authority of the State of New Jersey, the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation, the Government National Mortgage Association, or a private mortgage insurance company.
5. Seller is not an individual, estate, or trust and is not required to make an estimated gross income tax payment.
6. The total consideration for the property is \$1,000 or less so the seller is not required to make an estimated income tax payment.
7. The gain from the sale is not recognized for federal income tax purposes under 26 U.S. Code section 721, 1031, or 1033 (CIRCLE THE APPLICABLE SECTION). If the indicated section does not ultimately apply to this transaction, the seller acknowledges the obligation to file a New Jersey income tax return for the year of the sale and report the recognized gain.
- Seller did not receive non-like kind property.
8. The real property is being transferred by an executor or administrator of a decedent to a devisee or heir to effect distribution of the decedent's estate in accordance with the provisions of the decedent's will or the intestate laws of this State.
9. The real property being sold is subject to a short sale instituted by the mortgagee, whereby the seller has agreed not to receive any proceeds from the sale and the mortgagee will receive all proceeds paying off an agreed amount of the mortgage.
10. The deed is dated prior to August 1, 2004, and was not previously recorded.
11. The real property is being transferred under a relocation company transaction where a trustee of the relocation company buys the property from the seller and then sells the house to a third party buyer for the same price.
12. The real property is being transferred between spouses or incident to a divorce decree or property settlement agreement under 26 U.S. Code section 1041.
13. The property transferred is a cemetery plot.
14. The seller is not receiving net proceeds from the sale. Net proceeds from the sale means the net amount due to the seller on the settlement sheet.

The undersigned understands that this declaration and its contents may be disclosed or provided to the New Jersey Division of Taxation and that any false statement contained herein may be punished by fine, imprisonment, or both. I furthermore declare that I have examined this declaration and, to the best of my knowledge and belief, it is true, correct and complete. By checking this box I certify that a Power of Attorney to represent the seller(s) has been previously recorded or is being recorded simultaneously with the deed to which this form is attached.

Date

By: _____
Signature

(Seller) Please indicate if Power of Attorney or Attorney in Fact

Date

Signature

STATE OF NEW JERSEY
AFFIDAVIT OF CONSIDERATION FOR USE BY SELLER

(Chapter 49, P.L. 1968, as amended through Chapter 33, P.L. 2006)(N.J.S.A. 46:15-5 et seq.)

BEFORE COMPLETING THIS AFFIDAVIT, PLEASE READ THE INSTRUCTIONS ON THE REVERSE SIDE OF THIS FORM.

STATE OF NEW JERSEY
County Municipal Code

COUNTY OF HUDSON 0905
MUNICIPALITY OF PROPERTY City of Hoboken
LOCATION

FOR RECORDER'S USE ONLY
Consideration \$
RTF paid by seller \$
Date By

*Use symbol "C" to indicate that fee is exclusively for county use.

(1) PARTY OR LEGAL REPRESENTATIVE (Instructions 3 and 4 attached)

Deponent, (Name), being duly sworn according to law upon their oath, deposes
and says that he/she is the in a deed dated (Grantor, Legal Representative, Corporate Officer, Officer of Title Company, Lending Institution, etc.)
transferring real property identified as Block number Lot number
located at and annexed thereto.
(Street Address, Town)

(2) CONSIDERATIONS (Instructions #1 and #5 on reverse side) No prior mortgage to which property is subject.

(3) Property transferred is Class 4A 4B 4C (circle one). If property transferred is Class 4A, calculation in Section 3A is required.

(3A) REQUIRED CALCULATION OF EQUALIZED VALUATION FOR ALL CLASS 4A (COMMERCIAL) PROPERTY TRANSACTIONS: (Instructions #5A and #7 on reverse side)

Total Assessed Valuation ÷ Director's Ratio = Equalized Assessed Valuation
\$ ÷ % = \$

If Director's Ratio is less than 100%, the equalized valuation will be an amount greater than the assessed value. If Director's Ratio is equal to or in excess of 100%, the assessed value will be equal to the equalized valuation.

(4) FULL EXEMPTION FROM FEE (See Instruction #8 on reverse side)

Deponent states that this deed transaction is fully exempt from the Realty Transfer Fee imposed by C. 49, P.L. 1968, as amended through C. 66, P.L. 2004, for the following reason(s). Mere reference to exemption symbol is insufficient. Explain in detail.

(5) PARTIAL EXEMPTION FROM FEE (Instruction #9 on reverse side)

NOTE: All boxes below apply to grantor(s) only. ALL BOXES IN APPROPRIATE CATEGORY MUST BE CHECKED. Failure to do so will void claim for partial exemption. Deponent claims that this deed transaction is exempt from the State's portion of the Basic, Supplemental and General Purpose Fees, as applicable, imposed by C. 176, P.L. 1975, C. 113, P.L. 2004 and C. 66, P.L. 2004 for the following reason(s):

A. SENIOR CITIZEN (Instruction #9 on reverse side for A or B)

- Grantor(s) 62 years of age or over.*
Owned and occupied by grantor(s) at time of sale.
One- or two-family residential premises.
Resident of the State of New Jersey.
Owners as joint tenants must all qualify.

B. BLIND PERSON (Instruction #9 on reverse side for A or B)

- Grantor(s) legally blind.*
Owned and occupied by grantor(s) at time of sale.
One- or two-family residential premises.
Resident of State of New Jersey.
Owners as joint tenants must all qualify.

DISABLED PERSON (Instruction #9 on reverse side for A or B)

- Grantor(s) permanently and totally disabled.*
Grantor(s) receiving disability payments.*
Grantor(s) not gainfully employed.*
Owned and occupied by grantor(s) at time of sale.
One- or two-family residential premises.
Resident of the State of New Jersey.
Owners as joint tenants must all qualify.

* IN THE CASE OF HUSBAND AND WIFE OR STATUTORY PARTNER, ONLY ONE GRANTOR NEED QUALIFY IF TENANTS BY THE ENTIRETY.

C. LOW AND MODERATE INCOME HOUSING (Instruction #9 on reverse side)

- Affordable according to HUD standards.
Meets income requirements of region.
Reserved for occupancy.
Subject to resale controls.

(6) NEW CONSTRUCTION (Instructions #2, #10 and #12 on reverse side)

- Entirely new improvement.
Not previously used for any purpose.
Not previously occupied.
"New Construction" printed clearly at top of first page of deed.

(7) RELATED LEGAL ENTITIES TO LEGAL ENTITIES (Instructions #5, #12, #14 on reverse side)

- No prior mortgage assumed or to which property is subject at time of sale.
No contributions to capital by either grantor or grantee legal entity.
No stock or money exchanged by or between grantor or grantee legal entities.

(8) Deponent makes this Affidavit to induce the County Clerk or Register of Deeds to record the deed and accept the fee submitted herewith in accordance with the provisions of Chapter 49, P.L. 1968, as amended through Chapter 33, P.L. 2006.

Subscribed and sworn to before me

his day of

SEE SIGNATURE AND NOTARY PAGES ATTACHED HERETO.

Grantor Name

Notary Public

Deponent Address

Grantor Address at Time of Sale

XXX-XXX-

Last 3 digits in Grantor's Social Security Number

Name/Company of Settlement Officer

County recording officers shall forward one copy of each Affidavit of Consideration for Use by Seller when Section 3A is completed to:

FOR OFFICIAL USE ONLY
Instrument Number County
Deed Number Book Page
Deed Dated Date Recorded

State of New Jersey - Division of Taxation, P.O. Box 251, Trenton, NJ 08695-0251, Attention: Realty Transfer Fee Unit

The Director of the Division of Taxation in the Department of the Treasury has prescribed this form as required by law, and may not be altered or amended without the prior approval of the Director. For information on the Realty Transfer Fee or to print a copy of this Affidavit, visit the Division of Taxation website at: www.state.nj.us/treasury/taxation/lpt/localtax.htm

6. Reliance. The Company makes this Affidavit of Title in order to induce the Title Company to insure Buyer's title to Property. It is aware that the Title Company relies upon the statements made in this Affidavit of Title and their truthfulness.

Dated: _____, 20__.

Cognis USA LLC
a Delaware limited liability company

By: _____

Name:

Title:

Date executed by the Company: _____, 20__

Sworn and subscribed to
before me this ____ day of _____, 20__.

Notary Public or Attorney at Law
State of New Jersey

EXHIBIT F

INTENTIONALLY OMITTED

EXHIBIT G-1

INTENTIONALLY OMITTED.

EXHIBIT G-2

INTENTIONALLY OMITTED.

EXHIBIT H

ACCESS AGREEMENT

EXHIBIT I-1

TERMINATION OF EXISTING DEED NOTICE

[SUBJECT TO REVIEW BY EXCEL/DISCUSS INCLUDING TERMINATION
OF EXISTING DEED NOTICE IN AGREED UPON ANTICIPATED ACTION PLAN]

TERMINATION OF DEED NOTICE
FILED AT THE OFFICE OF THE REGISTER OF HUDSON COUNTY
IN DEED BOOK 9048, PAGES 33 THROUGH AND INCLUDING 98

AS TO

BLOCK 107, LOT 1 AND ALSO BLOCK 113, LOT 1, TAX MAP OF THE CITY OF
HOBOKEN, HUDSON COUNTY

IN ACCORDANCE WITH N.J.S.A. 58:10B-13, THIS DOCUMENT IS TO BE RECORDED
IN THE SAME MANNER AS DEEDS AND OTHER INTERESTS IN REAL PROPERTY.

Prepared by: _____
Mary T. Kenny, Esq.
BASF Corporation

Recorded by: _____
[Signature, Officer of County
Recording Office]
[Print name below signature]

This Termination of Deed Notice is made as of ____ day of _____, 2016 by
BASF Corporation (hereinafter "BASF"), having an address at 100 Park Avenue, Florham Park,
New Jersey 07932, and COGNIS USA LLC, a Delaware limited liability company, having an
address c/o BASF Corporation, 100 Park Avenue, Florham Park, New Jersey 07932, successor
by conversion to COGNIS CORPORATION (hereinafter collectively, with their successors and
assigns, being referred to herein as "Owner" or "BASF Corporation").

1. DEED NOTICE RECORDED IN THE OFFICE OF THE REGISTER OF
HUDSON COUNTY, AT BOOK 9048, PAGES 33-98. By way of a Deed Notice (hereinafter
the "Deed Notice") dated June 19, 2015, BASF Corporation advised of: (a) the existence of soil

contamination in concentrations at the real property situated in the City of Hoboken and designated as Block 107, Lot 1 and Block 113, Lot 1 (hereinafter collectively, the "Property") on the Tax Map of the City of Hoboken that do not allow for the unrestricted use of the Property; (b) the existence of institutional and/or engineering controls selected as part of the remedial action for the Property; and (c) the continuing obligation of BASF Corporation, subsequent owners, and others to monitor and maintain those institutional and/or engineering controls. The Deed Notice was part of the remediation of contamination at the Property and was recorded in the Office of the Register of Hudson County on June 19, 2015 in Book 9048, Pages 33-98 by BASF Corporation and COGNIS USA LLC, the prior owner of the Property. Pursuant to Paragraph 8 of the Deed Notice, the Deed Notice was to remain in effect until such time as the Department approved the termination of the Deed Notice by executing a document expressly terminating the Deed Notice.

2. TRANSFER OF THE PROPERTY. By Deed dated [_____] and recorded in the Office of the Register of Hudson County on [_____] , 2016 in Book [_____] , Pages [_____] , COGNIS USA LLC transferred to the City of Hoboken ownership of Block 107, Lot 1 and Block 113, Lot 1, subject to the Deed Notice.

3. TERMINATION OF DEED NOTICE RECORDED IN THE OFFICE OF THE REGISTER OF HUDSON COUNTY AT BOOK 9048, PAGES 33-98 AS TO BLOCK 107, LOT 1 AND BLOCK 113, LOT 1. By way of letter dated [_____] , 2016, BASF Corporation requested approval from the Department to terminate the Deed Notice to reflect that conditions of the Property that required the execution and recording of the Deed Notice on the Property have changed. The Department approved the request by way of letter dated [_____] . Accordingly, the Department hereby executes this Termination of Deed

Notice. Subject to the provisions of paragraph 5 below, the Department directs that the Deed Notice recorded in the Office of the Register of Hudson County in Book 9048, Pages 33-98 shall be terminated and discharged. A metes and bounds description of the Property and a scaled map showing the boundaries of the Property are attached hereto as **Exhibits A and B**, respectively.

4. EXECUTION OF NEW DEED NOTICE FOR BLOCK 107, LOT 1 and BLOCK 113, LOT 1. Although the Department has determined that a change in conditions warrants the termination of the Deed Notice as to Block 107, Lot 1 and Block 113, Lot 1, the Department also has determined that soil contamination remains on Block 107, Lot 1 and Block 113, Lot 1, in concentrations that do not allow for the unrestricted use of the Property. Thus, the approved remedial action includes a new Deed Notice for the Property. The new Deed Notice shall be executed by and recorded by the City of Hoboken.

5. EFFECTIVE DATE OF TERMINATION OF DEED NOTICE. This Termination of Deed Notice shall take effect on the date of this Termination of Deed Notice or the date the new Deed Notice for Block 107, Lot 1 and Block 113, Lot 1, is recorded in the Office of the Register of Hudson County, whichever is later, or, if this Termination of Deed Notice and the new Deed Notice are simultaneously recorded in the Office of the Register of Hudson County, on the date of such simultaneous recording.

6. SIGNATURES IN WITNESS WHEREOF, BASF Corporation, COGNIS USA LLC and the New Jersey Department of Environmental Protection have executed this Termination of Deed Notice, as of the date first written above.

WITNESS:

BASF CORPORATION

[Signature]

By: _____
Name: _____

INTRODUCED BY:
SECONDED BY:

**CITY OF HOBOKEN
RESOLUTION NO. __**

**RESOLUTION APPROVING FLANAGAN CONTRACTING GROUP'S
REQUEST FOR A CONSTRUCTION NOISE WAIVER FOR WORK ON
THE SOUTHWEST PARK PROJECT IN ACCORDANCE WITH
HOBOKEN CODE SECTION 133-9(C)**

WHEREAS, according to the City of Hoboken's Code § 133-9(c), "[a]ll construction and demolition activity, excluding emergency work, shall not be performed between the hours of 6:00 p.m., and 8:00 a.m. on weekdays or at any time during weekends and federal holidays. Work crews may be on site between 7:00 a.m. and 8:00 a.m. to do preparatory work, but no motorized equipment, including but not limited to pile drivers, jackhammers, riveters, stone breakers, cranes, earthmoving equipment, compressors, saws and cutting equipment, and any other such equipment that is plainly audible beyond the real property line, shall be operated before 8:00 a.m. Work may take place after hours and on weekends only with express authorization from the approving Board and only after a noise mitigation plan has been submitted to that Board"; and,

WHEREAS, the County of Hudson authorized a contract for construction services for improvements to Southwest Park with Flanagan's Contracting Group; and,

WHEREAS, Flanagan's Contracting Group has requested a waiver of the provisions of §133-9(c) to allow for work crews to arrive on site at 7:00 a.m. and immediately begin working during the month of October in order to move soil off site to a disposal facility in Atlantic County in a more efficient manner pursuant to the e-mail from Robert Flanagan Jr. to Peter Balnius of Suburban Consulting dated September 28, 2016 which is attached hereto; and,

WHEREAS, the City seeks to provide for said waiver for the benefit of the City and its residents.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken, that the Council hereby grants Flanagan Contracting Group's request for a construction noise waiver pursuant to Hoboken Code Section 133-9(c) so that construction may start at 7:00 a.m. during the month of October; and,

BE IT FURTHER RESOLVED, this resolution shall be effective immediately upon adoption.

Meeting date: October 5, 2016

APPROVED:

APPROVED AS TO FORM:

Quentin Wiest
Quentin Wiest
Business Administrator

Brian Aloia
Brian Aloia, Esq.
Corporation Counsel

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravi Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffany Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
Jen Giattino, Council President	/			

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016

James J. Sarnia

CITY CLERK

Patrick Wherry

To: Patrick Wherry
Subject: Early Start Time for Flanagan's Contracting Group, Inc.

From: Peter Balnius [<mailto:pbalnius@suburbanconsulting.com>]
Sent: Wednesday, September 28, 2016 3:40 PM
To: Stephen Marks
Subject: FW: Early Start Time from FCGI

FYI for trucking to farthest facility.



PETER BALNIUS, Department Manager/Senior Construction Observer
SUBURBAN CONSULTING ENGINEERS, INC.
(p) 973-398-1776 ext. 2301
(c) 201-841-6089
Excellence, Economy, Environment

From: Robert Flanagan Jr [<mailto:jr@flanagansinc.com>]
Sent: Wednesday, September 28, 2016 3:31 PM
To: Peter Balnius <pbalnius@suburbanconsulting.com>
Subject: Early Start Time

Peter,

We are requesting to have a 7AM start time on days that we will be trucking material to the disposal facility in Atlantic County. We have to guarantee 2 loads per truck per day, with their round trip taking 5 hours. This is an operation we expect to take 10 days over the course of the project. We plan on having a few back to back days to get rid of the surplus pile that we have then there will be a few more days throughout the project.

Please let me know what the answer from the council is.

Thanks

Bob Jr

--

Robert Flanagan Jr
Project Manager
Flanagan's Contracting Group Inc.

jr@flanagansinc.com
(908) 458-3676

Introduced by: _____
Seconded by: _____

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AWARDING A CONTRACT TO MRA INTERNATIONAL, INC. TO PURCHASE DATA NETWORKING SWITCHES FOR THE CITY IN ACCORDANCE WITH NJ STATE CONTRACT M0483/89974 IN THE TOTAL AMOUNT NOT TO EXCEED \$40,417.74

WHEREAS, the City of Hoboken requires upgrade to the computer and networking system of the City; and,

WHEREAS, the Administration intends to use MRA International, Inc. using their NJ state contract #M0483/89974, for said goods and provisions; and,

WHEREAS, in accordance with the direction of the Administration, the City Council is asked to award a contract for data networking switches for a not to exceed total contract amount of Forty Thousand Four Hundred Seventeen Dollars and Seventy-four cents (\$40,417.74), for goods and services as described in the attached proposal from MRA International, Inc. dated October 3, 2016 and,

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that a contract with the below listed vendor is awarded for an amount for a not to exceed Forty Thousand Four Hundred Seventeen Dollars and Seventy-four cents (\$40,417.74), for goods and services as described in the attached proposal from MRA International, Inc. dated October 3, 2016, as follows:

1. The above recitals are incorporated herein as though fully set forth at length.
2. The terms of the attached proposal and Purchasing Agent recommendation shall govern the contract, and no changes may be made without the prior written consent of both parties.
3. Any change orders which shall become necessary shall be subject to the City's ability to appropriate sufficient funds, which appropriation shall be at the sole discretion of the City Council.
4. This agreement shall be subject to a standard non-appropriation clause in favor of the City of Hoboken
5. The Council hereby authorizes the Mayor, or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this resolution.
6. The Mayor, or her designee is hereby authorized to execute an agreement, for the above referenced goods and/or services based upon the following information:

MRA INTERNATIONAL, INC.
295 MORRIS AVENUE
LONG BRANCH, NJ 07740

Meeting date: October 5, 2016

APPROVED:

Quentin Wiest
Quentin Wiest
Business Administrator

APPROVED AS TO FORM:

Brian Aloia
Brian Aloia, Esq.
Corporation Counsel

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael Defusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO MRA INTERNATIONAL, INC. TO PURCHASE DATA NETWORKING SWITCHES FOR THE CITY IN ACCORDANCE WITH NJ STATE CONTRACT M0483/89974 IN THE TOTAL AMOUNT NOT TO EXCEED \$40,417.74

AMOUNT TO BE CERTIFIED:

\$40,417.74

ACCOUNT NUMBER TO CERTIFY FROM:

C-04-60-711-360

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$40,417.74 is available in the following appropriation: C-04-60-711-360; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016

James J. Savino

CITY CLERK

Signed: _____, George DeStefano, CFO

Meeting date: October 5, 2016

APPROVED:

APPROVED AS TO FORM:

Quentin Wiest
Business Administrator

Brian Aloia, Esq.
Corporation Counsel

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla				
Peter Cunningham				
Michael Defusco				
James Doyle				
Tiffanie Fisher				
David Mello				
Ruben Ramos, Jr.				
Michael Russo				
President Jennifer Giattino				

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO MRA INTERNATIONAL, INC. TO PURCHASE DATA NETWORKING SWITCHES FOR THE CITY IN ACCORDANCE WITH NJ STATE CONTRACT M0483/89974 IN THE TOTAL AMOUNT NOT TO EXCEED \$40,417.74

AMOUNT TO BE CERTIFIED:

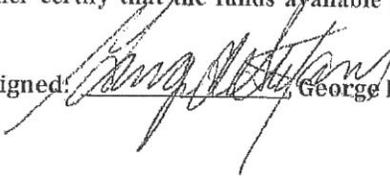
\$40,417.74

ACCOUNT NUMBER TO CERTIFY FROM:

C-04-60-711-360

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$40,417.74 is available in the following appropriation: C-04-60-711-360; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed:  George DeStefano, CFO

October 4, 2016
02:57 PM

CITY OF HOBOKEN
Budget Entry Verification Listing

Page No: 1

Batch Id: GDS Batch Date: 10/04/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
C-04-60-711-360 Z149G Computer/Technical Upgrades	Encumbrance	CFO Cert for meeting 10/05/16 MRA Intern	40,417.74	1

CITY OF HOBOKEN
Budget Entry Verification Listing

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
	C-04	0.00	0.00	0.00	0.00	0.00	40,417.74
Total of All Funds:		0.00	0.00	0.00	0.00	0.00	40,417.74

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	1	40,417.74
Total:	1	40,417.74

There are NO errors in this listing.

	Updated Entries	Updated Amount
Reimbursements:	0	0.00
Expenditures:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrances:	1	40,417.74

Batch: GDS Updated Entries: 1 Updated Amount: 40,417.74 Ref Num: 4412

**Notice of Award
Term Contract(s)**

**M-0483
NASPO VALUEPOINT COMPUTER**

Contract#: 89974	Title: NASPO VALUEPOINT COMPUTER
Dealer/Distributor Name & Address:	ALLIED DATA SUPPLIES & SERVICE 200 CHURCH ST SWEDESBORO NJ 08085
Contact Person:	LEONARD DI GIACOMO
Contact Phone:	856-241-2000
Dealer/Distributor Name & Address:	CDW GOVERNMENT LLC 230 N MILWAUKEE AVE VERNON HILLS IL 60061-9740
Contact Person:	JEFF LEVIN
Contact Phone:	800-800-0019
Dealer/Distributor Name & Address:	INTEGRA BUSINESS CENTER 7248 TILGHMAN STREET ALLENTOWN PA 18106
Contact Person:	MARTY ANDREFSKI
Contact Phone:	800-582-6399-X160
Dealer/Distributor Name & Address:	ISLAND TECH SERVICES PO BOX 88 BROOKHAVEN NY 11719
Contact Person:	ROBERT GRONENTHAL
Contact Phone:	631-447-2442-X236
Dealer/Distributor Name & Address:	MICRO STRATEGIES INC 104 BROADWAY DENVER NJ 07843-1139
Contact Person:	RAY SCARDELLI
Contact Phone:	973-625-7721
Dealer/Distributor Name & Address:	MRA INTERNATIONAL INC PO BOX 3337 LONG BRANCH NJ 07740



QUOTE NUMBER: Q-010035 v1

Date Quoted: 10-03-2016
Expiration Date: 01-01-2017

ACCOUNT INFORMATION

City of Hoboken
94 Washington St
Hoboken, NJ 07030-4556

CONTACT INFORMATION

Daisy Amado
(201) 420-2026
damado@hobokennj.gov

YOUR MRA SALES TEAM

Account Manager
Angelo Tirone
angelo@mrainternational.com

STATE CONTRACT: NJ – WSCA / NASPO ValuePoint (89974) MNNVP-133

QUOTE NAME: Aruba/ HPE switches

Prepared by:
Paul Andrejack
paul@mrainternational.com

Hardware / Software

PART NUMBER	ITEM DESCRIPTION	PRICE	QTY	EXT. PRICE
JL085A	X371 12VDC 250W PS	\$264.71	4	\$1,058.84
JL084A	Aruba 3810M 4-port Stacking Module	\$658.82	2	\$1,317.64
J9665A	HP 3800 1M STACKING CABLE	\$170.59	2	\$341.18
JL083A	Aruba 3810M 4SFP+ Module	\$788.24	2	\$1,576.48
J9281B	X242 10G SFP+ TO SFP+ 1M DAC CABLE	\$41.18	2	\$82.36
J9150A	X132 10G SFP+ LC SR TRANSCEIVER	\$441.18	6	\$2,647.08
J9836A	2920-48G-POE+ 740W SWITCH	\$2,847.06	7	\$19,929.42
J9733A	2920 2PORT STACKING MODULE	\$464.71	4	\$1,858.84
J9735A	2920 1.0M STACKING CABLE	\$100.00	4	\$400.00
J9731A	2920 2PORT 10GBE SFP+ MODULE	\$452.94	7	\$3,170.58
J9150A	X132 10G SFP+ LC SR TRANSCEIVER	\$441.18	6	\$2,647.08
JL071A	Aruba 3810M 24G 1-slot Switch	\$2,694.12	2	\$5,388.24
			SUBTOTAL:	\$40,417.74

When submitting a Purchase Order, please use the following Location ID numbers:

Personal Computers and Printers
Location ID: 10279484

Servers, Storage and Networking
Location ID: 10037127

MRA International

295 Morris Ave
Long Branch, NJ 07740

Introduced by: _____
Seconded by: _____

CITY OF HOBOKEN
RESOLUTION NO. _____

**RESOLUTION AWARDING A CONTRACT TO EASTERN
DATACOMM TO PURCHASE TELEPHONE EQUIPMENT FOR
HOBOKEN CITY HALL IN ACCORDANCE WITH NJ STATE
CONTRACT # M-7000/A88132 IN THE TOTAL AMOUNT NOT TO
EXCEED \$100,488.00**

WHEREAS, N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and ShoreTel Inc. has been approved for a NJ State Contract # M-7000/A88132, which cooperative the City is a part of; and,

WHEREAS, the City requires telephone equipment for City Hall; and

WHEREAS, pursuant to the recommendation of the Purchasing Department, which is attached hereto, the City wishes to contract for the services and related goods under NJ State Contract # M-7000/A88132; and

WHEREAS, Eastern Datacomm is an authorized retailer of ShoreTel Inc. in New Jersey;

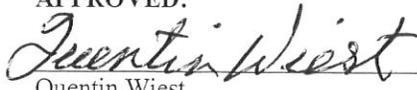
NOW THEREFORE BE IT RESOLVED by the City Council of the City of Hoboken that the below-listed vendor is authorized to provide the services and related goods described in the NJ State contract, for a total not to exceed amount of One Hundred Thousand Four Hundred Eighty Eight Dollars (**\$100,488.00**), as follows:

1. The above recitals are incorporated herein as though fully set forth at length.
2. The Council hereby authorizes the Mayor or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this Resolution.
3. The Mayor or her designee is hereby authorized to execute an agreement, voucher and/or purchase order for the above mentioned goods and/or services based upon the following information:

EASTERN DATACOMM
44 COMMERCE WAY
HACKENSACK, NJ 07601

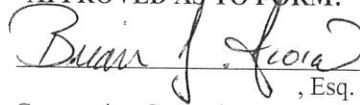
Meeting date: October 5, 2016

APPROVED:



Quentin Wiest
Business Administrator

APPROVED AS TO FORM:



Corporation Counsel

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael Defusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO EASTERN DATACOMM TO PURCHASE TELEPHONE EQUIPMENT FOR HOBOKEN CITY HALL IN ACCORDANCE WITH NJ STATE CONTRACT # M-7000/A88132 IN THE TOTAL AMOUNT NOT TO EXCEED \$100,488.00

AMOUNT TO BE CERTIFIED:

\$100,488.00

ACCOUNT NUMBER TO CERTIFY FROM:

C-04-60-711-320

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$100,488.00 is available in the following appropriation: C-04-60-711-320; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed: _____, George DeStefano, CFO

Meeting date: October 5, 2016

APPROVED:

APPROVED AS TO FORM:

Quentin Wiest
Business Administrator

_____, Esq.
Corporation Counsel

Councilperson	Yea	Nay	Abstain/Present	Absent
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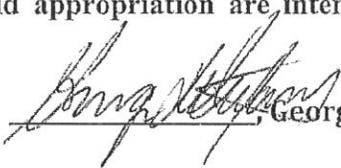
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Signed: , George DeStefano, CFO

October 4, 2016
02:56 PM

CITY OF HOBOKEN
Budget Entry Verification Listing

Page No: 1

Batch Id: GDS Batch Date: 10/04/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
C-04-60-711-320 z149C Phone System	Encumbrance	CFO Cert for meeting 10/005/16 Eastern	100,488.00	1

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
	C-04	0.00	0.00	0.00	0.00	0.00	100,488.00
Total of All Funds:		0.00	0.00	0.00	0.00	0.00	100,488.00

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	1	100,488.00
Total:	1	100,488.00

There are NO errors in this listing.

	Updated Entries	Updated Amount			
Reimbursements:	0	0.00			
Expenditures:	0	0.00			
Transfer In:	0	0.00			
Transfer Out:	0	0.00			
Cancel:	0	0.00			
Encumbrances:	1	100,488.00			
Batch: GDS	Updated Entries:	1	Updated Amount:	100,488.00	Ref Num: 4411



44 Commerce Way
Hackensack, NJ 07601
Phone: (201) 457-3311
Fax: (201) 457-1811
www.easterndatacomm.com

City of Hoboken
94 Washington Street
Hoboken, NJ 07030
Attention: Quentin Wiest

September 28, 2016

Dear Quentin,

Thank you for giving us the opportunity to submit a budgetary proposal for the City of Hoboken phone system project. We are confident not only in ShoreTel being the right system for your City Hall building but that Eastern DataComm is the best choice for designing, implementing, and supporting the solution. Since 2003, we have installed ShoreTel for hundreds of clients across multiple industries, many of which have been K-12 schools and public-Government buildings, including many thousands of ShoreTel telephones. Because of that, we are familiar with the needs a public building faces and our years of experience have given us the insight to overcome those challenges.

These often include:

- Emergency Notification to internal administrators
- Logical extension numbering plans (for example, all offices are ext "xx100")
- Hands free Intercom calling into offices + common areas
- Private calling into offices and common areas
- Integration with existing and new Paging systems
- Integration with mobile phones and tablets
- Reducing recurring monthly telecom costs
- Direct dial numbers
- Voice mail as emails for all staff
- Panic Buttons and Automated Emergency Notifications Solutions for Lockdowns, Evacuate Building, etc.
- Integration of smart phones into the PBX
- Department heads with multiple offices – just need a single extension
- Reporting – trunk usage, extension usage & monitoring
- Call recording

Attached is the information that you requested to help narrow the field of prospective vendors. We have provided you extremely aggressive pricing as you will see from the spreadsheet attached. We have provided the details for this solution based on the information we currently have of your needs. We hope we've provided the adequate information you need to move forward in the decision making process and we're available if you need any further clarification and for a demonstration.

Sincerely,

Paul Zimmermann
Eastern Datacomm Inc.



44 Commerce Way
 Hackensack, NJ 07601
 Phone: (201) 457-3311
 Fax: (201) 457-1811
 www.easterndatacomm.com

Site: City Hall Building			
NOTE: Shoretel parts and labor using NJ State Contract M-7000 (WSCA)			
Quantity	Description	Unit Price	Ext Price
2	Voice Switch ST100DA	\$3,660.00	\$7,320.00
1	ShoreTel Conference Bridge - SA100	\$1,497.00	\$1,497.00
1	ShoreTel 10 Audio Conf Ports	\$1,050.00	\$1,050.00
175	ShoreTel ShorePhone IP480g	\$221.40	\$38,745.00
5	ShoreTel ShorePhone IP485g	\$257.40	\$1,287.00
5	ShoreTel ShorePhone BB424	\$209.40	\$1,047.00
1	ShoreTel IP480/480G/485G Wall Mount Kit	\$15.00	\$15.00
20	Connect ONSITE Courtesy license	\$59.40	\$1,188.00
160	Connect ONSITE Telephony license	\$95.40	\$15,264.00
1	Connect ONSITE Software	\$0.00	\$0.00
160	ShoreTel Voice Mail Quick Ref Guide	\$1.00	\$160.00
175	ShoreTel 480/480G IP Phone Quick Ref Guide	\$1.00	\$175.00
5	ShoreTel 485G IP Phone Quick Ref Guide	\$1.00	\$5.00
2	ShoreTel Voice Telco Kit (66 Blk & Cbl)	\$95.00	\$190.00
184	3' Orange Cat 6 Patch Cables	\$3.00	\$552.00
1	EDC Maintenance Reg 5x8 Support	\$11,500.00	\$11,500.00
1	On-Site Installation Service	\$11,223.00	\$11,223.00
1	System Configuration Service	\$3,690.00	\$3,690.00
1	Project Planning and Mgmt. Services	\$2,520.00	\$2,520.00
1	On-Site Training Services	\$3,060.00	\$3,060.00
		Grand Total:	\$100,488.00

Note: Our EDC Maintenance Support plan includes:

Maintenance Support Description for City of Hoboken

Our annual Shoretel support services includes telephone support, remote access and remote changes, as well as on-site/depot services to diagnose and repair system problems. Routine changes to the system in which you request our tech be on-site would not be part of this service and would be billed as Time and Material. Maintenance Support begins 30 days from the date the equipment ships from the ShoreTel factory to Eastern DataComm.

“Log Me In”

During the installation process, and once the system is installed and working satisfactorily, our technician will install a copy of “Log Me In” on the server. This is a secure, hosted, remote access solution that allows us to have secure access to your system for support services such as system monitoring, troubleshooting issues, and



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Hackensack, NJ 07601
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www.easterndatacomm.com

performing changes. This makes us available to walk you through changes if you need assistance or allows us to make the changes for you as long as you are a current maintenance agreement customer. There is included at no charge.

On-Site/Depot Maintenance

Our proposal includes 5x8 Maintenance Support with 4 hour response during the year, which covers the ShoreTel parts, phones, and labor for the purpose of trouble resolution, and includes replacement parts, telephone support, and on-site labor (within region). You should know that we pay a fee to ShoreTel to provide second level support on your system. If a problem arises that we cannot resolve, we have arranged for the factory to assist us in diagnosing and correcting the problem just as soon as possible.

Software Updates:

All systems covered by a Maintenance Support Agreement are entitled to any new Software Releases of code that ShoreTel makes available when it becomes General Release. This includes all of the new features and functions that the new code brings to the table. These upgrades may be done remotely with our assistance or for a fixed fee if an on-site tech is requested.

Coverage Exceptions:

Eastern DataComm covers all of the ShoreTel devices in the network and any Ethernet switches provided by Eastern DataComm. Coverage of the server hardware itself is through the server manufacturer working with us and is typically next day support. Other misc. devices such as the UPS are not covered within.

CITY OF HOBOKEN

Division of Purchasing

DAWN ZIMMER
Mayor



AL B. DINEROS, QPA
Purchasing Agent

Date: October 3, 2016

To: Quentin Wiest, Business Administrator
Corporation Counsel, Brian Aloia

From: Al B. Dineros

**Subject: Resolution to Award the Contract to Purchase Telephone Equipment
for City Hall**

The City requires telephone equipment for City Hall to replace outdated and obsolete system.

N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and ShoreTel Inc. has been approved for a NJ State contract M-7000/A88132, which cooperative the City is a part of; and,

Eastern Datacomm is an authorized retailer of ShoreTel telephone equipment in NJ.

I recommend awarding the contract to the following vendor for not to exceed \$100,488.00

EASTERN DATACOMM
44 COMMERCE WAY
HACKENSACK, NJ 07601

CITY OF HOBOKEN
Department of Administration

DAWN ZIMMER
Mayor



QUENTIN WIEST
Business Administrator

MEMORANDUM

Date: October 3, 2016

To: City Councilmembers

QW

Fr: Quentin Wiest, Business Administrator

Re: City Hall Phone System Project

The City phone system currently consists of an antiquated, analog, PBX phone system which is 15+ year old technology. It provides basic functionality but does not provide an adequate communications solution for the needs of a modern, city-government operation. The City committed funding in a capital ordinance several years ago to accomplish a replacement of the system with a modern, state-of-the-art solution.

The first phase of the project was to award a contract for the replacement of cabling in City Hall. This contract, awarded in June, is nearly complete.

The City solicited quotes from three, state-contract vendors noted to have highly regarded internet protocol (IP) telephony solutions, Avaya, Cisco, and ShoreTel. Michael Cowan of Premier Technology ("Premier"), our current IT support vendor, has experience with all three manufacturers among his current customers. All three are supported by New Jersey based dealers. Minor adjustments were made to the quotes to provide an apples-to-apples comparison. The prices were as follows:

Avaya	\$106,958.28
-	<u>\$4,881.25 (City providing UPS)</u>
	\$102,077.03
Cisco	\$145,142.10
-	\$1,633.28 (Dealer recommends not purchasing Smartnet contracts on phones.)
+	<u>\$8,160.00 (Dealer recommended annual service contract)</u>
	\$151,668.82
ShoreTel	\$100,488.00

In addition to first-year implementation cost, we reviewed anticipated annual service costs for years 2-5. The prices were as follows:

Avaya	\$13,857.00	Based on \$9,777 annually plus NJ contract labor rates of \$170/hr minimum (estimate 24 hours @ \$170.00 = \$4,080).
Cisco	\$14,844.48	Based on \$8,160 annual service contract (48 hours) plus annual Smartnet contracts of 6,684.48.
ShoreTel	\$11,500.00	All inclusive.

Although costs for Cisco are somewhat higher, the Avaya and ShoreTel costs are close. As a further check, Michael Cowan of Premier provided the attached report prepared by Nemertes Research ("Nemertes"), a reputable, industry research-advisory and strategic consulting firm that specializes in analyzing emerging technologies. The report analyzes the Total Cost of Operation of IP telephony solutions provided by major vendors at hundreds of companies. Nemertes has been conducting such research for more than a decade.

Total Cost of Operations includes, not only, capital and implementation costs, but operational costs (maintenance and IT staff) as well. Operational costs extend much longer than capital and implementation costs. The report analyzed small, medium, and large employee firms (100, 750, and 1500 employees). Hoboken anticipates a total of 180 phones.

The report concludes that ShoreTel's Total Cost of Operations is the lowest of all firms examined and that ShoreTel's "customers spend the least on their IP telephony solutions".

As a final check, I contacted several Technology Directors currently using ShoreTel systems including the Director of Technology Infrastructure at Drew University and the Directors of Technology at school systems in Cresskill and Ridgewood. All spoke of the simplicity of the management and operation of their systems. An exceptionally strong recommendation was provided by Giovanni Ahmad, the Township Administrator of Weehawkin. He advised that he is a computer engineer and that prior to accepting his current position with the Township, he was involved in the original selection and specifying of their ShoreTel system. Now, many years later, he is extremely happy with its features, performance, and reliability.

Based upon the foregoing information, I recommend the award of the contract to Eastern Datacomm, the ShoreTel dealer.

QWW

Att

Cc: Mayor Dawn Zimmer
Vijay Chaudhuri, Chief of Staff
Stephen Marks, Municipal Manager
James Farina, City Clerk

How to Keep UCC Costs Down as Complexity Grows *Now is the time to compare vendors and assess your Total Cost of Operation*

By Robin Gareiss
President, Nemertes Research

Compass Direction Points:

- ⊕ **Most deployments remain on-premises, but movement is toward cloud and hybrid IPT/UCC deployments.** Research shows 52.4% of IP telephony and 48.1% of UCC deployments are on-premises. An evaluation of all architectures is crucial to gain the most benefit from your solution.
- ⊕ **Conduct a thorough cost assessment.** Total cost of operation has increased in the past year, so it's time to re-examine what you're spending.
- ⊕ **ShoreTel TCO is lowest.** In Nemertes' 2016 TCO research, ShoreTel customers spend the least on their IPT and UCC solutions.

Executive Summary

With the growing adoption and complexity of Unified Communications and Collaboration, IT leaders must conduct a thorough assessment of architecture, providers, features and operational costs. Evaluating those costs is not a straightforward initiative, not only because of multi-vendor environments, but also because companies are shifting architectures to hybrid or cloud.

Nemertes has conducted research to analyze real-world cost data, including capital, implementation, and operational costs. The research helps companies compare how overall costs change based on the provider selected. Most important, it includes ongoing operational costs, which are hard to factor into a business case until the IT staff actually must manage the provider in question. This paper documents those costs and provides the three different sample outputs from a cost model developed by Nemertes, populated with the research data.

We entered in the cost model actual data from companies with 100 employees, 750 employees, and 1,500 employees. In each of these cases, whether cloud or on-premises, ShoreTel is the least expensive solution over a five-year assessment.

The Issue

IP telephony and UCC technologies are rising to the top of many IT priority lists, driven by the need to improve communications internally and to bolster customer experience. What's more, the number of applications included as part of UCC are growing, as are the integration requirements between communications and enterprise apps. Given the expanding scope of UCC, it is not surprising that costs to implement and operate the apps are increasing.

As a result, it's imperative for IT leaders to build solid business cases, examining total cost of operations among providers to ensure the best possible decision. For example, initial acquisition costs (licensing and associated capital) may be very appealing, but the unknown implementation and ongoing operational costs can rapidly erase any cost benefit associated with those lower initial costs. For example, initial acquisition costs for Microsoft often are lower than Avaya, Cisco, or ShoreTel. But ongoing operational costs are lower with ShoreTel than any of the providers, making the total cost of operations over time much less.

Total Cost of “Ownership” isn’t as relevant as it once was, particularly with emerging cloud and hybrid architectures. Now, we analyze Total Cost of “Operations,” which better reflects the importance of ongoing operational costs. Uncovering those true, real-world operational costs can be a challenge, if not impossible without research or substantial experience at previous organizations.

For 11 years, Nemertes has conducted research to substantiate the costs by interviewing and surveying hundreds of companies. This year’s study includes input from about 300 companies that are using various combinations of IP telephony and UCC, architected in the cloud, on-premises, or both. This report provides insight into the overall adoption trends, the movement to cloud and hybrid environments, and all associated costs. It also provides examples of cost comparisons between providers. Though IP telephony often is a part of UCC, we separated the two for this study. IP telephony simply includes voice communications, while UCC includes instant messaging, presence, audio/video/web conferencing, and unified messaging—typically in an integrated suite.

IPT/UCC Adoption Trends

On-premises architectures continue to be the most prevalent across both IP telephony and UCC, but that’s changing. As of the 2016 research, almost half of organizations have adopted some IP telephony cloud services, compared to 29% in 2015. For UCC, more than half of companies have adopted cloud services, compared to 26% in 2015.

Most organizations also use more than one provider for IP telephony and UC capabilities. During discussions with IT leaders, the majority say they would like to consolidate on a single vendor for all apps, but the reality is that it is not happening with the exception of small and the low-end of midsize companies. Among companies with fewer than 1,000 endpoints, 41.1% use the same provider for IP telephony and UC suite. It’s worth noting that another 11.3% only have IP telephony and use a single provider, compared to only 28.6% of those with 1,000 or more endpoints.

Move to Hybrid, Cloud

We expect the market to segment in a few ways when it comes to architecture decisions. The drivers toward those decisions—as well as the benefits or fallout—vary by company. Figure 1 describes the architecture “camps” that are possible. Single-vendor, single-architecture environments typically are the most efficient to manage. IT staffs only need expertise in one provider’s technology. When on-prem, they only manage one provider and only have to train employees to use one user interface. When in the cloud, they only manage one partner and focus on user adoption of one service.

In moving to a hybrid deployment, IT leaders should pay particularly close attention to integration of feature sets and call control. Look for a provider that offers a common platform for its cloud or on-premises solutions, ultimately delivering the same user experience regardless of the platform. From an IT management standpoint, this means call control, features, and user interface are based on the same underlying technology. Although IT staffs still must manage the technology and the partner relationship, the integration challenges with a common platform are greatly minimized.

Architecture	Providers	Typical Company	Benefit / Concern
All on-premises	Single	Small	Single system is easy to manage / Responsible for day-to-day management when it could be offloaded to cloud provider
	Multiple	Large, often because of mergers	Best-of-breed features; depreciate what's installed and avoid cost of upgrade to single vendor / Requires knowledge of multiple systems, increasing costs to manage and integrate
All cloud	Single	All sizes, heavily weighted toward small and midsize	Consistent service so easy for user training / Loss of some control, potentially more staff to manage service
	Multiple	Few use today, but will apply to any size company that needs specific feature	Will enable best-of-breed philosophy to add capability; primary cloud provider does not offer / Cloud-to-cloud integration will be a challenge
Hybrid	Single	Primarily small and midsize	Gradual migration from on-prem to cloud, using single provider (and potentially same platform) eases management, or planned hybrid architecture more seamless with single vendor / Easier, less costly to adopt either cloud or on-prem
	Multiple	Large, usually in the midst of migration	Few benefits to this architecture; usually not the end goal / Significant challenges to managing and integrating multiple vendors across on-prem and cloud

Figure 1: Architectural Differences

A Look at Costs

As stated, Nemertes has gathered detailed costs for IP telephony and UCC for several years. We gather data on capital, implementation, and operational costs, each of which includes sub-components. (Please see Addendum for details on the costs.) Costs have been dropping since 2011, but in the past year, on-premises costs generally have increased among all providers in both IP telephony and UCC. (Please see Figure 2.)

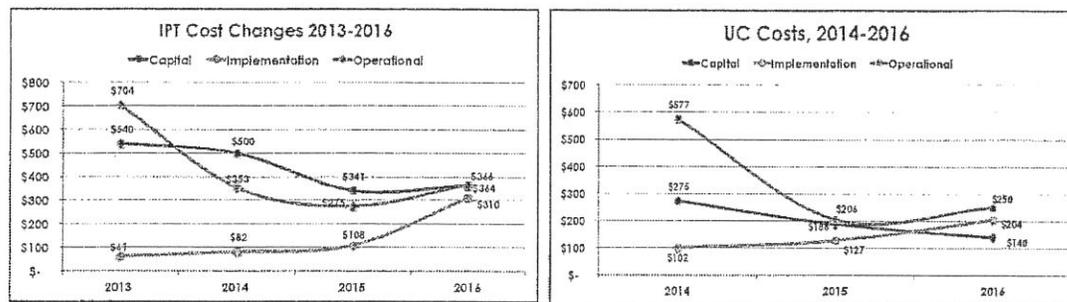


Figure 2: On-Premises Cost Changes

Capital

Capital costs are increasing slightly with IP telephony and decreasing with UCC. In IP telephony, costs increased 7% year over year, driven primarily by companies buying new devices, such as headsets and video phones, along with capital, such as SBCs. We do not find providers increasing their prices for IP telephony capital. For UCC, capital costs dropped year over year by 25%. The decrease is not surprising, given the competitive landscape and providers battling for customer acquisition.

Implementation

Year-over-year implementation costs nearly tripled with for IP telephony, and they rose by 60% for UCC. In both cases, the increase is driven by additional time spent planning and engineering. Additionally, companies are devoting more resources during the implementation phase to integration of IP telephony with additional functions (contact center, mobile enablement, collaboration apps), and integration of UC with enterprise apps (ERP, CRM, analytics). And in both cases, companies are using more third-party professional services and systems integrators, which add to implementation costs.

Operational

For both IP telephony and UCC, ongoing operational costs are increasing (32% and 21%, respectively). IT staffs are not growing, while demands from business units are. Therefore, more are using managed services. In addition, they are spending more on training of the IT staff to prepare for new integrations and service delivery architecture changes. And finally, equipment maintenance costs are increasing.

Historical Costs

In evaluating on-premises costs from recent years, ShoreTel most frequently had the lowest and Microsoft the highest first-year costs—a combination of capital, implementation, and the first year of operational costs, noted above. (Please see Figure 3.)

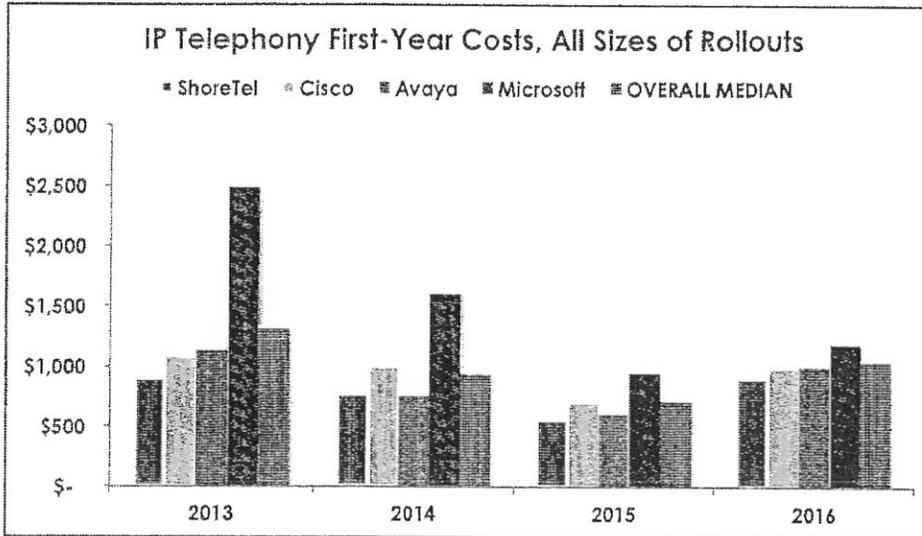


Figure 3: IPT First-Year Costs, All Sizes

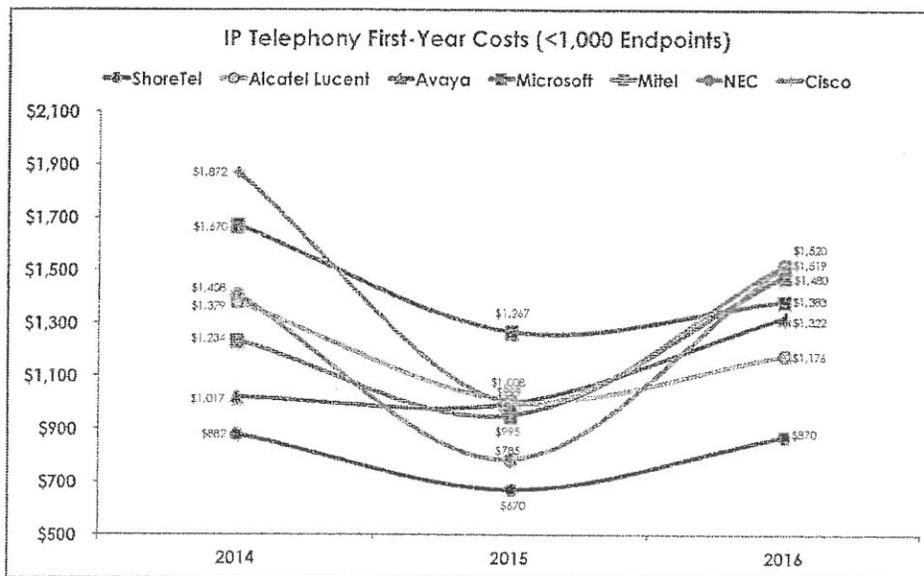


Figure 4: IPT First-Year Costs, Rollouts With <1,000 Endpoints

When evaluating first-year costs for specific sizes of rollouts, more providers emerge. For example, among companies with fewer than 1,000 endpoints, ShoreTel, again, has

the lowest first-year costs per endpoint, and either NEC or Cisco has the highest per endpoint. Though ShoreTel's capital costs are greater than median, its implementation and operational costs are the lowest of all providers. NEC's high implementation costs and Cisco's high operational costs contributed most to their highest costs. (Please see Figure 4.)

Cost Model Tool

Nemertes has taken the data compiled in its UC TCO research, and populated it in a cost model tool. The 2016 project included interviews with 25 IT leaders, and pre-qualified, electronic surveys of another 274 companies with more than 100 employees. To augment the research with additional data from smaller companies, we conducted another survey focusing on 341 companies with fewer than 100 employees.

We analyzed the data by size of organization and by provider, normalizing cloud costs by number of licenses and on-premises costs by number of endpoints. We then populated the tool with default data from our research, along with data entry that IT professionals can enter to customize the output to their own unique configurations.

Cost Model Examples

We evaluated three scenarios: Companies with 100, 750, and 1,500 employees. In each figure that follows, readers can see actual output from the tool, populated with our 2016 data.

In each scenario, ShoreTel demonstrates the greatest cost savings and lowest overall cost over a five-year period, when compared to the industry average and various providers for both on-premises and cloud. (The tool can run calculations for several vendors; we simply selected vendors randomly for illustrative purposes.)

We assume each company starts with an on-premises deployment (and associated numbers for staffing, IT budget, equipment maintenance, managed services, etc.) of widely used vendors—Cisco (100-employee example), Avaya (750-employee example), and Microsoft (1,500-employee example). We then compare with a selection of providers the ongoing operational costs of running those environments with a complete change to a new on-premises rollout or cloud service.

For cloud services, we factor in initial implementation of the service, monthly subscription, and ongoing operational costs for staffing and managed services. The cloud analysis includes an option to rent handsets. In the scenarios we ran, we opted to not include handsets in the analysis (either rented or purchases) because actual

prices after negotiations are consistent for like-for-like handsets, regardless of vendors.

Note that our research generally shows staffing actually goes up during at least the first two years of a cloud deployment, so cost savings do not always happen. In evaluating the cloud scenarios for 750 and 1,500 employees, the lack of cost savings is driven by the staffing operational costs to manage the solution and the partner, the initial implementation costs, and the monthly subscription costs. The real-world costs for each of those components varies by provider and is reflected on the cost model output.

The on-premises charts illustrate annualized savings over the existing solution. We calculate the cost over the five-year term, and annualize it to show the relative cost savings among vendors. We then show what the relative annual costs are for each solution—the first year being the highest because it incorporates capital and implementation costs. In scenarios where companies spread out the deployment beyond the first year, the capital, implementation, and additional operational costs would follow from the year of installation.

The cloud charts also show annualized cost savings over the existing solution. As our research demonstrates, costs drop for small rollouts moving to the cloud. However, as the rollout sizes increase, the savings over the existing solutions are not as common.

In ShoreTel's case, the savings are sizable, in some cases. We found that ShoreTel's implementation costs are about the same or more than competitors, but research participants who used ShoreTel devoted fewer IT staff members to managing the solution and relationship than did those using competitors. Additionally, ShoreTel's actual subscription costs were lower than competitors. So over a five-year period, the savings adds up. ShoreTel's operational costs have been the lowest or nearly the lowest since Nemertes started the research 11 years ago.

Scenario 1: 100-Employee Financial-Services Firm, On-Premises

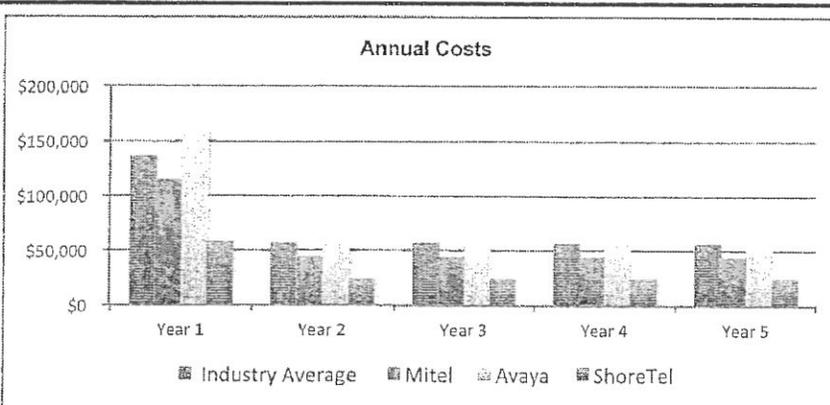
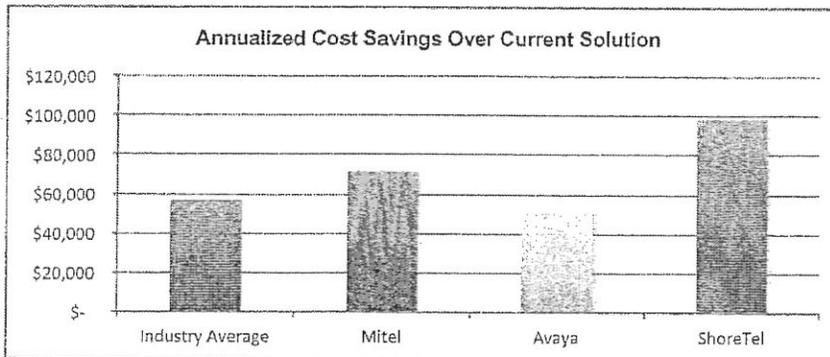


TCO Overview for IP Telephony/UC On-Premises

Prepared for: **Mary Smith** **Acme Corp** **IPT/UC ANALYSIS**

On-Prem Cost Analysis The Nemertes Cost Analysis Tools has calculated the following results for your organization. This section provides an overview of the cost benefits of this technology.

Your annual savings with Industry Average:	\$56,681	
Your annual IPT/UC savings with Mitel:	\$71,296	
Your annual IPT/UC savings with Avaya:	\$52,116	
Your annual savings with ShoreTel:	\$98,400	
Years for cost analysis:	5	
Best 5-year financial gain	\$491,999	with ShoreTel
Percentage of annual revenue saved	0.39%	
Percentage of annual IT budget saved	8%	



Scenario 1a: 100-Employee Financial-Services Firm, Cloud

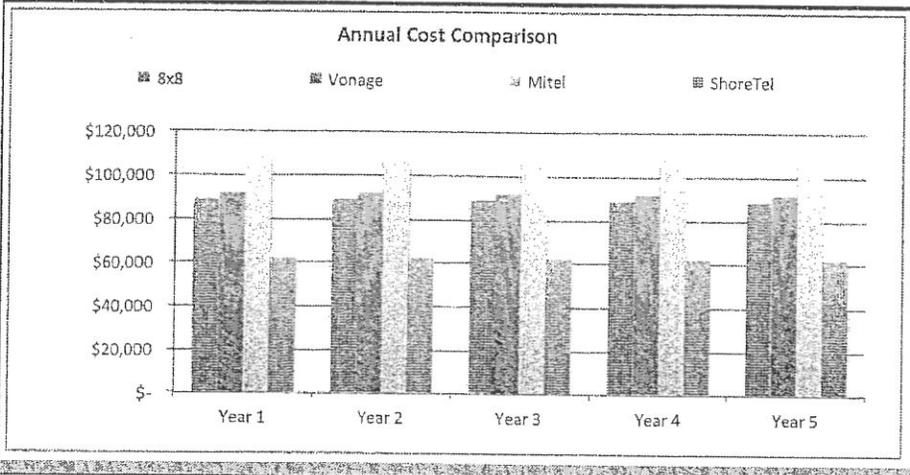
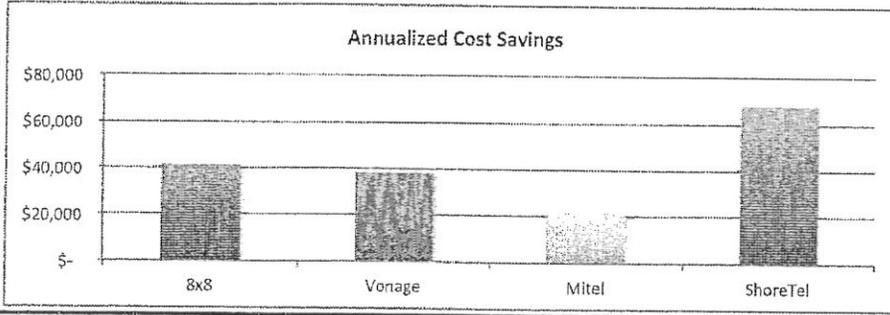


TCO Overview for IP Telephony/UC Cloud

Prepared for: Mary Smith Acme Corp IPT/UC ANALYSIS

Cloud Cost Analysis The Nemertes Cost Analysis Tools has calculated the following results for your organization, comparing costs for your current solution with cloud offerings. This section provides an overview of the cost benefits of this technology.

Your annual savings with 8x8:	\$41,079	
Your annual savings with Vonage:	\$38,125	
Your annual savings with Mitel:	\$21,808	
Your annual savings with ShoreTel:	\$67,916	
Years for cost analysis:	5	
5-year financial gain	\$339,579	with ShoreTel
Percentage of revenue saved	0.27%	
Percentage of IT budget saved	5%	



Scenario 2: 750-Employee Manufacturing Company, On-Premises

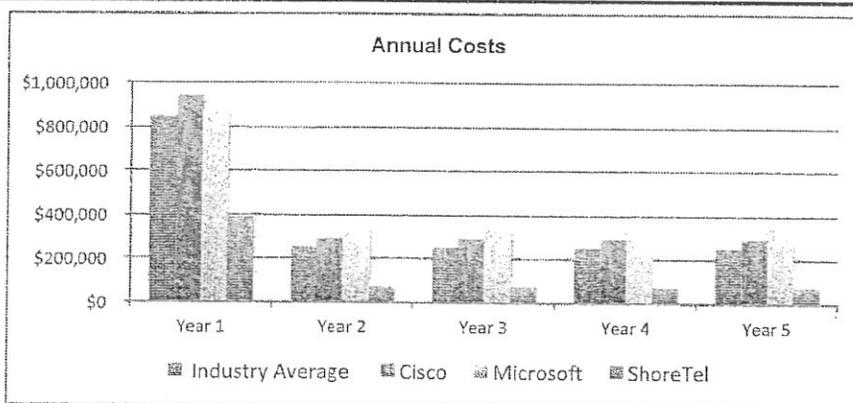
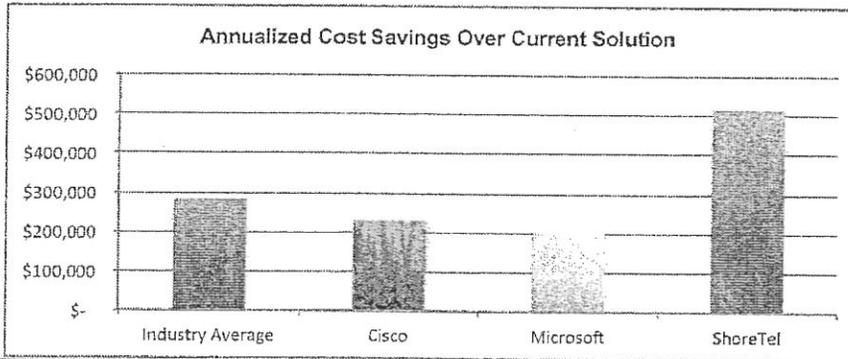


TCO Overview for IP Telephony/UC On-Premises

Prepared for: **Mary Smith** **Acme Corp** **IPT/UC ANALYSIS**

On-Prem Cost Analysis The Nemertes Cost Analysis Tools has calculated the following results for your organization, comparing costs for your current solution with ShoreTel's new Cloud and On-Site offerings. This section provides an overview of the cost benefits of this technology.

Your annual savings with Industry Average:	\$281,840	
Your annual IPT/UC savings with Cisco:	\$229,158	
Your annual IPT/UC savings with Microsoft:	\$207,372	
Your annual savings with ShoreTel:	\$514,524	
Years for cost analysis:	5	
Best 5-year financial gain	\$2,572,618	with ShoreTel
Percentage of annual revenue saved	0.30%	
Percentage of annual IT budget saved	11%	



Scenario 2a: 750-Employee Manufacturing Company, Cloud

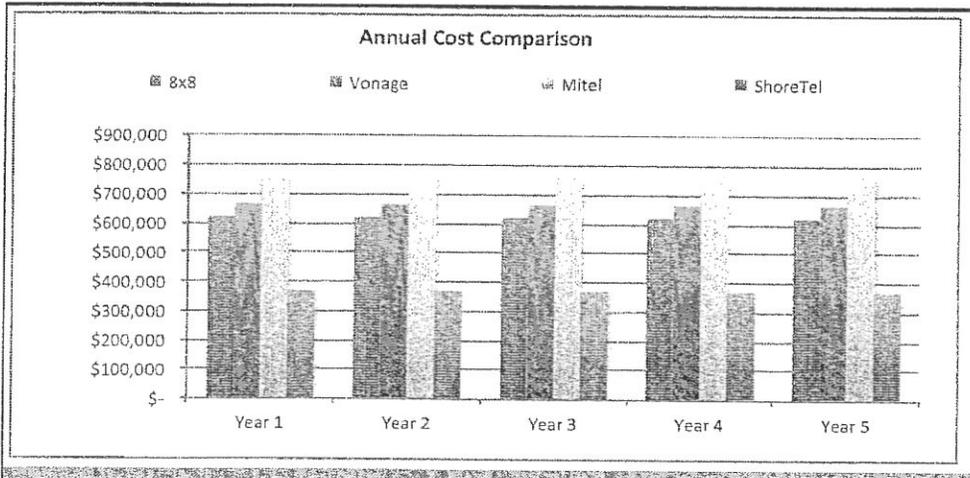
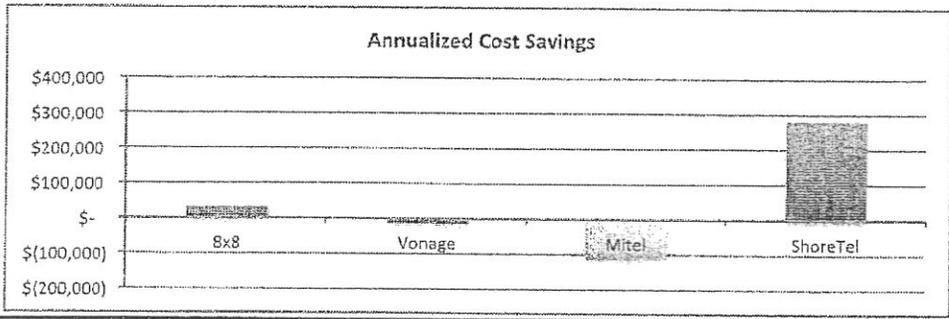


TCO Overview for IP Telephony/UC Cloud

Prepared for: Mary Smith Acme Corp IPT/UC ANALYSIS

Cloud Cost Analysis The Nemertes Cost Analysis Tools has calculated the following results for your organization, comparing costs for your current solution with cloud offerings. This section provides an overview of the cost benefits of this technology.

Your annual savings with 8x8:	\$32,031	
Your annual savings with Vonage:	(\$12,841)	
Your annual savings with Mitel:	(\$111,962)	
Your annual savings with ShoreTel:	\$281,912	
Years for cost analysis:	5	
5-year financial gain	\$1,409,560	with ShoreTel
Percentage of revenue saved	0.17%	
Percentage of IT budget saved	6%	



Scenario 3a: 1,500-Employee Healthcare Company, On-Premises

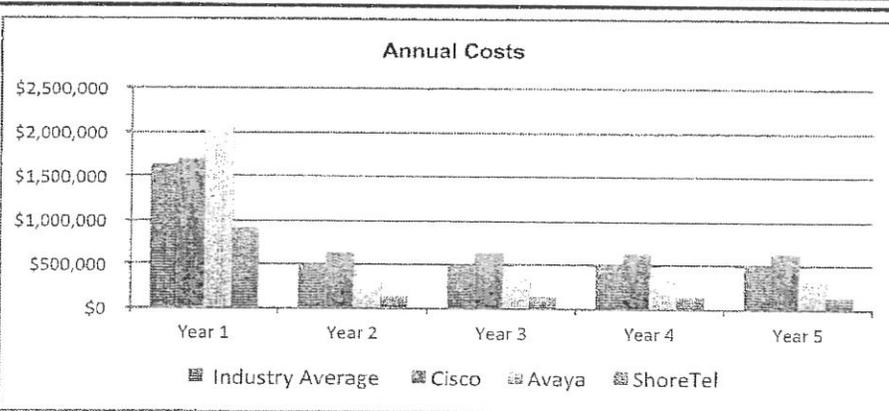
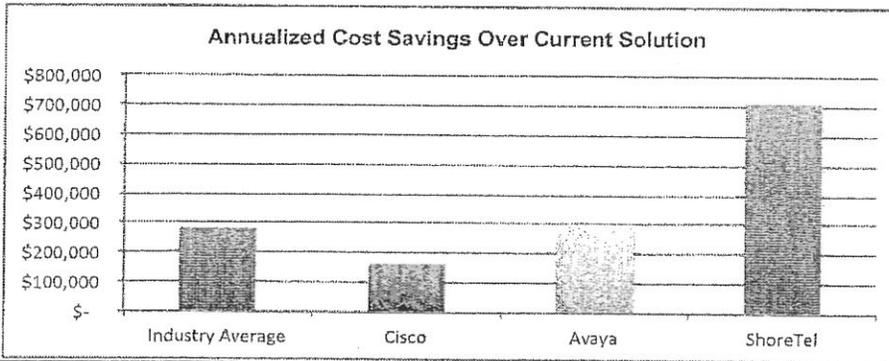


TCO Overview for IP Telephony/UC On-Premises

Prepared for: **Mary Smith** **Acme Corp** **IPT/UC ANALYSIS**

On-Prem Cost Analysis The Nemertes Cost Analysis Tools has calculated the following results for your organization. This section provides an overview of the cost benefits of this technology.

Your annual savings with Industry Average:	\$280,521	
Your annual IPT/UC savings with Cisco:	\$163,154	
Your annual IPT/UC savings with Avaya:	\$293,277	
Your annual savings with ShoreTel:	\$709,058	
Years for cost analysis:	5	
Best 5-year financial gain	\$3,545,292	with ShoreTel
Percentage of annual revenue saved	0.24%	
Percentage of annual IT budget saved	9%	



Scenario 3b: 1,500-Employee Healthcare Company, Cloud

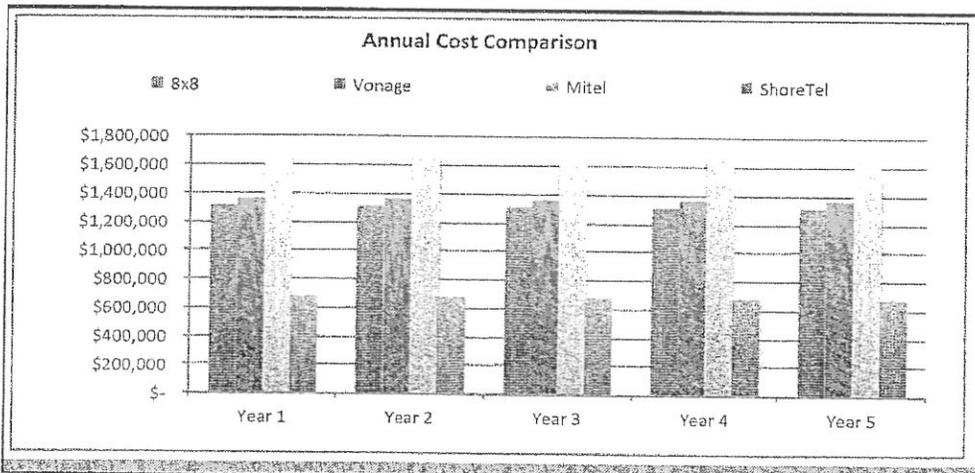
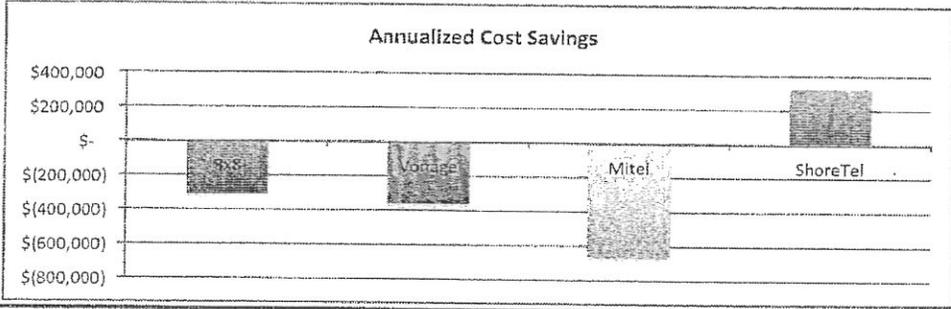


TCO Overview for IP Telephony/UC Cloud

Prepared for: Mary Smith Acme Corp IPT/UC ANALYSIS

Cloud Cost Analysis The Nemertes Cost Analysis Tools has calculated the following results for your organization, comparing costs for your current solution with cloud offerings. This section provides an overview of the cost benefits of this technology.

Your annual savings with 8x8:	(\$305,408)	
Your annual savings with Vonage:	(\$354,457)	
Your annual savings with Mitel:	(\$653,432)	
Your annual savings with ShoreTel:	\$325,123	
Years for cost analysis:	5	
5-year financial gain	\$1,625,613	with ShoreTel
Percentage of revenue saved	0.11%	
Percentage of IT budget saved	4%	



Conclusion and Recommendations

IP telephony and UCC deployments are increasingly broad and complex. More apps are included in the integration for an overall Unified Communications strategy. And although IT leaders would like to centralize on a single provider and a single architecture, that does not happen frequently enough.

Providers are rapidly improving their on-premises, cloud, and hybrid solutions. In particular, they are aware that many organizations want hybrid architectures, either temporarily as they transition from on-premises to cloud, or permanently for various business reasons. Selecting a provider with a common architecture is crucial to success in technology, vendor, and end user management.

Along with an increased focus on how UCC solutions can make the company more effective and productive, IT leaders must re-examine costs. Moving to cloud may do wonders for agility, but organizations often do not save money. So if cost-savings is the primary driver, be sure to evaluate all costs and determine which vendor will achieve that goal. Regardless of which architecture ultimately wins, selecting a provider with an affordable operational cost is the most important TCO component (vs. capital or implementation). Operational cost figures extend much longer than the one-time capital or implementation costs.

Addendum

Nemertes gathers cost data in the following areas:

Measurement	Includes	Formula On-Prem	Formula Cloud
Capital	PBX, endpoint devices and licenses, servers, other hardware. In some cases, bundled licenses include certain UC apps	$=(\text{staff time} * \text{loaded hourly rate}) + 3^{\text{rd}} \text{ party costs} / \text{number of endpoints}$	$-\text{total capital costs} / \text{number of licenses}$
Implementation	Staff time and third-party consultants and integrators	$=(\text{staff time} * \text{loaded hourly rate}) + 3^{\text{rd}} \text{ party costs} / \text{number of endpoints}$	$=(\text{staff time} * \text{loaded hourly rate}) + 3^{\text{rd}} \text{ party costs} / \text{number of license}$
Operational	Staff time, equipment maintenance, 3 rd party managed services, training and certification. Monthly service for Cloud services	$=(\text{number of FTEs} * \text{average annual loaded salary}) + (\text{equipment maintenance} + \text{managed services} + \text{training/certification}) / \text{number of endpoints}$	$=(\text{number of FTEs} * \text{average annual loaded salary}) + (\text{equipment maintenance} + \text{managed services} + \text{training/certification}) / \text{number of licenses}$

About Nemertes Research: Nemertes Research is a research-advisory and strategic-consulting firm that specializes in analyzing and quantifying the business value of emerging technologies. You can learn more about Nemertes Research at our Website, www.nemertes.com, or contact us directly at research@nemertes.com.

City Clerk

From: City Clerk
Sent: Tuesday, October 04, 2016 11:08 AM
To: arringtonl@hobokenpd.org; cruze@hobokenpd.org
Cc: Annette Chaparro
Subject: FW: OPRA Log # 16-1572
Attachments: scanner@hobokennj.org_20160926_082654.pdf

Hi Lora,

Can you check on this OPRA request due date (10/3/16).

T.Y.,.

Mike

Hoboken City Clerk
94 Washington St.
Hoboken, NJ 07030
o: 201-239-6651
e: cityclerk@hobokennj.org

From: City Clerk
Sent: Monday, September 26, 2016 9:33 AM
To: arringtonl@hobokenpd.org; cruze@hobokenpd.org
Cc: Annette Chaparro
Subject: OPRA Log # 16-1572

September 26, 2016

Hi Lora,

Attached is a new OPRA request Log # 16-1572. When completed, please return the request to the City Clerk's Office by 10/3/16.

T.Y.,

Mike

Hoboken City Clerk
94 Washington St.

Hoboken, NJ 07030
o: 201-239-6651
e: cityclerk@hobokennj.org

INTRODUCED BY:
SECONDED BY:



**CITY OF HOBOKEN
RESOLUTION NO. _____**

**RESOLUTION AUTHORIZING THE CITY OF HOBOKEN TO
ACCEPT AND QUALIFY RESPONSES TO A REQUESTS FOR
QUALIFICATION ISSUED FOR PROFESSIONAL
PLANNING/FINANCIAL SERVICES TO THE CITY FOR A
PERIOD OF ONE (1) YEAR FOR A TERM TO EXPIRE
OCTOBER 5, 2017**

WHEREAS, it is occasionally necessary for the City of Hoboken to engage the services of a qualified firm and/or professional to perform professional planning/financial services; and,

WHEREAS, the City issued a Request for Qualifications for Professional Planning/Financial Services to the City, in compliance with the process for awarding a professional service contract pursuant to Hoboken Code §20A; and,

WHEREAS, the City's review team has determined that the below listed respondents to the RFQ provide the City with the best options for efficient and effective professional planning/financial services, through October 5, 2017, and are each qualified to be considered by the City Administration, if and when the Administration finds it necessary to engage the services of such respondent.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that the below listed respondents be and are hereby deemed qualified to be contracted to perform professional planning/financial services, as necessary, when determined by the Administration, through October 5, 2017:

4Ward Planning Inc.
100 Park Avenue, 16th Floor
New York, NY 10017

Acacia Financial Group, Inc.
601 Route 73 North
Suite 206
Marlton, NJ 08053

Value Research Group, LLC
301 South Livingston Avenue
Suite 104
Livingston, NJ 07039

NW Financial Group, LLC
2 Hudson Place, 3rd Floor

Hoboken, NJ 07030

Camoin Associates
120 West Avenue, Suite 303
Saratoga Springs, NY 12866

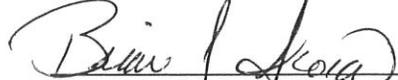
Phoenix Advisors, LLC
4 West Park Street
Bordentown, NJ 08505

Meeting date: October 5, 2016

APPROVED:


QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:


BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

CITY OF HOBOKEN
Office of Corporation Counsel

DAWN ZIMMER
Mayor



BRIAN ALOIA
Corporation Counsel

To: Quentin Wiest
Juan Melli
Brandy Forbes

CC: Mayor Zimmer
Brian Aloia
Al Dineros

From: Alyssa Bongiovanni, Esq.

Re: Evaluation Results for: RFP 16-08 – Professional Planning/Financial Services

Date: September 30, 2016

Please be advised, that as of September 30, 2016, all evaluations for RFQ 16-08 - Professional Planning/Financial Services were received in the Law Department and reviewed. The evaluation results were as follows:

	NW Financial Group	Camoin Associates	4Ward Planning	Value Research Group	Phoenix Advisors	Acacia Financial Group	Norton Financials
Quentin Wiest	82	89	89	92	73	73	17
Juan Melli	100	100	100	100	100	100	75
Brandy Forbes	97	93	90	88	87	86	28

TOTALS:	279	282	279	280	260	259	120
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The administration is hereby authorized to review the above evaluation results and proceed to contract for the above services in accordance therewith. Thank you.

**SPECIFICATIONS FOR RFQ
Professional Planning/Financial Services –
Hoboken Development Financial Analyst
Term: September 1, 2016 through August 31, 2017**

NATURE OF SERVICES

The City of Hoboken (“City”) is a municipality governed according to the Optional Municipal Charter Law, N.J.S.A. 40:69A-1 to -210. Pursuant to Ordinance #Z-89, the City seeks Qualification statements from licensed individuals or firms who wish to provide general financial analysis services to the City, evaluating redevelopment pro formas and proposed tax abatement options. The successful individual or firm must have significant experience in providing general financial services to New Jersey municipalities and/or other New Jersey public entities. Preference shall be given to individuals or firms who employ urban planning professionals (American Institute of Certified Planners or New Jersey Professional Planner certifications), individuals with Economic Development Finance Professional certifications, and/or Licensed Appraisers.

The successful individual or firm will provide the City with financial analysis services relating, but not necessarily limited to redevelopment pro formas, PILOT and tax abatement options, and ability of a project to financially contribute affordable housing and/or other benefits. The individual or firm shall demonstrate successful experience preparing such analyses.

QUALIFICATION STATEMENT REQUIREMENTS

- Provide all required and requested documentation and forms as indicated in this RFQ.
- Professional Information and Qualifications
 - Name of Firm;
 - Address of principal place of business and all other offices and corresponding telephone and fax numbers. Please note specifically which professionals will be assigned to work with the City;
 - A management chart of the professional team that includes principles-in-charge, project managers, professionals and technical staff;
 - For professional engineer(s) and other licensed professionals assigned to conduct this work, a description of the professional’s education, experience, qualifications, certifications and licenses, and number of years with the firm and a description of their experience with projects similar to those described above;
 - Experience related to providing stated professional services for public entities;
 - At least five (5) references, three (3) of which must have direct knowledge of your service to public entities;
 - No less than three (3) examples of your record with similar other municipalities or public agencies within the last five years;
 - The firm’s ability to provide the services in a timely fashion (including staffing, familiarity and location of key staff);
 - A complete and detailed schedule of hourly rates;
 - A copy of all required professional federal and/or state licenses to perform the required activities; and,
 - Any other information that the interested firm deems relevant.

- At the request of the City, give an oral demonstration/presentation at City Hall, of their services and equipment prior to award. Vendor will not be compensated for making the presentation.

Provide all required and requested documentation and forms as indicated in this RFQ.

ORGANIZATION REQUESTING QUALIFICATION STATEMENT

City of Hoboken
94 Washington Street
Hoboken, New Jersey 07030

CONTACT PERSON

To obtain copies of RFQ and for technical questions please contact Purchasing at 201-420-2011 or adineros@hobokennj.gov.

PERIOD OF CONTRACT

The professional service contract shall be for a period of one (1) year from date of appointment; but shall be subject to a non-appropriation clause for the CY2017 period of the term.

COST PROPOSAL/PRICING

The qualification statement shall specify in detail the hourly rates charged for all professional and support staff. Any additional fees or costs that the firm wishes to charge back to the City must be included in the qualification statement, with numerical costs included where available. The City reserves the right to include a non-appropriation clause in any contract executed for professional services.

QUALIFICATIONS

This Vendor must have the ability to satisfactorily perform the required work by reasons of: experience in performing work of a similar nature; demonstrated competence in the services to be provided; strength and stability of the firm; staffing capability; work load; record of meeting schedules on similar projects; and, supportive client references. Vendor shall complete the Firm Qualifications form as well as providing the following information:

- Provide a general description of the firm's financial condition and identify any conditions (e.g., bankruptcy, pending litigation, planned office closures, impending merger) that may impede Vendor's ability to complete the project. The firm shall provide proof of a minimum of three consecutive years of demonstrated profitability as referenced by audited financial statements by an independent, certified public accounting firm, the latest of which is dated not earlier than the previous twelve months from the date of submission of this qualification statement.
- Provide whether the firm or its principals are now or have ever been included in any bankruptcy, or re-organization proceedings, or have operated under a different name. If so, explain.
- Provide a minimum of five (5) references from clients for whom similar projects have been completed. Include the following information for each project:
 - Project name and description
 - Name of contracting company or government agency
 - Contact person's name, position, and current telephone number
 - Dates, cost and scope of service

- Monetary value of contract
- Status and comments
- If the proposer wishes to be considered favorably based on any of the professional licenses listed as preferential in the Nature of Services section, provide evidence of each and every license as well as evidence that said license is in good standing.

EXAMINATION OF QUALIFICATION STATEMENT DOCUMENTS

By submitting a qualification statement, the Vendor represents that they have thoroughly examined and become familiar with the work required under this RFQ and that they are capable of performing quality work to achieve the City's objectives.

QUALIFICATION STATEMENT EVALUATION

The City will select the most advantageous qualification statement based on a point system evaluation of all of the factors as set forth in this RFQ (see evaluation form). However, cost is important to the City. The City will make the award that is in the best interest of the City based on cost and other considerations.

Each qualification statement must satisfy the objectives and requirements detailed in this RFQ. The features of the qualification statement, considered together with its economic and other benefits, will form the basis for the evaluation process as shown on the evaluation form.

The City reserves the right to:

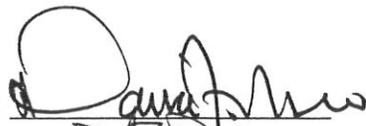
1. Not select any of the qualification statements.
2. Select any, all, or none of the individuals or firms submitting qualification statements.
3. Select only portions of a particular Vendor qualification statement for further consideration and negotiation (however, Vendor may specify portions of the qualification statement that they consider "bundled").
4. Request the Vendor(s) to demonstrate by oral, in-person presentation any services described in their qualification statement prior to award. Vendor will not be compensated for making the presentation.

**BASIS OF AWARD
EVALUATION CRITERIA
Professional Planning/Financial Services –
Hoboken Development Financial Analyst
Term: September 1, 2016 through August 31, 2017**

The following is the criteria for evaluation of the qualification statement. Points shall be awarded based on the information contained in the qualification statement for each category as listed below on a scale of 1-5, 1-10, or 1-15 respectively, with a high score of 5/5, 10/10 or 15/15 meeting all required criteria and a score of 1/5, 1/10 or 1/15 as not meeting the required criteria.

The highest total score shall be the basis for a firm being qualified.

EVALUATION CRITERIA	POSSIBLE POINTS	ACTUAL SCORE
TECHNICAL CRITERIA		
Vendor's qualification statement demonstrates a clear understanding of the scope of work and related objectives;	10	
Vendor's qualification statement is complete and responsive to the technical/RFQ requirements;	10	
Vendor's history and past performance of like projects;	15	
MANAGEMENT CRITERIA		
Management plan, organizational chart and quality assurance/quality control "QA/QC" plan;	10	
Resumes of assigned personnel (principle-in-charge, project manager, professionals, technicians and staff);	10	
Qualification (education, experience and credentials—licenses and certifications) of <u>assigned</u> personnel (principle-in-charge, project manager, professionals, technicians and staff);	15	
Favorable recommendations of references from similar projects;	10	
Inclusion of Financial Statements (Independent Accountant's Review Reports);	5	
Proof (copies) of related licenses and certifications;	5	
COST PROPOSAL		
Competitiveness of hourly rates of firm staff.	10	
POINT TOTALS	100	

INTRODUCED BY: 
SECONDED BY: 

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AWARDING A CONTRACT TO MAGIC TOUCH CONSTRUCTION COMPANY, INC. FOR PLUMBING SERVICES AND RELATED PARTS AND SUPPLIES TO THE CITY OF HOBOKEN IN ACCORDANCE WITH EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY (ESCNJ) 16/17-19 COOPERATIVE CONTRACT IN THE TOTAL NOT TO EXCEED AMOUNT OF \$100,000.00 FOR A ONE YEAR TERM TO EXPIRE OCTOBER 5, 2017

WHEREAS, N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and Magic Touch Construction Company, Inc. has been approved for an ESCNJ Cooperative Contract ESCNJ 16/17-19, which cooperative the City is a part of; and,

WHEREAS, the City requires general plumbing services and related parts and supplies, and therefore wishes to contract with Magic Touch Construction Company pursuant to their cooperative contract ESCNJ 16/17-19 for said services, parts, and supplies for a term of one (1) year, to expire October 5, 2017.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken, that the below-listed vendor is authorized to provide plumbing services, parts, and supplies described in the ESCNJ contract, for a total not to exceed amount of One Hundred Thousand Dollars (\$100,000.00), for a one-year term to commence October 5, 2016, as follows:

1. The above recitals are incorporated herein as though fully set forth at length.
2. The contract entered into hereunder shall at all times be compliant with the terms and conditions of the underlying ESCNJ Cooperative Contract 16/17-19, which shall be incorporated into the City's contract by reference.
3. This agreement shall be subject to a standard non-appropriation clause in favor of the City of Hoboken.
4. The Council hereby authorizes the Mayor or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this Resolution.
5. The Mayor or her designee is hereby authorized to execute an agreement, voucher and/or purchase order for the abovementioned goods and/or services with:

Magic Touch Construction Company, Inc.
 59 West Front Street
 Keyport, NJ 07735

Meeting date: October 5, 2016

APPROVED:

Quentin Wiest

 Quentin Wiest
 Business Administrator

APPROVED AS TO FORM:

Brian Aloia

 Brian Aloia, Esq.
 Corporation Counsel

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO MAGIC TOUCH CONSTRUCTION COMPANY, INC. FOR PLUMBING SERVICES AND MATERIALS AND SUPPLIES TO THE CITY OF HOBOKEN IN ACCORDANCE WITH ESCNJ 16/17-19 COOPERATIVE CONTRACT IN THE TOTAL NOT TO EXCEED AN AMOUNT OF \$100,000.00 FOR A ONE YEAR TERM TO EXPIRE OCTOBER 5, 2017

**A TRUE COPY OF A RESOLUTION ADOPTED BY
 THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
 AT A MEETING HELD ON:**

AMOUNT TO BE CERTIFIED:

\$30,000.00 – 2016 Budget

OCT 05 2016

ACCOUNT NUMBER TO CERTIFY FROM:

6-31-55-702-002 - \$10,000.00
 6-01-28-377-046 - \$20,000.00

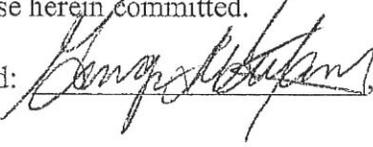
James J. Sorensen

 CITY CLERK

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that

\$30,000.00 is available in the following appropriation: 6-31-55-702-002 - \$10,000.00 and 6-01-28-377-046 - \$20,000.00; and I further certify that, upon adoption of 2017 budget, I will immediately review the CY2017 budget to determine whether the additional \$70,000.00 balance is available and appropriated in the CY2017 budget, as adopted; and, I further certify that this commitment together with all previously made commitments and payments does not exceed the funds and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed: , George DeStefano, CFO



**Educational Services Commission of New Jersey
Cooperative Pricing System**

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 [Contact Us](#) |
 [Current Member List](#) |
 [How to Join](#) |
 [Members Section](#)

Current Bid Awards - with links

CURRENT ESCNJ BID AWARDS				
New Jersey State Approved Co-op # 65MCESCCPS				
Current Bid	Bid #	Bid Term	Awarded to	Pricing
ACT Hosted Phone Services	RFP MRESC 15/16-36	11/13/15 - 11/12/18	Data Network Services, Cablevision Lightpath & Xtel	DNS Service Pricing DNS Phone Pricing DNS Call Pricing Lightpath Pricing Xtel Pricing
ACT Telecommunications (Regional/Lg. Distance)	MRESC 11/12-38	7/1/12 - 6/30/15 Extended: 7/1/15 - 6/30/17	Xtel	Pricing
ACT Wide Area Network Services	MRESC 13/14-49	1/17/14 - 1/16/17	Xtel	Pricing
Apple Educational Products Click here to see How to use the Apple Award	MRESC 15/16-69	5/13/16 - 5/12/17	Apple	Pricing
Athletic Equipment & Supplies	MRESC 14/15-61	5/9/15 - 5/8/16 - Extended to 5/8/17	Various	Pricing
Athletic Equipment Reconditioning and Repair	MRESC 15/16-27	11/19/15 - 11/18/16, Extended to 11/18/17	Riddell	Pricing
Automotive Fluids & Lubricants	MRESC 14/15-67	2/20/15 - 2/19/16 Extended to 2/19/17	David Weber	Pricing
Bleacher (Interior) Systems- Purchase & Installation	MRESC 14/15-62	4/24/15 - 4/23/16, Extended to 4/23/17	Nickerson Corporation	Pricing # 1 - 11 Pricing # 12 Pricing # 13 Accessories Matrix Rates
Bleacher (Exterior) Systems-Purchase & Installation	MRESC 15/16-60	3/18/16 - 3/17/17	Nickerson Corporation	Pricing
Boiler, Maintenance & Repair	MRESC 15/16-52	1/18/16 - 1/17/18	Manhattan Welding Company, Inc. & Multitemp Mechanical, Inc.	Pricing
Building Access & Security Systems	MRESC 15/16-70	4/29/16 - 4/28/18	Open Systems	Pricing Labor Rates
Carpet	MRESC 14/15-79	7/1/15 - 6/30/17	Caddell Commercial Interiors Direct, Hannon Floor Coverings, The Gillespie Group, West Carpet	Market Basket Year one Market Basket- Year two Catalog Discounts - Year one and two Additional Services - Year One Additional Services Year Two - Gillespie Additional Services - Gillespie
Classroom Supplies	MRESC 15/16-68	7/1/16 - 6/30/17	School Specialty	Pricing
Classroom Supplies - Cosmetology	MRESC 14/15-11	7/27/14 - 7/26/15 Extended to 7/26/16 - Extended to 7/26/17	Burmax	Pricing
Concrete Repair Systems - Ardex	MRESC 15/16-56	2/19/16 - 2/18/17	RFS Commercial	Pricing
Copy Paper -White and Color	MRESC 14/15-51	1/1/15 - 6/30/15 Extended to 12/31/15	W. B. Mason	Pricing

<ul style="list-style-type: none"> • Air Filters • Batteries & Flashlights • Hand Tools • Material Handling Repairs • Power Tools & Accessories • Safety • Welding & Soldering 		Extended to 10/23/16	MSC Industrial Supply, Inc. - Free shipping & Oak Security Group, LLC	Market Basket Pricing Catalog Pricing Labor/Travel time for Oak Security Padlock Model Changes
Maintenance, Repair & Operation Part II				Market Basket Pricing -
<ul style="list-style-type: none"> • Appliances • Electrical Supplies • Fasteners • HVAC • Outdoor Garden Supplies & Equipment • Paint & Accessories • Plumbing Supplies • Pneumatic Tools • Security Supplies 	MRESC 14/15-52	11/21/14-10/23/15 Extended to 10/23/16 Extended to 10/23/17	AmSan, Ferguson, Griffith (AmSan -now known as SupplyWorks)	<ul style="list-style-type: none"> • Appliances • Electrical • Fasteners • HVAC • Outdoor Garden Supplies • Paint • Plumbing Catalog Pricing
Medical Supplies	MRESC 14/15-33	1/16/15-1/15/16, Extended to 1/15/17	Y. E. Ralph & Sons	Pricing
 Association of Educational Administrators	MRESC/AEPA- IFB #013-C	3/1/14 - 2/28/15 Extended to 2/29/16 Extended to 2/28/17	Sivic Solutions Group	Pricing
Musical Instruments New!	MRESC 14/15-60	6/5/15 - 6/4/16 - Extended to 6/4/17	K & S Musical, Inc. Music & Art Centers	Pricing
Natural Gas - Supply of	MRESC 13/14-14	E-Town, NJ Natural & South Jersey - Extended to 11/30/16 at new blended rates	Woodruff Energy	Prices
Natural Gas - Supply of	ESCNJ 16/17-27	E-Town only - 12/1/16 - 11/30/18	Woodruff Energy	Pricing
Natural Gas - Supply of	MRESC 15/16-17	1/1/16 - 12/31/17	Direct Energy	Pricing
Nursing Services	ESCNJ 16/17-26	7/29/16 - 7/28/17	Delta-T	Pricing
Occupational & Physical Therapy Services	MRESC 14/15-49	7/1/15 - 6/30/17	Staffing Plus & EBS Healthcare	Pricing
Office Supplies	MRESC 15/16-13	7/1/15-6/30/16 - Extended to 6/30/17	W. B. Mason	Market Basket Pricing Catalog Category Discounts Tips for Ordering Online Registration
Paving - Job Order Contracting - All Regions New!	MRESC 15/16-83	6/3/16 - 6/2/17	Ascend Construction Murray Paving & Concrete, LLC	Pricing
Pest Control Services with IPM Management New!	ESCNJ 16/17-30	9/16/16 - 9/15/17	Tri-County Termite & Pest Control, Inc.	Pricing
Playground Equipment, Site Furnishings, Outdoor Circuit Training Equipment and Related Products	MRESC 16/17-13	7/1/16 - 6/30/17	MRC, Inc. Core Elements Gym, Inc.	Pricing
Playground Surfacing	MRESC 14/15-09	7/1/14-6/30/15 Extended to 6/30/16 Extended to 6/30/17	Dawnes, Rubbercycle and Whirl	Pricing
Plumbing - Job Order Contracting - Select Counties	MRESC 15/16-15	6/5/15 - 6/4/16, Extended to 6/4/17	Magic Touch	Pricing
Plumbing - Job Order Contracting Regions 4 and 5	MRESC 15/16-61	4/29/16 - 4/28/17	eziQc Gordian Group	Pricing
Plumbing Services Time and Material - Bergen County only	MRESC 15/16-64	4/29/16 - 4/28/17	Magic Touch Construction Co., Inc.	Pricing
Plumbing Services Time and Material - Select Counties	ESCNJ 16/17-19	7/1/16 - 6/30/18	Magic Touch Construction Co., Inc.	Pricing
Pool Supplies	MRESC 14/15-80	3/27/15 - 3/26/16, Extended to 3/26/17	Leslie's Pool Supplies Main Line Commercial Pools, Inc. Leslie's Poolmart & Main Line	Pricing Searchable Price List
Printing Services	MRESC 15/16-21	9/1/15 - 8/31/16, Extended to 8/31/17	Various	Pricing

CITY OF HOBOKEN

Division of Purchasing

DAWN ZIMMER
Mayor



AL B. DINEROS, QPA
Purchasing Agent

Date: September 19, 2016

To: Quentin Wiest, Business Administrator
Corporation Counsel

From: Al B. Dineros

Subject: Resolution to Award a Contract for Plumbing Services

The City needs plumbing services for maintenance of public garages, buildings and City owned parks.

N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and Magic Touch Construction has been approved for an ESCNJ Cooperative Contract 16/17-19, which cooperative the City is a part of.

I therefore recommend awarding the contract to the following vendor for not to exceed amount of \$100,000.00:

Magic Touch Construction Company, Inc.
59 West Front Street
Keyport, NJ 07735

This agreement shall be subject to a standard non-appropriation clause in favor of the City of Hoboken.

The following is the breakdown for certification of funds:

6-31-55-702-002- \$10,000.00
6-01-28-377-046 - \$20,000.00

The remaining \$70,000.00 shall be certified upon adoption of the 2017 budget.

E2

INTRODUCED BY: [Signature]
SECONDED BY: [Signature]

CITY OF HOBOKEN
RESOLUTION NO. _____

**RESOLUTION AWARDING A CONTRACT TO MTB ELECTRIC FOR
GENERAL ELECTRICAL SERVICES TO THE CITY OF HOBOKEN IN
ACCORDANCE WITH MRESC COOPERATIVE CONTRACT 15/16-24
FOR A TERM TO EXPIRE ON JUNE 30, 2017 IN THE AMOUNT OF
\$40,000.00**

WHEREAS, N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and MTB Electric has been approved for an MRESC Cooperative Contract (15/16-24), which cooperative the City is a part of; and,

WHEREAS, the City requires an annual contract for general electrical services, including time and material; and,

WHEREAS, pursuant to the recommendation of the Purchasing Department, which is attached hereto, the City wishes to contract with MTB Electric for electrical services and related goods under the terms of their MRESC contract (15/16-24), which contract shall expire on June 30, 2017, which is the date that the cooperative contract expires.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that the below-listed vendor is authorized to provide the services and related goods as described in the MRESC contract, for an amount not to exceed Forty Thousand Dollars (\$40,000.00), as follows:

1. The above recitals are incorporated herein as though fully set forth at length.
2. This agreement shall be subject to a standard non-appropriation clause in favor of the City of Hoboken.
3. The Council hereby authorizes the Mayor or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this Resolution.
4. The Mayor or her designee is hereby authorized to execute an agreement, voucher and/or purchase order for the abovementioned goods and/or services with:

MTB Electric
366 Fairview Avenue
Long Valley, NJ 07853

Meeting date: October 5, 2016

APPROVED:

APPROVED AS TO FORM:

Quentin Wiest
QUENTIN WIEST
BUSINESS ADMINISTRATOR

Brian Aloia
BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO MTB ELECTRIC FOR GENERAL ELECTRICAL SERVICES TO THE CITY OF HOBOKEN IN ACCORDANCE WITH MRESC COOPERATIVE CONTRACT 15/16-24 FOR A TERM TO EXPIRE ON JUNE 30, 2017 IN THE AMOUNT OF \$40,000.00

AMOUNT TO BE CERTIFIED:

\$40,000.00

ACCOUNT NUMBER TO CERTIFY FROM:

From the CY2016 Budget:

6-31-55-702-002 - \$5,000.00

6-01-28-377-042 - \$10,000.00

**A TRUE COPY OF A RESOLUTION ADOPTED BY
 THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
 AT A MEETING HELD ON:**

James J. Sarcina
 OCT 05 2016

CITY CLERK

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$15,000.00 is available in the following appropriation: 6-31-55-702-002 - \$5,000.00 and 6-01-28-377-046 - \$10,000.00; and I further certify that, upon adoption of 2017 budget, I will immediately review the CY2017 budget to determine whether the additional \$25,000.00 balance is available and appropriated in the CY2017 budget, as adopted; and, I further certify that this commitment together with all previously made commitments and payments does not exceed the funds and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed: George DeStefano, George DeStefano, CFO

Budget Account Maintenance

Account: 6-01-28-377-020

Desc: DIVISION OF PUBLIC PROPERTY OF
 Acc Type: Control
 Fund Type: Budget
 Chk Acc: OPERATING
 Class Id: Class Id 2: Cap Flag:

Misc G/L Accounts Adopted Budget Detail

Activity To Date:		Current Period:	
Encumber:	53,261.70	Budgeted:	347,000.00
Expended:	169,475.92	Balance:	124,242.48
Trans-In:	.00	Trans-In:	.00
Trans-Out:	.00	Trans-Out:	.00
Reimburse:	.00	YTD Requested:	15,502.69
Cancel:	.00	Requested Balance:	108,739.79

Batch Id: GDS Batch Date: 10/05/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
6-31-55-702-002 702 Contracted Services	Encumbrance	CFO CERT FOR MEETING 10/05/16 MBT Elect	5,000.00	1
6-01-28-377-042 ELECTRICAL-Public Property	Encumbrance	CFO CERT FOR MEETING 10/05/16 MBT Elect	10,000.00	2

WARNING: This account would have a negative balance: 6-01-28-377-042. balance would be: 1,081.03-.

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
CURRENT FUND	6-01	0.00	0.00	0.00	0.00	0.00	10,000.00
PARKING UTILITY FUND	6-31	0.00	0.00	0.00	0.00	0.00	5,000.00
Total of All Funds:		0.00	0.00	0.00	0.00	0.00	15,000.00

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	2	15,000.00
Total:	2	15,000.00

There are warnings in this listing, but can proceed with update.

	Updated Entries	Updated Amount			
Reimbursements:	0	0.00			
Expenditures:	0	0.00			
Transfer In:	0	0.00			
Transfer Out:	0	0.00			
Cancel:	0	0.00			
Encumbrances:	2	15,000.00			

Batch: GDS Updated Entries: 2 Updated Amount: 15,000.00 Ref Num: 4417

CITY OF HOBOKEN

Division of Purchasing

DAWN ZIMMER

Mayor



AL B. DINEROS, QPA

Purchasing Agent

Date: September 19, 2016

To: Quentin Wiest, Business Administrator
Corporation Counsel

From: Al B. Dineros

Subject: Resolution to Award a Contract for Electrician Services including time and material

The City requires electrical services for maintenance of public garages, buildings and City owned parks.

N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and MTB Electric has been approved for an MRESC Cooperative Contract (15/16-24), which cooperative the City is a part of.

I recommend awarding the contract to the following vendor for not to exceed \$40,000.00:

MTB Electric
366 Fairview Avenue
Long Valley, NJ 07853

This agreement shall be subject to a standard non-appropriation clause in favor of the City of Hoboken.

The following is the breakdown for certification of funds:

6-31-55-702-002 - \$5,000.00
6-01-28-377-046 - \$15,000.00

The remaining \$25,000.00 shall be certified upon adaption of the 2017 budget.

MIDDLESEX REGIONAL EDUCATIONAL SERVICES COMMISSION
NEW JERSEY STATE APPROVED COOPERATIVE PRICING SYSTEM #65MCESCCPS
ELECTRICAL SERVICES – TIME AND MATERIAL
BID #MRESC 15/16-24 ♦ BID TERM: 7/1/2015 – 6/30/2017 (with extensions as permitted by law)

Bid Date: June 23, 2015
 4 Bid Package Requested
 7 Bid Packages Received

That the Executive Committee approve the award of the Electrical Services – Time and Material – bid #MRESC 15/16-24 to **MTB Electric**, 366 Fairview Avenue, Long Valley, NJ 07853, **Facility Solutions Group, Inc.**, 224 Washington Street, Perth Amboy, NJ 08861, **Northeast Electrical Services, LLC**, 402 Airport Drive, Williamstown, NJ 08094, **Redmann Electric Co., Inc.**, 90 Lawlins Park, Wyckoff, NJ 07481, as follows:

County	DPMC Classification - Electrician	Journeyman		Apprentice		Foreman	
		Year 1	Year 2	Year 1	Year 2	Year 1	Year 2
Atlantic	Northeast Electrical Services	\$98.00	\$98.00	\$40.00	\$40.00	\$98.00	\$98.00
Bergen	MTB Electric	\$82.00	\$83.00	\$20.00	\$29.00	\$93.00	\$95.00
Burlington	Northeast Electrical Services	\$98.00	\$98.00	\$40.00	\$40.00	\$98.00	\$98.00
Camden	Northeast Electrical Services	\$98.00	\$98.00	\$40.00	\$40.00	\$98.00	\$98.00
Cape May	MTB Electric	\$84.00	\$85.00	\$35.00	\$37.00	\$95.00	\$97.00
Cumberland	Northeast Electrical Services	\$98.00	\$98.00	\$40.00	\$40.00	\$98.00	\$98.00
Essex	MTB Electric	\$82.00	\$84.00	\$30.00	\$30.00	\$92.00	\$94.00
Gloucester	Northeast Electrical Services	\$98.00	\$98.00	\$40.00	\$40.00	\$98.00	\$98.00
Hudson	MTB Electric	\$83.00	\$83.00	\$29.00	\$30.00	\$93.00	\$95.00
Hunterdon	MTB Electric	\$82.19	\$84.04	\$25.00	\$30.00	\$92.03	\$94.11
Mercer	Northeast Electrical Services	\$98.00	\$98.00	\$40.00	\$40.00	\$98.00	\$98.00
Middlesex	Redmann Electric	\$81.05	\$82.54	\$24.31	\$24.77	\$93.41	\$95.15
Monmouth	Facility Solutions Group	\$88.00	\$90.00	\$60.00	\$62.00	\$102.00	\$105.00
Morris	MTB Electric	\$80.00	\$83.00	\$20.00	\$20.00	\$90.00	\$94.00
Ocean	MTB Electric	\$82.00	\$84.00	\$29.00	\$30.00	\$93.00	\$93.00
Passaic	MTB Electric	\$82.19	\$84.04	\$32.87	\$33.61	\$92.03	\$94.11
Salem	Northeast Electrical Services	\$98.00	\$98.00	\$40.00	\$40.00	\$98.00	\$98.00
Somerset	MTB Electric	\$80.00	\$82.00	\$20.00	\$20.00	\$90.00	\$92.00
Sussex	MTB Electric	\$80.00	\$82.00	\$20.00	\$20.00	\$90.00	\$92.00
Union	MTB Electric	\$80.00	\$83.00	\$20.00	\$25.00	\$90.00	\$93.00
Warren	MTB Electric	\$82.19	\$84.04	\$32.87	\$33.60	\$92.03	\$94.11

Parts Bid – Expressed as a percentage markup over cost

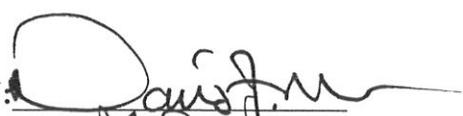
Vendor	Year One	Year Two
Northeast Electrical Services	15%	15%
MTB Electric	0%	0%
Redmann Electric	0%	0%
Facility Solutions Group	9.9%	9.9%

Performance Bond Option - \$ Cost per \$1,000 (\$/\$1K)

Vendor	Year One	Year Two
Northeast Electrical Services	\$14.40	\$14.40
MTB Electric	\$30.00	\$30.00
Redmann Electric	\$20.27	\$20.27
Facility Solutions Group	\$20.00	\$20.00

Include contract number and MRESC Co-op number on all purchase orders.

ES

INTRODUCED BY: 
SECONDED BY: 

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AWARDING A CONTRACT TO BORTEK INDUSTRIES TO PURCHASE TWO (2) HAULER DIESEL 4X4 CREW CABS FOR HOBOKEN ENVIRONMENTAL SERVICES IN ACCORDANCE WITH NIPA COOPERATIVE CONTRACT #16448 IN THE TOTAL AMOUNT OF \$50,340.00

WHEREAS, N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and Textron Inc., has been approved for National Intergovernmental Purchasing Alliance (NIPA) Cooperative Contract #16448, which cooperative the City is a part of; and,

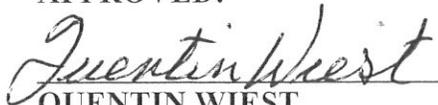
WHEREAS, the City requires two (2) Hauler 4x4 Crew Cabs for Hoboken Environmental Services and wishes to contract with Bortek Industries, an authorized retailer of Textron Inc. in New Jersey, for these items pursuant to the Cooperative Contract #16448.

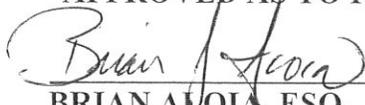
NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that the below-listed vendor is authorized to provide the services and related goods described in the NIPA contract, for an amount not to exceed Fifty Thousand Three Hundred Forty Dollars (**\$50,340.00**), as follows:

1. The above recitals are incorporated herein as though fully set forth at length.
2. The Council hereby authorizes the Mayor or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this Resolution.
3. The Mayor or her designee is hereby authorized to execute an agreement, voucher and/or purchase order for the above mentioned goods and/or services with:

Bortek Industries
100 N 12th Street
Kenilworth, NJ 07033
Somerset, NJ 08873

Meeting date: October 5, 2016

APPROVED:

QUENTIN WIEST

APPROVED AS TO FORM:

BRIAN AHOIA, ESQ.

BUSINESS ADMINISTRATOR

CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino				

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO BORTEK INDUSTRIES TO PURCHASE TWO (2) HAULER DIESEL 4X4 CREW CABS FOR HOBOKEN ENVIRONMENTAL SERVICES IN ACCORDANCE WITH NIPA COOPERATIVE CONTRACT #16448 IN TOTAL AMOUNT OF \$50,340.00

AMOUNT TO BE CERTIFIED:

\$50,340.00

ACCOUNT NUMBER TO CERTIFY FROM:

C-04-60-716-310

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$50,340.00 is available in the following appropriation: C-04-60-716-310; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed: George DeStefano, George DeStefano, CFO

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON: **OCT 05 2016**

James J. Sarabia
CITY CLERK

Batch-Id: GDS Batch Date: 10/05/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
C-04-60-716-310 Z-420 VARIOUS CAPITAL EQUIPMENT	Encumbrance	CFO Cert for meeting 10/05/16 Bortek Ind	50,340.00	1

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
	c-04	0.00	0.00	0.00	0.00	0.00	50,340.00
Total of All Funds:		0.00	0.00	0.00	0.00	0.00	50,340.00

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	1	50,340.00
Total:	1	50,340.00

There are NO errors in this listing.

	Updated Entries	Updated Amount		
Reimbursements:	0	0.00		
Expenditures:	0	0.00		
Transfer In:	0	0.00		
Transfer Out:	0	0.00		
Cancel:	0	0.00		
Encumbrances:	1	50,340.00		
Batch: GDS	Updated Entries:	1	Updated Amount:	50,340.00
			Ref Num:	4414

E-Z-GO DIVISON OF TEXTRON INC
National IPA Quotation Form

1451 Marvin Griffin Road
 Augusta, GA 30906-3852
 National IPA Contract Number

Member # **NIPA16448**

Phone: (845)654-0690
 Fax: (706)792-2098

E-Mail: mfiduk@textron.com

Contract Dates: 1/01/2014 - 12/31/2019
 Terms: Net 30 Days

Duns #: 023211535 FEIN #: 05 03 15468

Date: 9/6/2016
 Agency Name: City of H
 Address: 94 Washington Street
 City, State, Zip: Hoboken, NJ 07030
 Contact: Arch Liston
 Phone Number: (201) 420-2049

Ship To: Bortek Industries
100 N 12th St, Kenilworth, NJ 07033
(877) 814-0658
 E-Mail: ir@bortekindustries.com
 Fax Number: _____

Model	Part #	Qty		Retail Price	NIPA Contract	Extended Price
Hauler Diesel 4x4 Crew Cab	638484	2		\$16,744	\$11,720.80	\$23,441.60

Accessories / Options						
Description	Part #	Qty	Factory Installed	Dealer Installed		
Body Color - Patriot Blue	STD	2	xx		\$0.00	\$0.00
Seat Color - Black	STD	2	xx		\$0.00	\$0.00
22 hp (16.4 kW), 3-cylinder, 61.5 ci (1,007 cc)	STD	2	xx		\$0.00	\$0.00
All Terrain 25 x 10 x 12 (Set of 4)	STD	2	xx		\$0.00	\$0.00
2 Glove Boxes (1 with door, 1 without door)	STD	2	xx		\$0.00	\$0.00
Cup Holders x 2	STD	2	xx		\$0.00	\$0.00
3-point Seat Belts (4 sets)	STD	2	xx		\$0.00	\$0.00
Air Filter	STD	2	xx		\$0.00	\$0.00
Back-up Alarm	STD	2	xx		\$0.00	\$0.00
Brush Guard	STD	2	xx		\$0.00	\$0.00
Comfort Grip Steering	STD	2	xx		\$0.00	\$0.00
Dash-mounted 12V Outlet	STD	2	xx		\$0.00	\$0.00
Dash-mounted High/Low Speed Selector	STD	2	xx		\$0.00	\$0.00
Headlights	STD	2	xx		\$0.00	\$0.00
Horn	STD	2	xx		\$0.00	\$0.00
Parking Brake Alarm	STD	2	xx		\$0.00	\$0.00
2' Rear Hitch Receiver	STD	2	xx		\$0.00	\$0.00
Rear Wheel Mud Guards	STD	2	xx		\$0.00	\$0.00
ROPS	STD	2	xx		\$0.00	\$0.00
Heavy Duty Front Receiver for Plow	625369	2	xx		\$516.00	\$361.20
Safety Lamp Kit (Brake lights, turn signals and hazard switch)	STD	2	xx		\$0.00	\$0.00
Heater/Defroster, Radiator System	627519	2	xx		\$824.00	\$576.80
Install Heater system		2	xx		\$175.00	\$122.50
Strobe Light Kit	618916	2	xx		\$237.00	\$165.90
Work Lamp Forward Lighting over the windshield	617354	2	xx		\$103.00	\$72.10
Hard Cab (Includes wiper, removable doors, kick-out windshield)	627400	2			\$4,119.00	\$2,883.30
Hard Cab installation		2			\$300.00	\$210.00
Hydraulic Package (need to lift rear bed)	639065	2	xx		\$1,762.00	\$1,233.40
Hydraulic Package installation		2			\$300.00	\$210.00
Removal of Rear Seats and creation of extended bed	CUSTOM	2			\$2,160.00	\$1,512.00
Refuse Aluminum Box (hydraulic dump)	CUSTOM	2	xx		\$6,500.00	\$4,550.00
SUBTOTAL		2				\$47,236.00
Freight to NJ		2			\$736.00	\$552.00
Dealer Prep, Assembly, & PDI		2			\$350.00	\$750.00
Local Delivery Charge		2			\$50.00	\$250.00
GRAND TOTALS						\$25,170.00

Comments: Shipping is FOB Destination within the 48 contiguous United States
 Delivery: Ninety (90) Days, From receipt of order.

Michael Fiduk
 Territory Sales Manager, Northeast US

CITY OF HOBOKEN

Division of Purchasing

DAWN ZIMMER
Mayor



AL B. DINEROS, QPA
Purchasing Agent

Date: September 28, 2016

To: Quentin Wiest, Business Administrator
Corporation Counsel

From: Al B. Dineros

**Subject: Resolution to Award the Contract to Purchase Two (2) Crew
Cab 4 X 4 (Cushman) for Environmental Services - NTE \$50,340.00**

Environmental Services requires two (2) Crew Cab 4x4 Haulers (Cushman).

N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and Textron Inc., has been awarded National Intergovernmental Purchasing Association Alliance (NIPA) Contract 16448, which cooperative the City is a part of.

Bortek Industries is an authorized retailer of Textron Inc. in New Jersey.

I recommend awarding the contract to the following vendor for not to exceed \$50,340.00:

Bortek Industries
100 N 12th Street
Kenilworth, NJ 07033
Somerset, NJ 08873

INTRODUCED BY: MD
SECONDED BY: CR

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AWARDING A PROFESSIONAL SERVICE CONTRACT UNDER THE FAIR AND OPEN PROCESS TO THE MERCADIEN GROUP FOR PARKING TAX COMPLIANCE AUDITING SERVICES TO THE CITY OF HOBOKEN IN ACCORDANCE WITH RFP 16-05 FOR A TERM OF ONE (1) YEAR TO EXPIRE OCTOBER 5, 2017

WHEREAS, the City of Hoboken has a need to retain an accountant to provide parking tax compliance auditing services to the City and therefore issued a Request for Proposals (“RFP”) for said service, in compliance with the fair and open process for awarding a professional service contract pursuant to Hoboken Code §20A and N.J.S.A. 19:44A-20.4 et seq.; and,

WHEREAS, the City received multiple responses to RFP 16-05 (Parking Tax Compliance Auditing Services) which were then reviewed and evaluated; and,

WHEREAS, the results of the evaluations indicated that the Mercadien Group received the highest score pursuant to the evaluation criteria as indicated in the memorandum of Corporation Counsel, which is attached hereto; and,

WHEREAS, the Administration therefore recommends awarding a contract to Mercadien Group for parking tax compliance auditing services for a term of one (1) year to expire October 5, 2017.

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Hoboken authorizes the Mayor to enter into a professional service contract with the Mercadien Group, for an amount in accordance with the costs and fees as outlined in the Mercadien Group’s proposal dated August 16, 2016, which is attached hereto, which costs and fees are estimated to be \$50,000.00 for the services as outlined in RFP 16-05, for a term of one (1) year to expire October 5, 2017; and,

BE IT FURTHER RESOLVED that this resolution shall take effect immediately, subject to the following conditions:

1. The award of this contract is subject to finalization of the contract terms.
2. Any change orders which shall become necessary shall be subject to the City’s ability to appropriate sufficient funds, which appropriation shall be at the sole discretion of the City Council.
3. The Council hereby authorizes the Mayor, or her designee, to execute any and all documents and take any and all actions necessary to complete and realize the intent and

purpose of this resolution.

4. The mayor, or her designee, is hereby authorized to execute an agreement as outlined herein.

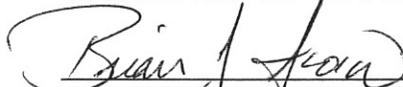
Meeting date: October 5, 2016

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/ /			
Peter Cunningham	/ /			
Michael DeFusco	/ /			
James Doyle	/ /			
Tiffanie Fisher	/ /			
David Mello	/ /			
Ruben Ramos, Jr.	/ /			
Michael Russo	/ /			
President Jennifer Giattino	/ /			

APPROVED:


QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:


BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO THE MERCADIEN GROUP FOR PARKING TAX COMPLIANCE AUDITING SERVICES TO THE CITY OF HOBOKEN IN ACCORDANCE WITH RFP 16-05 FOR A TERM OF ONE (1) YEAR TO EXPIRE OCTOBER 5, 2017

AMOUNT TO BE CERTIFIED:

\$50,000.00

Amount to be certified from CY2016: \$20,000.00

ACCOUNT NUMBER TO CERTIFY FROM:

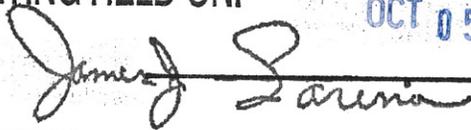
6-01-20-130-036

CERTIFICATION:

**A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.**

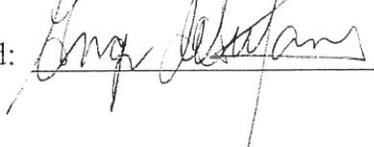
AT A MEETING HELD ON:

OCT 05 2016



CITY CLERK

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$20,000.00 is available in the following appropriation: 6-01-20-130-036; and I further certify that, upon adoption of the budget for CY2017, I will immediately review said budget to determine whether the additional balance is available and appropriated, as adopted; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed: , George DeStefano, CFO

Batch Id: GDS Batch Date: 10/04/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
6-01-20-130-036 Financial Services- Rev and Fin	Encumbrance	CFO Cert for meeting 10/05/16 Mercadien	20,000.00	1

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
CURRENT FUND	6-01	0.00	0.00	0.00	0.00	0.00	20,000.00
Total of All Funds:		0.00	0.00	0.00	0.00	0.00	20,000.00

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	1	20,000.00
Total:	1	20,000.00

There are NO errors in this listing.

	Updated Entries	Updated Amount
Reimbursements:	0	0.00
Expenditures:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrances:	1	20,000.00

Batch: GDS Updated Entries: 1 Updated Amount: 20,000.00 Ref Num: 4410

CITY OF HOBOKEN

Confidential Proposal for
RFP 16-05 Parking Tax Compliance Auditing Services

SUBMITTED BY:

Warren A. Broudy, CPA, RMA, CGFM, PSA, CGMA, Principal
wbroudy@mercadien.com | 609-689-9700

AUGUST 16, 2016

 **MERCADIEN, P.C.**
CERTIFIED PUBLIC ACCOUNTANTS
A Mercadien Group Company

P.O. Box 7648, Princeton, NJ 08543 | 609-689-9700 | Fax 609-689-9720
1515 Market Street, Suite 1200, Philadelphia, PA 19102 | 215-854-4059
Leading by Example | Mercadien.com

August 16, 2016

City of Hoboken
c/o Division of Purchasing
Hoboken City Hall
94 Washington Street
Hoboken, NJ 07030

Dear Purchasing Department:

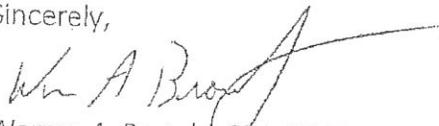
We welcome this opportunity to demonstrate why the City of Hoboken (City) should engage Mercadien, P.C., Certified Public Accountants (Mercadien) to provide parking tax compliance audit services for the period September 1, 2016 through August 31, 2017, and how it will benefit from doing so. Several factors uniquely qualify our firm:

- ☞ Significant experience performing numerous timely and efficient audit, compilation and consulting engagements on behalf of numerous New Jersey municipalities and other governmental entities, including a parking authority and a city parking utility.
- ☞ Half a century of experience and thought leadership in providing accounting, auditing and consulting services to various governmental entities.
- ☞ Highly-credentialed, knowledgeable team of professionals who understand municipal laws and ordinances.
- ☞ Focus on proactive client service and communication; delivering the Mercadien Client Experience.
- ☞ Our long-term commitment to the governmental sector.

As required, we will conduct the compliance audit in accordance with auditing standards generally accepted in the United States of America, Government Auditing Standards, issued by the Comptroller General of the United States, and all other applicable standards. Our audit process will enable us to comply with our audit and professional standards; as well as allow the City to meet its objectives.

We look forward to your response and to building an excellent working relationship with the City.

Sincerely,



Warren A. Broudy, CPA, RMA, CGFM, PSA, CGMA
Principal

LEADING BY EXAMPLE FOR MORE THAN 50 YEARS

P.O. Box 7648 • Princeton, NJ 08543-7648 • 609.689.9700 • Fax 609.689.9720 • Mercadien.com

1515 Market Street, Suite 1200 • Philadelphia, PA 19102 • 215.921.4000

• AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS

• NEW JERSEY SOCIETY OF
CERTIFIED PUBLIC ACCOUNTANTS

• NEW YORK SOCIETY OF
CERTIFIED PUBLIC ACCOUNTANTS

• PENNSYLVANIA INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS

• REGISTERED WITH THE PCAOB

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Appendix

- ⌘ EXHIBIT A MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
- ⌘ CERTIFICATE OF EMPLOYEE INFORMATION REPORT
- ⌘ APPENDIX B AMERICANS WITH DISABILITIES ACT OF 1990 & ACKNOWLEDGMENT FORM
- ⌘ PROPOSAL DOCUMENT CHECKLIST
- ⌘ EXCEPTIONS TO SPECIFICATIONS
- ⌘ FIRM QUALIFICATIONS
- ⌘ AFFIRMATIVE ACTION COMPLIANCE NOTICE
- ⌘ STOCKHOLDER DISCLOSURE CERTIFICATION
- ⌘ NUCLEAR-FREE HOBOKEN ORDINANCE CERTIFICATION
- ⌘ NON-COLLUSION AFFIDAVIT
- ⌘ DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN
- ⌘ CERTIFICATES OF INSURANCE
- ⌘ PEER REVIEW LETTER
- ⌘ NJ BUSINESS REGISTRATION AND LICENSE
- ⌘ ELEC FILING CONFIRMATION

Service Offering

In response to the request for proposal RFP 16-05 issued by the City, Mercadien is pleased to present this proposal to perform compliance services for the City of Hoboken (City) during and for the period September 1, 2016 through August 31, 2017, and to include the following services:

- ☞ Parking Tax compliance audit;
- ☞ Advice regarding your compliance requirements to ensure that the relevant management are informed at the appropriate level of transparency;
- ☞ Advice regarding any internal control matters that come to our attention while performing compliance auditing services; and
- ☞ Availability throughout the year to provide advice and guidance on financial accounting, reporting and taxation issues as they apply to the City.

Scope of Services

In order to grow and refine your organization, you need clear and focused direction. We recommend a focused approach to the engagement which will include the following:

- ☞ Take a deliberate and collaborative approach to developing the audit plan and methodology;
- ☞ Determine impact of information systems on audit objectives;
- ☞ Analyze existing documents and data;
- ☞ Conduct interviews;
- ☞ Perform other investigative steps including identifying additional documents and data; and
- ☞ Wrap-up, exit conference and reporting.

Overall, we understand that it is important for the City to know that the parking tax collected by the parking facilities throughout the City are complete and accurate, and the facilities are following the enacted tax ordinance since this tax money goes to important services that the City provides to the citizens. We have experience in auditing parking facilities and have developed audit procedures to determine the proper revenue control systems are in place. We will test to ensure all transactions that occurred are recorded at the proper amounts and perform a predictive approach to calculating revenue, as well as investigate any variance within a certain threshold that is determined statistically to identify any unaccounted revenue. We will also perform walkthrough procedures to understand the design of the current internal control structure and make recommendations for improvements if necessary. See client references page 10.

We use an online platform, CaseWare, which is an internal accounting management software that is used to conduct, review and manage the engagement process more efficiently. Additionally, our firm utilizes GoFileRoom firmflow to track every aspect of an engagement from planning to fieldwork to issuance of reports. In addition, we use VPM which daily records associate's time and have Staff Weekly Update reports which are monitored for progress on engagements. Finally, as the principal ultimately responsible for your services, Warren Broudy will be personally involved in every aspect of the engagement to ensure it goes smoothly and all deadlines are met.

The following details our audit plan and approach to meet the City's deadline.

<p>Entrance Conference / Planning</p> <p><i>Upon Appointment</i></p>	<p>We will meet with the City's audit committee to complete planning which is designed to assist us in gathering information necessary to conduct the City's compliance audit. We will develop a planning memo that will include all schedules required from the City's accounting system and documents to complete our audit procedures. This planning memo will be sent to you soon after the entrance meeting and before the beginning of fieldwork, and will include a timeline of the dates when each item will be needed.</p>
<p>Fieldwork</p> <p><i>No later than 9/1/2016 (subject to timely readiness of accounting records).</i></p> <p><i>Can't see all my parking lots</i></p>	<p>We expect fieldwork to commence based on readiness of records with a staff of 2 to 3 experienced in engagements such as yours. As is our practice, we will maintain clear working papers that will be organized in an easy-to-follow manner and that will demonstrate the appropriate levels of supervisory review.</p> <ul style="list-style-type: none"> ☞ Review municipal code and ordinances applicable to the Parking Tax collection and enforcement. ☞ Verify mathematical accuracy and timeliness of annual parking reports prepared by each parking facility. ☞ Verify tax computations and trace amounts collected to the books and records for select transactions. ☞ Review internal control procedures at each parking facility. ☞ Ensure all parking revenue required to be taxed is being reported accurately. ☞ Review and verify exemptions on a sample basis. ☞ Perform a reasonableness test of revenue for each lot and compare to actual revenue received, and follow up on any significant variance. ☞ Draft complete set of reports (one for each parking facility). ☞ Meeting with the audit committee to go over status of engagement, as needed.

Issuance of Compliance Audit Report	Issue the following reports: <ul style="list-style-type: none"> • Report of finding for each parking facility. • If needed, management letter regarding internal control and efficiency recommendations as identified during the audit.
Exit Meeting	We will discuss the audit results and any findings with the audit committee, as needed. We will also be available to attend any meetings, as required.

Firm Background and Qualifications

The Mercadien Group is a family of companies created to serve the diverse and sophisticated needs of clients in a capacity greater than any single organization can offer. Comprised of several entities and over 120 employees, the firm provides accounting, auditing, tax planning and compliance, management consulting, technology, and wealth management services. A team of trusted advisors working together, The Mercadien Group shares a broad knowledge base and creates seamless solutions that meet clients' personal and business objectives.

Mercadien P.C., Certified Public Accountants - For more than 50 years, Mercadien has provided professional accounting services to numerous companies and organizations of varying industries, sizes and structures. In addition to audit and tax, we advise our clients on internal control procedures, accounting systems, cash flow management and budgeting, as well as routine financial operations and sophisticated management advisory issues. Our firm distinguishes itself by providing highly-personalized, forward-thinking, relationship-driven client service, plus a wide range of technical abilities, professional expertise and resources generally available only from national firms.

Our principals' professional memberships include the American Institute of Certified Public Accountants (AICPA) and NJ, NY and PA societies of CPAs, among numerous others. To uphold the very highest standards and best practices of accounting and auditing firms, and as a member of the AICPA Division for CPA firms, our operations are reviewed annually. In addition, as required by the AICPA, we undergo an external peer review every three years. We are pleased to inform you that we successfully completed our 12th consecutive peer review in 2013.

Mercadien Consulting - Uniquely-designed problem-prevention and solving methodologies assist entrepreneurs in increasing profitability. Through well-articulated, deliberate planning, we provide goal attainment strategies that enhance the entire breadth of your organization's business operations.

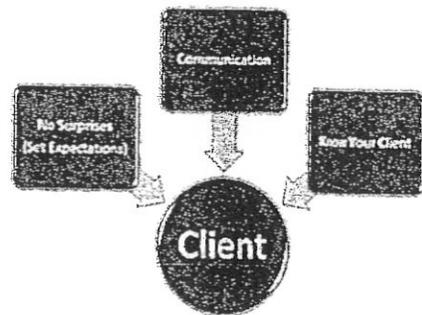
Mercadien Technologies - Helps clients leverage technology in order to create new channels of revenue, lower cost structures, increase efficiencies, and provide increased value to customers and shareholders. Mercadien Technologies is a resource that enables your staff to concentrate on achieving strategic initiatives.

Mercadien Asset Management - Provides personal and business financial planning to help clients in reaching their financial goals. Clients seek expert counsel to achieve wealth creation objectives through customized services tailored to meet their individual needs. Our strategic asset management offerings span the entire financial services spectrum, and we work in tandem with your CPA to integrate all of your business and personal goals.

A practice within the accounting firm, the Governmental and Compliance Services Group was founded over 20 years ago and today serves nearly 40 clients, including numerous municipalities, state agencies and local and state authorities, many of which are included in the reference section of this proposal. Mercadien remains at the forefront of the issues and trends affecting this unique sector of the national economy. Our highly-experienced and credentialed team of professionals are members of state associations and trade groups that serve governmental entities. We provide audit and accounting services to numerous clients and advise them on internal control procedures, accounting systems, cash flow management and budgeting, as well as more routine financial operations and more sophisticated management consulting and advisory services. In addition to traditional accounting services, Mercadien also furnishes litigation and forensic services; internal audit and compliance oversight services.

The Mercadien Client Experience

Mercadien is proud of the exemplary service that we provide to our clients. An integral part of our success is our ability to develop partnerships with our clients. Relationships are the core focus of our firm. We have defined the Mercadien Client Experience or MCE as the level of service all of our clients receive. MCE provides consistent client feedback and experiences when working with Mercadien regardless of service professional. The three facets are at right. Our Mercadien Client Experience encourages constant communication with our clients, setting expectations, providing feedback throughout the entire engagement process, monitoring and communicating the engagement progression and status, and communicating



unforeseen circumstances (issues or problems) as soon as they are identified to ensure there are no surprises.

What sets us apart from other firms is our attention to detail and our forward thinking thought leadership. Our detailed level of knowledge about your sector and the changing environment in which it operates will be of value to your organization. We are proactive rather than reactive, take pride in our hands-on approach to client service, and respond quickly and efficiently to our clients' needs. Having worked with so many government entities, the knowledge we have gained throughout our audits and reviews of similar organizations will inure to your benefit.

Your Engagement Team



Warren Broudy, CPA, RMA, CGFM, PSA, CGMA, Principal

Warren Broudy is a managing director of The Mercadien Group and a principal with Mercadien, P.C., Certified Public Accountants. In his capacity as chairman of the Governmental Services Group, Mr. Broudy oversees all facets of GASB and municipal financial reporting and audit processes, staff training, audit issue resolution with top client management, and the evaluation and implementation of internal control policies.

As a registered municipal accountant, Warren advises major NJ municipal audit clients on budgetary, financial, and compliance issues unique to this sector. His services also include reviews of annual financial and debt statements of municipalities and reviews and consultation relating to annual municipal and local authority budgets. Mr. Broudy also participates in municipal operational reviews. He has experience providing official financial statements, as well as documents required by bond counsel in connection with municipal bond offerings.

Additionally, Mr. Broudy is a Certified Government Financial Manager, the first certification broad enough to cover the whole field of state and local government financial management. He specializes in financial statement and compliance audits of state and local authorities and has also assisted state agencies in the development, implementation and performance of procedures providing fiscal and programmatic monitoring oversight of federal and state funds.

Warren is an active member of the Association of Government Accountants and has presented on topics including, "GASB 34: Implementing the New Reporting Model" and "GASB 43 and 45: Financial Reporting for Postemployment Benefit Plans and Accounting for Employers for Postemployment Benefits."

As a lead member of Mercadien's GASB Task Force, Mr. Broudy is responsible for interpreting and analyzing the impact of accounting policies on governmental entities. He utilizes his expertise to help executives in government organizations improve their own skills and operate their organizations more efficiently. Warren serves as the firm's liaison to the Governmental Audit Quality Center of the American Institute of Certified Public Accountants, of which he is a member. Mr. Broudy was instrumental in designing and implementing the automated financial reporting practices at the firm and is a recognized expert in this area. He is also responsible for continuing professional education programming and has successfully introduced seminars that address audit efficiency and streamlining procedures.

Warren is a member of the NJ Society of Certified Public Accountants and is licensed to practice in NJ and PA. Born and raised in Philadelphia, he earned a Bachelor of Business Administration degree in Accounting from Temple University. He serves on the boards, as treasurer and president, respectively, of the YMCA of Trenton and Meals on Wheels of Mercer County. He resides in Mount Laurel, NJ with his wife, Debbie, and their two children. Mr. Broudy can be reached at (609) 689-2326 or at wbroudy@mercadien.com.



Jill Ann Murphy, CPA, CGFM, CGMA, PSA, Director

Jill Ann Murphy is a seasoned public accounting professional with more than a decade of experience working with large municipal, governmental, including local and state authorities and commissions, and nonprofit entities. Her duties include overall responsibility for planning, supervising and reviewing engagement work papers and financial statements, as well as meeting with client management on complex accounting and compliance matters.

Ms. Murphy is a member of the firm's Governmental Accounting Standards Board (GASB) Task Force, which analyzes the criteria necessary to assist governmental agencies in implementing GASB pronouncements. Her experience and insight have provided governmental entities with effective implementation of GASB pronouncements.

A member of the Governmental Services Group, Jill Ann works with various counties, municipalities and governmental units on managing large audits and has been instrumental in the preparation of manuals to assist them with their financial reporting responsibilities relating to compliance audits. She also has helped both government and nonprofit clients improve audit efficiency and internal control systems and assisted with the development and implementation of monitoring techniques to ensure compliance with state and federal regulations.

Ms. Murphy is also a member of Mercadien's Audit Committee, and is highly regarded in the areas of internal control structures and audit program design and implementation. She handles reporting, disclosure and compliance issues for entities subject to compliance audits and state and local reporting requirements. She oversees performance audit engagements for governmental and nonprofit organizations and frequently presents at seminars on the compliance issues affecting them.

A graduate of Kean University with a Bachelor of Science degree in Accounting, Ms. Murphy is a Certified Government Financial Manager, Chartered Global Management Accountant and a member of the American Institute and NJ Society of Certified Public Accountants and is licensed to practice in NJ. She is an active member of the Robert Wood Johnson Hamilton Hospital Foundation Young Professionals Group, MIDJersey Chamber of Commerce Robbinsville Chapter and the Trenton Chapter of the Association of Government Accountants. Jill Ann resides in Robbinsville, NJ with her husband and their two children. She can be reached at (609) 689-2375 or at jmurphy@mercadien.com.



Digesh Patel, CPA, MBA, CGMA, Director

Digesh Patel is a director of Mercadien, P.C, CPAs and is involved in performing and overseeing audits of state, local and municipal government organizations. As a member of the Government Services Group, Digesh oversees financial and compliance audits, as well as agreed-upon procedures and compilations, monitors bond compliance, evaluates internal controls, and monitors compliance with government auditing standards.

Digesh is the lead member of the firm's governmental practice and specializes in assisting clients with needs in the areas of internal control over financial reporting, budgets, unaudited annual financial statements, annual and supplemental debt statements, bond ordinances and resolutions. He is also involved in the technical training of the firm with new audit and accounting pronouncements, local finance notices issued by the Division of Local Government Services and hands-on training of professional staff in education and mentoring. In addition to performing financial audits, his expertise also includes audits in accordance with Uniform Guidance, and New Jersey Policy Circular 15-08-OMB.

While attending Rider University, Digesh worked part-time for Mercadien as an auditor for the State of New Jersey Lottery Commission, where he observed the lottery drawings and performed agreed-

upon procedures. He continues to work on this engagement as an auditor for the monthly and annual financial statement audit.

In May 2012, Digesh was awarded a Special Achievement Award by the Association of Government Accountants' Trenton Chapter for his contribution to government accounting and auditing.

Digesh is a member of the American Institute and New Jersey Society of Certified Public Accountants, as well as the Association of Government Accountants' Trenton chapter. He is also a board member and finance committee chair of CASA of Mercer and Burlington. Digesh is a graduate of Rider University with a Bachelor of Science degree in Accounting and a Masters of Business Administration. As an undergraduate, he was treasurer for the Asian Students at Rider organization. He resides with his wife and two sons in Bordentown Township, NJ. Digesh can be reached at (609) 689-2410 or at dpatel@mercadien.com.



Matthew Daly, Supervising Senior

Matthew Daly is a supervising senior accountant at Mercadien, P.C., Certified Public Accountants, and a member of its Government Services Group. As an in-charge supervisor, overseeing staff, he plans and performs audits and agreed-upon procedures for state and local authorities, state agencies and municipalities. Mr. Daly is also responsible for the evaluation of bond compliance and the completion of audit testing procedures for government client engagements.

Mr. Daly has experience assessing the effectiveness of clients' internal controls, as well as with financial reporting, disclosure and compliance issues of entities subject to Uniform Guidance and New Jersey Policy Circular 15-08-OMB, Government Auditing Standards, and state, local and municipal reporting requirements. Matthew is also an active member of the firm's Associate Advisory Committee.

He earned Bachelor of Science degrees in Accounting and Finance, with a minor in Psychology, from Lehigh University, where he was a member of several on-campus organizations, including the Accounting Club and Investment Management Group. He is a member of the Lehigh University Alumni Association, organizing and attending several charity and campus recruiting events annually.

Mr. Daly is also Treasurer for the Lady Margaret Animal Foundation and an active volunteer for CASA of Mercer County, NJ, as well as the Lymphoma Research Foundation. He is presently seeking his CPA certification and resides with his wife Jill in Doylestown, PA. Matt can be reached at (609) 689-2343 or at mdaly@mercadien.com.

Proposed Fees

Fees are based on the time expended by each of our staff and are calculated at respective standard hourly rates. Rates are established on the basis of staff members' levels of experience and responsibilities, are fair and competitive with rates of other similar sized CPA firms offering the types of service that we provide. We have provided estimated costs as follows:

Proposed Service Fees					
Level		Partner	Director	Staff	Total
Rates		\$ 410.00	\$ 295.00	\$ 145.00	
Planning		1.0	4.0	4.0	9.0
Fieldwork					
a.	Review of ordinances	-	8.0	8.0	16.0
b.	2014 tax report testing	-	8.0	8.0	16.0
	2015 tax report testing	-	8.0	8.0	16.0
	2016 tax report testing	-	8.0	8.0	16.0
c.	Sample transaction testing	-	24.0	24.0	48.0
d., e., and f.	Review internal controls	-	24.0	24.0	48.0
g.	Results with City	2.0	2.0	-	4.0
h.	Report writing and review	10.0	24.0	-	34.0
Total Hours		13.0	110.0	84.0	207.0
Total Dollars		\$ 5,330.00	\$ 32,450.00	\$ 12,180.00	\$ 49,960.00

Standard Hourly Rates	
Principals	\$350 - \$410
Senior Managers/Directors	\$295
Managers	\$260
Supervisors	\$210
Supervising Seniors	\$205
Seniors	\$190
Staff/Consultants	\$145
Entry	\$118

Client References

The following is a select listing of relevant clients served and contact information:

Government Agency	Contact	Year of Engagement	Services Provided
Mercer County Improvement Authority 80 Hamilton Avenue Trenton, NJ 08611	Margarita Stanislavskaya, Chief Financial Officer (609) 278-8134 <i>mst @mercercounty.org</i>	1990 - Current	Annual financial statement and single audit; including parking fee audit procedures related to the SunBank Arena and a rental income audit.
<u>Project Description</u>			
MCIA owns and operates the parking facilities for an Arena. On an annual basis we perform a parking audit which includes a surprise physical observation of the parking process for a randomly selected event at the Arena. We observe the parking change fund count, parking ticket count and end of night reconciliation of parking tickets to cash receipts. We also perform a reasonableness test of parking revenue receipts to parking spaces by lot.			
<u>Project Description</u>			
MCIA also leases rental space, per the lease agreement we perform an annual rental audit. The lease agreement states that rent will be based on a percentage of gross sales. We select a sample of sales by day and ensure all sales are included and recalculate the gross sales percentage as well as the minimum rent due based on a CPI calculation.			

Government Agency	Contact	Year of Engagement	Services Provided
City of Trenton 319 East State Street Trenton, NJ 08608-1866	Janet Schoenhaar, CFO (609) 989-3036	2003 – Current, 2006	Annual financial statement; single audits and compliance audit in accordance with Local Public Contracts Law; bond compliance; budget review. Organizational review to assess the work processes and employee responsibilities to determine if any operations efficiencies could be recommend.
<u>Project Description</u>			
The City of Trenton is a municipality as well as the City of Hoboken. We audit the City of Trenton annually with staff who are experts on municipal law and financial reporting, which includes individuals who either have or are candidates for the registered municipal accountant certificate which is unique to New Jersey.			

Government Agency	Contact	Year of Engagement	Services Provided
Parking Authority of the City of Trenton 101 North Warren Street Trenton, NJ 08608	Walter Smith, Managing Consultant (609) 393-3469	1994 - Current <i>TPA00@aol.com</i>	Quarterly compilations; annual financial statement audit.
	Andrew Worek, Chairman of the Board of Commissioners (609) 393-3469	2015	Forensic accounting analysis of certain cash receipts.

Project Description

The Parking Authority of the City of Trenton owns and operates five parking facilities throughout the City of Trenton. Cash reconciliations are audited for all the lots/garages. Also, a reconciliation of the car counter by lot is performed and reconciled to the revenue collected for the day. A cash receipts analysis and revenue comparison by garage to evaluate operating efficiency is performed, as well as, a predictive test of parking revenue using non-financial data which is compared to actual revenue by garage. We review internal controls and issue management letter recommendations as necessary.

Government Agency	Contact	Year of Engagement	Services Provided
Ewing Lawrence Sewerage Authority 600 Whitehead Road Lawrenceville, NJ 08648	Vance Stephens, Administrative Officer (609) 587-4061	2002 - Current	Annual financial statement audit including single audit and compliance audit in accordance with Local Public Contracts Law; budget review; bond consulting.

Project Description

ELSA charges customers to connect to the sewer system. We calculate an annual connection fee based on the New Jersey statutory guidelines. We also audit a sample of connections to ensure the proper connection fee was used based on an equivalent dwelling unit calculation.

We also have several other clients where we have been engaged to perform certain agreed-upon procedures to specifically ensure compliance with a contract, state or federal regulations, grant agreements, and leases. Through these engagements we have helped our clients discover the following issues: over and under billings, noncompliance by third party vendors, revisions to policy and procedure manuals for internal controls, and fraud.

Additional Information

Peer Review

We uphold the very highest standards of accounting and auditing services, and since we are a member of the American Institute of Certified Public Accountants ("AICPA") Division for CPA firms, we complete an annual review of operations for performance to such standards. As required by the AICPA, we undergo a peer review every three years. Our most recent peer review letter was issued in 2013, when we successfully completed our twelfth evaluation. The letter is attached in the Appendix and we are pleased to note that there is no letter of comments.

Independence

Mercadien P.C. adheres to all independence rules and interpretations of the American Institute of Certified Public Accountants, the Securities and Exchange Commission, banking regulatory bodies, the Department of Labor, and other major authoritative bodies. In addition, the firm has developed the following restrictions:

- ✎ Professional personnel may not accept gifts or discounts from any clients of the firm.
- ✎ Business relationships are prohibited with audit clients and their employees, directors and principal stockholders.
- ✎ Senior professionals may not serve client organizations as directors, trustees, or officers.

It is Mercadien P.C.'s policy that all principals and members of the management group must adhere to the above restrictions. In addition, all professional staff participating in a portion of an engagement must adhere to these restrictions.

Specifically, Mercadien is independent of the City of Hoboken as defined by generally accepted governmental auditing standards, "Yellow Book." In addition, should the firm enter in any professional relationship with the City during the period of this engagement we will provide timely written notice.

Litigation/ Bankruptcy/ Reorganization

Neither Mercadien nor any of its professionals have been subject to any disciplinary action by the New Jersey Society of Certified Public Accountants, American Institute of Certified Public Accountants, the State of New Jersey, the SEC, or any other regulatory authority. Also, neither Mercadien P.C. nor any of its professionals are under review or investigation by any government body or self-regulatory organization.

Mercadien P.C. is not subject to any material litigation pertaining to the performance of audit and or consulting services.

Mercadien has never filed for bankruptcy nor been a party to reorganization proceedings. There are no planned office closures nor any impending mergers that would impede our ability to complete the City's project in a seamless, efficient manner.

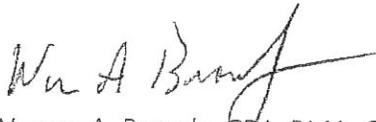
Mercadien has been under the same management for over 50 years, founded as Freedman and Company in 1963, as the company evolved so did the company name, eventually becoming Mercadien, P.C., Certified Public Accountants in 2003.

Conclusion

With many years of successful experience in serving the needs of governmental organizations, we at Mercadien are eminently qualified and ideally suited to provide the services that you require. Confident that our firm can assist the City at a cost you can manage, we welcome the opportunity to provide the proposed professional services. We are open to a discussion of any aspect of this proposal including services, timing, fee, etc., and pricing. We are available to meet with you and your team and look forward to presenting our proposal and answering questions that you may have.

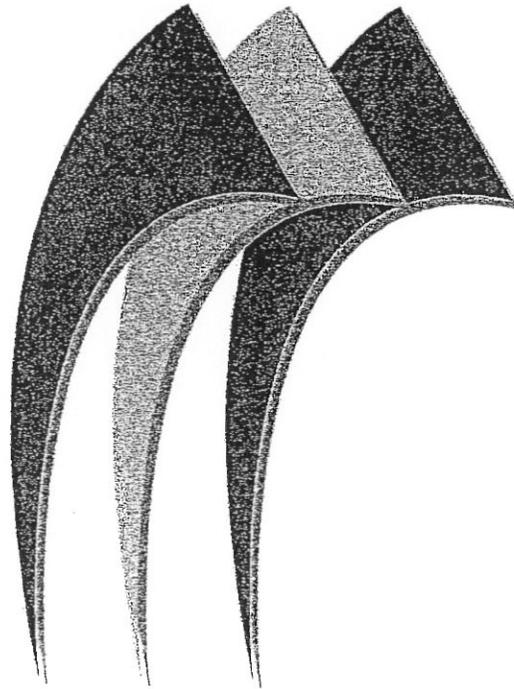
Sincerely,

MERCADIEN, P.C.,
CERTIFIED PUBLIC ACCOUNTANTS



Warren A. Broudy, CPA, RMA, CGFM, PSA, CGMA
Principal

APPENDIX



(REVISED 4/10)

EXHIBIT A

MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.S.A. 10:5-31 et seq. (P.L.1975, c.127)
N.J.A.C. 17:27 et seq.

GOODS, GENERAL SERVICES, AND PROFESSIONAL SERVICES CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, up-grading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges,

universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

Letter of Federal Affirmative Action Plan Approval;

Certificate of Employee Information Report; or

Employee Information Report Form AA-302 (electronically provided by the Division and distributed to the public agency through the Division's website at: http://www.state.nj.us/treasury/contract_compliance).

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Purchase & Property, CCAU, EEO Monitoring Program as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Purchase & Property, CCAU, EEO Monitoring Program for conducting a compliance investigation pursuant to N.J.A.C. 17:27-1.1 et seq.

CERTIFICATE OF EMPLOYEE INFORMATION REPORT

RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-APR-2016** to **15-APR-2019**



MERCADIEN P.C., CPA'S
3625 QUAKERBRIDGE ROAD
HAMILTON

NJ 08619 1207



A handwritten signature in black ink, appearing to read "Ford M. Scudder", is written over the printed name.

FORD M. SCUDDER
Acting State Treasurer

APPENDIX B
AMERICANS WITH DISABILITIES ACT OF 1990
Equal Opportunity for Individuals with Disability

The Vendor and the City of Hoboken, (hereafter "City") do hereby agree that the provisions of Title 11 of the Americans With Disabilities Act of 1990 (the "Act") (42 U.S.C. S121 01 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant there unto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the City pursuant to this contract, the Vendor agrees that the performance shall be in strict compliance with the Act. In the event that the Vendor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the Vendor shall defend the City in any action or administrative proceeding commenced pursuant to this Act. The Vendor shall indemnify, protect, and save harmless the City, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages, of whatever kind or nature arising out of or claimed to arise out of the alleged violation. The Vendor shall, at its own expense, appear, defend, and pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the City's grievance procedure, the Vendor agrees to abide by any decision of the City which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the City, or if the City incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the Vendor shall satisfy and discharge the same at its own expense.

The City shall, as soon as practicable after a claim has been made against it, give written notice thereof to the Vendor along with full and complete particulars of the claim, If any action or administrative proceeding is brought against the City or any of its agents, servants, and employees, the *City shall* expeditiously forward or have forwarded to the Vendor every demand, complaint, notice, summons, pleading, or other process received by the City or its representatives.

It is expressly agreed and understood that any approval by the City of the services provided by the Vendor pursuant to this contract will not relieve the Vendor of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the City pursuant to this paragraph.

It is further agreed and understood that the City assumes no obligation to indemnify or save harmless the Vendor, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of this Agreement. Furthermore, the Vendor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the Vendor's obligations assumed in this Agreement, nor shall they be construed to relieve the Vendor from any liability, nor preclude the City from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

**AMERICANS WITH DISABILITIES ACT OF 1990
ACKNOWLEDGEMENT FORM**

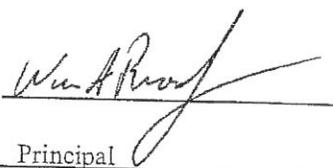
This form is an agreement of the successful Vendor's obligations to comply with the requirements of 42 U.S.C. §121.01 et seq., referred to as the Americans Disability Act of 1990.

The undersigned Vendor hereby acknowledges receipt of the Americans With Disabilities Act of 1990 found at Appendix B of this packet.

The undersigned Vendor hereby certifies that he/she is aware of the commitment to comply with the requirements of 42 U.S.C. §121.01 et seq. and agrees to furnish any required forms as evidence of compliance.

The undersigned Vendor further certifies that he/she understands that his/her proposal shall be rejected as non-responsive, and any contract entered into shall be void and of no effect if said Vendor fails to comply with the requirements of 42 U.S.C. §121.01 et seq.

COMPANY: Mercadien, P.C., CPAs

SIGNATURE: 

PRINT NAME: Warren A Broudy

TITLE: Principal

DATE: August 16, 2016

CITY OF HOBOKEN PROPOSAL DOCUMENT CHECKLIST

RFP 16 - 05 – Parking Tax Compliance Auditing Services

Request for Qualifications (RFQ):
City of Hoboken Request for Qualifications (RFQ) from Individuals or Firms
Interested in Providing Parking Tax Compliance Auditing Services to the City of
Hoboken for the Period September 1, 2016 through August 31, 2017

REQUIRED	SUBMISSION REQUIREMENT	READ AND/OR SUBMITTED
X	One original/three hard copies and one electronic copy (CD OR USB) of submission	WAB
X	Proposal Forms	WAB
X	Stockholder Disclosure Certificate	WAB
X	Non-Collusion Affidavit	WAB
X	New Jersey Business Registration Certificate	WAB
X	Mandatory Affirmative Action Language	WAB
X	Americans With Disabilities Act of 1990 Language	WAB
X	Proof of Insurance	WAB
X	Firm Qualifications	WAB
X	IRANIAN INVESTMENT ACTIVITY FORM	WAB
X	Nuclear-Free Hoboken Ordinance	WAB

*This form need not be submitted. It is provided for bidder's use in assuring compliance with all required documentation.

EXCEPTIONS TO SPECIFICATIONS

RFP 16 - 05 – Parking Tax Compliance Auditing Services

Request for Qualifications (RFQ):
City of Hoboken Request for Qualifications (RFQ) from Individuals or Firms
Interested in Providing Parking Tax Compliance Auditing Services to the City of
Hoboken for the Period September 1, 2016 through August 31, 2017



COMPANY NAME Mercadien, P.C., Certified Public Accountants

Mercadien has no requested exceptions to any of the specifications presented in the RFP on pages 17 and 18.
Mercadien is prepared to perform the required services in a timely and efficient manner.

FIRM QUALIFICATIONS

RFP 16 - 05 – Parking Tax Compliance Auditing Services

Request for Qualifications (RFQ):
City of Hoboken Request for Qualifications (RFQ) from Individuals or Firms
Interested in Providing Parking Tax Compliance Auditing Services to the City of
Hoboken for the Period September 1, 2016 through August 31, 2017

(Attach additional sheets if necessary)

COMPANY NAME Mercadien, P.C., Certified Public Accountants

COMPANY LOCATIONS (if more than one, list principal location first)

Headquarters: 3625 Quakerbridge Road, Hamilton, NJ 08619

Philadelphia: 1515 Market Street, Suite 1200, Philadelphia, PA 19102

Mailing Address: PO Box 7648, Princeton, NJ 08543-7648

COMPANY OVERVIEW, PRINCIPAL ACTIVITIES, ETC.

Mercadien is a full service financial services organization providing accounting, auditing, tax planning and compliance, forensic and litigation support, operational review and management consulting services. A team of trusted advisors working together, Mercadien shares a broad knowledge base and creates seamless solutions that meet our clients' personal and business objectives. In addition to the information provided in this proposal, we welcome you to visit our website, www.mercadien.com, to learn more about Mercadien and the services we provide.

NUMBER OF EMPLOYEES @120

JOB CLASSIFICATION(S) OF EMPLOYEES (Include resumes of Managers and Supervisors as well as those who will be assigned to provide services)

The team of professionals assigned to the City are featured in the "Your Engagement Team" section of this proposal and includes a bio for each key professional to be assigned. Each person assigned to the City will have relevant experience in engagements such as yours.

YEAR COMPANY WAS ESTABLISHED 1963

AFFIRMATIVE ACTION COMPLIANCE NOTICE
N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 et seq.
GOODS AND SERVICES CONTRACTS
(INCLUDING PROFESSIONAL SERVICES)

This form is a summary of the successful Bidder's requirement to comply with the requirements of N.J.S.A. 10:5-31 and N.J.A.C. 17:27-1 et seq. The successful Bidder shall submit to the public agency, after notification of award but prior to execution of this contract, one of the following three documents as forms of evidence:

(a) A photocopy of a valid letter that the bidder is operating under an existing Federally approved or sanctioned affirmative action program (good for one year from the date of the letter);

OR

(b) A photocopy of a Certificate of Employee Information Report approval, issued in accordance with N.J.A.C. 17:27-4;

OR

(c) A photocopy of an Employee Information Report (Form AA302) provided by the Division and distributed to the public agency to be completed by the bidder in accordance with N.J.A.C. 17:27-4.

The successful bidder may obtain the Affirmative Action Employee Information Report (AA302) from the contracting unit during normal business hours. The successful bidder(s) must submit the copies of the AA302 Report to the Division of Contract Compliance and Equal Employment Opportunity in Public Contracts (Division). The Public Agency copy is submitted to the public agency, and the bidder copy is retained by the bidder.

The undersigned bidder certifies that he/she is aware of the commitment to comply with the requirements of N.J.S.A. 10:5-31 and N.J.A.C. 17:27.1 et seq. and agrees to furnish the required forms of evidence.

The undersigned bidder further understands that his/her bid shall be rejected as non-responsive if said bidder fails to comply with the requirements of N.J.S.A. 10:5-31 and N.J.A.C. 17:27-1 et seq.

The undersigned agrees to comply with all laws relating to Affirmative Action, whether state, local or federal, for the entire period of the contract.

COMPANY: Mercadien, P.C., CPAs

SIGNATURE: 

PRINT NAME: Warren A Broudy

TITLE: Principal

DATE: August 16, 2016

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership Corporation Sole Proprietorship Limited Partnership
 Limited Liability Corp. Limited Liability Partnership Subchapter S Corporation

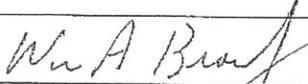
Sign and notarize the form below, and, if necessary, complete the stockholder list below.

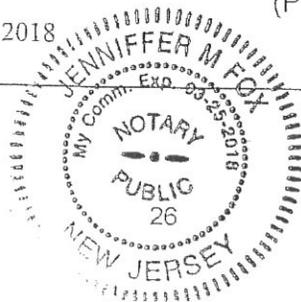
Stockholders:

Name: Conrad L Druker	Name: Richard S Willinger
Home Address: 5 Hedge Row Court Lawrenceville, NJ 08648	Home Address: 268 Swift Road Langhorne, PA 19047
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this 16th day of August, 2016

(Notary Public) 
Jennifer M Fox, NP of New Jersey
My Commission expires: March 25, 2018


(Affiant)
Warren A Broudy, Principal
(Print name & title of affiant)



THE NUCLEAR-FREE HOBOKEN ORDINANCE

(1) FINDINGS: The People of the City of Hoboken hereby find that:

- (a) Nuclear weapons production, in the United States and in other countries, is draining the world's resources and presenting humanity with an ever-increasing threat of nuclear war.
(b) Any participation in the nuclear war industry, locally, federally, or otherwise, directly condones the possible annihilation of our civilization. We see this as a crime against the sacredness of our humanity.
(c) The emphatic expression of our community, along with communities throughout the world, can help initiate steps by the United States, the Soviet Union, and other nuclear weapons powers to end the arms race and the proliferation of all nuclear weapon systems.

(2) POLICY: Hoboken shall be established as a Nuclear Free Zone.

A Nuclear Free Zone shall be defined by these requirements:

- (a) No nuclear weapons, delivery systems for such weapons, or components expressly intended to contribute to the operation, guidance or delivery of a nuclear weapon shall be produced or stored within the City of its' port.
(b) No waste from the production of nuclear weapons, their components, or commercial nuclear power shall be stored within the City of its' port.
(c) No research furthering nuclear weapons, their components, or commercial nuclear power shall be stored within the City of its' port.
(d) The Mayor and Council of the City of Hoboken shall request the United States Department of Transportation and the New Jersey Department of Transportation to provide the City with advance notification of any radioactive waste shipment through the City limits. Upon such notification, the Mayor and Council shall act to prevent transportation of radioactive waste through the City by seeking an exemption for preemption by Department of Transportation regulations or using other legal means at their disposal.
(e) The Mayor and Council of the City of Hoboken shall not do business or award any municipal contract to any person, firm, or organization engaged in the production of nuclear weapons or components.

(3) This ordinance expresses the policy of the City of Hoboken. It is not intended to make violations subject to forfeiture and nothing in this ordinance shall be construed to prohibit or regulate any activity not specifically described in Subsection (2).

(4) SEVERABILITY: If any portion of this Ordinance is hereafter declared invalid, all remaining portions shall remain in full force and effect, and to this extent, the provisions of this Ordinance are severable.

CERTIFICATION: I hereby certify that Mercadien, P.C., CPAs does not engage in the production of nuclear weapons or components. (Name of Vendor)

August 16, 2016
Date

Warren A Broudy
Signature
Warren A Broudy, Principal
Title

DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

City of Hoboken

PART 1: CERTIFICATION

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

FAILURE TO CHECK EITHER BOX WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. Failure to complete the certification will render a bidder's proposal non-responsive. If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

PLEASE CHECK EITHER BOX:

I certify, pursuant to Public Law 2012, c. 25, that neither the person/entity listed above nor any of the entity's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. I will skip Part 2 and sign and complete the Certification

OR

I am unable to certify as above because I or the bidding entity and/or one or more of its parents, subsidiaries, or affiliates listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

Part 2

PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, USE ADDITIONAL PAGES

Name: _____ Relationship to Bidder/Vendor: _____

Description of Activities: _____

Duration of Engagement: _____ Anticipated Cessation Date _____

Bidder/Vendor _____

Contact Name: _____ Contact Phone Number: _____

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the below-referenced person or entity. I acknowledge that the City of Hoboken is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of contracts with the City to notify the City in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreements(s) with the City of Hoboken and that the City at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): Warren A Broudy Signature: Warren A Broudy

Title: Principal Date: August 16, 2016

Bidder/Vendor: Mercadien, P.C., Certified Public Accountants



MERCA-1 OP ID: KP

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
01/21/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

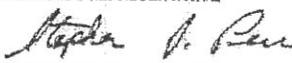
PRODUCER Sypek & Sandford Agency, Inc 1559 Parkway Avenue, Ste. F-G Ewing, NJ 08528		CONTACT NAME: Commercial Lines Department PHONE (A/C No. Ext): 888-575-6051 FAX (A/C No.): 609-896-0991 E-MAIL ADDRESS: insurance@sypekandsandford.com	
INSURED The Mercadien Group LLC PO Box 7648 Princeton, NJ 08543-7648		INSURER(S) AFFORDING COVERAGE INSURER A : Travelers indemnity INSURER B : INSURER C : INSURER D : INSURER E : INSURER F :	
		NAIC # 19070	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:					EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$	
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$	
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$	
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	N/A	UB4207T82616	01/21/2016	01/21/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER PROOF OF INSURANCE FOR: The Mercadien Group LLC 3625 Quakerbridge Road Hamilton, NJ 08519	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
--	--



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/15/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Borden-Perlman Insurance Agency 250 Phillips Boulevard Suite 280 Ewing NJ 08618	CONTACT NAME: Sharyn T. Thompson, CIC
	PHONE (A/C No. Ext): (609) 896-3434 FAX (A/C No.): (609) 895-1468 E-MAIL ADDRESS: sthompson@bordenperlman.com
INSURED The Mercadien Group LLC Mercadien PC CPA's P.O. Box 7648 Princeton NJ 08543-7648	INSURER(S) AFFORDING COVERAGE
	INSURER A: Excelsior Insurance Company NAIC # 11045
	INSURER B: Continental Insurance Co of NJ 42625
	INSURER C:
	INSURER D:
	INSURER E:

COVERAGES CERTIFICATE NUMBER: 16-17 Master

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		BOP9446522	7/1/2016	7/1/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		BOP9446522	7/1/2016	7/1/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000		CU9448823	7/1/2016	7/1/2017	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A				PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
B						

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Jeffrey Perlman/STT

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System Review Report

To the Principals of Mercadien, P.C.
and the National Peer Review Committee

We have reviewed the system of quality control for the accounting and auditing practice of Mercadien, P.C. (the firm) applicable to non-SEC issuers in effect for the year ended May 31, 2013. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at www.aicpa.org/prsummary.

As required by the standards, engagements selected for review included engagements performed under *Government Auditing Standards* and audits of employee benefit plans.

In our opinion, the system of quality control for the accounting and auditing practice of Mercadien, P.C. in effect for the year ended May 31, 2013, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of *pass*, *pass with deficiency(ies)* or *fail*. Mercadien, P.C. has received a peer review rating of *pass*.

Marcum LLP

Marcum LLP
October 1, 2013



MARCUM GROUP
MEMBER

CITY OF HOBOKEN
Office of Corporation Counsel

DAWN ZIMMER
Mayor



BRIAN ALOIA
Corporation Counsel

To: Quentin Wiest
Juan Melli
George DeStefano
Linda Landolfi

CC: Mayor Zimmer
Brian Aloia
Al Dineros

From: Alyssa Bongiovanni, Esq.
Re: Evaluation Results for: RFP 16-05 – Parking Tax Compliance Auditing Service
Date: September 30, 2016

Please be advised, that as of September 30, 2016, all evaluations for RFP 16-05- Parking Tax Compliance Auditing were received in the Law Department and reviewed. The evaluation results were as follows:

	Mercadien	H.F.A.	Spire Group	Ferraioli, Wielkotz, Corvello, PA Cuva,	Muni Services
Linda Landolfi	91	82	79	89	77
Juan Melli	109	100	105	102	98
George DeStefano	85	79	80	81	76
TOTALS:	285	201	264	272	251

The administration is hereby authorized to review the above evaluation results and proceed to contract for the above services in accordance therewith. Thank you.

INTRODUCED BY: MD
SECONDED BY: [Signature] [Signature]

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AWARDING A CONTRACT TO MAGIC TOUCH CONSTRUCTION COMPANY, INC. FOR PLUMBING REPAIR AT THE HOBOKEN FIREHOUSE IN ACCORDANCE WITH ESCNJ COOPERATIVE CONTRACT 16/17-19 IN THE TOTAL AMOUNT OF \$54,401.80

WHEREAS, the City was previously under contract with Magic Touch Construction Company, Inc. ("Magic Touch") for general plumbing services to the City, which contract expired; and,

WHEREAS, the City required plumbing repair at Hoboken Firehouse, and therefore Magic Touch provided a proposal for said services; and,

WHEREAS, the Director in charge of the project was under the impression that the prior contract was still in effect, and therefore allowed Magic Touch to perform the required repair work; and,

WHEREAS, N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and Magic Touch has been approved for an ESCNJ Cooperative Contract 16/17-19, which cooperative the City is a part of; and,

WHEREAS, the Administration recommends approval of the contract with Magic Touch in accordance with the ESCNJ Cooperative Contract, in the amount of \$54,401.80, due to the fact that the work was already performed and under the cooperative, public bidding is not required.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken, that a contract may be entered with Magic Touch in the amount of Fifty Four Thousand Four Hundred One Dollars and Eighty Cents (\$54,401.80) to compensate them for the work that has been performed relative to the required plumbing repairs at the firehouse, pursuant to the following conditions:

1. The contract entered into hereunder shall at all times be compliant with the terms and conditions of the underlying ESCNJ Cooperative Contract 16/17-19, which shall be incorporated into the City's contract by reference.
2. The Council hereby authorizes the Mayor or her designee to execute any and all documents and take any and all actions necessary to complete and realize the

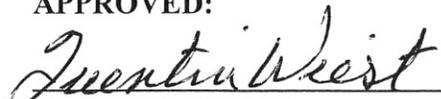
intent and purpose of this Resolution.

- 3. The Mayor or her designee is hereby authorized to execute an agreement, voucher and/or purchase order for the abovementioned goods and/or services with:

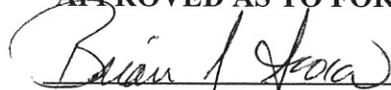
Magic Touch Construction Company, Inc.
 59 West Front Street
 Keyport, NJ 07735

Meeting date: October 5, 2016

APPROVED:


 QUENTIN WIEST
 BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:


 BRIAN ALOIA, ESQ.
 CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

CERTIFICATION OF FUNDS

RESOLUTION TITLE:

RESOLUTION AWARDING A CONTRACT TO MAGIC TOUCH CONSTRUCTION COMPANY, INC. FOR PLUMBING REPAIR AT THE HOBOKEN FIREHOUSE IN ACCORDANCE WITH ESCNJ COOPERATIVE CONTRACT 16/17-19 IN THE TOTAL AMOUNT OF \$54,401.80

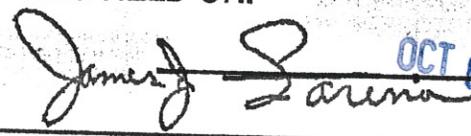
AMOUNT TO BE CERTIFIED:

\$54,401.80

ACCOUNT NUMBER TO CERTIFY FROM:

C-04-60-716-311

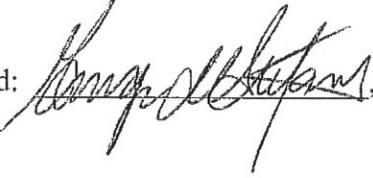
**A TRUE COPY OF A RESOLUTION ADOPTED BY
 THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
 AT A MEETING HELD ON:**

 **OCT 05 2016**

CITY CLERK

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$54,401.80 is available in the following appropriation: C-04-60-716-311; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed:  George DeStefano, CFO

October 4, 2016
02:53 PM

CITY OF HOBOKEN
Budget Entry Verification Listing

Page No: 1

Batch Id: GDS Batch Date: 10/04/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
C-04-60-716-311 Z-420 RENOVATIONS CITY BUILDINGS	Encumbrance	CFO Cert for meeting 10/05/16 Magic Touc	54,401.80	1

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
	C-04	0.00	0.00	0.00	0.00	0.00	54,401.80
Total of All Funds:		0.00	0.00	0.00	0.00	0.00	54,401.80

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	1	54,401.80
Total:	1	54,401.80

There are NO errors in this listing.

	Updated Entries	Updated Amount		
Reimbursements:	0	0.00		
Expenditures:	0	0.00		
Transfer In:	0	0.00		
Transfer Out:	0	0.00		
Cancel:	0	0.00		
Encumbrances:	1	54,401.80		
Batch: GDS	Updated Entries:	1	Updated Amount:	54,401.80
			Ref Num:	4409

MAGIC TOUCH CONSTRUCTION CO., INC.
EDWARD C. BURLEW
59 W FRONT ST, KEYPORT, NJ 07735
Phone: 732-888-9625 Fax: 732-888-9624
Magictouch1972@yahoo.com
Plumbing License#7124 Fire Sprinkler License# P00526
Electrical License# 34E101543800 HVAC#19hc00176300
***CONSTRUCTION*PLUMBING*HVAC*FIRE SPRINKLER**
SYSTEMS*UNDERGROUND UTILITY*ELECTRICAL*

Invoice

Invoice #:	M5368
Job Location	
Fire House Clinton Ave	
Date	9/2/2016
P.O. No.	(201) 420-2012
Date of Service	9/2/2016

Customer

City of Hoboken
Division of Purchsing
94 Washington St.
Hoboken, NJ 07030

Visit us at: <http://magictouchplumbingheating.com/>

hours-Qty	Description	Unit Price	Total
	e-mail - lpellegrini@hobokennj.gov		
	We demoed concrete sidewalk and asphalt road to excavate the water and sewer line into the fire house.		
216	9 plumbers @ 8 hours each	82.30	17,776.80
	Subtotal		17,776.80
3	Excavator (3) days	1,500.00	4,500.00
3	Tow Behind Air Compressor (3) days	550.00	1,650.00
3	Jumping Jack (3) days	325.00	975.00
3	Gas Demo Saw (3) days	225.00	675.00
1	Disposal of 40 yards of fill	3,500.00	3,500.00
1	Pom-Pom Pneumatic Tamper	225.00	225.00
1	coal patch for tamp fixing sidewalk	695.00	695.00
1	No Parking signs	250.00	250.00
1	Permit Fees parking utility and construction & police	3,500.00	3,500.00
3	dump truck for 3 days	2,100.00	6,300.00
	Subtotal		22,270.00
1	Misc water piping materials	3,550.00	3,550.00
1	Misc sewer line materials	2,500.00	2,500.00
1	40 yards of DGA fill	7,000.00	7,000.00
	Subtotal		13,050.00
	10% Material Charge	10.00%	1,305.00

Terms Net 30	Payments/Credits <u>\$0.00</u>	Balance Due \$54401.80
Due Date 10/2/2016	NOTE <i>We specialize in construction, plumbing, electrical, underground utility and HVAC.</i>	

CITY OF HOBOKEN

Division of Purchasing

DAWN ZIMMER
Mayor



AL B. DINEROS, QPA
Purchasing Agent

Date: September 14, 2016
To: Quentin Wiest, Business Administrator
Corporation Counsel
From: Al B. Dineros
Subject: **Resolution to Award a Contract for Plumbing Services**

The City needs immediate plumbing repair to the Hoboken Firehouse.

N.J.S.A. 40A:11-5 permits municipalities to award public contracts without public bidding when the vendor is an approved state contractor or part of an approved national cooperative, and Magic Touch Construction has been approved for an ESCNJ Cooperative Contract 16/17-19, which cooperative the City is a part of.

Magic Touch Construction provided the proposal for said services and supplies.

I recommend awarding the contract to the following vendor for not to exceed amount of \$54,401.80:

Magic Touch Construction Company, Inc.
59 West Front Street
Keyport, NJ 07735

AMOUNT TO BE CERTIFIED:

\$54,401.80

ACCOUNT NUMBER TO CERTIFY FROM:

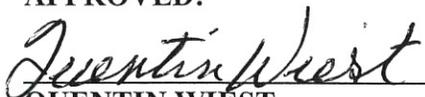
C-04-60-716-311

rebid the project.

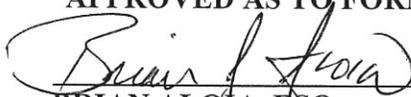
- C. The contract shall be in accordance with the terms of the specifications and the vendor's corresponding bid proposal documents. No exceptions were noted in the City's Engineer's recommendations and therefore none will be accepted in performing obligations under the bid.
- D. Any change orders required shall be subject to formal City Council authorization, and the City shall not be held liable for any amounts above the contracted amount unless/until same is authorized and appropriated by formal resolution of the City Council.
- E. The Mayor or her agent is hereby authorized to enter into an Agreement with the vendor for said purchase and sale.
- F. This resolution shall take effect immediately upon passage.

Meeting date: October 5, 2016

APPROVED:


 QUENTIN WIEST
 BUSINESS ADMINISTRATOR

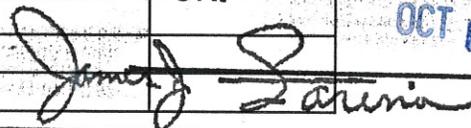
APPROVED AS TO FORM:


 BRIAN ALOIA, ESQ.
 CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

A TRUE COPY OF A RESOLUTION ADOPTED BY
 THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
 AT A MEETING HELD ON:

OCT 05 2016



CERTIFICATION OF FUNDS

CITY CLERK

RESOLUTION TITLE:

RESOLUTION AWARDDING A CONTRACT TO ROOF MANAGEMENT, INC. FOR THE ROOF REPLACEMENT AT MIDTOWN FIREHOUSE PROJECT IN ACCORDANCE WITH THE CITY'S BID NO. 16 - 18 IN THE TOTAL AMOUNT OF \$96,000.00

AMOUNT TO BE CERTIFIED:

\$96,000.00

ACCOUNT NUMBER TO CERTIFY FROM:

C-04-60-716-311

CERTIFICATION:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$96,000.00 is available in the following appropriation: C-04-60-716-311; and I further certify that this commitment together with all previously made commitments and payments does not exceed the funds available in said appropriation for the CY2016; and I further certify that the funds available in the said appropriation are intended for the purpose herein committed.

Signed:  George DeStefano, CFO

CITY OF HOBOKEN

Division of Purchasing

DAWN ZIMMER
Mayor



AL B. DINEROS, QPA
Purchasing Agent

September 29, 2016

Subject: BID OPENING – BID 16-18 – Roof Replacement at Midtown Firehouse

Please be advised that bids for the above mentioned project were received, publicly opened and announced at City Hall on September 29, 2016 at 1:00 PM. The following personnel were present during the opening:

Al Dineros	- Purchasing Agent
Amanda Seguinot	- Purchasing Clerk
Jerry Lore	- Deputy Clerk
Ben	- RSC Architects
Representatives from 5 vendors	

The following bids were received:

1. Roof Management, Inc. Wall, NJ	Base Bid:	\$96,000.00
2. Arch Concept Construction Haledon, NJ	Base Bid:	\$105,684.00
3. Mak Group, LLC Clifton, NJ	Base Bid:	\$112,000.00
4. Billy Contracting Pine Brook, NJ	Base Bid:	\$117,500.00
5. Argo Construction West Caldwell, NJ	Base Bid:	\$139,000.00
6. Laumar Roofing Passaic, NJ	Base Bid:	\$190,000.00

NOTE: This result is un-official, all submitted documents are under review by the City. The Governing Body will award the contract within 60 days upon completion of the review process.

October 5, 2016
10:46 AM

CITY OF HOBOKEN
Budget Entry Verification Listing

Page No: 1

Batch Id: GDS Batch Date: 10/05/16 Batch Type: Standard

Account No. Account Description	Type	Entry Description	Amount	Seq
C-04-60-716-311 Z-420 RENOVATIONS CITY BUILDINGS	Encumbrance	CFO Cert for meeting 10/05/16 Roof Mgnt	96,000.00	1

Fund Description	Fund	Expenditures	Reimbursements	Transfer In	Transfer Out	Cancel	Encumbrances
	C-04	0.00	0.00	0.00	0.00	0.00	96,000.00
Total Of All Funds:		0.00	0.00	0.00	0.00	0.00	96,000.00

	Entries	Amount
Expenditures:	0	0.00
Reimbursements:	0	0.00
Transfer In:	0	0.00
Transfer Out:	0	0.00
Cancel:	0	0.00
Encumbrance:	1	96,000.00
Total:	1	96,000.00

There are NO errors in this listing.

October 5, 2016
10:46 AM

CITY OF HOBOKEN
Budget Batch Update/Posting Report

Page No: 1

	Updated Entries	Updated Amount		
Reimbursements:	0	0.00		
Expenditures:	0	0.00		
Transfer In:	0	0.00		
Transfer Out:	0	0.00		
Cancel:	0	0.00		
Encumbrances:	1	96,000.00		
Batch: GDS	Updated Entries:	1	Updated Amount:	96,000.00 Ref Num: 4415

INTRODUCED BY: MD
SECONDED BY: Robert M. ...

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AWARDING CHANGE ORDERS TO THE CONTRACT WITH REGGIO CONSTRUCTION FOR THE ROAD RESURFACING PROJECT – PROJECT B (BID 14 – 17), AS CHANGE ORDERS #2 AND #3 (CLOSEOUT/FINAL) FOR A TOTAL DECREASED AMOUNT OF \$42,766.66 (5.0% DECREASE) EQUATING TO A FINAL TOTAL AMOUNT OF \$839,576.03

WHEREAS, the City of Hoboken requires a second and third change order under the contract for the Road Resurfacing Project – Project B (Bid 14 - 17); and,

WHEREAS, the Administration utilized Reggio Construction for said services and provisions; and,

WHEREAS, in accordance with the direction of the Administration, the City Council is asked to approve Change Orders #2 and #3 (closeout/ final) to the contract for Road Resurfacing Project – Project B (Bid 14 – 17) with Reggio Construction memorializing a decrease in the contract amount by Thirty Six Dollars and Twenty One Cents (\$36.21) and Forty Two Thousand Seven Hundred Thirty Dollars and Forty Five Cents (\$42,730.45), for a total decrease of Forty Two Thousand Seven Hundred Sixty Six Dollars and Sixty Six Cents (\$42,766.66), and a final total contract amount of Eight Hundred Thirty Nine Thousand Five Hundred Seventy Six Dollars and Three Cents (\$839,576.03) for work in accordance with T&M Associates’ Change Order Requests dated May 27, 2015 and August 25, 2016 which are attached hereto; and,

WHEREAS, certification of funds is not required for this award.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that Change Orders #2 and #3 (closeout/final) are hereby approved, decreasing the contract amount by Forty Two Thousand Seven Hundred Sixty Six Dollars and Sixty Six Cents (\$42,766.66), which constitutes a 5.0% decrease, equating to a total amount of Eight Hundred Thirty Nine Thousand Five Hundred Seventy Six Dollars and Three Cents (\$839,576.03); and,

1. The above recitals are incorporated herein as though fully set forth at length.
2. The terms of the referenced T&M Associates change order request shall govern the change order, and no changes may be made without the prior written consent of both parties.
3. Any further change orders which shall become necessary hereafter shall be subject to the City’s ability to appropriate sufficient funds, which appropriation shall be at the sole discretion of the City Council.
4. The Council hereby authorizes the Mayor, or her designee to execute any and all documents and take any and all actions necessary to complete and realize the

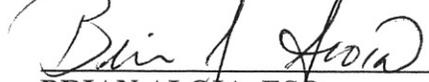
intent and purpose of this resolution.

Meeting date: October 5, 2016

APPROVED:


QUENTIN WIEST
BUSINESS ADMINISTRATOR

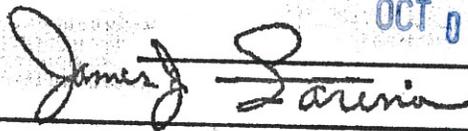
APPROVED AS TO FORM:


BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016



CITY CLERK



YOUR GOALS. OUR MISSION.

HOBK-00031

August 25, 2016

Payment Certificate No. 4 & Final

Stephen D. Marks, PP, AICP, CFM, LEED GA
Municipal Manager
City of Hoboken
94 Washington Street
Hoboken, NJ 07030

*OK to Post.
Please Remit.
Att: DL 9/20/16*

Re: 2014 Road Resurfacing Program - Project B

Dear Mr. Marks:

This is to certify that Reggio Construction Inc., 1575 West Street, Fort Lee, NJ 07024, Contractor for the above referenced project, has completed the work shown on the attached Payment Certificate No. 4 & Final for work completed through August 25, 2016, and is entitled to payment for same.

The costs detailed on Payment Certificate No. 4 & Final are summarized below:

TOTAL AMOUNT OF WORK COMPLETED TO DATE	\$839,576.03
LESS ZERO PERCENT (0 %) RETAINAGE	\$0.00
SUBTOTAL	\$839,576.03
LESS PREVIOUS PAYMENTS	\$722,572.89
TOTAL AMOUNT DUE THIS CERTIFICATE NO. 4 & FINAL	\$117,003.14

APPROVED BY:

**LOUIS A. TEDESCO, P.E., C.M.E., CPWM
DIVISION MANAGER
CONSTRUCTION SERVICES**

CERTIFICATION OF CONTRACTOR:

I hereby certify that all items, units, quantities and prices of work and material shown on the attached progress estimate are correct; that all work has been performed and materials supplied and completely paid for in full accordance with the terms of the contract documents involved; that the foregoing is a true and correct statement of the contract account up to and including the last day of the period covered by this estimate; and that no part of the "Amount Due This Certificate" has been received:

	<i>Sec.</i>	<i>9/1/16</i>
Reggio Construction, Inc.	TITLE	DATE

LAT:ps
Attachment as Noted
cc: Reggio Construction, Inc.

T&M ASSOCIATES
CONSULTING & MUNICIPAL ENGINEERS
ELEVEN TINDALL ROAD
MIDDLETOWN, NEW JERSEY 07748

SHEET NO. 1 OF 2
PROJECT NO. 110BK-00031

CHANGE ORDER NO. 3 & FINAL

DATE: August 25, 2016
PROJECT: 2014 Road Resurfacing Program - Project B
OWNER: City of Hoboken
CONTRACTOR: Reggio Construction, Inc.

DESCRIPTION OF CHANGE:

REDUCTIONS:
Various items are reduced to reflect as-built quantities.

EXTRA:
Various items are increased to reflect as-built quantities.

SUPPLEMENTARY:

APPROVAL RECOMMENDED:

Louis A. Tedesco
LOUIS A. TEDESCO, P.E., C.M.E., CPWM

ACCEPTED:

[Signature]

CONTRACTOR:
Reggio Construction, Inc.

OWNER'S APPROVALS:

NOTE: All work to be done
according to Contract
Specifications.

SEE ATTACHED DETAIL	ADDITIONAL	REDUCTION
A. TOTAL REDUCTIONS THIS C.O.	XXXXXXXXXX	\$53,964.20
B. TOTAL EXTRAS THIS C.O.	\$11,233.75	XXXXXXXXXX
C. TOTAL SUPPLEMENTARY THIS C.O.	\$0.00	XXXXXXXXXX
TOTALS THIS C.O.	\$11,233.75	\$53,964.20
NET CHANGE THIS CHANGE ORDER	\$0.00	\$42,730.45
PREVIOUS CHANGE ORDERS	\$204,322.56	\$180,568.77
TOTAL CHANGE ORDERS TO DATE	\$215,556.31	\$234,532.97
NET CHANGE IN CONTRACT	\$0.00	\$18,976.66

ORIGINAL CONTRACT BID PRICE	\$658,552.69
CHANGE ORDERS TO DATE	-\$18,976.66
REVISED CONTRACT PRICE	\$639,576.03

14-03704

7

INTRODUCED BY: *[Signature]*
SECONDED BY: *[Signature]*

CITY OF HOBOKEN
RESOLUTION NO. _____

RESOLUTION AWARDING A CHANGE ORDER (#1) TO THE CONTRACT TO REGGIO
CONSTRUCTION FOR (BID 14-17) ROAD RESURFACING PROJECT - PROJECT B, IN AN
INCREASED AMOUNT NOT TO EXCEED \$23,790.00 (2.77% INCREASE) FOR A TOTAL
NOT TO EXCEED AMOUNT OF \$82,842.69

WHEREAS, the City of Hoboken previously awarded a contract for Road Resurfacing Project B
(Bid 14-17) to Reggio Construction; and

WHEREAS, the City has modified its standard bollard specification to a vehicle-resistant,
bendable bollard to keep vehicles from parking in designated "No Parking" areas; and

WHEREAS, the City wishes to provide for the installation of the new bollard throughout the
project area; and

WHEREAS, the Administration intends to continue to use Reggio Construction for said services
and provisions; and

WHEREAS, in accordance with the direction of the Administration, the City Council is asked to
award a change order (#1) to the contract for Road Resurfacing Project B to Reggio Construction for a
total increase in the contract amount by Twenty Three Thousand Seven Hundred Ninety Dollars and Zero
Cents (\$23,790.00) which constitutes a 2.77% increase, for a total not to exceed amount of Eight
Hundred Eighty Two Thousand Three Hundred Forty Two Dollars and Sixty Nine cents (\$82,842.69) of
which the change order (#1) to the contract shall be for purchases and installation in accordance with the
T&M Engineering Change Order Request, dated February 11, 2015; and

WHEREAS, certification of funds is available as follows:

I, George DeStefano, Chief Financial Officer of the City of Hoboken, hereby certify that \$23,790.00 is
available in the following appropriation C-04-60-714-110 in the capital budget and I further certify
that this commitment together with all previously made commitments and payments does not exceed
the funds available in said appropriation for the capital budget of the capital/trust funds; and I further
certify that the funds available in the said appropriation are intended for the purpose herein
committed.

Signed: *[Signature]* George DeStefano, CFO

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken that a change
order (#1) be authorized to the contract for Road Resurfacing Project B to Reggio Construction for a total
increase in the contract amount by Twenty Three Thousand Seven Hundred Ninety Dollars and Zero Cents
(\$23,790.00) which constitutes a 2.77% increase, for a total not to exceed amount of Eight Hundred
Eighty Two Thousand Three Hundred Forty Two Dollars and Sixty Nine cents (\$82,842.69) of which the
change order (#1) to the contract shall be for purchases and installation in accordance with the T&M
Engineering Change Order Request, dated February 11, 2015; and

1. The above recitals are incorporated herein as though fully set forth at length.
2. The terms of the referenced engineering correspondence shall govern the change order, and no
changes may be made without the prior written consent of both parties.
3. Any further change orders which shall become necessary hereafter shall be subject to the City's
ability to appropriate sufficient funds which appropriation shall be at the sole discretion of the

- City Council.
4. The Council hereby authorizes the Mayor, or her designee to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this resolution.
 5. The Mayor, or her designee is hereby authorized to execute an agreement for the above referenced goods and/or services based upon the information herein.
 5. The Administration shall be authorized to issue a warrant in payment of the full amount of this change order to Reggio Construction, and this authorization shall be in lieu of the requirement that the Administration obtain Council authorization of a claim prior to issuance of payment.

Meeting date: March 4, 2015

APPROVED:

Quentin Wiest
 Quentin Wiest
 Business Administrator

APPROVED AS TO FORM:

Melissa Layla Longo
 Melissa L. Longo, Esq.
 Corporation Counsel

Councilperson	Yes	Nay	Abstain	No Vote
Ravi Bhalla	/			
Theresa Castellano	/			
Peter Cunningham	/			
James Doyle	/			
Jen Giuffino	/			
Elizabeth Mason		/		
David Mello	/			
Tim Occhipinti	/			
Michael Russo		/		

A TRUE COPY OF A RESOLUTION ADOPTED BY
 THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
 AT A MEETING HELD ON: MAR 05 2015

Judy Savin
 CITY CLERK



YOUR GOALS. OUR MISSION.

HOBK-00031

May 27, 2015

Payment Certificate No. 2

Stephen D. Marks, PP, AICP, CFM, LEED GA
Municipal Manager
City of Hoboken
94 Washington Street
Hoboken, NJ 07030

Re: 2014 Road Resurfacing Program - Project B

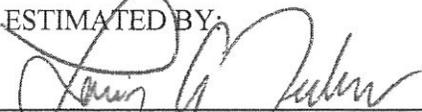
Dear Mr. Marks:

This is to certify that Reggio Construction Inc., 1575 West Street, Fort Lee, NJ 07024, Contractor for the above referenced project, has completed the work shown on the attached Payment Certificate No. 2 for work completed through May 27, 2015 and is entitled to payment for same.

The costs detailed on Payment Certificate No. 2 are summarized below:

TOTAL AMOUNT OF WORK COMPLETED TO DATE	\$688,519.28
LESS TWO PERCENT (2 %) RETAINAGE	\$13,770.39
SUBTOTAL	\$674,748.89
LESS PREVIOUS PAYMENTS	\$78,109.92
TOTAL AMOUNT DUE THIS CERTIFICATE NO. 2	\$596,638.97

ESTIMATED BY:



LOUIS A. TEDESCO, P.E., C.M.E., CPWM
PROJECT MANAGER
CONSTRUCTION SERVICES DIVISION

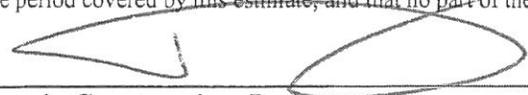
APPROVED BY:



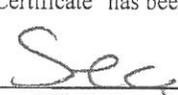
STEPHEN J. SHALLCROSS
VICE PRESIDENT & DIVISION MANAGER
CONSTRUCTION SERVICES

CERTIFICATION OF CONTRACTOR:

I hereby certify that all items, units, quantities and prices of work and material shown on the attached progress estimate are correct; that all work has been performed and materials supplied and completely paid for in full accordance with the terms of the contract documents involved; that the foregoing is a true and correct statement of the contract account up to and including the last day of the period covered by this estimate; and that no part of the "Amount Due This Certificate" has been received:



Reggio Construction, Inc.



TITLE DATE 5/2/15

SJS:LAT:ps
Attachment as Noted
cc: Reggio Construction, Inc.
Jaclyn Flor, P.E.

PROJECT NO: HOBK-00031
 PAYMENT CERT: Number Two (2)
 OWNER: City of Hoboken
 CONTRACTOR: Reggio Construction, Inc.
 PROJECT: 2014 Road Resurfacing Program - Project B

DATE: May 27, 2015

NO	ORIG CONTR QUANT	UNIT	DESCRIPTION	ORIG UNIT PRICE	ORIG CONTR AMOUNT	ADJUSTED CONTRACT QUANTITY	THIS PERIOD		ADJUSTED CONTR AMOUNT	TO DATE		NO
							QUANTITY	AMOUNT		QUANTITY	AMOUNT	
1	1.00	LS	Clearing Site	\$74,840.00	\$74,840.00	1.00	0.00	\$67,356.00	\$74,840.00	1.00	\$74,840.00	1
2	1.00	ALL	Police Traffic Directors	\$25,000.00	\$25,000.00	1.22	1.01	\$25,200.00	\$30,400.00	1.22	\$30,400.00	2
3	1,000.00	DOL	Fuel Price Adjustment	\$1.00	\$1,000.00	-12,803.33	-12,803.33	(\$12,803.33)	(\$12,803.33)	-12,803.33	(\$12,803.33)	3
4	3,900.00	DOL	Asphalt Price Adjustment	\$1.00	\$3,900.00	-18,246.97	-18,246.97	(\$18,246.97)	(\$18,246.97)	-18,246.97	(\$18,246.97)	4
5	17,190.00	SY	Hot Mix Asphalt Milling, 2" Depth	\$4.00	\$68,760.00	16,703.00	16,703.00	\$66,812.00	\$66,812.00	16,703.00	\$66,812.00	5
6	2,080.00	TON	HMA 12.5M64 Surface Course, 2" Thick	\$98.00	\$203,840.00	2,548.11	2,548.11	\$249,714.78	\$249,714.78	2,548.11	\$249,714.78	6
7	25.00	CY	DGA Base Course, Variable Thickness (I&WD)	\$0.01	\$0.25	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	7
8	625.00	TON	HMA 19M64 Base Course, 4" Thick	\$0.01	\$6.25	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	8
9	180.00	LF	15" Reinforced Concrete Pipe, Class IV	\$150.00	\$27,000.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	9
10	30.00	LF	12" Ductile Iron Pipe (If & Where Directed)	\$150.00	\$4,500.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	10
11	2.00	UNIT	Inlet, Type A (If & Where Directed)	\$2,500.00	\$5,000.00	3.00	3.00	\$7,500.00	\$7,500.00	3.00	\$7,500.00	11
12	5.00	UNIT	Inlet, Type B	\$2,500.00	\$12,500.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	12
13	3.00	UNIT	Inlet Converted to Manhole	\$2,500.00	\$7,500.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	13
14	5.00	UNIT	Reset Existing Casting	\$0.01	\$0.05	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	14
15	10.00	UNIT	Reset MH, San Sewer, Using New Casting (I&WD)	\$0.01	\$0.10	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	15
16	30.00	UNIT	Reconstruct Inlet, Type A, Using New Casting	\$1,500.00	\$45,000.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	16
17	2.00	UNIT	Reconstruct Inlet, Type B (If & Where Directed)	\$1,000.00	\$2,000.00	2.00	2.00	\$2,000.00	\$2,000.00	2.00	\$2,000.00	17
18	1.00	UNIT	Reconstruct Manhole, Using New Casting	\$1,500.00	\$1,500.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	18
19	2.00	UNIT	Bicycle Safe Grate	\$300.00	\$600.00	1.00	0.00	\$0.00	\$300.00	1.00	\$300.00	19
20	2.00	UNIT	Curb Piece, N-ECO	\$300.00	\$600.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	20
21	2.00	UNIT	Curb Piece, P-ECO	\$300.00	\$600.00	32.00	19.00	\$5,700.00	\$9,600.00	32.00	\$9,600.00	21
22	4.00	UNIT	Cleaning Drainage Structure (If & Where Dir)	\$0.01	\$0.04	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	22
23	1,183.00	SY	Concrete Sidewalk, 4" Thick	\$60.00	\$70,980.00	1,213.00	718.93	\$43,135.80	\$72,780.00	1,042.93	\$62,575.80	23
24	920.00	SY	Concrete Sidewalk, Reinforced, 6" Thick	\$69.00	\$63,480.00	720.38	465.38	\$32,111.22	\$49,706.22	720.38	\$49,706.22	24
25	95.00	SY	Reset or Reconstruct Paver Sidewalk	\$100.00	\$9,500.00	28.90	28.90	\$2,890.00	\$2,890.00	28.90	\$2,890.00	25
26	103.00	SY	Detectable Warning Surface	\$150.00	\$15,450.00	87.22	60.52	\$9,078.00	\$13,083.00	87.22	\$13,083.00	26
27	1,765.00	LF	9"x18" Concrete Vertical Curb	\$30.00	\$52,950.00	1,989.00	1,338.00	\$34,140.00	\$59,670.00	1,864.00	\$55,920.00	27
28	15,267.00	SF	Traffic Stripes, Long Life, Thermoplastic	\$1.50	\$22,900.50	15,267.00	0.00	\$0.00	\$22,900.50	0.00	\$0.00	28
29	1,673.00	SF	Traffic Markings, Thermoplastic	\$6.00	\$10,038.00	1,673.00	0.00	\$0.00	\$10,038.00	0.00	\$0.00	29
30	6,267.00	SF	Textured Surface	\$8.50	\$53,269.50	6,267.00	0.00	\$0.00	\$53,269.50	0.00	\$0.00	30
31	900.00	LF	Curb Paint	\$1.25	\$1,125.00	900.00	0.00	\$0.00	\$1,125.00	0.00	\$0.00	31
32	4.00	UNIT	Regulatory Sign, R1-6A, "Stop for Pedestrians"	\$500.00	\$2,000.00	4.00	0.00	\$0.00	\$2,000.00	0.00	\$0.00	32
33	1.00	UNIT	Regulatory Sign, R3-17, "Bike Lane"	\$500.00	\$500.00	1.00	0.00	\$0.00	\$500.00	0.00	\$0.00	33
34	1.00	UNIT	Regulatory Sign, R3-17B, "Ends"	\$500.00	\$500.00	1.00	0.00	\$0.00	\$500.00	0.00	\$0.00	34
35	122.00	UNIT	Flexible Reflective Bollard	\$105.00	\$12,810.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	35
36	100.00	SY	Borrow Topsoil, 4" Thick (If & Where Directed)	\$0.01	\$1.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	36
37	100.00	SY	Seeding and Fertilizing, Type G (If & Where Dir)	\$0.01	\$1.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	37
38	100.00	SY	Straw Mulching (If & Where Directed)	\$0.01	\$1.00	0.00	0.00	\$0.00	\$0.00	0.00	\$0.00	38
39	3.00	UNIT	Tree Removal, 12" to 24"	\$2,000.00	\$6,000.00	3.00	0.00	\$0.00	\$6,000.00	0.00	\$0.00	39
40	3.00	UNIT	Tree Removal, 24" to 48"	\$3,000.00	\$9,000.00	3.00	0.00	\$0.00	\$9,000.00	0.00	\$0.00	40
41	1.00	LS	Rain Garden	\$10,000.00	\$10,000.00	1.00	0.00	\$0.00	\$10,000.00	0.00	\$0.00	41
42	1.00	ALL	Interpretive Sign Design Allowance	\$1,000.00	\$1,000.00	1.00	0.00	\$0.00	\$1,000.00	0.00	\$0.00	42

PROJECT NO: HOBK-00031
 PAYMENT CERT: Number Two (2)
 OWNER: City of Hoboken
 CONTRACTOR: Reggio Construction, Inc.
 PROJECT: 2014 Road Resurfacing Program - Project B

DATE: May 27, 2015

NO	ORIG CONTR QUANT	UNIT	DESCRIPTION	ORIG UNIT PRICE	ORIG CONTR AMOUNT	ADJUSTED CONTRACT QUANTITY	THIS PERIOD		ADJUSTED CONTR AMOUNT	TO DATE		NO
							QUANTITY	AMOUNT		QUANTITY	AMOUNT	
43	10.00	CY	Excavation, Test Pit	\$1,000.00	\$10,000.00	13.00	13.00	\$13,000.00	\$13,000.00	13.00	\$13,000.00	43
44	510.00	LF	County Vertical Curb	\$40.00	\$20,400.00	305.00	0.00	\$0.00	\$12,200.00	0.00	\$0.00	44
45	5.00	UNIT	Regulatory Sign, R6-1, "One Way"	\$500.00	\$2,500.00	5.00	0.00	\$0.00	\$2,500.00	0.00	\$0.00	45
			Supplemental Items									
S-1	0.00	LS	Contract Completion Date Extended to May 22, 2015	\$0.00	\$0.00	1.00	1.00	\$0.00	\$0.00	1.00	\$0.00	S-1
S-2	0.00	UNIT	Supply and Install X-Last Bendable Bollard	\$300.00	\$0.00	122.00	0.00	\$0.00	\$36,600.00	0.00	\$0.00	S-2
S-3	0.00	SY	Hot Mix Asphalt Milling, 2" Depth (NHSA-Jackson St. From Newark to Patterson)	\$4.00	\$0.00	2,340.00	2,340.00	\$9,360.00	\$9,360.00	2,340.00	\$9,360.00	S-3
S-4	0.00	TON	HMA 12.5M64 Surface Course, 2" Thick (NHSA-Jackson St. From Newark to Patterson)	\$98.00	\$0.00	327.61	327.61	\$32,105.78	\$32,105.78	327.61	\$32,105.78	S-4
S-5	0.00	SY	Hot Mix Asphalt Milling, 2" Depth (Jackson St. From 4th to 6th)	\$4.00	\$0.00	2,517.00	2,517.00	\$10,068.00	\$10,068.00	2,517.00	\$10,068.00	S-5
S-6	0.00	TON	HMA 12.5M64 Surface Course, 2" Thick (Jackson St. From 4th to 6th)	\$98.00	\$0.00	303.00	303.00	\$29,694.00	\$29,694.00	303.00	\$29,694.00	S-6
S-7	0.00	LS	Contract Completion Date Extended to June 15, 2015	\$0.00	\$0.00	1.00	1.00	\$0.00	\$0.00	1.00	\$0.00	S-7
S-8	0.00	UNIT	Image Detector at 1st Street and Monroe Street to replace loop detectors	\$12,200.00	\$0.00	1.00	0.00	\$0.00	\$12,200.00	0.00	\$0.00	S-8
TOTAL " ORIGINAL CONTRACT AMOUNT "					\$858,552.69							
TOTAL " THIS PERIOD " ESTIMATE								\$608,815.28				
TOTAL " ADJUSTED CONTRACT AMOUNT "									\$882,366.48			

NOTICE TO PROCEED	12-Nov-14				
CONTRACT COMPLETION DATE:	12-Mar-15	PREVIOUS PAYMENTS	DATE	TOTAL TO DATE	\$608,519.28
CONTRACT TIME (DAYS):	120	CERT NO 1	\$78,109.92	24-Dec-14	
TIME ELAPSED (DAYS):	196.00	CERT NO 2	\$0.00		LESS TWO PERCENT (2 %) RETAINAGE
% TIME ELAPSED:	163.33%	CERT NO 3	\$0.00		\$13,770.39
% WORK COMPLETED:	78.04%	CERT NO 4	\$0.00		SUBTOTAL
		CERT NO 5	\$0.00		\$674,748.89
		CERT NO 6	\$0.00		LESS PREVIOUS PAYMENT(S)
		CERT NO 7	\$0.00		\$78,109.92
		CERT NO 8	\$0.00		TOTAL AMOUNT DUE THIS ESTIMATE
		CERT NO 9	\$0.00		\$596,638.97
		CERT NO 10	\$0.00		
		TOTAL	\$78,109.92		

CHANGE ORDER NO. 2

DATE: May 27, 2015

PROJECT: 2014 Road Resurfacing Program - Project B

OWNER: City of Hoboken

CONTRACTOR: Reggio Construction, Inc.

DESCRIPTION OF CHANGE:

REDUCTIONS:

Various items have been reduced to reflect current as-built quantities.

EXTRA:

Various items have been increased to reflect current as-built quantities.

SUPPLEMENTARY:

- S-3 Hot Mix Asphalt Milling, 2" Depth (NBSA-Jackson St. From Newark to Patterson)
- S-4 HMA 12.5M64 Surface Course, 2" Thick (NBSA-Jackson St. From Newark to Patterson)
- S-5 Hot Mix Asphalt Milling, 2" Depth (Jackson St. From 4th to 6th)
- S-6 HMA 12.5M64 Surface Course, 2" Thick (Jackson St. From 4th to 6th)
- S-7 Contract Completion Date Extended to June 15, 2015
- S-8 Image Detector at 1st Street and Monroe Street to replace loop detectors

APPROVAL RECOMMENDED:

S. J. Shallcross
STEPHEN J. SHALLCROSS

ACCEPTED:

[Signature]

CONTRACTOR:
Reggio Construction, Inc.

OWNER'S APPROVALS:

NOTE: All work to be done according to Contract Specifications.

SEE ATTACHED DETAIL	ADDITIONAL	REDUCTION
A. TOTAL REDUCTIONS THIS C.O.	XXXXXXXXXXXX	\$167,758.77
B. TOTAL EXTRAS THIS C.O.	\$74,294.78	XXXXXXXXXXXX
C. TOTAL SUPPLEMENTARY THIS C.O.	\$93,427.78	XXXXXXXXXXXX
TOTALS THIS C.O.	\$167,722.56	\$167,758.77
NET CHANGE THIS CHANGE ORDER	\$0.00	\$36.21
PREVIOUS CHANGE ORDERS	\$36,600.00	\$12,810.00
TOTAL CHANGE ORDERS TO DATE	\$204,322.56	\$180,568.77
NET CHANGE IN CONTRACT	\$23,753.79	\$0.00

ORIGINAL CONTRACT BID PRICE \$858,552.69

CHANGE ORDERS TO DATE \$23,753.79

REVISED CONTRACT PRICE \$882,306.48

PROJECT: 2014 Road Resurfacing Program - Project B
 OWNER: City of Hoboken
 CONTRACTOR: Reggio Construction, Inc.

ITEM NO.	DESCRIPTION	QUANTITY	UNIT	PRICE	AMOUNT
3	Fuel Price Adjustment	13803.33	DOL	\$1.00	\$13,803.33
4	Asphalt Price Adjustment	22146.97	DOL	\$1.00	\$22,146.97
5	HMA Milling, 2" Thick	487.00	SY	\$4.00	\$1,948.00
7	DGA Base Course, Variable Thickness (I&WD)	25.00	CY	\$0.01	\$0.25
8	HMA 19M64 Base Course, 4" Thick	625.00	TON	\$0.01	\$6.25
9	15" Reinforced Concrete Pipe, Class IV	180.00	LF	\$150.00	\$27,000.00
10	12" Ductile Iron Pipe (I&WD)	30.00	LF	\$150.00	\$4,500.00
12	Inlet, Type B	5.00	UN	\$2,500.00	\$12,500.00
13	Inlet Converted to Manhole	3.00	UN	\$2,500.00	\$7,500.00
14	Reset Existing Casting	5.00	UN	\$0.01	\$0.05
15	Reset MH, San Sewer, Using New Casting (I&WD)	10.00	UN	\$0.01	\$0.10
16	Reconstruct Inlet, Type A, Using New Casting	30.00	UN	\$1,500.00	\$45,000.00
18	Reconstruct Manhole, Using New Casting	1.00	UN	\$1,500.00	\$1,500.00
19	Bicycle Safe Grate	1.00	UN	\$300.00	\$300.00
20	Curb Piece, N-ECO	2.00	UN	\$300.00	\$600.00
22	Cleaning Drainage Structure (I&WD)	4.00	UN	\$0.01	\$0.04
24	Concrete Sidewalk, Reinforced, 6" Thick	199.62	SY	\$69.00	\$13,773.78
25	Reset or Reconstruct Paver Sidewalk	66.10	SY	\$100.00	\$6,610.00
26	Detectable Warning Surface	15.78	SY	\$150.00	\$2,367.00
36	Borrow Topsoil, 4" Thick (I&WD)	100.00	SY	\$0.01	\$1.00
37	Seeding & Fertilizing, Type G (I&WD)	100.00	SY	\$0.01	\$1.00
38	Straw Mulching (I&WD)	100.00	SY	\$0.01	\$1.00
44	County Vertical Curb	205.00	LF	\$40.00	\$8,200.00

A. TOTAL REDUCTIONS \$167,758.77

2	Police Traffic Directors	0.22	ALL	\$25,000.00	\$5,400.00
6	HMA 12.5M64 Surface Course, 2" Thick	468.11	TON	\$98.00	\$45,874.78
11	Inlet, Type A (If & Where Directed)	1.00	UN	\$2,500.00	\$2,500.00
21	Curb Piece, P-ECO	30.00	UN	\$300.00	\$9,000.00
23	Concrete Sidewalk, 4" Thick	30.00	SY	\$60.00	\$1,800.00
27	9"x18" Concrete Vertical Curb	224.00	LF	\$30.00	\$6,720.00
43	Excavation, Test Pit	3.00	CY	\$1,000.00	\$3,000.00

B. TOTAL EXTRA \$74,294.78

S-3	HMA Milling, 2" Depth (NHSA-Jackson from Newark to Patterson)	2340.00	SY	\$4.00	\$9,360.00
S-4	HMA 12.5M64 Surf Course, 2" Thick (NHSA - Jackson St. from Newark to Patterson)	327.61	TON	\$98.00	\$32,105.78
S-5	Hot Mix Asphalt Milling, 2" Depth (Jackson St. From 4th to 6th)	2517.00	SY	\$4.00	\$10,068.00
S-6	HMA 12.5M64	303.00	TON	\$98.00	\$29,694.00
S-7	Contract Comp	1.00	LS	\$0.00	\$0.00
S-8	Image Detector at 1st Street and Monroe Street to replace loop detectors	1.00	UN	\$12,200.00	\$12,200.00

C. TOTAL SUPPLEMENTARY \$93,427.78

Certified Payroll Report
 (For Contractor's Optional Use; See Instructions at www.dol.gov/whd/forms/wh347instr.htm)

Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number.

NAME OF CONTRACTOR OR SUBCONTRACTOR ADDRESS 1575 West Street
 M280 Reggio Construction Inc Fort Lee, NJ, 07024

PAYROLL NO. 1 FOR WEEK ENDING Period Begin 04/23/2015 Period End 04/29/2015 PROJECT AND LOCATION Hoboken Rd Resurfacing Project B PROJECT OR CONTRACT NO. 113

Name and Individual Identifying Number	NO. of Withholding Exemptions	Work Classification	Day and Date							Total Hours	Rate Of Pay	Gross Amount Earned	Deductions					Net Wages Paid for Week	
			Thu	Fri	Sat	Sun	Mon	Tue	Wed				FICA	FED W/H	State/Local Taxes	No Deductions	No Deductions		Total
			23	24	25	26	27	28	29				Hours Worked Each Day						
BagnatoGiuseppe 1515 10Th St Fort Lee, NJ, 07024 152-44-4719	0	M	O									720.00							
			S	8.00			8.00				16.00	45.00	1440.00	110.16	173.45	42.37	0.00	0.00	325.98
BautistaJuan 312 9Th St Fairview, NJ, 07022 243-89-0580	2	M	O									880.80							
			S	8.00			8.00	8.00			24.00	36.70	1174.40	89.84	110.54	31.01	0.00	0.00	231.39
CruzTelcon 33 Grant St Fairview, NJ, 07022 184-78-5623	0	S	O									1174.40							
			S	8.00			8.00	8.00	8.00		32.00	36.70	1174.40	89.84	201.65	48.99	0.00	0.00	340.48
GuerraAbelardoC 312 7Th St Fairview, NJ, 07022 239-89-5320	2	M	O									1174.40							
			S	8.00			8.00	8.00	8.00		32.00	36.70	1174.40	89.84	110.54	31.01	0.00	0.00	231.39
LopezJoseM 374 Morningside Ave Fairview, NJ, 07022 240-89-6279	0	S	O									1174.40							
			S	8.00			8.00	8.00	8.00		32.00	36.70	1174.40	89.84	201.65	48.99	0.00	0.00	340.48
MoralesWilson 33 Grant St, Apt 2S Fairview, NJ, 07022 061-35-9070	1	S	O									1174.40							
			S	8.00			8.00	8.00	8.00		32.00	36.70	1174.40	89.84	182.42	47.82	0.00	0.00	320.08

While completion of Form WH-347 is optional, it is mandatory for covered contractors and subcontractors performing work on Federally financed or assisted construction contracts to respond to the information collection contained in 29 C.F.R. §§ 3.3, 5.5(a). The Copeland Act at 29 C.F.R. § 5.5(a)(3)(ii) require contractors to submit weekly a copy of all payrolls to the Federal agency contracting for or financing the construction project, accompanied by a signed "Statement of Compliance" indicating that the payrolls are correct and complete and that each laborer or mechanic has been paid not less than the proper Davis-Bacon prevailing wage rate for the work performed. DOL and federal contracting agencies receiving this information review the information to determine that employees have received legally required wages and fringe benefits.

Public Burden Statement
 We estimate that it will take an average of 55 minutes to complete this collection, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. If you have any comments regarding these estimates or any other aspect of this collection, including suggestions for reducing this burden, send them to the Administrator, Wage and Hour Division, U.S. Department of Labor, Room S3502, 200 Constitution Avenue, N.W. Washington, D.C. 20210

Certified Payroll Report

(For Contractor's Optional Use; See Instructions at www.dol.gov/whd/forms/wh347instr.htm)

Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number.

NAME OF CONTRACTOR <input checked="" type="checkbox"/> OR SUBCONTRACTOR <input type="checkbox"/> M280 Reggio Construction Inc	ADDRESS 1575 West Street Fort Lee, NJ, 07024
--	--

PAYROLL NO. <div style="font-size: 2em; font-weight: bold; text-align: center;">2</div>	FOR WEEK ENDING Period Begin 04/30/2015 Period End 05/05/2015	PROJECT AND LOCATION Hoboken Rd. Resurfacing Pro. B.	PROJECT OR CONTRACT NO. 102
--	--	---	--------------------------------

Name and Individual Identifying Number	NO. of Withholding Exemptions	Work Classification	Day and Date							Total Hours	Rate Of Pay	Gross Amount Earned	Deductions					Net Wages Paid for Week	
			Thu 30	Fri 01	Sat 02	Sun 03	Mon 04	Tue 05	Wed 06				FICA	FED W/H	State/Local Taxes	No Deductions	No Deductions		Total
			Hours Worked Each Day																
Bagnato Jr Joseph 1575 West St Fort Lee, NJ, 07024 141-78-3174	2	M	O								2000.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	50.00	2400.00	183.60	358.41	85.40	0.00	0.00	627.41
Bagnato Carmelo 1573 West St Fort Lee, NJ, 07024 141-78-3458	2	M	O								2000.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	50.00	2000.00	153.00	258.41	61.00	0.00	0.00	472.41
Bagnato Giuseppe 1515 10Th St Fort Lee, NJ, 07024 152-44-4719	0	M	O								1800.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	45.00	1800.00	137.70	245.88	64.93	0.00	0.00	449.51
Bautista Juan 312 9Th St Fairview, NJ, 07022 243-89-0580	2	M	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	154.58	42.17	0.00	0.00	309.06
Cruz Telcon 33 Grant St Fairview, NJ, 07022 184-78-5623	0	S	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	275.05	69.37	0.00	0.00	456.73
Guerra Abelardo C 312 7Th St Fairview, NJ, 07022 239-89-5320	2	M	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	154.58	42.17	0.00	0.00	309.06

While completion of Form WH-347 is optional, it is mandatory for covered contractors and subcontractors performing work on Federally financed or assisted construction contracts to respond to the information collection contained in 29 C.F.R. §§ 3.3, 5.5(a). The Copeland Act (40 U.S.C. § 3145) contractors and subcontractors performing work on Federally financed or assisted construction contracts to "furnish weekly a statement with respect to the wages paid each employee during the preceding week." U.S. Department of Labor (DOL) regulations at 29 C.F.R. § 5.5(a)(3)(ii) require contractors to submit weekly a copy of all payrolls to the Federal agency contracting for or financing the construction project, accompanied by a signed "Statement of Compliance" indicating that the payrolls are correct and complete and that wages and fringe benefits have been paid not less than the proper Davis-Bacon prevailing wage rate for the work performed. DOL and federal contracting agencies receiving this information review the information to determine that employees have received legally required

Public Burden Statement

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Certified Payroll Report

(For Contractor's Optional Use; See Instructions at www.dol.gov/whd/forms/wh347instr.htm)

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NAME OF CONTRACTOR OR SUBCONTRACTOR ADDRESS 1575 West Street
 M280 Reggio Construction Inc Fort Lee, NJ, 07024

PAYROLL NO. **3** FOR WEEK ENDING Period Begin 05/07/2015 Period End 05/13/2015 PROJECT AND LOCATION Project B Resurfacing PROJECT OR CONTRACT NO. 116

Name and Individual Identifying Number	NO. of Withholding Exemptions	Work Classification	Day and Date							Total Hours	Rate Of Pay	Gross Amount Earned	Deductions					Net Wages Paid for Week	
			Thu	Fri	Sat	Sun	Mon	Tue	Wed				FICA	FED W/H	State/Local Taxes	No Deductions	No Deductions		Total
			07	08	09	10	11	12	13				Hours Worked Each Day						
BagnatoGiuseppe 1515 10Th St Fort Lee, NJ, 07024 152-44-4719	0	M	O								1800.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	45.00	1800.00	137.70	246.86	64.93	0.00	0.00	449.51
BautistaJuan 312 9Th St Fairview, NJ, 07022 243-89-0580	2	M	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	154.58	42.17	0.00	0.00	309.06
CruzTelcon 33 Grant St Fairview, NJ, 07022 184-78-5623	0	S	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	275.05	69.37	0.00	0.00	456.73
GuerraAbelardoC 312 7Th St Fairview, NJ, 07022 239-89-5320	2	M	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	154.58	42.17	0.00	0.00	309.06
LopezJoseM 374 Morningside Ave Fairview, NJ, 07022 240-89-6279	0	S	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	275.05	69.37	0.00	0.00	456.73
MoralesWilson 33 Grant St, Apt 2S Fairview, NJ, 07022 061-35-9070	1	S	O								1468.00								
			S	8.00	8.00			8.00	8.00	8.00	40.00	36.70	1468.00	112.31	255.82	68.03	0.00	0.00	436.16

While completion of Form WH-347 is optional, it is mandatory for covered contractors and subcontractors performing work on Federally financed or assisted construction contracts to respond to the information collection contained in 29 C.F.R. §§ 3.3, 5.5(a). The Copeland Act (40 U.S.C. § 3145) contractors and subcontractors performing work on Federally financed or assisted construction contracts to "furnish weekly a statement with respect to the wages paid each employee during the preceding week." U.S. Department of Labor (DOL) regulations at 29 C.F.R. § 5.5(a)(3)(ii) require contractors to submit weekly a copy of all payrolls to the Federal agency contracting for or financing the construction project, accompanied by a signed "Statement of Compliance" indicating that the payrolls are correct and complete and that each laborer or mechanic has been paid not less than the proper Davis-Bacon prevailing wage rate for the work performed. DOL and federal contracting agencies receiving this information review the information to determine that employees have received legally required wages and fringe benefits.

Public Burden Statement

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Date 6/2/11
 I, Joseph Matrizzo President
(Name of signatory party) (Title)
 do hereby state and certify:
 (1) That I pay or supervise the payment of the persons employed by D & L PAVING
(Contractor or Subcontractor) on the PAVING
(Building or Work)
 that during the payroll period commencing on the 15 day of May, 2011, and ending the
19 day of May, 2011, all persons employed on said project have been paid the full weekly
 wages earned, that no rebates have been or will be made either directly or indirectly to or on behalf of said
D & L PAVING Contractor from the full
(Contractor or Subcontractor)
 weekly wages earned by any person and that no deductions have been made either directly or indirectly from the
 full wages earned by any person, other than permissible deductions as defined in the New Jersey Prevailing Wage
 Act, N.J.S.A. 34:11-56.25 et seq. and Regulation N.J.A.C. 12:60 et seq. and the Payment of Wages Law, N.J.S.A.
 34:11-4.1 et seq.

(2) That any payrolls otherwise under this contract required to be submitted for the above period are correct and complete; that the wage rates for laborers or mechanics contained therein are not less than the applicable wage rates contained in any wage determination incorporated into the contract; that the classifications set forth therein for each laborer or mechanic conform with the work he performed.

(3) That any apprentices employed in the above period are duly registered in good standing, in an apprenticeship program approved or certified by the Division of Vocational Education in the New Jersey Department of Education or by the Bureau of Apprenticeship Training in the United States Department of Labor.

(4) That:
 (a) WHERE FRINGE BENEFITS ARE PAID TO APPROVED PLANS, FUNDS OR PROGRAMS
 In addition to the basic hourly wage rates paid to each laborer or mechanic listed in the above referenced payroll, payments of fringe benefits as listed in the contract have been or will be made when due to appropriate programs for the benefit of such employees, except as noted in Section 4(c) below.

(b) WHERE FRINGE BENEFITS ARE PAID IN CASH
 Each laborer or mechanic listed in the above referenced payroll has been paid as indicated on the payroll, an amount not less than the sum of the applicable basic hourly wage rate plus the amount of the required fringe benefits as listed in the contract, except as noted in Section 4(c) below.

(c) FRINGE BENEFITS

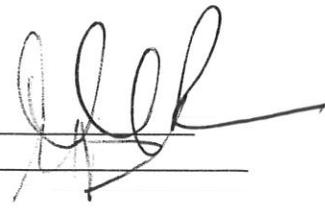
EXCEPTIONS (CRAFT)
REMARKS
PLEASE SPECIFY THE TYPE OF BENEFIT PROVIDED AND NOTE THE TOTAL COST PER HOUR IN BLOCK 9 ON THE REVERSE SIDE*
1) Medical or hospital coverage <input type="checkbox"/>
2) Dental coverage <input type="checkbox"/>
3) Pension or Retirement <input type="checkbox"/>
4) Vacation, Holidays <input type="checkbox"/>
5) Sick days <input type="checkbox"/>
6) Life Insurance <input type="checkbox"/>
7) Other (Explain) <input type="checkbox"/>
* TO CALCULATE THE COST PER HOUR, DIVIDE 2,000 HOURS INTO THE BENEFIT COST PER YEAR PER EMPLOYEE.

(5) N.J.S.A. 12:60-2.1 and 6.1 - The Public Works employers shall submit to the public body or lessor a certified payroll record each pay period within 10 days of the payment of wages.

Contractor Registration Number
NAME AND TITLE <u>Joseph Matrizzo President</u>
THE FALSIFICATION OF ANY OF THE ABOVE STATEMENTS MAY SUBJECT THE CONTRACTOR OR SUBCONTRACTOR TO CIVIL OR CRIMINAL PROSECUTION. N.J.S.A. 34:11-56.25 ET SEQ. AND N.J.A.C. 12:60 ET SEQ. AND N.J.S.A. 34:11-4.1 ET SEQ.

T2

INTRODUCED BY:
SECONDED BY:



**CITY OF HOBOKEN
RESOLUTION NO. _____**

**RESOLUTION AUTHORIZING THE REPAIR AND/OR REPLACEMENT
OF SIDEWALKS AND TREE WELLS SURROUNDING THE WATER
PARK LOCATED ON THE CORNER OF THIRD AND MADISON
STREET**

WHEREAS, by letter dated September 30, 2016, 374 Seventh Realty LLC offered to volunteer labor and materials to repair and/or replace the sidewalks and tree wells surrounding the Water Park located on the corner of 3rd and Madison Street in Hoboken, New Jersey; and

WHEREAS, 374 Seventh Realty LLC has graciously offered to provide resources to perform the work without any expectation of remuneration; and,

WHEREAS, 374 Seventh Realty LLC recognizes that the exact scope of the work including the number, location and type of trees to be planted shall be determined by the City; and,

WHEREAS, the City will require 374 Seventh Realty LLC to obtain and provide the City with the appropriate insurance certifications evidencing appropriate coverage is in effect after the final scope of work is agreed upon and before work begins.

NOW, THEREFORE, BE IT RESOLVED, the City Council of the City of Hoboken hereby authorizes the Mayor and/or her Administration to notify 374 Seventh Realty LLC of the Council's acceptance of their gracious donation of time and material as outlined herein and their letter dated September 30, 2016; and

BE IT FURTHER RESOLVED, the City Council hereby authorizes the Mayor, her Administration, and/or Corporation Counsel to proceed to finalize and execute said scope of work making any changes necessary, certify adequate insurance is in place, and to take any and all steps necessary to ensure the intent of this resolution is carried out.

Meeting date: October 5, 2016

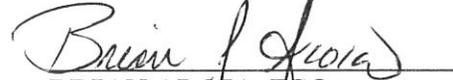
Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			

President Jennifer Giattino

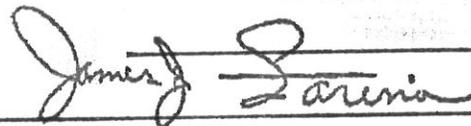
APPROVED:


QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:


BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:


CITY CLERK

374 Seventh Realty LLC
Liberty Realty
One Marine View Plaza
Hoboken, NJ 07030

Stephen Marks
City of Hoboken
94 Washington St
Hoboken, NJ 07030

September 30, 2016

Dear Mr. Marks,

Having lived and worked in Hoboken for over 20 years, with an interest in improving neighborhoods through out our City, we would like to offer our resources and man power to repair and/or replace the sidewalks and tree wells surrounding the Water Park located on the corner of 3rd & Madison Street.

We would like to start the work as soon as possible.

Any efforts to facilitate our work is greatly appreciated.

Thanks,



Kyle Enger

Anthony Sabia

Joe Sabia

SABIA CONSTRUCTION, LLC

GENERAL CONTRACTORS

1714 Willow Avenue
Hoboken, New Jersey 07030

Phone: 201.422.0006
Fax: 551.200.6412
Joseph Cell: 201.522.6269
Anthony Cell: 201.832.9629

NJ HIC#13VH03185700

October 4, 2016

To: 374 7th Realty LLC
1 Marineview Plaza
Hoboken, NJ, 07030

Re: Proposal for sidewalk/curb improvements at the park located at 3rd and Madison Street, Hoboken, NJ.

Scope of Work:

Madison Street Side

1. Remove existing blue stone curbs and concrete sidewalks, from the adjoining property on Madison to the corner of 3rd, and cart debris from site with demolition containers.
2. Form, pour, and finish new concrete curbs at removal location with 4000 PSI concrete and measuring approximately 8" wide x 18" deep x 50' long. Color to be selected by others.
3. Form, pour, and finish new concrete sidewalks at removal location with 4000 PSI concrete and reinforced with wire mesh. Provide expansion joints, tooled joints, and/or saw cut joints as necessary.

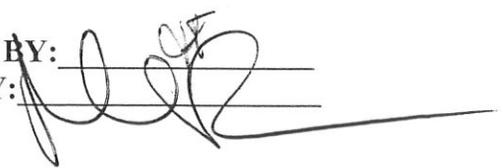
Total Cost: \$13,500.00

3rd Street Side

1. Remove existing, lifted concrete sidewalks at 2 separate locations measuring approximately 10' x 10' each and cart debris from site with demolition containers.
2. Form, pour, and finish new concrete sidewalks at removal locations with 4000 PSI concrete and reinforced with wire mesh. Provide expansion joints, tooled joints, and/or saw cut joints as necessary.

701

INTRODUCED BY: _____
SECONDED BY: _____



CITY OF HOBOKEN
RESOLUTION NO. _____

**RESOLUTION AUTHORIZING THE REFUND OF TAX APPEALS
FROM THE STATE TAX COURT**

WHEREAS, an overpayment of taxes has been made on property listed below; and,

WHEREAS, Sharon Curran, Collector of Revenue recommends that the refund be made in accordance with N.J.S.A. 54:4-69.

NOW, THEREFORE, BE IT RESOLVED, that a warrant be drawn on the City Treasury made payable to the following in the total amount of \$16,418.25:

Name	Amount	BL/Lot/Unit	Property	Year
BEATTIE PADOVANO LLC 50 CHESTNUT RIDGE ROAD, SUITE 208 P.O. BOX 244 MONTVALE, NJ 07645-0244	\$7,485.00	78/25	616-618 Grand Street	2015
JARRETT & LESLIE-ANN HAEDRICH C/O BUDD LARNER, P.C. 150 JOHN F. KENNEDY PARKWAY SHORT HILLS, NJ 07078- 2703	\$3,625.73	261.04/1/C1 201	1025 Maxwell Lane	2015
JARRETT & LESLIE-ANN HAEDRICH C/O BUDD LARNER, P.C. 150 JOHN F. KENNEDY PARKWAY SHORT HILLS, NJ 07078- 2703	\$5,307.52	261.04/1/C1 201	1025 Maxwell Lane	2016

Meeting date: October 5, 2016

APPROVED:

SHARON CURRAN
TAX COLLECTOR

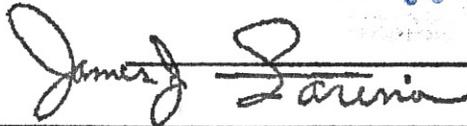
APPROVED AS TO FORM:



BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos Jr.	/			
Michael Russo	/			
President Giattino	/			

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON: **OCT 05 2016**



CITY CLERK

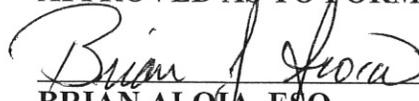
CITY CLERK

Meeting date: October 5, 2016

APPROVED:

SHARON CURRAN
TAX COLLECTOR

APPROVED AS TO FORM:

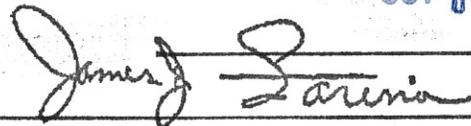


BRIAN ALOIA, ESQ.
CORPORATION COUNSEL

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos Jr.	/			
Michael Russo	/			
President Giattino	/			

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016



CITY CLERK

A TRUE COPY OF A RESOLUTION ADOPTED BY
THE COUNCIL OF THE CITY OF HOBOKEN, N.J.
AT A MEETING HELD ON:

OCT 05 2016

Sponsored by: [Signature]
Seconded by: [Signature]

[Signature]
City of Hoboken

CITY CLERK

Resolution No. _____

BE IT RESOLVED, that the attached Meeting Minutes for the City of Hoboken's Regular meeting of the City Council of August 3, 2016 and the Regular and Special meeting of September 7, 2016 have been reviewed by the Governing Body, and are hereby approved by the Governing Body, and said Meeting Minutes shall now be made public, except to the extent said minutes include closed execution session discussions, which shall remain confidential until the need for confidentiality no longer exists, at which point the matters discussed therein will be made available to the public in accordance with applicable law.

Approved as to substance:

Approved as to form:

[Signature]
City Clerk

[Signature]
Corporation Counsel

Meeting Date: October 5, 2016

Councilperson	Yea	Nay	Abstain/Present	Absent
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael Defusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos Jr.	/			
Michael Russo	/			
President Jen Giattino	/			

SPONSORED BY: MD
SECONDED BY: SR

CITY OF HOBOKEN
RESOLUTION NO.: _____

**RESOLUTION REFERRING CERTAIN PROPOSED ORDINANCES
AND/OR AMENDMENTS TO THE PLANNING BOARD OF THE CITY
OF HOBOKEN FOR REVIEW AND RECOMMENDATION**

WHEREAS, pursuant N.J.S.A. 40:55D-26(a), prior to the adoption of a development regulation, revision, or amendment thereto, the Planning Board shall make and transmit to the governing body, within 35 days after referral, a report including identification of any provisions in the proposed development regulation, revision or amendment which are inconsistent with the master plan and recommendations concerning those inconsistencies and any other matters as the board deems appropriate.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Hoboken, that the following Ordinance, by title, read for introduction on September 7, 2016, shall be sent to the Planning Board of the City of Hoboken for review and recommendation:

- 1. AN ORDINANCE TO AMEND AND SUPPLEMENT § 196-31 OF THE CODE OF THE CITY OF HOBOKEN ENTITLED "SIGNS AND SIGNAGE"

Meeting Date: October 5, 2016

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Councilperson	Yea	Nay	Abstain	No Vote
Ravinder Bhalla	/			
Peter Cunningham	/			
Michael DeFusco	/			
James Doyle	/			
Tiffanie Fisher	/			
David Mello	/			
Ruben Ramos, Jr.	/			
Michael Russo	/			
President Jennifer Giattino	/			

James J. Sarcina
CITY CLERK

APPROVED:

Quentin Wiest
QUENTIN WIEST
BUSINESS ADMINISTRATOR

APPROVED AS TO FORM:

Brian Aloia
BRIAN ALOIA, ESQ.
CORPORATION COUNSEL